

BOARD OF COMMERCE AND INDUSTRY MEETING

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25

BOARD OF COMMERCE AND INDUSTRY MEETING,
TAKEN AT THE LASALLE BUILDING, 617 NORTH 3RD
STREET, LABELLE ROOM, BATON ROUGE, LOUISIANA ON
OCTOBER 28, 2016 COMMENCING AT 9:36 A.M.

REPORTED BY:

RACHEL TORRES-REGIS, CCR, RPR
CERTIFIED COURT REPORTER



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES
www.torresreporting.com
1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

BOARD OF COMMERCE AND INDUSTRY MEETING

1 APPEARANCES OF BOARD MEMBERS:

2

3 Robert Adley

4 Robert Barham

5 Millie Atkins

6 Glenn Brasseaux

7 Yvette Cola

8 Major Coleman

9 Heather Malone

10 Charles Miller

11 Jan Moller

12 Don Pierson

13 Scott Richard

14 Ben Hudson

15 Bobby Williams

16 Steven Windham

17 Representative Broadwater

18 Representative Carmody

19 Robbie Miller

20

21

22

23

24

25



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

BOARD OF COMMERCE AND INDUSTRY MEETING

1 APPEARANCES OF STAFF MEMBERS:

2

3 Melissa Sorrell

4 Brenda Guess

5 Eric Burton

6 Becky Lambert

7 Joyce Metoyer

8 Kristin Cheng

9 Danielle Clapinski, Esq.

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 MR. WINDHAM:
2 Good morning, everyone. I
3 would like to welcome everyone to
4 the Board and Commerce and
5 Industry meeting on October 28th.
6 Thank y'all for coming and call
7 this meeting to order. Melissa,
8 do roll call, please.

9 MS. SORRELL:
10 Robert Adley.

11 MR. ADLEY:
12 Here.

13 MS. SORRELL:
14 Robert Barham for Lieutenant
15 Governor Nungesser.

16 MR. BARHAM:
17 Here.

18 MS. SORRELL:
19 Representative Broadwater for
20 Representative Abramson.

21 MR. BROADWATER:
22 Here.

23 MS. SORRELL:
24 Millie Atkins.

25 MS. ATKINS:



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 Here.
2 MS. SORRELL:
3 Mayor Brasseaux.
4 MR. BRASSEAUX:
5 Here.
6 MS. SORRELL:
7 Representative Carmody.
8 MR. CARMODY:
9 Present.
10 MS. SORRELL:
11 Yvette Cola.
12 MS. COLA:
13 Here.
14 MS. SORRELL:
15 Major Coleman.
16 MR. COLEMAN:
17 Here.
18 MS. SORRELL:
19 Rickey Fabra. Manny Fajardo.
20 Jerry Jones. Heather Malone.
21 MS. MALONE:
22 Here.
23 MS. SORRELL:
24 Ben Hudson for Senator
25 Martiny.



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 MR. HUDSON:
2 Here.
3 MS. SORRELL:
4 Robbie Miller.
5 MR. MILLER:
6 Here.
7 MS. SORRELL:
8 Jan Moller.
9 MR. MOLLER:
10 Here.
11 MS. SORRELL:
12 Senator Chabert. Ann Miller
13 for Secretary Pierson.
14 MS. MILLER.
15 Here.
16 MS. SORRELL:
17 Scott Richard.
18 MR. RICHARD:
19 Here.
20 MS. SORRELL:
21 Danny Shexnaydre. Ronnie
22 Slone. Bobby Williams.
23 MR. WILLIAMS:
24 Here.
25 MS. SORRELL:



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 Steve Windham.

2 MR. WINDHAM:

3 Here.

4 MS. SORRELL:

5 Dr. Wilson. We have a
6 quorum.

7 MR. WINDHAM:

8 Thank you, Melissa. With
9 that, I can assume everyone has
10 had a chance to recommence from
11 the last meeting. I would like
12 to entertain a motion. Motion by
13 President Miller. Seconded by
14 Mr. Williams. Any discussion?
15 All in favor indicate with an
16 aye.

17 ALL BOARD MEMBERS:

18 Aye.

19 MR. WINDHAM:

20 All opposed? Passed.

21 Within these minutes I would
22 like to cover one question that
23 was asked at the previous Board
24 meeting. I think everyone has
25 the information. Mr. Adley had



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 requested information on the
2 Cleco's exemptions. And are
3 there any questions on that? Mr.
4 Adley?

5 MR. ADLEY:

6 No. They provided us the
7 list and I assume it's around
8 200, it looks like.

9 MR. WINDHAM:

10 Yes. It goes back to, I
11 believe, 2002, so a lot of them
12 are expired and not in effect
13 right now.

14 So with that, I think that
15 was the only question from the
16 previous meeting. We'll move on.

17 MR. ADLEY:

18 I might add the other piece
19 of information that was provided
20 us was -- the question was did
21 Cleco pay any property tax since
22 electricity had been considered
23 to be manufacturer, and the
24 correct answer to that, as I
25 understand, is \$34 million a year



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 the staff has provided.

2 MR. WINDHAM:

3 All right. We will move on
4 to the Quality Jobs Program. Mr.
5 Burton.

6 MR. BURTON:

7 Good morning. I have three
8 new applications for the Board
9 today.

10 20141243, Cajun Ready Mix
11 Concrete, LLC in East Baton Rouge
12 Parish.

13 20141138, CGI Federal Inc. in
14 Lafayette Parish.

15 20141058, NFR BioEnergy CT,
16 LLC in Iberville Parish.

17 This concludes the new
18 applications for Quality Jobs.

19 MR. WINDHAM:

20 Any comments from the public?

21 MR. ADLEY:

22 You just clearly verified
23 everything that -- you clarified
24 that they met all of the
25 obligations in the Quality Jobs?



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 MR. BURTON:

2 They have shown the number of
3 requirements for the program for
4 participation.

5 MR. ADLEY:

6 I move that you adopt all
7 three.

8 MR. BURTON:

9 Yes.

10 MR. WINDHAM:

11 There's a motion to adopt the
12 three applications for the
13 Quality Jobs Program. Mr. Adley,
14 and seconded by Mayor Brasseaux.
15 Any questions, comments,
16 observation from the Board? All
17 in favor identify with an aye.

18 ALL BOARD MEMBERS:

19 Aye.

20 MR. WINDHAM:

21 All opposed? Motion passes.

22 Next item up will be the

23 Renewals.

24 MR. BURTON:

25 I have eight renewals for the



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 Board today.
2 20110680, Almatris Burnside
3 Inc. in Ascension Parish.
4 20120020, American Queen
5 Steamboat Operating Company, LLC
6 in Orleans Parish.
7 20110132, Cornerstone
8 Chemical Company in Jefferson
9 Parish.
10 20111070, Louisiana Spirits,
11 LLC in Jefferson Davis Parish.
12 20111077, the Pangburn Group,
13 Inc. in Pointe Coupee Parish.
14 20110996, the Schumacher
15 Group of Louisiana Inc. and TSG
16 Resources, Inc. in Lafayette
17 Parish.
18 20110920, Valero Services
19 Inc. & Valero Refining New
20 Orleans, LLC in St. Charles
21 Parish.
22 And 20101033, Westlake Vinyls
23 Company, LP in Ascension Parish.
24 This concludes the Renewals.
25 MR. WINDHAM:



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 Any comments from the public
2 relating to these renewals?
3 There's a motion to approve these
4 renewals from the Board member.
5 Moved by Millie Atkins. Seconded
6 by Ms. Cola.

7 Any questions from the Board
8 members? All in favor indicate
9 with an aye.

10 ALL BOARD MEMBERS:

11 Aye.

12 MR. WINDHAM:

13 All opposed? Motion carries.

14 MR. BURTON:

15 The next item we're going to
16 have the Specials for Quality
17 Jobs. We have a request for a
18 change in name only of the
19 following contract: 20110680,
20 Almatis Burnside, Inc. changing
21 from Almatis Burnside Inc. to
22 Almatis Burnside, LLC in
23 Ascension Parish.

24 MR. WINDHAM:

25 Any comments from the public?



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 Motion from the Board members.
2 Mr. Coleman. Seconded by Ms.
3 Heather Malone. All in favor
4 indicate with an aye.

5 ALL BOARD MEMBERS:

6 Aye.

7 MR. WINDHAM:

8 All opposed with a nay.

9 Motion carries.

10 MR. BURTON:

11 Next item is a Request for a
12 Change in Location only for the
13 following contract: 20140900,
14 ControlWorx, LLC changing from
15 10020 Mammoth Avenue, Baton
16 Rouge, Louisiana 70814 to 37056
17 Cornerview Road in Geismar,
18 70734. Changing from East Baton
19 Rouge to Ascension Parish.

20 MR. WINDHAM:

21 Any comments from the public?
22 Is there a motion on the -- by
23 Board members? Motion to
24 approve. Seconded by Mr.
25 Williams. All in favor indicate



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES
www.torresreporting.com
1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 with an aye.

2 ALL BOARD MEMBERS:

3 Aye.

4 MR. WINDHAM:

5 Any opposed with a nay.

6 Motion carries. Next.

7 MR. BURTON:

8 Next item is the Request for
9 a Change in Ownership only of the
10 following contracts: 20131069
11 from LEEVAC Shipbuilders, LLC to
12 Gulf Island Shipyards, LLC in
13 Terrebonne Parish. The reason
14 for this, the company stated that
15 the change in ownership is due to
16 the fact that Gulf Island
17 Shipyards, LLC purchased LEEVAC
18 Shipbuilders, LLC.

19 MR. WINDHAM:

20 Question by Mr. Miller.

21 MR. MILLER:

22 Just to be clear, the length
23 of the contract is from the
24 original time, it doesn't start
25 over with the new owner; is that



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 correct?

2 MR. BURTON:

3 Correct. It's still the same
4 length of contract. They are
5 change in ownership. Nothing
6 with that is going to change the
7 benefits or anything in the
8 program.

9 MR. WINDHAM:

10 Any other questions? Any
11 comments from the public? Got a
12 motion by the Board. Mr. Miller.
13 Seconded by Mayor Brasseaux. All
14 in favor indicate with an aye.

15 ALL BOARD MEMBERS:

16 Aye.

17 MR. WINDHAM:

18 Oppose with a nay. Motion
19 carries.

20 MR. BURTON:

21 Last item under Quality Jobs
22 is going to be a request -- two
23 requests to terminate the
24 contracts below. Contract No.
25 062272 Corval Constructors, Inc.



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 and Corval Group Inc. The company
2 requested an early termination
3 because they no longer have
4 employees in the state. The
5 contract requirement has been
6 illustrated. That is in East
7 Baton Rouge Parish. The second
8 one is 20130825, Enerflex Energy
9 Systems, Inc. The company
10 requested an early termination
11 because they have moved and are
12 no longer located in a census
13 tract block group below the state
14 median per capita income. The
15 contract compliance has been
16 illustrated. That is in
17 Lafayette Parish.

18 MR. WINDHAM:

19 Any comments from the public
20 regarding these terminations? Do
21 we have a motion by the Board?
22 Mr. Coleman makes a motion to
23 approve the termination.
24 Seconded by Ms. Millie Atkins.
25 All in favor indicate with an



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 aye.

2 ALL BOARD MEMBERS:

3 Aye.

4 MR. WINDHAM:

5 All opposed with a nay.

6 Motion carries.

7 Next we have -- thank you,

8 Mr. Burton.

9 Next we have Ms. Becky

10 Lambert presenting the

11 Restoration Tax Abatement

12 Program. Four new applications

13 and two renewals.

14 MS. LAMBERT:

15 Good morning. I want to make

16 a slight correction to the

17 agenda. There are actually five

18 new applications. It's the same

19 investment dollars and jobs.

20 MR. WINDHAM:

21 All right.

22 MS. LAMBERT:

23 I will repeat it. There are

24 five new applications instead of

25 what is shown as four on the



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 agenda summary sheet.

2 MR. ADLEY:

3 What I'm trying to find out
4 is was it posted on the website
5 that there were these five or the
6 typo error of four?

7 MS. LAMBERT:

8 It's a typo error because
9 within the agenda they have five
10 applications on the summary
11 sheet.

12 MR. ADLEY:

13 Okay.

14 MS. LAMBERT:

15 Please correct the record.

16 The first application is
17 20152025, 210 Laurel Street, LLC
18 in East Baton Rouge Parish.

19 20151958, Durrett
20 Investments, LLC, Lincoln Parish.

21 20151972, Gibraltar
22 Management Company in East Baton
23 Rouge Parish.

24 20150171, Susan M. Mizell and
25 Ronald J. Mizell, Orleans Parish.



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES
www.torresreporting.com
1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 And 20161399, Vantage Health
2 Plan, Inc. and Affinity Health
3 Group, LLC, Ouachita Parish.
4 This concludes the new
5 applications.

6 MR. WINDHAM:

7 All right. All of these
8 entities comply with the program
9 rules, right?

10 MS. LAMBERT:

11 Yes.

12 MR. ADLEY:

13 I assume that local
14 governments have some restoration
15 that they have to go through the
16 process within the program?

17 MS. LAMBERT:

18 Yes. They do. And every one
19 of these applications that is
20 going through the local process
21 once I send them a complete
22 application and they've met all
23 state requirements and then they
24 go through their local governing
25 authority approval process. This



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 does not come to the Board until
2 a resolution comes from the local
3 governing authority approving and
4 supporting this project.

5 MR. ADLEY:

6 Thank you.

7 MR. WINDHAM:

8 Any comments from the public?

9 Any other comments from the Board
10 members? Is there a motion to
11 approve?

12 MR. ADLEY:

13 Move to approve all five.

14 MR. WINDHAM:

15 Yes. Is there a second?

16 Motion made by Mr. Adley.

17 Seconded by Mr. Coleman. Any
18 questions from the Board members?

19 All in favor indicate with an
20 aye.

21 ALL BOARD MEMBERS:

22 Aye.

23 MR. WINDHAM:

24 All opposed with a nay?

25 Motion carries.



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 MS. LAMBERT:
2 We have two renewal
3 applications. First one is
4 050773, MWIII Hospitality, LLC in
5 East Baton Rouge Parish.

6 The second one is 20090849,
7 RICO 6, LLC, Terrebonne Parish.
8 That concludes the renewal
9 applications.

10 MR. WINDHAM:
11 Any comments from the public
12 concerning Restoration Tax
13 Abatement Renewals? Any comments
14 or questions from the Board
15 members? Is there a motion to
16 approve the renewals for the RTA
17 project? Major Coleman. Seconded
18 by Ms. Atkins. Any questions?
19 All in favor indicate with an
20 aye.

21 ALL BOARD MEMBERS:
22 Aye.

23 MR. WINDHAM:
24 All oppose with a nay.
25 Motion carries. Thank you, Ms.



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES
www.torresreporting.com
1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 Lambert.

2 MS. LAMBERT:

3 Thank you.

4 MR. WINDHAM:

5 Next on the agenda we have
6 Enterprise Zone Program presented
7 by Ms. Joyce Metoyer. We have 17
8 new applications. Two referred
9 from last time. One name change,
10 and 11 contract terminations.
11 Please proceed.

12 MS. METOYER:

13 20130018, Bollinger Fourchon,
14 LLC, Lafourche Parish.

15 20140107, Doctors Dental,
16 LLC, Jefferson Parish.

17 20141335, Garden View at
18 Jones Creek, LLC, EBR Parish.

19 20131270, Halliburton Energy
20 Services, Inc., Iberia Parish.

21 20131100, Harlon's LA Fish --
22 Harlon's Louisiana Fish, LLC,
23 Jefferson Parish.

24 20130915, Hernandez
25 Consulting, LLC, Orleans Parish.



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 20141402, Ivan Smith
2 Furniture, LLC, Caddo Parish.
3 20141028, Louisiana Creole
4 Hospitality 1, LLC, Calcasieu
5 Parish.
6 20131119, Mid South Extrusion
7 Incorporated, Ouachita Parish.
8 201204450, Price Leblanc, EBR
9 Parish.
10 20130808, Rapides Health Care
11 System, LLC, Rapides Parish.
12 20141309, Triumph Investment
13 Group, LLC, Livingston Parish.
14 20131126, Venyu Solutions,
15 LLC, East Baton Rouge Parish.
16 20141009, Walmart Louisiana,
17 LLC Neighborhood Walmart,
18 Calcasieu Parish.
19 20141115, WalMart Louisiana,
20 LLC. That's another Neighborhood
21 Walmart in Orleans Parish.
22 And the two referred from the
23 last Board meeting are 20150273,
24 Parc Lafayette, LLC, Lafayette
25 Parish.



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 And 20131359, USA Travel
2 Plaza, LLC, in Ouachita Parish.

3 MR. WINDHAM:

4 Thank you, Ms. Metoyer. And
5 all of these meet the program
6 requirements.

7 MS. METOYER:

8 Yes.

9 MR. WINDHAM:

10 Create the jobs as required
11 by the program?

12 MS. METOYER:

13 Yes.

14 MR. WINDHAM:

15 Any comments from the public
16 regarding any of these
17 applications? Any comments from
18 the Board regarding Enterprise
19 Zone Applications? Is there a
20 motion to accept the Enterprise
21 Zone applications? Made by Mr.
22 Secretary Barham. Is there a
23 second?

24 MR. ADLEY:

25 Second.



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 MR. WINDHAM:
2 Made by Mr. Adley. All in
3 favor indicate with an aye.

4 ALL BOARD MEMBERS:
5 Aye.

6 MR. WINDHAM:
7 All opposed with a nay?
8 Motion carries.

9 Please proceed.

10 MS. METOYER:
11 The terminations are
12 20121110, 235 14th Street --

13 MR. WINDHAM:
14 I think you skipped some. Did
15 you skip the name change?

16 MS. METOYER:
17 Oh, I'm sorry. I have that
18 on my last page. Let me go
19 there. Excuse me. It's a name
20 change only. It's 20141011, NVHG
21 Q&C Hotel Operator, LLC is the
22 current name, and the new name is
23 KBS SOR II Q&C Property, LLC.
24 This is Orleans Parish.

25 MR. WINDHAM:



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 Any comments from the public
2 on the name change? Any comments
3 from the Board members regarding
4 the name change? Is there a
5 motion by a Board member to
6 accept the name change? Motion
7 by Ms. Atkins. Seconded by Ms.
8 Villa. All in favor indicate
9 with an aye.

10 ALL BOARD MEMBERS:

11 Aye.

12 MR. WINDHAM:

13 All opposed with a nay.

14 Motion carries. Next we have the
15 terminations.

16 MS. METOYER:

17 2012110, 235 14th Street,

18 LLC, East Baton Rouge Parish.

19 Requested term date is 3-20-2015.

20 The hiring requirements have been
21 met. No additional jobs are
22 anticipated.

23 20100972, Chevron USA, Inc.,

24 Plaquemines Parish. Requested

25 term date 12-31-2014. The hiring



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 requirements have been met. No
2 additional jobs are anticipated.

3 20101082, St. Margaret's
4 Daughter's Home, Orleans Parish.
5 Term date 12-31-2015. Hiring
6 requirements met. No additional
7 jobs anticipated.

8 20100702, Rain CII Carbon,
9 LLC. Calcasieu Parish. Term
10 date, 12-31-2014. The hiring
11 requirements have been met.

12 20101208, Epic Boats, LLC.
13 Caddo Parish. Requested term
14 date 12-31-2014. Hiring
15 requirements have been met. No
16 additional jobs anticipated.

17 20110034, Shriji West Monroe
18 Incorporated. Ouachita Parish.
19 Requested term date 12-31-2014.
20 Hiring requirements have been
21 met. No additional jobs
22 anticipated.

23 20110715, HRI Lodging
24 Incorporated, Orleans Parish.
25 Requested term date, 12-31-2014.



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 The requirements have been met.
2 No additional jobs anticipated.
3 20110854, Cajun Land Hotel,
4 St. Mary Parish. Requested term
5 date, 12-31-2014. Hiring

6 requirements have been met. No
7 additional jobs are anticipated.

8 20111013, Williams WPC-1,
9 LLC, Ascension Parish. The
10 requested term date, 5-31-2015,
11 the requirements have been met
12 and no additional jobs are
13 anticipated.

14 20120806, Union Pacific
15 Railroad Company, Calcasieu
16 Parish. Requested term date,
17 12-31-2014. The hiring
18 requirements have been met. No
19 additional jobs are anticipated.

20 And the final termination is
21 20120879, Hard Rock Cafe
22 International Incorporated.
23 Orleans Parish. The requested
24 term date, 12-31-2014, and the
25 hiring requirements have been



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 met. No additional jobs
2 anticipated.

3 MR. WINDHAM:

4 Thank you, Ms. Metoyer. Any
5 comments from the public
6 regarding termination of
7 Enterprise Zone contracts? No
8 questions. Any questions from
9 the Board members regarding these
10 terminations? Is there a motion
11 that they be terminated? Made by
12 Ms. Malone. Seconded by Ms.
13 Cola. All in favor indicate with
14 an aye.

15 ALL BOARD MEMBERS:

16 Aye.

17 MR. WINDHAM:

18 All opposed with a nay?
19 Motion carries. Thank you, Ms.
20 Metoyer.

21 MS. METOYER:

22 Thank you.

23 MR. WINDHAM:

24 Next we move on to Industrial
25 Tax Exemption Program. We have a



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 number of them on here. There is
2 going to be a little deviation
3 from exactly how they are
4 presented on here in order to
5 address questions and concerns
6 and groupings. Mr. Adley has
7 asked that they be grouped
8 together and presented in groups.
9 I believe you have the groupings,
10 Ms. Ms. Kristin.

11 MR. ADLEY:

12 As we go to each group, as we
13 met with the staff from LED,
14 rather than going through 200 of
15 these individually and voting
16 individually as we've done in the
17 past, taking this out 6 or 7
18 hours, Mr. Barham, I tried to
19 find a way to consolidate this to
20 some degree so we can speed up
21 the process. I think you will
22 see most of the consolidation
23 when we get to the group of 100
24 plus. Prior to that, if we
25 simply group these by companies



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 in certain categories, like if
2 they created jobs let's put them
3 in a group. If their explanation
4 was not really clear of what they
5 did, it looks like it was clearly
6 maintenance, put them in a group.
7 And then the larger companies
8 that have three, four, ten of
9 them, put them in a group to
10 themselves, and if we do that I
11 think we'll find that we'll
12 promptly speed up the process,
13 still get to the questions, but
14 we won't have to take each and
15 every one of them individually.

16 Now, the reason I asked for
17 that from the staff was that most
18 of you know the Governor amended
19 his Executive Order that we've
20 been trying to comply with a few
21 weeks ago to basically say that
22 those industrial tax exemptions
23 that have been applied for in the
24 past, prior to June 24th, and
25 their renewals that to be sure



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 that Louisiana kept its word, not
2 necessarily what contracts were
3 sitting there, but because there
4 was confusion over exactly what
5 you can require in a contract,
6 but to insure that Louisiana kept
7 its word, and, so, he has asked
8 us, at least asked me as his
9 representative to be sure and
10 vote for those things where they
11 complied with whatever was in
12 their contract whatever their
13 agreement was with LED prior to
14 June 24th. Anything that comes
15 in after June 24th is a totally
16 different issue. So he had
17 amended his Executive Order to
18 grandfather that in and to say
19 for those new ones that come in
20 after June 24th that he would no
21 longer support one hundred
22 percent tax abatement for a full
23 ten-year period. That he would
24 support up to 100 percent for the
25 first five years with local

**TORRES REPORTING & ASSOCIATES, INC.**

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAXNew Orleans, LA
504.392.4791
504.392.4852 FAX

1 government deciding how much of
2 that one hundred percent they
3 want to give and up to 80 percent
4 for the next three years the
5 local government decided what
6 they wanted to give. The first
7 group of Industrial Tax
8 Exemptions that we have, as I
9 understand it, these were MCA's
10 that came in prior to June the
11 24th. Under his Executive Order
12 they all have to create jobs or
13 retain jobs for him to consider,
14 and so with that in mind I would
15 ask, Mr. Chairman, in his first
16 group if we would just divide it
17 up into three companies, take
18 Motiva and all three of its
19 applications together and render
20 all three of theirs together and
21 Textron in their application by
22 itself.

23 MR. WINDHAM:

24 I think that would be
25 appropriate, Mr. Adley. Pointing



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 out on the agenda it says there
2 are nine.

3 MS. CHENG:

4 Actually, seven.

5 MR. WINDHAM:

6 Actually there are seven in
7 the programing. Any objections
8 of doing it that way by any of
9 the Board members? All right.

10 With that, we'll proceed.

11 MS. CHENG:

12 We have seven new
13 applications that were deferred
14 from the September 12, 2016 --

15 MR. ADLEY:

16 Can you speak up just a
17 little bit for me. I got them
18 turned up as high as I can get
19 them.

20 MS. CHENG:

21 So we have seven new
22 applications that were deferred
23 from the September 12th meeting
24 of the Board.

25 We have 20161366, 20161367,



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 20161371. Motiva Enterprises,
2 LLC.

3 MR. ADLEY:

4 As I understand it, Motiva,
5 when they met with us previously,
6 there were no jobs associated
7 with it, and they could not
8 determine what they were. Since
9 that meeting they have now come
10 back to you and stated there will
11 be 23 --

12 MS. CHENG:

13 No. The application is still
14 stating there are zero jobs
15 directly related to these three
16 projects but they did include
17 additional information saying
18 that 23 jobs were added at the
19 plant as a whole.

20 MR. ADLEY:

21 Okay. I'm going to go back.
22 I saw the zero on the
23 application. I also saw the 23
24 -- said the increase in 23
25 permanent jobs are between the



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 second and third months of the
2 4th quarter. Now, are those jobs
3 related to this ITEP or not?

4 MS. CHENG:

5 Not to those three specific
6 projects but they were at that
7 same site.

8 MR. ADLEY:

9 Okay. Mr. House, this is
10 where you are going to have to
11 make it clear. You tried to make
12 it clear to us once before. You
13 helped draft and craft the
14 Executive Order. As I understand
15 it, they have to have jobs or
16 retaining -- retention of jobs
17 for the Governor at least to be
18 willing to sign these exemptions.

19 MR. HOUSE:

20 The retention of new jobs at
21 the site that are --

22 MR. ADLEY:

23 Yeah. In the case of this
24 one, this ITEP from Motiva does
25 not create any new jobs but they



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 are stating that at some point it
2 created new jobs. So how does
3 that fit, in your opinion, the
4 Executive Order.

5 MR. HOUSE:

6 In my opinion, under the
7 Executive Order, if there is no
8 linkage between this MCI and the
9 new jobs then it's -- this
10 application would be considered
11 to have expired on June 24th.

12 MR. ADLEY:

13 Okay.

14 MR. WINDHAM:

15 Is there someone from Motiva
16 here to discuss the situation?
17 Please step forward and state
18 your name and identify yourself.

19 MR. BAKER:

20 Mr. Chairman, Board members,
21 my name is Joe Baker. I'm with
22 Shell Oil Company. I'm a
23 property tax advisor for Shell,
24 and with me is Mandy Antenono
25 (ph) who appeared before this



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 Board, I think last time they met
2 over this same issue. I'm going
3 to yield to Mandy in just a
4 moment, but I would like to just
5 give my own opinion on this issue
6 about the jobs and job site.
7 What my understanding was is that
8 that the -- that the question was
9 around these jobs is whether or
10 not they -- we were retaining
11 jobs at the plant. These
12 miscellaneous capital additions
13 prior to June 24th, in our
14 opinion, was just that, yes, we
15 were retaining jobs. Those jobs
16 that may not be absolutely
17 directly tied to miscellaneous
18 capital additions, maybe not, but
19 I didn't think that was the
20 question at the time. I thought
21 the question at the time was what
22 about these new jobs that we were
23 adding, and so those jobs were
24 added during that period of time
25 as part of the overall plant

**TORRES REPORTING & ASSOCIATES, INC.**

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAXNew Orleans, LA
504.392.4791
504.392.4852 FAX

1 operation.

2 MR. WINDHAM:

3 Thank you. Ms. Antono (ph).

4 MS. ANTONO (PH):

5 Yes. Good morning. Similar
6 to what Joe Baker said, I'm also
7 with Shell Oil. Motiva joint
8 venture with Shell. Per the
9 question last time, the Board
10 wanted to know if there was new
11 jobs, additional information was
12 requested by the LED prior to
13 June 24th. It was provided prior
14 to June 24th. We did say based
15 on the pseudo report, which is a
16 requirement from the State of
17 Louisiana, we showed that we have
18 a net increase. We went back to
19 HR to verify what they increases
20 were and they're directly at this
21 plant. So all of them. I can
22 explain where they are located in
23 the plant. There may be parts of
24 location that are in the project
25 but they are not directly to the



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 project on the ITEP itself. So
2 going back to what Joe has said,
3 you know, this -- my
4 understanding when we filed this
5 application, we have to retain or
6 produce the job. We try to
7 provide as much information as we
8 can that we know at the plant
9 site what was going on. So I'm
10 sort of putting up a case against
11 the Board to take into
12 consideration that even though
13 these are not direct jobs but
14 these projects are done at the
15 site in order for the operations
16 of the production to continue and
17 therefore being able to retain
18 and maintain and create new jobs
19 as you can see in the pseudo
20 reports.

21 MR. WINDHAM:

22 Do any of the Board members
23 have questions for Mr. Baker or
24 Ms. Antono (ph).

25 MR. ADLEY:



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 I guess my only question is
2 is that when I look at your
3 description it simply says under
4 this one with Harper 1, Harper 2,
5 what is that?

6 MS. CHENG:

7 That's Miranda.

8 MR. ADLEY:

9 That's Miranda. So if this
10 says addition, tell me if you had
11 not done this would 23 jobs been
12 gone.

13 MS. ANTONO (ph):

14 I can't speak to the 23 jobs
15 because they are indirect to
16 these projects, but if some of
17 these projects are not done then
18 the things that you will see is
19 inefficiency of the project; the
20 plant will shut down. I wouldn't
21 say shut down, the whole plant,
22 but the units will shut down, and
23 so there are risks if some units
24 are not run I would venture to
25 guess some of the jobs will be



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 postponed at that point, so that
2 would be my only --

3 MR. ADLEY:

4 For what it's worth, what
5 makes this one so different this
6 was an MCA miscellaneous, this is
7 one of those where you didn't
8 notify anybody, you didn't send
9 anything in advance to the
10 department, just went out there
11 on your own and did it. Those
12 things were basically going away
13 outside of pure retention of jobs
14 in the future. That's what has
15 created this problem is companies
16 basically going out doing
17 whatever they thought they wanted
18 to do, whether they thought it
19 was maintenance, upgrades or
20 whatever, and the Governor was
21 very explicit because of that
22 because this was not an advance
23 notice. This is something you
24 just chose to do on your own that
25 he would not sign anything that



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 did not create new jobs or retain
2 jobs, and based on what you told
3 me, albeit I think it certainly
4 helped your facility, I can't see
5 in my mind where you would
6 literally have to lose these jobs
7 if you had not done this, so at
8 least for his vote on this Board
9 I'm going to vote no to not to
10 accept it because it clearly
11 violates what he has laid out in
12 his Executive Order.

13 MR. WINDHAM:

14 Mr. Moller, I believe you had
15 a question.

16 MR. MOLLER:

17 Well, I waive. I was going
18 to say it doesn't comply with the
19 Executive Order, so I don't --
20 you know, I agree with Senator
21 Adley.

22 MR. WINDHAM:

23 Representative Broadwater.

24 MR. BROADWATER:

25 Thank you, Mr. Chairman. The



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 23 jobs you are talking about
2 what pseudo report, when they
3 were created.

4 MS. ANTONO:

5 The pseudo report was created
6 at the end of last year. It was
7 the net increase between, I
8 believe, the third and fourth
9 quarter of 2015.

10 MR. BROADWATER:

11 It was the 4th quarter pseudo
12 report showing 23 jobs over what
13 was showing -- showing in the
14 third quarter.

15 MS. ANTONO:

16 That is correct.

17 MR. BROADWATER:

18 What was the difference
19 between the third quarter and the
20 second quarter.

21 MS. ANTONO:

22 I don't have that
23 information, but I can get that
24 for you.

25 MR. BROADWATER:



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 Do you know what the
2 difference was between the fourth
3 quarter and the first quarter of
4 this year?

5 MS. ANTONO:

6 I do not, sir.

7 MR. BROADWATER:

8 Okay. Thank you.

9 MR. WINDHAM:

10 Any other questions by the
11 Board members? Mr. Richard.

12 MR. RICHARD:

13 Good morning. Just a quick
14 question. Has Motiva had any
15 conversations or dialog with the
16 local government entities in St.
17 James Parish regarding this
18 application?

19 MS. ANTONO:

20 Not from this particular
21 application, but we have started
22 to -- on other advances that we
23 have.

24 MR. RICHARD:

25 Thank you.



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 MR. WINDHAM:
2 Any other questions by any of
3 the Board members?

4 MR. ADLEY:
5 On behalf of the Governor I
6 move to reject what the Board can
7 do what it sees fit, but I have a
8 feeling that once it gets to his
9 desk, based on his Executive
10 Order, this is clearly not in
11 compliance what he has asked me
12 to do to represent him.

13 MR. RICHARD:
14 Second.

15 MR. WINDHAM:
16 Motion made by Mr. Adley to
17 reject the approval of the three
18 Motiva applications. Seconded by
19 Mr. Richard. Is there any
20 discussion from the public?
21 Further discussion? Any comments
22 from any of the Board members? I
23 am sorry. I have someone. Please
24 come forward and identify
25 yourself.



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 MS. HANDLEY:

2 My name is Diane Handley and
3 I wanted to step forward and say
4 thank you to Senator Adley for
5 your position on this. I was
6 going to speak saying exactly
7 what you said, and just wanted to
8 reiterate that I'm here and
9 appreciative of the direction
10 that this is taking. It is our
11 complete understanding what you
12 share as well. So thank you for
13 that.

14 MR. WINDHAM:

15 Any questions of Ms. Handley?
16 Thank you, Ms. Handley.

17 All right. All in favor of
18 rejecting the three applications
19 indicate with an aye.

20 ALL BOARD MEMBERS:

21 Aye.

22 MR. WINDHAM:

23 All opposed to rejecting them
24 indicate with a nay. No
25 objections to the rejection.



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 Motion carries.

2 Next is Noranda Alumina.

3 MS. CHENG:

4 We have 20161098, 20161104
5 and 20161102, Noranda Alumina,
6 LLC.

7 MR. ADLEY:

8 And this, too, is an MCA as I
9 understand it now. This is --

10 MS. CHENG:

11 That's correct.

12 MR. ADLEY:

13 This is one of those that did
14 not put in an advance notice.

15 MS. CHENG:

16 Yes, sir.

17 MR. WINDHAM:

18 Is there someone here from
19 Noranda. I believe that's how
20 you say it. Noranda. Please
21 step forward and identify
22 yourself.

23 MR. BARRETT:

24 I am Todd Barrett. I'm the VP
25 of finance of Noranda Alumina,



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 and accompanying me is state rep
2 to speak on behalf of Noranda.
3 We did not file an advanced
4 notice for this miscellaneous
5 capital addition, but we have
6 been working with LED over two
7 years with this project. This
8 project was a retention project
9 for the plant and saved over 400
10 jobs. That counsel today with a
11 presentation that we can go
12 through and you can flip through
13 yourselves that explains the
14 nature of our business, the
15 pressures we're getting from
16 China, and the decision we had to
17 make on an unloading system via
18 our main volunteer group on the
19 plant. We had no other options
20 but this project. If we would
21 have -- the alternative was a \$65
22 or \$70 million project, and
23 that's just not in our budget,
24 our cash flow budget.

25 MR. ADLEY:



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 Just spend some time, if you
2 will, the issue is the retention
3 of the jobs.

4 MR. BARRETT:

5 Correct.

6 MR. ADLEY:

7 Whatever you can do to
8 explain why it was absolutely
9 necessary to retain the jobs.

10 MR. BARRETT:

11 If we can't get our main raw
12 material in the process, we don't
13 have a process. This is our main
14 unloading system to bring the raw
15 material into our process.

16 MR. ADLEY:

17 That's what you told me if
18 the plant was shut down.

19 MR. BARRETT:

20 The plant would have
21 absolutely shut down if we would
22 not have done this project, and
23 we really had no other
24 alternative but this type of
25 project. Also in your packet is



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 a letter from the parish
2 President in support of these
3 ITEP --

4 MR. ADLEY:

5 You have reached out to your
6 heavyweights this time to bring
7 your representative with you.

8 MR. BARRETT:

9 And we reached out to our
10 local rep.

11 MR. ADLEY:

12 You know you can't buy him
13 lunch when you leave here, you do
14 know that.

15 MR. BARRETT:

16 I do know that.

17 MR. WINDHAM:

18 Mr. Representative, do you
19 care to address the committee?

20 MR. SCHEXNAYDRE:

21 Yes. Thank y'all for meeting
22 with us.

23 MR. WINDHAM:

24 Please identify yourself.

25 MR. SCHEXNAYDRE:



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 Clay Schexnaydre, State Rep,
2 District 81. This plant has been
3 in operation for a while and has
4 been in good standing with the
5 parish and with us. For them to
6 shut down and lose roughly 400
7 and something jobs is just
8 unheard of right now.

9 MR. ADLEY:

10 And it's your belief that if
11 this project didn't go through
12 that plant would have shut down.

13 MR. SCHEXNAYDRE:

14 I do.

15 MR. WINDHAM:

16 Are there any --

17 MR. ADLEY:

18 LED, if you -- I mean, you
19 said he he has been working with
20 for two years. Do you agree with
21 that?

22 MS. CHENG:

23 Project manager, I believe
24 Charlie Romaine.

25 MR. WINDHAM:



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 Is Mr. Romaine here? Is
2 there someone from LED that can
3 speak to this project? I believe
4 Mandi spoke last time and
5 testified that the LED had been
6 working with him for the past
7 couple of years.

8 MR. BURTON:

9 Charlie is upstairs right now
10 on a conference call. We didn't
11 think we would be going through
12 this quickly today.

13 MS. MITCHELL:

14 Mandi Mitchell. Assistant
15 Secretary. I apologize for my
16 tardiness. Secretary Pierson and
17 I were over at joint budget
18 working on an agenda item there.
19 Charlie Romaine, our project
20 manager, is most familiar with
21 Noranda Alumina. I can speak
22 only to my involvement, which has
23 been earlier this year having
24 been directly involved with this
25 company in reaching out to



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 members of our congressional
2 delegation to try and get their
3 support and make them aware of
4 the impact of international
5 factors causing issues for the
6 company, particularly Chinese
7 dumping of Alumina. I can speak
8 only to that.

9 MR. ADLEY:

10 The issue is that -- the
11 department believes, as we have
12 been told by the owner and by
13 their representative that their
14 facility would have had to shut
15 down if this had not been done
16 and the loss of 400 jobs. I
17 certainly believe what they are
18 saying. It would be helpful if
19 someone from LED would just
20 simply confirm that you have been
21 working with them for two years
22 and that's a true statement.

23 MS. MITCHELL:

24 That we have been working
25 with them, yes, through their



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 project manager, Charlie Romaine.

2 MR. ADLEY:

3 Would they have shut down,
4 that's the question.

5 MS. MITCHELL:

6 I can't personally affirm
7 that statement, and so we will
8 try and get the project manager
9 here to makes that representation
10 to you.

11 MR. ADLEY:

12 I want to ask that we can
13 move forward that there's --
14 because the Executive Order
15 clearly defines the retention of
16 jobs. This is an issue of
17 retention of jobs that we approve
18 this application subject to
19 confirmation from LED, whether
20 it's at this meeting when the
21 fellow gets off the phone or
22 whenever he does it, subject to
23 their confirmation that the plant
24 would have literally shut down
25 without this particular project.



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 MR. BROADWATER:
2 Can I ask for clarification
3 from this side, Mr. Chairman?

4 MR. WINDHAM:
5 Yes.

6 MR. BROADWATER:
7 Because the issue is
8 retention of jobs, if your motion
9 is approval subject to
10 confirmation that the plant will
11 shut down without it, I'm not
12 sure that's what the Executive
13 Order says. If it is retention
14 of jobs and they are saving
15 reduced production by half, then
16 I think they still need the
17 criterion, so I would ask that
18 you consider amending your
19 motion.

20 MR. ADLEY:
21 You know, I get that. The
22 point is we're sitting here now
23 voting to approve or not approve.
24 Clearly the Governor said if it
25 is for the retention of jobs and



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 if the plant would shut down that
2 clearly tells me that they are
3 retaining jobs if they did the
4 project. And so I just need for
5 my own knowledge to make sure
6 that the plant would not have
7 remained open if you had not done
8 this project that tells me we
9 would have lost the jobs. That's
10 for me. That's not -- I'm trying
11 to get to the bottom of whether
12 or not they are actually
13 retaining jobs.

14 MR. BROADWATER:

15 I agree with you, Senator
16 Adley. I guess the only place in
17 where I had a difference is if
18 what we're looking to see is
19 whether there is compliance with
20 the Executive Order, and if the
21 gentleman comes back and he says,
22 we might have found a way to
23 reduce our production by half and
24 save 200 jobs and we're retaining
25 200 jobs, I personally would



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 still be in favor of approving it
2 at that point because we are
3 retaining 200 jobs. I don't
4 think the criteria is shut down
5 or stay in business.

6 MR. ADLEY:

7 I don't have an objection to
8 that. We move for approval upon
9 LED confirming for us that it's
10 truly the retention of jobs
11 associated with this project.

12 MR. BROADWATER:

13 I agree with that. That's a
14 proper motion. I second it.

15 MR. WINDHAM:

16 We have a motion by --

17 MR. ADLEY:

18 I never had a house member
19 correct me, but I want to thank
20 you for that.

21 MR. BROADWATER:

22 You are welcome.

23 MR. WINDHAM:

24 I believe there is a question
25 by Mr. Richard.



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 MR. RICHARD:

2 Yes, sir. Thank you. I see
3 a letter of support from the
4 Parish President. Have you
5 engaged the School Board or the
6 sheriff and other local
7 government entities in this
8 process?

9 MR. BARRETT:

10 Other than LED and the Parish
11 President we haven't reached out
12 directly to the School Board or
13 the sheriff. We do have \$1.3
14 million a year in property taxes
15 in the parish. We pay about \$100
16 to \$120,000 a month to the parish
17 in sales and use tax, so we are
18 putting pretty significant money
19 back into the communities through
20 taxes.

21 MR. RICHARD:

22 Since you offered those
23 numbers, I wasn't going to ask,
24 but since you offered those
25 numbers, are there any concerns



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 with taxes being owed to the
2 School Board at this time.

3 MR. BARRETT:

4 We did file Chapter 11
5 bankruptcy in February and we
6 actually are being purchased
7 today out of bankruptcy. Those
8 taxes will be paid and made
9 current by the estate through the
10 bankruptcy process as taxes are a
11 protected party through the
12 bankruptcy process. They are the
13 first money out.

14 MR. RICHARD:

15 So there are some taxes that
16 are owed at this point in time?

17 MR. BARRETT:

18 Yes. By the old estate, yes.

19 MR. RICHARD:

20 I would ask the makers of the
21 motion that you would go along or
22 accept a friendly amendment that
23 the company also reaches out to
24 the School Board and the sheriff
25 and provides confirmation that



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 they had dialog with those local
2 government entities along with
3 the motion to approve if that
4 would be okay to the makers of
5 the motion.

6 MR. ADLEY:

7 I would withdraw the motion
8 and recommend that we approve
9 these three projects upon
10 confirmation from LED that they
11 work for the retention of jobs
12 and upon receipt of some
13 communication from local
14 government that you have
15 communicated with them what you
16 are doing.

17 MR. WINDHAM:

18 And do you amend your second?

19 MR. BROADWATER:

20 Yes. That's fine.

21 MR. WINDHAM:

22 Amended motion by Mr. Adley.
23 Amended second by Representative
24 Broadwater. Any further
25 comments, Mr. Richard?



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

BOARD OF COMMERCE AND INDUSTRY MEETING

1 MR. RICHARD:

2 Thank you, very much.

3 MR. COLEMAN:

4 The company before these,
5 before this company, um, they sat
6 there and they told us that they
7 retain 23 jobs and the vote just
8 went no, so now we seem like we
9 are not being fair. It seem like
10 we tell these people, okay, you
11 go back and come back and show us
12 and they said that, well, we
13 can't really time -- I guess they
14 didn't have time but they did
15 retain some jobs, so we should go
16 and let them come back to us and
17 say hey, if you can prove to us
18 that you retain the 23 jobs that
19 you said you did then we will
20 consider approving their
21 application, but seem like they
22 said, okay, we didn't believe
23 them, but, okay, we are going to
24 believe y'all. That's what I'm
25 feeling that, so --



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 MR. ADLEY:

2 I get you, but I listen to
3 what the other company said. The
4 other company said that they
5 didn't talk about retention.
6 They just simply said that
7 sometime last year they added 23
8 jobs and then they did this
9 project. It's certainly
10 beneficial to them, I assume,
11 they do the project, but their
12 presentation, in my view, was
13 substantially different than the
14 one I heard from this group.
15 This group has legitimately said,
16 clearly said the plant itself
17 would shut down without the
18 project. That's a huge
19 difference between someone saying
20 look, I went and did some work
21 out there and the year before I
22 added some jobs, so y'all can
23 approve my work. That's what I
24 heard from the other company.
25 That's my view.



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 MR. WINDHAM:

2 Mr. Coleman.

3 MR. COLEMAN:

4 I heard that, but if we are
5 in the business of retaining
6 jobs, I think we should retain 23
7 just as well we do 400. I don't
8 know how many they said, 450, the
9 whole plant will shut down, but
10 I'm in the business of saving
11 jobs, so if we can save 23 for
12 the state, I would love to do
13 that as well. If they can prove
14 to me that the investments they
15 made retain three jobs then I
16 will be ready to approve the
17 application.

18 MR. WINDHAM:

19 Mr. Moller.

20 MR. MOLLER:

21 Can we get Mr. House up here
22 to talk about what the Executive
23 Order really says with respect to
24 MCAs and whether this complies
25 with that because my



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 understanding of section 2 of the
2 Executive Order is that, you
3 know, for all pending MCA's that
4 were pending before June 24th,
5 the effective -- the Executive
6 Order is effective immediately
7 unless they provide for new jobs.
8 It doesn't speak to retained
9 jobs.

10 MR. ADLEY:

11 I think you are making a
12 legitimate point. I just happen
13 to have a copy of it in front of
14 me. You are not going to like to
15 hear it, but I'm going to be
16 withdrawing my motion based upon
17 that.

18 The retention of new jobs
19 dealt with MCA's and the
20 Executive Order into the future
21 that we would allow an MCA for
22 the retention of jobs into the
23 future. The Executive Order says
24 for all pending contractual
25 applications for which no advance



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 notification is required under
2 the rules of the Board Commerce
3 and Industry except for such
4 contracts that provide for new
5 jobs at the completed
6 manufacturing plants or
7 establishment, this order is
8 effective immediately. So it's
9 not -- I was in error. I was
10 wrong and you can corrected me
11 rightfully so.

12 At least from the Governor's
13 perspective unless it's creating
14 new jobs and was an MCA then it
15 would be his position not to sign
16 it, and so for that reason I
17 don't have to touch the motion I
18 made with the first one but I
19 would withdraw what I made on
20 this one.

21 MR. BURTON:

22 And I can respond to that for
23 a second, and maybe I missed with
24 what you read but new jobs at the
25 plant doesn't say anything about



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES
www.torresreporting.com
1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 permanent jobs in that language
2 the way you've read it. I may
3 have misheard. There were over
4 100 contractor jobs created over
5 the six months of this project at
6 the plant. There is \$12 million
7 spent on this unloading facility
8 so there were new jobs created.
9 Were they permanent forever, no,
10 but it saved 400 jobs at the
11 plant, 400 plus jobs that are
12 living wage jobs. Our hourly
13 workers make about \$28 an hour
14 before fringes, and we did create
15 about 100 temporary jobs that,
16 you know, were well funded
17 through this project.

18 MR. MOLLER:

19 If this created construction
20 jobs why isn't that listed in the
21 summary page.

22 MR. BURTON:

23 I don't know why it's not
24 listed in the summary page. It's
25 listed in the presentation and I



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 have provided that info. And if
2 I could ask the council to listen
3 to Charlie Romaine, too, it
4 proves that we have been working
5 with them for over two years on
6 this project. Advanced notice
7 was not required when we were
8 working on this project. If it
9 was we obviously would have done
10 it, but we worked arm in arm with
11 LED to get this project through
12 the process.

13 MR. WINDHAM:

14 Mr. Romaine, please identify
15 yourself.

16 MR. ROMAINE:

17 Yes, Charlie Romaine. I am an
18 assistant director with the
19 business retention at LED. I was
20 with this project from the very
21 beginning. Excuse me, I am a
22 little out of breath. I was
23 running here.

24 The project was project
25 manager, which we met with them



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 and discussed the project in
2 detail and capital that they
3 would have to put in. At the
4 time they didn't file the
5 advanced notification because
6 under the existing or the
7 previous rules it wasn't
8 necessary and that's one of the
9 reason why they did the capital
10 additions, but in this project in
11 and of itself it was a total
12 upgrade of a conveyor system for
13 loading and unloading barges, so
14 they fought with that and we've
15 been dealing with them for two
16 years I would say, and,
17 obviously, you know what the
18 situation is with the company.
19 They've been through a Chapter 11
20 bankruptcy trying to come out of
21 it now hopefully with a new
22 acquisition that could go one or
23 two ways depending on what the
24 purchaser wants to do, so based
25 off of that I think at this point

**TORRES REPORTING & ASSOCIATES, INC.**

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAXNew Orleans, LA
504.392.4791
504.392.4852 FAX

1 in time it's very critical that
2 we make sure that the companies
3 that are already here and
4 experiencing tough times have
5 that opportunity with the new
6 owner to see what can be done.

7 MR. MILLER:

8 May I ask a question.

9 MR. WINDHAM:

10 Sorry. Go ahead, Mr. Miller.

11 MR. MILLER:

12 Just kind of switch gears a
13 little bit. What was the -- you
14 talked about the School Board --
15 I mean, property tax and the
16 other local property tax. What
17 is that total that is going to be
18 paid?

19 MR. BARRETT:

20 So what will be paid as the
21 estate winds down will be the 1.3
22 million that is due for the year
23 2015. We are completely current
24 on sales and use tax as we speak.
25 We make a payment on the 20th of



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 every month, so the next payment
2 will be November 20th for the
3 October period. We also are
4 accruing property taxes for this
5 year at about the same rate as
6 last year.

7 MR. MILLER:

8 So your total property tax --
9 local -- what your total property
10 tax, not local, your total
11 property tax is 1.3 million for
12 this facility.

13 MR. BARRETT:

14 Correct. And a small portion
15 goes to St. Johns, the majority
16 of it goes to St. James.

17 MR. MILLER:

18 Okay. The conveyor system
19 that you put in, where is the
20 manufacturer of that system
21 located, is that a Louisiana
22 company by chance.

23 MR. BARRETT:

24 We used Kostmayer to
25 construct part of it. We used



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 Boh Bros. Kostmayer and Boh Bros
2 are both located in Louisiana.
3 We used other local suppliers
4 like EIU Industrial or Electronic
5 Industrial United, I think is
6 their name.

7 MR. MILLER:

8 Are any of them manufactured
9 in Louisiana.

10 MR. BARRETT:

11 I don't know where the actual
12 steel or whatnot, but they are
13 definitely constructed in
14 Louisiana and then barged down at
15 the river.

16 MR. MILLER:

17 Thank you.

18 MR. ADLEY:

19 I'm going to say this and get
20 out of there for my Governor
21 before I get myself in trouble.
22 But I have to believe that if the
23 Governor felt that the retention
24 was an issue going forward and
25 that when he said the creation of



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 new jobs and he didn't define
2 that whether or not they were
3 there at the plant or the
4 construction jobs, to me it
5 really makes no sense that you
6 would not move forward with this
7 application. Now, I understand
8 that there is some more testimony
9 and I would like forward to
10 hearing that unless someone can
11 give a counterargument that
12 common sense appears directly in
13 that direction.

14 MR. WINDHAM:

15 Thank you, Mr. Adley.
16 Representative Broadwater have
17 any comments.

18 MR. BROADWATER:

19 Yes. Mr. Romaine, you said
20 you have been working on this
21 project for two years, correct?

22 MR. ROMAINE:

23 Correct.

24 MR. BROADWATER:

25 And your responsibility is



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 business retention and expansion?

2 MR. ROMAINE:

3 Correct.

4 MR. BROADWATER:

5 Did LED provide any guidance
6 to the company in terms of
7 recommendations of how they could
8 remain in existence and did you
9 provide any recommendations to
10 them as to whether they ought to
11 just participate in this program
12 to assist in their retention?

13 MR. ROMAINE:

14 As part of our process when
15 we meet with the company, we
16 value the company pretty much all
17 of the incentives that the
18 company qualifies for. If we are
19 in a meeting with them we are
20 going to, of course, bring that
21 to their attention as part of our
22 duties to make sure they are
23 aware of it, so, yes, we --
24 whether it's Quality Jobs
25 Enterprise Zone or the Industrial



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 Tax Exemption, we inform them of
2 it.

3 MR. BROADWATER:

4 And I appreciate that, and I
5 appreciate Mr. Adley's comments
6 as well. I do not -- I think the
7 other thing that is important
8 here is -- and it's been
9 evidenced by the Governor -- is
10 that he is concerned about
11 keeping word, and if the State of
12 Louisiana went out and worked
13 with this company in an effort to
14 try to retain those jobs and
15 said, go down this process, do
16 the expansion and there is this
17 opportunity for you to do that, I
18 think that's part of keeping that
19 word as well, and so I'm going to
20 make a motion that we approve,
21 based upon the testimony that's
22 been provided.

23 MR. WINDHAM:

24 So you withdraw your second?

25 MR. BROADWATER:



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 No. I withdrew the motion.
2 MR. WINDHAM:
3 Oh, you withdrew your motion.
4 MR. ADLEY:
5 I did.
6 MR. WINDHAM:
7 Mr. Richard.
8 MR. RICHARD:
9 Just some clarity. In the
10 documents that we're provided as
11 Board members the ad valorem tax
12 relief for the Noranda in this
13 agenda item amounts to about
14 \$820,000. That is over ten
15 years, as I understand things.
16 MR. ROMAINE:
17 Correct.
18 MR. RICHARD:
19 So basic math, that's about
20 \$80,000 in abated taxes each year
21 based on the information that
22 we're provided, so you're
23 testifying today that if this ad
24 valorem tax relief is not granted
25 through this ITEP application



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES
www.torresreporting.com
1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 that about \$80,000 a year that
2 that would cause Noranda to shut
3 down and lose jobs?

4 MR. BARRETT:

5 No. That's not what I'm
6 testifying. What I'm testifying
7 today is that we did the project
8 to save the jobs, the project is
9 in place. We're not going to
10 close down now because if we
11 don't get this tax exemption, but
12 we did the project based on the
13 rules of the tax exemption
14 program, so we do pay our taxes,
15 \$80,000 a year is a big sum for
16 us. We don't make that much or
17 cash on a yearly basis. When we
18 close down at this point, if we
19 don't get this abatement, no.
20 Would we have closed down if we
21 didn't do this project, yes.

22 MR. RICHARD:

23 I appreciate you clarifying
24 and it's one of the areas we're
25 working through, as I understand



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 things, with the information
2 we're provided. The tax relief
3 is projected over ten years, and,
4 I mean, that's what we have to go
5 by, and I think we are going to
6 try to fix that moving forward
7 but, thank you.

8 MR. WINDHAM:

9 Motion and seconded by
10 Representative Carmody. Are
11 there any other comments from the
12 public. Please step forward and
13 identify yourself. Do you
14 gentlemen have anything that you
15 would like to add before you --

16 MR. BARRETT:

17 Thank you for your time.

18 MR. WINDHAM:

19 Thank you very much. Please
20 identify yourself.

21 MS. WASMANN:

22 Good morning. Kathy Wasmann,
23 Louisiana Environmental Action
24 Network.

25 The subject that has really



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 not come very often before this
2 Board is environmental issues.
3 Noranda is a facility that is
4 currently having problems with
5 mercury emissions, and I thought
6 at one point that the Department
7 of Economic Development did look
8 at environmental compliance of
9 where they issued some of these
10 tax measures, so we might want to
11 put that into the consideration
12 when we look at these tax issues
13 also. So they are currently --
14 Louisiana Environmental Action
15 Network has filed a suit on
16 mercury emissions for this
17 company or an intention to file
18 suit on its mercury emissions. I
19 do appreciate that, you know,
20 it's a struggling company. In
21 January there was another reason
22 given why this company would not
23 exist and certainly no area wants
24 to lose 444 jobs, that's very
25 important in Louisiana, but you

**TORRES REPORTING & ASSOCIATES, INC.**

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAXNew Orleans, LA
504.392.4791
504.392.4852 FAX

1 have to have good actors and you
2 have to have people who support
3 the local communities, and you
4 also have to factor in the cost
5 of pollution. If you have
6 fishing advisories on Belle River
7 or other areas because of mercury
8 pollution then you have to look
9 at that cost, too. Environmental
10 costs are real actual costs, so
11 as you evaluate these -- all of
12 these exemptions from local
13 property tax because it is the
14 locals who are going to have to
15 pick up whatever you grant here,
16 please also consider
17 environmental impacts and the
18 real actual costs of
19 environmental impacts. Thank you.

20 MR. WINDHAM:

21 Thank you, Ms. Wasmann. Are
22 there any questions by the Board
23 members? Mr. Adley.

24 MR. ADLEY:

25 Yes. The Governor has made



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 it very clear he will not support
2 any ITEP or any required or
3 mandated environmental upgrades,
4 period. I don't think from what
5 I read from this this is an
6 environmental upgrade.

7 MS. WASMANN:

8 No, sir, but as you evaluate
9 the companies as they come before
10 you and ask that you also look at
11 their environmental record. What
12 they have done in the community,
13 what have they done as far as
14 their environmental impact on the
15 community because the actual real
16 cost to human health in the
17 environment has never been put
18 into the arena of evaluating the
19 cost when you look at a cost
20 benefit analysis, so we would
21 like to put that out there
22 because there is a cost for
23 people not being able to fish.
24 There is a health cost of people
25 ingesting mercury. There is a



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 health cost of people ingesting
2 led, and there is a real cost and
3 a real cost to healthcare and to
4 the people and to the community.
5 Thank you.

6 MR. WINDHAM:

7 Thank you, Ms. Wasmann. Are
8 there any other questions from
9 any of the Board members of Ms.
10 Wasmann?

11 I believe someone else would
12 like to speak from the public.
13 Please step forward and identify
14 yourself.

15 MR. HANDLEY:

16 My name is Dianne Handley
17 with Together Louisiana. I
18 forgot to say that last time. I
19 believe that the beginning
20 conversation was the right way to
21 go. I was looking at section 2 at
22 the same time that you were
23 reading it as well and my
24 understanding is exactly as you
25 stated before that it has to do



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 with new jobs. When the question
2 came up about well, there were
3 some jobs, temporary jobs, don't
4 those count, it doesn't say
5 whether it's permanent or not, my
6 understanding of the application
7 is new permanent jobs is listed
8 as zero, construction jobs were
9 listed as zero and now all of a
10 sudden we're talking about some
11 other new jobs that were -- came
12 and went. I think it's
13 critically important that we do
14 not degrade this job requirement
15 by saying that we will now look
16 at some other possibilities of
17 what jobs might or might not have
18 been. We know what we are
19 talking about, new permanent
20 jobs, and the application was
21 clear on how you state that.
22 They put zero for new permanent
23 jobs, zero for construction jobs
24 and to come up today and say
25 well, there were some that came

**TORRES REPORTING & ASSOCIATES, INC.**

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAXNew Orleans, LA
504.392.4791
504.392.4852 FAX

1 and went I think really degrades
2 the job requirements to a point
3 of meaninglessness. We can all
4 say we had jobs that came in and
5 out, so I wish you would go back
6 to Senator Adley's very first
7 statement and do apply it as
8 section 2 does speak for all
9 pending contractual applications
10 for which no advanced
11 notification is required under
12 the rules of the Board of
13 Commerce and Industry except for
14 such contracts that provide for
15 new jobs at the completed
16 manufacturing plants or
17 establishments, this order is
18 effective immediately, so thank
19 you so much for this.

20 MR. WINDHAM:

21 Any questions of Ms. Handley?

22 MR. ADLEY:

23 I did just read the
24 application again looking at the
25 contract jobs, they are listed at



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 zero, and you testified 100.
2 Something's wrong.

3 MR. WINDHAM:

4 Thank you, Ms. Handley. Mr.
5 Barrett, would you like to
6 respond.

7 MR. BARRETT:

8 Yes. First I would like to
9 respond to the jobs. When we
10 filed I sent a letter with the
11 application that did state that
12 there were numerous temporary
13 jobs around 100. I don't know
14 why it's not on the summary
15 sheet. It's not correct from the
16 beginning. We always talked
17 about temporary jobs being added
18 over the portion of the project.
19 Charlie can talk about that. We
20 did not add any permanent new
21 jobs. We did not lose any
22 permanent new jobs because of
23 this project. It was to keep the
24 plant open.

25 I would also like to respond



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 to the environmental discussion
2 that was brought. We are a good
3 citizen. LDEQ is at our site
4 often. They have a mobile
5 testing lab around our plant all
6 of the time. We have not failed
7 any tests. We have permits with
8 the state. There's normal
9 industrial issues with our plant.
10 Nothing has been tied directly to
11 our plant for elevated mercury
12 levels, and the lawsuit that has
13 been potentially filed or noticed
14 from our standpoint has no
15 substance at all. So we get
16 tested all of the time. We are
17 very active members with LDEQ.
18 They come on site do tests. MSHA
19 comes on site often and make sure
20 our workers are safe and work in
21 a good environment. And we have a
22 very good relationship with them.
23 I just want to put it out there
24 and respond because we are good
25 actors in the community.

**TORRES REPORTING & ASSOCIATES, INC.**

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAXNew Orleans, LA
504.392.4791
504.392.4852 FAX

1 MR. WINDHAM:
2 Thank you, Mr. Barrett. Are
3 there any additional questions by
4 the Board? There is a motion on
5 the table by Representative
6 Broadwater. I believe it was
7 seconded by Representative
8 Carmody. Any additional
9 questions? Mr. Richard.

10 MR. RICHARD:
11 Just some clarity before we
12 vote on this motion. The
13 Executive Order, whether the
14 first one or the second one, both
15 apply to this particular
16 situation and the applications do
17 not meet the requirements of the
18 Executive Orders. Is that clear
19 from LED?

20 MR. ADLEY:
21 I think that you add -- his
22 definition of new jobs were
23 construction jobs. The other
24 side would say it's permanent
25 jobs. I clearly think the



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 Governor meant permanent jobs.
2 I'm sure that's what he meant.
3 Common sense does tell me that
4 the Governor said going forward
5 on any of these if you could
6 prove pending retention. For me
7 I'm not going to -- Mr.
8 Broadwater put out another motion
9 and let the Board determine what
10 you think is right. I'm going to
11 follow the Executive Order,
12 that's what I'm going to do.

13 MR. ROMAINÉ:

14 Could I add something?

15 MR. WINDHAM:

16 Yes, Mr. Romaine.

17 MR. ROMAINÉ:

18 Just to kind of second what
19 he said. I'm not sure about the
20 construction jobs, but I have
21 seen the equipment and the new
22 gantry systems, so someone built
23 it. Obviously there were some
24 construction jobs there. And on
25 the second note, if I could just



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 talk. You know, for two years I
2 have been working with this
3 project and in two years two
4 aluminum refineries have closed
5 in the United States. I know
6 Alumina refinery, which these
7 guys have manufactured closed in
8 the United States. This virtually
9 these may be the last one in the
10 United States. China is dumping
11 and causing a lot of that, so
12 when we think about the impact of
13 the jobs and the new jobs when
14 you are in an industry where all
15 across the country they are
16 closing and these guys are trying
17 to stay open, I think it's
18 something that we need to take
19 into consideration. Thank you.

20 MR. ADLEY:

21 Appears to me that if -- even
22 I said no, voted no and the Board
23 approved that that it would then
24 be sent over to the Governor and
25 you would have that opportunity



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 to make that argument yourself.
2 By representing him and what he
3 has said, I feel compelled to
4 make the no vote. The Board
5 deems it appropriate, in my view,
6 to send it over to have him have
7 this discussion. I think that's
8 within your power to do that.

9 MR. BROADWATER:

10 Mr. Chairman, if I may. I
11 appreciate Mr. Adley saying that.
12 I think the other thing that I
13 know about the Governor, as I
14 said earlier, that he's already
15 demonstrated is that he wants to
16 also insure that there is some
17 certainty for these businesses
18 that are out there, and if we
19 started down a path with them
20 that we need to honor our word
21 and keep our commitments. Having
22 known him inside and outside of
23 government, I know how important
24 that is to him. I personally
25 would like to give him the



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 opportunity to make that
2 decision, and so I'm going to
3 maintain my motion and vote yes
4 and let the Governor decide which
5 he believes -- at least give him
6 that opportunity and I would
7 encourage the Board to follow
8 with that motion.

9 MR. WINDHAM:

10 Thank you, Representative
11 Broadwater. Mr. Richard.

12 MR. RICHARD:

13 I will ask no matter what the
14 vote turnout is that's irrelevant
15 to my request. I would make the
16 same request to the offerers of
17 the motion and second that they
18 accept a friendly amendment to
19 the motion to where the business
20 entity provides evidence that
21 they've had dialog with the local
22 government entities other than
23 the parish government at this
24 point because they -- they
25 testified earlier that they have



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 not had substantive dialog with
2 the School Board or the sheriff
3 in regards to these applications.

4 MR. BROADWATER:

5 Mr. Chairman, that's a fair
6 request and that's not asking too
7 much of that company. I will
8 withdraw my motion and restate it
9 requesting or moving that we
10 approve the application subject
11 to proof from those local
12 governmental entities as defined
13 in the Executive Order that there
14 has been communication from the
15 company with them, and that will
16 be my motion.

17 MR. WINDHAM:

18 Thank you, Representative
19 Broadwater. Representative
20 Carmody with his second. Is
21 there any additional comment?

22 MS. CHENG:

23 I did want to add that we did
24 have a letter from Noranda that
25 did say something about 50



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 contractor jobs. My mistake that
2 it's not on the actual
3 application.

4 MR. WINDHAM:

5 Thank you, Ms. Cheng. All
6 right. Any additional comments
7 from the public, please step
8 forward. Identify yourself.

9 MR. BAGGER:

10 Good morning. I'm Broderick
11 Bagger with Together Louisiana.
12 There are two potential criteria
13 for evaluating whether something
14 creates jobs or not. One is
15 whether the underlying investment
16 creates or retains jobs, and the
17 other is whether the tax benefit
18 incentive creates and retains
19 jobs. A lot of this discussion
20 is presumed that we are talking
21 about whether the underlying
22 investment creates or retains
23 jobs. Virtually every company in
24 the United States of America or
25 anywhere in the global capital



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 system has to make investments to
2 stay in business so they could
3 claim plausibly that these
4 investments are necessary to
5 staying in business. The question
6 for public policy ought to be the
7 public component of it. Does the
8 tax subsidy change behavior in a
9 way that has some element of the
10 common good. Would the company
11 be doing the same thing without
12 that tax subsidy or does it
13 result in some kind of different
14 behavior, some kind of different
15 pattern of jobs or investment
16 other than what would have
17 happened otherwise. They just
18 testified that there would be no
19 difference with or without
20 subsidy. They said it's the
21 underlying investment was
22 essential and I don't doubt for a
23 minute, but that's not unusual to
24 have to make investments to keep
25 a company open. The question for

**TORRES REPORTING & ASSOCIATES, INC.**

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAXNew Orleans, LA
504.392.4791
504.392.4852 FAX

1 this body seem to us, not just
2 now but throughout is, does the
3 subsidy create some difference in
4 behavior. We heard it doesn't so
5 it doesn't seem to have any
6 plausible justification in that
7 the act of granting or not
8 granting the subsidy won't effect
9 any jobs because it won't effect
10 the decisionmaking process now
11 going forward with this company.
12 Thank you.

13 MR. WINDHAM:

14 Thank you, Mr. Bagger. I am
15 sorry. Any questions by the
16 Board members of Mr. Bagger? No.
17 I guess we'll -- we'll need to
18 take a roll call on this vote.
19 Any further comments by any of
20 the Board members? Ms. Melissa,
21 if you will please.

22 MS. SORRELL:

23 Robert Adley.

24 MR. ADLEY:

25 No.



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 MR. BARHAM:
2 Robert Barham.
3 MR. BARHAM:
4 Yes.
5 MS. SORRELL:
6 Representative Broadwater.
7 MR. BROADWATER:
8 Yes.
9 MS. SORRELL:
10 Millie Atkins.
11 MS. ATKINS:
12 Yes.
13 MS. SORRELL:
14 Mayor Brasseaux.
15 MR. BRASSEAUX:
16 Yes.
17 MS. SORRELL:
18 Representative Carmody.
19 MR. CARMODY:
20 Yes.
21 MS. SORRELL:
22 Yvette Cola.
23 MS. COLA:
24 Yes.
25 MS. SORRELL:



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 Major Coleman.
2 MR. COLEMAN:
3 No.
4 MS. SORRELL:
5 Heather Malone.
6 MS. MALONE:
7 Yes.
8 MS. SORRELL:
9 Ben Hudson.
10 MR. HUDSON:
11 No.
12 MS. SORRELL:
13 Robbie Miller.
14 MR. MILLER:
15 Yes.
16 MS. SORRELL:
17 Jan Moller.
18 MR. MOLLER:
19 No.
20 MS. SORRELL:
21 Secretary Pierson.
22 MR. PIERSON:
23 Yes.
24 MS. SORRELL:
25 Scott Richard.



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 MR. RICHARD:
2 No, ma'am.
3 MS. SORRELL:
4 Bobby Williams.
5 MR. WILLIAMS:
6 No.
7 MR. SORRELL:
8 Steve Windham.
9 MR. WINDHAM:
10 Yes.
11 MS. SORRELL:
12 Ten yes's. Six no's.
13 MR. WINDHAM:
14 With that, the motion
15 carries.
16 Next item on the agenda is --
17 MS. CHENG:
18 Sorry.
19 MR. WINDHAM:
20 I am sorry. Textron Marine &
21 Land System. Ms. Cheng.
22 MS. CHENG:
23 20161269, Textron Marine &
24 Land Systems.
25 MR. WINDHAM:



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES
www.torresreporting.com
1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 Mr. Adley, I believe you have
2 some questions about Textron
3 Marine & Land Systems.

4 MR. ADLEY:

5 Well, I did. Give the staff
6 an opportunity to, I guess,
7 explain it to everyone. When I
8 looked at Textron, if you will
9 look at it, the investment is 3.3
10 million. It shows the creation
11 of 94 jobs. That's a good thing.
12 It shows a payroll of
13 \$55,527,000.

14 MS. CHENG:

15 That's a ten year payroll
16 that was calculated.

17 MR. ADLEY:

18 I am sorry.

19 MS. CHENG:

20 That was for over ten years.

21 MR. ADLEY:

22 So it's not an average of
23 \$590,000 per year per job, it's
24 an average of \$59,000 a year per
25 job.



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 MS. CHENG:

2 Yes, sir.

3 MR. ADLEY:

4 Correct?

5 MS. CHENG:

6 Yes. That's correct.

7 MR. ADLEY:

8 And they have created 94
9 jobs.

10 MS. CHENG:

11 I have the company to speak
12 about that, actually. I believe
13 there's a correction.

14 MR. WINDHAM:

15 Somebody from Textron please
16 step forward to discuss this
17 application. Identify yourself,
18 please.

19 MR. LUSK:

20 Hello. My name is John Lusk.
21 I'm the capital accountant at
22 Textron, and when I looked more
23 closely at the application, I
24 realize there was a mistake, and
25 actually there was 165 jobs



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 added. The form was filled out
2 incorrectly. We went from 94
3 jobs in January 2015 to 259 in
4 December of 2015 at the
5 conclusion of the project, and as
6 of today we have 412 jobs that's
7 at the plant.

8 MR. WINDHAM:

9 Thank you, Mr. Lusk.

10 MR. ADLEY:

11 The only question, I'm
12 certainly, for your application,
13 I will tell you it created the
14 jobs. That's what we're
15 interested in. Just for the
16 Board's point when we move
17 forward on these next set of
18 applications, I want to ask if
19 you look very carefully when you
20 look at the project description,
21 you really don't tell us
22 anything. I really don't know if
23 that's for additions or it's new
24 or if it's maintenance. I don't
25 have a clue what that is when it



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 just says 2015 miscellaneous
2 capital additions.

3 MR. LUSK:

4 Well, I sent in -- Kristin
5 asked for more information. I
6 sent in a report of details about
7 each and every single project. I
8 don't know if you have that, but
9 primarily what this project
10 was --

11 MR. ADLEY:

12 Was any of that just pure
13 maintenance upgrade what you had?

14 MR. LUSK:

15 No. We were converting a
16 facility that was primarily a
17 warehouse into a construction
18 facility for armored security
19 vehicles, so these were all
20 renovations and additions to the
21 facility in order for us to be
22 able to produce these vehicles.

23 MR. WINDHAM:

24 Thank you very much for your
25 investment and the jobs that you



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 did create, which the state
2 really appreciates that. I know
3 that the Governor does as well.
4 Are there any other questions
5 from the Board of Mr. Lusk?

6 MR. ADLEY:

7 I move for approval.

8 MR. WINDHAM:

9 Motion my Mr. Adley.

10 Seconded by Mr. Miller, President
11 Miller. Are there any comments
12 from the public regarding the
13 Textron Marine and Land Systems
14 applications? Any other comments
15 from the Board? No comments.
16 All in favor indicate with an
17 aye.

18 ALL BOARD MEMBERS:

19 Aye.

20 MR. WINDHAM:

21 All opposed with a nay.

22 Hearing no nays, motion carries.

23 Passes.

24 We have nine new
25 applications.



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 MS. CHENG:
2 We have nine new
3 applications. These did all have
4 advances filed prior to the
5 Executive Order on June 24th of
6 2016.

7 Before we start, I want to
8 say that 20151141, Venture Global
9 Calcasieu Pass, LLC; 20161532,
10 Venture Global Plaquemines LNG,
11 LLC; and 20150886, Westlake
12 Chemical OpCo, LP all requested
13 to defer their applications until
14 December.

15 MR. WINDHAM:
16 The last three deferred?

17 MS. CHENG:
18 Yes. The last three
19 deferred.

20 MR. WINDHAM:
21 We need to make a motion.
22 Motion. Seconded by Mr. Coleman
23 to defer the last three
24 applications on this list.

25 MR. ADLEY:



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 So what we're left with,
2 then, is six --

3 MR. WINDHAM:

4 Let me finish the motion. All
5 in favor indicate with an aye
6 that these three be deferred.

7 ALL BOARD MEMBERS:

8 Aye.

9 MR. WINDHAM:

10 All opposed with a nay.
11 Motion carries. Now we will
12 cover the preceding six.

13 MR. ADLEY:

14 I want to suggest to you to
15 try to get these in a block so we
16 can try to move on because we
17 start to break these down. That
18 the remaining six, it appears
19 that three of them clearly or
20 three were for expansions or
21 additions, and I would like to
22 move for approval for those, and
23 that would be looking at the last
24 two numbers or three -- 277, the
25 first one. The second one, 029;



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 and then dropped to the 4th one
2 at 59C. Those were all new
3 additions, construction, and I
4 would ask for approval -- move
5 for approving for those three.
6 And then what I am going to do if
7 you approve that is then take the
8 next three that would fall in the
9 category of generally
10 maintenance. That appears that
11 we don't clearly know what it is
12 and ask for approval of them.
13 There is a reason for that and I
14 will explain it when we get to
15 that if I can.

16 MR. WINDHAM:

17 Let me make sure I understand
18 this. The motion is to approve
19 iFAB Industrial, Sabine Pass
20 Liquefaction. Those two.

21 MS. CHENG:

22 And Marathon Petroleum
23 Company, LP.

24 MR. ADLEY:

25 IFAB, Marathon and Sabine



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 Pass. Those three were
2 expansions and construction or
3 additions.

4 MR. WINDHAM:

5 Is there a second to that
6 motion?

7 MS. ATKINS:

8 Seconded by Ms. Atkins. Is
9 there any discussion from the
10 public regarding those three
11 applications? Is there
12 discussion from the Board
13 regarding those three
14 applications?

15 MS. CHENG:

16 Would you like me to read the
17 numbers of those application into
18 the --

19 MR. WINDHAM:

20 I think we see the names
21 better than the numbers, but you
22 can. For the record, I guess it's
23 appropriate.

24 MS. CHENG:

25 20141277, iFAB Industrial,



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 LLC. 20152029, Marathon
2 Petroleum Company, LP. And
3 20110659C, Sabine Pass
4 Liquefaction, LLC.

5 MR. WINDHAM:

6 Thank you. Mr. Richard.

7 MR. RICHARD:

8 Yes, sir. And I appreciate
9 Mr. Adley wanting to move forward
10 by grouping them. Had
11 conversations with the local
12 government school boards,
13 especially in the districts that
14 show no new permanent jobs and
15 that would be the application
16 dealing with Marathon, Motiva,
17 Shell and Westlake Chemical, but
18 I understand that Westlake
19 Chemical has been deferred, so I
20 have had conversations with the
21 leaders of those school systems
22 and they have had no dialog with
23 any of these three companies in
24 regards to these applications,
25 and I just think that we're at a



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 point in our state where --

2 MR. ADLEY:

3 Those are not the three I'm
4 doing right now. We are going to
5 do your three next.

6 MR. RICHARD:

7 Okay. Well, I think we need
8 some clarity because they are
9 grouping Marathon in, and
10 Marathon shows no new permanent
11 jobs in St. John, so do we need
12 to clarify?

13 MR. ADLEY:

14 I see. You are correct. I
15 have iFAB, Marathon and Sabine
16 Pass.

17 MR. RICHARD:

18 But Marathon shows no new
19 jobs.

20 MR. ADLEY:

21 That's correct.

22 MR. RICHARD:

23 Do we want to remove Marathon
24 from your grouping and focus on
25 iFAB and Sabine Pass?



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 MR. ADLEY:

2 No, I don't. I am going to
3 tell you why I don't. Here is our
4 dilemma. Under what the Governor
5 has proposed and under what you
6 hopefully will adopt when this
7 meeting is over with, a new set
8 of rules is going to solve a
9 whole lot of these problems that
10 we're having here today. The
11 reason I am trying to separate
12 them out is that under the new
13 rules when you get to expansions,
14 construction and addition that's
15 clearly acceptable with jobs.
16 Today is acceptable period. When
17 you get to these areas that I
18 call maintenance because they
19 don't tell us what they do those
20 are not going to be acceptable
21 under the new rules, and so I'm
22 trying to give the Board a feel
23 for how many of these things may
24 actually go away in the future
25 and that's why I was dividing



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 them out. Just because I divide
2 them out doesn't mean we can't
3 vote against them or discuss
4 them, but if you like, I would be
5 more than glad to, you know, take
6 Marathon, take them all out,
7 withdraw a motion and you can go
8 vote for them one by one, but
9 when we get to 140, 114, I don't
10 think you are going to want to do
11 that, but that's all I was trying
12 to do.

13 MR. RICHARD:

14 And I appreciate that, Mr.
15 Adley. My point of commentary on
16 these items was going to focus on
17 the fact that applications that
18 have no new jobs indicated
19 Marathon, Motiva and Shell now
20 that we not disapprove them but
21 that we defer until our next
22 meeting and request that they
23 have evidence of conversations
24 with this School Board, the
25 sheriff and the parish government



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 moving forward, and I don't know
2 if that's what the will of the
3 Board is.

4 MR. ADLEY:

5 You and I are on the same
6 line and want to do the same
7 thing at the end of the day, but
8 the Governor has made it very
9 clear what it is that amended
10 Executive Order that everything
11 filed by 6-24 that it would
12 comply with the current rules and
13 whatever current agreements they
14 had albeit we may not like what
15 those agreements were, to insure
16 that Louisiana has kept its word,
17 that you find himself -- I can
18 tell you I sat in a lot of
19 meetings with him on this issue
20 and it's very difficult for him
21 that he had competing interest
22 and keeping Louisiana's word
23 became critical, so there were no
24 requirements when they did these
25 for jobs. I hated it's at zero.



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 That's not going to be the case
2 in the future. It's not. But
3 because they were filed before
4 6-24 I simply tried to group them
5 into two categories so you can
6 see the difference between
7 construction and additions and
8 people who were just generally
9 spending money with no real
10 description of what it's for
11 because that's probably going to
12 go away in the future also.

13 For that reason, I'm going to
14 ask you to please consider that
15 because these were filed by --
16 prior to 6-24, and Louisiana
17 rightfully or wrongfully gave its
18 word this is where they were
19 going to move forward unless they
20 violated the existing agreement
21 that they had with Louisiana, it
22 is his position that we move
23 forward on that.

24 MR. WINDHAM:

25 Thank you, Mr. Adley. There



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 is a motion on the floor that we
2 group these three together. Is
3 there a second? Mr. Broadwater
4 seconds the motion. Any
5 additional discussion?

6 MR. RICHARD:

7 Would you accept a friendly
8 amendment to your motion that
9 they bring evidence to the Board
10 even though it's after the fact
11 that they've had these
12 conversations with local
13 government?

14 MR. PIERSON:

15 Can you please define what
16 the conversation with local
17 governance would indicate. I
18 mean, is there an agreement with
19 local government or a
20 conversation that says we are
21 doing a plant expansion in your
22 jurisdiction or --

23 MR. RICHARD:

24 Secretary Pierson, I just
25 think we are at a point in



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 Louisiana where we can't -- we
2 can no longer approve giving away
3 local taxes without even having a
4 conversation with the leaders of
5 local government.

6 MR. PIERSON:

7 And that is absolutely going
8 to happen on everything going
9 forward. There is a very
10 important demarcation line we
11 crossed, but they are in full
12 compliance with everything that
13 we asked them to do at that time.
14 If we are going to task an
15 additional element, we can
16 certainly make that, but it
17 doesn't have a definition of what
18 we've been trying to achieve. We
19 know very clearly what that looks
20 like post 6-24.

21 MR. RICHARD:

22 And I'm totally and
23 completely cognizant and aware of
24 the Executive Orders and the
25 requirements. The point of my



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 dialog today is to reemphasize
2 that common sense should tell
3 stakeholders, whether they be
4 government or industry, that if
5 we're asking to give away local
6 taxes at the state level that
7 there at least be some
8 conversation with those entities
9 at the local level, whether that
10 be formal as required by the
11 Executive Orders or informal, and
12 that's what the leaders of those
13 school systems have had dialog
14 with me in regards to this matter
15 that, you know, we haven't even
16 spoken to them about this, you
17 know

18 MR. PIERSON:

19 I think we're on the same
20 page.

21 MR. RICHARD:

22 I withdraw my friendly
23 amendment request and we can move
24 forward. Thank you.

25 MR. WINDHAM:



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 Any additional questions or
2 comments from the Board? The
3 motion is to group these three
4 together. It's been seconded. No
5 additional comments. All in
6 favor indicate with an aye.

7 PARTIAL BOARD MEMBERS:

8 Aye.

9 MR. WINDHAM:

10 All opposed with a nay.

11 MR. RICHARD:

12 Nay.

13 MR. WINDHAM:

14 Oh, I am sorry. Mr. Richard
15 voted nay. Motion carries. With
16 that we'll move forward with the
17 grouping of the three.

18 MR. ADLEY:

19 I would recommend, Mr.
20 Chairman, that we now take Motiva
21 20140815, 201415, 17, 77, yeah,
22 77, and 20141578, Shell, that you
23 take those three together, and
24 the reason for that is if you
25 look at their description of



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 their projects it is very
2 difficult to tell whether or not
3 some kind of maintenance or
4 additions we really don't know.
5 Under current rules maintenance
6 was allowed. And the reason I
7 wanted to separate these and when
8 we get to that large list you are
9 probably going to find 40 or 50
10 of these that we will be able to
11 group together there's perfectly
12 legal under the current rules
13 that may very well not fit under
14 the new rules that we adopt, and
15 the only reason I separated them
16 out was to make that clear so
17 that everyone understands going
18 forward these applications are
19 getting approved here today filed
20 prior to 6-24. Going forward,
21 unless there is some different
22 description, they are not going
23 to be before this Board anymore
24 is my guess with the adoption
25 under the new rules, so I ask

**TORRES REPORTING & ASSOCIATES, INC.**

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAXNew Orleans, LA
504.392.4791
504.392.4852 FAX

1 that you move favorably on those
2 three.

3 MR. WINDHAM:

4 So the motion is to move
5 favorably on the three numbers
6 that Ms. Cheng will read.

7 MS. CHENG:

8 20140815, Motiva Enterprises,
9 LLC.

10 20141577, Shell Chemical
11 Company LP.

12 And 20141578, Shell Chemical
13 Company, LP.

14 MR. WINDHAM:

15 Is there a second? Seconded
16 by Mr. Coleman. Are there any
17 comments from the public? Are
18 there any comments or questions
19 by any of the Board members
20 regarding these. All in favor
21 indicate with an aye.

22 PARTIAL BOARD MEMBERS:

23 Aye.

24 MR. WINDHAM:

25 All opposed with a nay.



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 MR. RICHARD:

2 Nay.

3 MR. WINDHAM:

4 I am sorry. Mr. Richard voted
5 no. Motion carries.

6 Next will be the other three,
7 which I believe you will read out
8 by number again? I am sorry, I
9 believe the motion before was to
10 group them together. The first
11 three are approved. I stand
12 corrected. All right. Next
13 grouping will be.

14 MS. CHENG:

15 Next we have 14 renewals that
16 were deferred on September 12th
17 at the September 12th meeting.

18 MR. ADLEY:

19 I would move, Mr. Chairman,
20 that we approve all of these
21 applications except for those
22 pending for Baker Hughes and
23 Kennedy Rice Dryers, to take
24 those two separately.

25 MR. RICHARD:



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 Second.

2 MR. WINDHAM:

3 Motion made by Mr. Adley to
4 approve all of them except for
5 the three Baker Hughes'.

6 MR. ADLEY:

7 There's four.

8 MR. WINDHAM:

9 Four Baker Hughes' and the
10 Kennedy Rice Dryers. I believe
11 the second was made by --

12 MR. BROADWATER:

13 Hold on. There's five Baker
14 Hughes'. There's Kenney Rice
15 Mill, Kennedy Rice Dryers. I
16 just want to make sure I know
17 what we're voting on.

18 MR. WINDHAM:

19 Thank you. I realize that the
20 advanced notifications follow the
21 original application versus the
22 no advanced notification MCA's.
23 You are absolutely correct. So,
24 Mr. Adley, with that --

25 MR. ADLEY:



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 That's fine.
2 MR. WINDHAM:
3 So the motion is amended.
4 Seconded by Mr. Richard.
5 MS. CHENG:
6 Without Baker Hughes.
7 MR. WINDHAM:
8 Without Baker and without
9 Kennedy.
10 MS. CHENG:
11 Okay. 20100924, CAP
12 Technologies, LLC.
13 20110805, K&W Patten's
14 Mineral Express, LLC.
15 20120744, Advanced Graphic
16 Engraving, LLC.
17 20120394, Benoit Premium
18 Threading, LLC.
19 20120743, Catalyst Recovery
20 of Louisiana, LLC.
21 20120297, Imperial-Savannah,
22 LP.
23 And 20111078, Textron Marine
24 & Land Systems.
25 MR. WINDHAM:



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 So the motion is to approve
2 those. It's been properly
3 seconded. Are there any comments
4 from the public? Yes. Mr.
5 Bagger, please step forward and
6 identify yourself.

7 MR. BAGGER:

8 Could I give these documents
9 around?

10 MR. WINDHAM:

11 Please or have our people so
12 you can begin.

13 MR. BAGGER:

14 This is in a similar vain to
15 Senator Adley's taking a look
16 going forward at what the new
17 criteria would be. The first
18 page is the ones that's already
19 been approved, the new
20 applications, but page 2 through
21 8 are the renewals and it looks
22 at the jobs performance based on
23 the data provided by the company
24 for each of the renewals, so that
25 we can see, well, if we provide a



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 subsidy of one term, what has
2 been the jobs outcome during that
3 period of time. The -- I would
4 like to -- when people get --
5 make a couple of observations.
6 That looks at the number of
7 current existing jobs -- not the
8 whole company but the specific
9 site that they had when they
10 originally applied five years
11 ago. It looks at the number of
12 current existing jobs they had
13 now and subtracts one from the
14 other. There is an additional
15 number the staff has in the Board
16 packet and the summary pages that
17 is the full time jobs in the
18 first year of the application.
19 We put both of them in there
20 because it actually -- sometimes
21 it helps companies, sometimes it
22 doesn't, but that's actually at
23 the end of year one, and then
24 there is a column in purple which
25 looks at the net effect of jobs



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 and then the public subsidy per
2 job based on the ten year
3 evaluation.

4 The final column is the
5 number of jobs the original
6 application claimed knowing that
7 that didn't really mean a whole
8 lot, but hopefully this will help
9 to provide some criteria by which
10 to assess the week from the
11 chaff. Which ones seems to be
12 providing jobs, which ones do
13 not. Which, you know, we know
14 what this is going to look like
15 today, but going forward, they
16 start to be some abilities to be
17 discretionary about when these
18 incentives seem to be doing what
19 they are intended to do. So I
20 would be happy to take questions
21 on this, but we provide that not
22 to oppose these but to provide
23 information on them.

24 MR. WINDHAM:

25 Thank you, Mr. Bagger. I have



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 a question by Secretary Pierson.

2 MR. PIERSON:

3 Thank you for your thoughtful
4 analysis and providing the
5 information for our
6 consideration. My question to
7 you is the term of your analysis,
8 I believe, is ten years; is that
9 correct?

10 MR. BAGGER:

11 In what respect?

12 MR. PIERSON:

13 You provided some numbers
14 here talking about ad valorem
15 benefit, etc. Is that for a
16 ten-year?

17 MR. BAGGER:

18 Yes. The ten year term
19 provided for by the -- so, it's
20 got the ad valorem tax, which is
21 right from the summary sheet, and
22 that's, I believe, the ten year
23 term, and then the public subsidy
24 per job created is also for a ten
25 year term.



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 MR. PIERSON:

2 So the part of -- it's
3 difficult for me to follow and
4 comprehend is that we have a 20,
5 30 or 40 year investment and your
6 analysis covers a ten year term
7 only, so it would appear to me
8 that the value to the public
9 would extend far beyond what your
10 brief tenure term portion of this
11 analysis.

12 MR. BAGGER:

13 Are you talking about the
14 public subsidy per job?

15 MR. PIERSON:

16 No. I am talking about a
17 company that makes an investment
18 and a parish that foregoes its
19 revenue for a ten year term but
20 that that investment, just like
21 that Exxon refinery down the road
22 here that may be there 40 or 50
23 year, so that part of the value
24 that comes back to the public
25 seems to be missing from your



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 analysis.

2 MR. BAGGER:

3 The only part that is
4 relevant to a ten year term is
5 the public subsidy per job
6 created. The rest of them are
7 just how many jobs have been
8 created, and that number of jobs
9 that have been created is from
10 day one to current and it's
11 looking at the previous five
12 years. That number on the public
13 subsidy is not meant to say the
14 high number is bad and the low
15 number is good, but that the
16 higher number is worse than a
17 lower number. You can -- there
18 are certainly longer term
19 benefits, but a million dollars
20 over ten years per job is
21 different from a \$100,000 and
22 \$50,000. You can see how many
23 bang for the public buck you get
24 just as well by taking a constant
25 standard, which we took at ten



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 years because that's the standard
2 that's provided by your office in
3 public data, the ten year basis.

4 MR. PIERSON:

5 Thank you.

6 MR. BROADWATER:

7 Mr. Chairman.

8 MR. WINDHAM:

9 Representative Broadwater.

10 MR. BROADWATER:

11 In what column do you factor
12 in the impact to the public of
13 sales tax dollars spent in the
14 community? Is that on your
15 chart?

16 MR. BAGGER:

17 As far as I'm aware, that's
18 not something that the LED
19 tracks. It would be --

20 MR. BROADWATER:

21 Yeah. I am just trying to
22 figure out in terms of -- you are
23 describing something that you
24 describe it, public subsidy the
25 cost for each job created or



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 lost, I'm just trying to
2 understand whether or not we are
3 evaluating the full impact to the
4 public. If we are not factoring
5 in sales tax generated within a
6 community, if we are not
7 factoring in increase in personal
8 income tax collected on the jobs
9 created, and to the secretary's
10 point, if we aren't looking
11 beyond that in terms of what the
12 ultimate game is in year 11
13 through 100, then an evaluation
14 of public subsidy per actual job
15 created, that column ought to be
16 struck because you didn't
17 consider all of what the value
18 was if you didn't factor in sales
19 tax, personal income tax, the
20 houses that are bought when the
21 new employees come there. And I
22 recognize your point that some
23 have decreased. I guess the
24 other thing that I would point
25 out is that what can't be

**TORRES REPORTING & ASSOCIATES, INC.**

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAXNew Orleans, LA
504.392.4791
504.392.4852 FAX

1 reflected on this chart is --
2 I'll give it an example. On the
3 very first one, Baker Hughes one,
4 from 214 the time of the original
5 application to 105, if they had
6 not had some assistance through
7 economic developments, whether
8 that would have gone from 214 to
9 zero and that cant be reflected
10 on here as well. Certainly we
11 want to see all of these in
12 growth, but you are also dealing
13 with the time as well when we hit
14 2009 hit an economic downturn and
15 there are external factors that
16 are very different that occurred
17 here in the time period.

18 So I do agree with the
19 secretary. I appreciate your
20 analysis. I would just ask that
21 you also maybe consider some
22 additional factors when you
23 present it in the future.

24 MR. BAGGER:

25 It has been our earnest and



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 consistent plea that the kind of
2 analysis that you are describing
3 be conducted by the LED and be
4 insisted upon by this Board and
5 that doesn't happen as we
6 understand it. That would also
7 mean disaggregating those
8 investments that would have
9 happened any way from those that
10 are encouraged by the incentive,
11 and you would only challenge
12 benefit provided by the
13 incentive, the investments that
14 would not have happened without
15 that instant.

16 MR. BROADWATER:

17 Isn't that what's happening
18 now?

19 MR. BAGGER:

20 Not necessarily. These are
21 blanket across the board.

22 MR. BROADWATER:

23 Going forward in establishing
24 -- right.

25 MR. BAGGER:



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 Potentially it is going to be
2 developing tools of analysis,
3 though, that are, you know, we
4 can only use the data that y'all
5 or that the LED is providing
6 disaggregating outcomes based on
7 ones that would have happened
8 anyway, that will depend on the
9 quality of the return on
10 investment analysis. That is one
11 of the things. There are also
12 opportunity calls of tax dollars
13 in jobs and other benefits that
14 would have gone to the public
15 sector. So if you take Baker
16 Hughes, that \$3.4 million over
17 ten years, give or take with
18 depreciation also would have had
19 jobs impact, and those are
20 exactly the kind of things on one
21 level we're doing this to say we
22 are not professional analysts of
23 this. This is simply addition
24 and subtraction. There are much
25 more sophisticated analyses that

**TORRES REPORTING & ASSOCIATES, INC.**

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAXNew Orleans, LA
504.392.4791
504.392.4852 FAX

1 have not been conducted in the
2 past that would seem to give a
3 more solid base on which to make
4 those decisions, but the
5 assumption that just because you
6 gave something as money there
7 must have been this public
8 benefit that takes into account
9 the entirety of their investments
10 doesn't really meet the threshold
11 of what is being provided for by
12 that investment and what is
13 happening anyway because people
14 are doing business.

15 MR. WINDHAM:

16 Thank you, Mr. Bagger. Mr.
17 Adley, you have a discussion?

18 MR. ADLEY:

19 Now, this discussion has been
20 an extremely good discussion.
21 Mr. Broadwater, Mr. Pierson, this
22 is the very discussion that went
23 on with the Governor's office
24 looking backwards. Looking
25 backwards we had no guidelines



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 whether to require jobs, not
2 require jobs. One of the
3 considerations that he considered
4 was is looking at those going
5 backwards and those that promised
6 jobs but actually came back with
7 less the possibility of rejecting
8 them, but you couldn't do that
9 because you had another group
10 that promised zero and then we
11 would approve them to go forward.
12 For fear of being arbitrary and
13 capricious, he made the decision
14 that regardless of what the
15 report looked like for those
16 things backwards in time because
17 Louisiana had given its word
18 that's what we would do, but what
19 makes this so very interesting
20 conversation you will find at the
21 end of this meeting when we do
22 these rule changes, Mr.
23 Broadwater there will be a
24 requirement now in the rules for
25 an ROI, and return of investment

**TORRES REPORTING & ASSOCIATES, INC.**

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAXNew Orleans, LA
504.392.4791
504.392.4852 FAX

1 that will be submitted by the
2 department for everyone to see,
3 so we will have a way in the
4 future to track going forward --
5 your information is very helpful,
6 but we could not use it, we
7 didn't believe in those that were
8 behind us that are coming up now
9 for renewal because there were no
10 explicit guidelines tying to jobs
11 or not. That's -- and the only
12 reason I separated this two
13 groups for you is that the next
14 group and Baker were going to
15 find they created a lot of jobs
16 and find out more about that, and
17 they have the rice drying issue,
18 but it's a good discussion, and
19 I'm telling you, if we can just
20 get through this meeting and get
21 through all of this that is
22 coming at us, these renewals is
23 going to last through 2021 from
24 what they tell me.

25 Once we get to the adoption



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 of the rules for everything going
2 forward there will be a
3 substantial change that will take
4 into consideration all of the
5 things that I think you are
6 talking about.

7 MR. WINDHAM:

8 Thank you, Mr. Adley. Mr.
9 Moore? All right.

10 Any other comments from the
11 public? Any other comments from
12 the Board on the motion on
13 approving the --

14 MR. ADLEY:

15 Everything but Kennedy and
16 Baker.

17 MR. WINDHAM:

18 Seven applications. All in
19 favor indicate with an aye.

20 ALL BOARD MEMBERS:

21 Aye.

22 MR. WINDHAM:

23 All oppose with a nay?
24 Motion carries. Mr. Richard, I
25 was waiting for you. All right.



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 The next one we will go forward.

2 MR. ADLEY:

3 I'm going to move in a moment
4 for approval the five for Baker,
5 but the question that I had was
6 is that in Baker's case they show
7 the creation of 138 jobs, which
8 was a good thing for an
9 expansion. My only question were
10 all five of these related to that
11 expansion or were they outside of
12 the expansion. That is what I
13 needed to know.

14 MR. WINDHAM:

15 Is there someone here from
16 Baker Hughes? If so, please step
17 forward and identify yourself.

18 MR. BROADER:

19 Good morning. Jessie
20 Broader. We represent Baker
21 Hughes.

22 MS. FORD:

23 Jennifer Ford. Property tax
24 manager for Baker Hughes.

25 MR. ADLEY:



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

BOARD OF COMMERCE AND INDUSTRY MEETING

1 The first application shows
2 an expansion for the
3 manufacturing of oil field tools.
4 I get that. I'm trying to find
5 out the other four that are
6 listed down that had no advanced
7 notice. Were they all related to
8 the first one, the expansion for
9 the manufacturing of oil field
10 tools.

11 MR. BROADER:

12 The one for Bossier,
13 20120722, that the same site in
14 Bossier that is related. The
15 other three are at different
16 sites.

17 MR. ADLEY:

18 Can you tell me -- well,
19 there is actually four more. Can
20 you just tell me what -- you have
21 one, St. Martin, Terrebonne. St.
22 Martin, Terrebonne and Bossier,
23 so I assume the one for Bossier
24 is the same manufacturing of oil
25 tools. Tell me what the



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 manufacturing is in Terrebonne
2 and St. Martin.

3 MR. BROADER:

4 Just to clarify, the
5 manufacturing that is going on in
6 Bossier is the mud manufacturing
7 facility that is only related.
8 The investment that's being
9 claimed is only related to the
10 manufacturing operations at that
11 site. The total investment was
12 well over \$23 million.

13 MR. ADLEY:

14 Okay. Let me ask you a
15 question. When you were here last
16 time, you made that statement
17 relative to the mixing, blending
18 of mud, but your application says
19 part of your manufacturing is oil
20 field tools. So I'm trying to
21 find out. I mean, I love the
22 idea of 138 jobs, I just love it,
23 but is it oil field tools or is
24 it the blending of chemicals for
25 mud. That is what I need to



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 know.

2 MR. BROADER:

3 The site in Terrebonne is
4 manufacturing of oil field tools.

5 MR. ADLEY:

6 So the one that says in
7 Bossier for the manufacturing of
8 oil field tools is not correct?

9 MR. BROADER:

10 That is correct. That is a
11 correct statement.

12 MR. ADLEY:

13 I guess, staff, what I'm
14 trying to find out is when we
15 look at these things we believe
16 everything that we see in here is
17 true and correct, and obviously
18 no one from LED, I guess, goes
19 out there to find out if he is
20 mixing up chemicals for mud or if
21 he is manufacturing oil field
22 tools. How do we deal with that?
23 I mean, clearly the application
24 says something other than what
25 you say you are doing.



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

BOARD OF COMMERCE AND INDUSTRY MEETING

1 MR. BROADER:

2 This was something that was
3 completed by the company
4 themselves and I can only guess
5 as to why it was completed that
6 way, but I will say that there
7 was a site visit by LED at the
8 facility in Bossier, I believe
9 Mr. Favaloro did that site visit
10 and view the operations at the
11 site.

12 MR. ADLEY:

13 Let me ask LED not to delay
14 this one. How do you determine
15 that the mixing of chemicals for
16 mud for fracking is
17 manufacturing. What brought you
18 to that conclusion?

19 MR. WINDHAM:

20 Please step forward and
21 identify yourself.

22 MR. FAVALORO:

23 My name is Frank Favaloro
24 with LED business incentives. We
25 do site inspections for



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 industrial tax exemption to make
2 sure that the sites we visit are
3 putting in the components based
4 on industrial tax exemption
5 contract. I think I have done
6 that, what's that, three years
7 ago.

8 MR. ADLEY:

9 Did you review what they were
10 manufacturing to say that they
11 are a manufacturer.

12 MR. FAVALORO:

13 Yes.

14 MR. ADLEY:

15 And when you finished you
16 came to the conclusion that the
17 mixing of these chemicals they
18 put together for mud to go in
19 truck for fracking was
20 manufacturing.

21 MR. FAVALORO:

22 As I recall, yes.

23 MR. ADLEY:

24 Thank you very much. I'm
25 going to move to approve all of



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 Baker Hughes applications knowing
2 that they were prior to, I guess,
3 the 6-24 deadline, but to say to
4 the Board that someone ought to
5 probably take a second look at to
6 insure that what we are calling
7 manufacturing in all cases is
8 manufacturing. I move for
9 approval of those and then ask
10 that we take the last one after
11 that.

12 MR. WINDHAM:

13 Mr. Cheng, can you read those
14 numbers.

15 MS. CHENG:

16 20100679, Baker Hughes
17 Oilfield Operations, Inc.

18 20120719, Baker Hughes
19 Oilfield Operations.

20 20120723, Baker Hughes
21 Oilfield Operations, Inc., dba
22 Completions & Fishing.

23 20120724, Baker Hughes
24 Oilfield Operations, Inc., dba
25 Completion & Fishing.



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 And 20120722, Baker Hughes
2 Oilfield Operations, Inc.
3 MR. WINDHAM:
4 Is there a second to the
5 motion? Seconded by Mr. Carmody.
6 Representative Carmody. Any
7 discussion from the public? Any
8 questions, comments, observations
9 by the Board members? Yes, Mr.
10 Richard.

11 MR. RICHARD:
12 Just for the point of
13 clarity, on the agenda, the ad
14 valorem tax relief for these 14
15 renewals that's indicative of
16 five years or ten years?

17 MS. CHENG:
18 That's ten years.

19 MR. RICHARD:
20 Even though it's a renewal
21 for five years?

22 MS. CHENG:
23 Yes, sir. That's how our
24 system generates it because it
25 hasn't been updated to reflect



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES
www.torresreporting.com
1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 the changes from the Executive
2 Order.

3 MR. RICHARD:

4 So moving forward with as we
5 discussed earlier, the new
6 agendas will also reflect the
7 more accurate yearly projection
8 possibly, the annual -- the
9 amount of ad valorem tax relief
10 will be broken down in as a more
11 detailed manner.

12 MS. CHENG:

13 Yes, sir.

14 MR. RICHARD:

15 Thank you.

16 MR. WINDHAM:

17 Any additional comments from
18 the Board? All in favor indicate
19 with aye.

20 ALL BOARD MEMBERS:

21 Aye.

22 MR. WINDHAM:

23 All opposed with a nay?

24 Motion carries.

25 MR. ADLEY:



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 Mr. Chairman, I move
2 favorable on Kennedy Rice Dryers
3 as it was part of that group that
4 was committed in the past. I
5 just want someone from LED to
6 explain the reasoning behind a
7 rice dryer being manufacturing.

8 MR. WINDHAM:

9 Could someone from LED come
10 and talk about rice drying as a
11 manufacturing process.

12 MS. CHENG:

13 They indicated a 311.

14 MR. WINDHAM:

15 Someone from Kennedy here?
16 Please step forward. Describe
17 the process.

18 MR. OLDHAM:

19 Good morning. My name is
20 Marley Oldham.

21 MR. WINDHAM:

22 Say that again.

23 MR. OLDHAM:

24 Marley Oldham, O-L-D-H-A-M.
25 Oldham. I am Vice President and



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 general manager of Kennedy Rice
2 Dryers and Kennedy Rice Mill.

3 MR. BOLTON:

4 I'm Wes Bolton, the inhouse
5 CPA for Kennedy Rice Dryers and
6 Kennedy Rice Mill.

7 MR. WINDHAM:

8 Please describe the process
9 and why it's manufacturing.

10 MR. OLDHAM:

11 A large majority of rice that
12 we bring in comes in from the
13 field. It's high moisture. Has
14 to be cleaned. So what we do is
15 we dry it, we clean it. We make
16 it a processible product for the
17 rice mill. So we're changing
18 what the state is when we get it
19 what state it's in and making it
20 where it can be used in a rice
21 mill and thus step forward to
22 complete.

23 MR. WINDHAM:

24 Does anyone have any
25 questions?



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

BOARD OF COMMERCE AND INDUSTRY MEETING

1 MR. ADLEY:

2 It's not what I think most of
3 us view as typical manufacturing
4 no differently than making a cup
5 of coffee. The change of
6 structure or cement truck, but I
7 appreciate. I move favorable.

8 MR. WINDHAM:

9 Is there a second on the
10 motion? Motion made by Mr. Adley.
11 Seconded by Representative
12 Carmody. Yes. Please. Secretary
13 Allen.

14 MR. ALLEN:

15 I will comment to Mr. Richard
16 that the proximity to markets is
17 a huge issue in agriculture
18 production, and the fact that
19 Kennedy Mill in Morehouse Parish
20 is there means that it has
21 dramatically changed the value of
22 the land in close parishes to
23 Kennedy Mill and the rice dryers.
24 I know that because I have land
25 that they have reassessed this



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 year and the taxes are going up,
2 so I can assure you that if the
3 sheriff or the School Board were
4 here they would testify that this
5 is one of the most valuable
6 operations in that rural part of
7 north Louisiana, and just the --
8 I wish we all knew more about
9 every single product -- every
10 single company that comes for
11 these exemptions before us. It
12 would be valuable to all of us to
13 know. From personal knowledge I
14 know about the quality of this
15 company and the impact they are
16 having in the agricultural
17 community in north Louisiana.

18 MR. WINDHAM:

19 Thank you, Secretary Barham.
20 I know that from my experiences
21 with LED, Board members are all
22 welcome on site visits. I know
23 the companies would welcome the
24 Board member from their area and
25 may live in that area to go along



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 on a site visit with them so that
2 they can see what happens and how
3 it happens. I found it
4 fascinating over my 30 years of
5 doing government the different
6 processes and industries that we
7 have in the state. We truly have
8 a gem out there with these
9 industries.

10 Did we pass a motion? No.
11 Motion and second. Mr. Richard.

12 MR. RICHARD:

13 I certainly appreciate Mr.
14 Barham's comments. I'm not sure
15 why he directed them at me, but
16 we certainly know that all
17 government entities rely on
18 property taxes that our business
19 partners work hand in hand with
20 us, and I think that's the goal
21 of this whole process, and with
22 that being said, I would like to
23 thank you guys for coming down
24 all of the way from Morehouse
25 Parish today. We were hoping to



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 see every business represented in
2 meeting room today.

3 MR. OLDHAM:

4 We're glad to be here, and
5 thank you for your consideration.

6 MR. WINDHAM:

7 Thank you very much. With
8 that, is there any further
9 discussion from the public?

10 MS. CHENG:

11 I do also want to mention
12 that they have the next code that
13 begins with a 31, which means the
14 workforce commission has
15 designated them as a
16 manufacturer.

17 MR. WINDHAM:

18 Thank you. Do we need to
19 read their numbers out?

20 MS. CHENG:

21 Sure.

22 MR. ADLEY:

23 I wanted you down here to see
24 if you talked like Mr. Barham.

25 MR. OLDHAM:



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 We have a striking
2 resemblance.

3 MR. BARHAM:

4 He is another fellow that
5 doesn't have an accent.

6 MS. CHENG:

7 20110818, Kennedy Rice Mill,
8 LLC dba Kennedy Rice Mill.

9 And 20120536, Kennedy Rice
10 Dryers, LLC.

11 MR. WINDHAM:

12 All right. Thank you, Ms.
13 Cheng.

14 All in favor indicate with an
15 aye.

16 ALL BOARD MEMBERS:

17 Aye.

18 MR. WINDHAM:

19 All opposed with a nay?
20 Motion carries. Thank you.

21 MS. CHENG:

22 101 renewals that are being
23 presented today.

24 MR. WINDHAM:

25 Thank you. I believe Mr.



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 Adley would like to group them in
2 some distinct areas maybe to
3 speed this along.

4 MR. ADLEY:

5 Did we prepare a list from my
6 meeting yesterday from the
7 grouping?

8 MS. CHENG:

9 We did. I have one of these
10 that the company would like to
11 defer. That would be 20081170,
12 Air Liquide Large Industries U.S.
13 LP. The very first one.

14 MR. ADLEY:

15 I am sorry. I was not
16 listening.

17 MS. CHENG:

18 20081170, Air Liquide Large
19 Industries U.S., LP.

20 MR. WINDHAM:

21 So, with that, Mr. Adley, if
22 you can describe what you are
23 grouping together and why you are
24 grouping together.

25 MR. ADLEY:



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 I am not for sure I'm
2 following. Staff, whoever put
3 together this list can you step
4 up here with me and let's make
5 sure that we've got them
6 together.

7 We tried to group them by
8 large companies that had multiple
9 applications so that we can take
10 each one of them separately, and
11 then I think we tried to group
12 them by those things that in
13 their description appeared to be
14 either maintenance or we didn't
15 know for sure.

16 MS. CHENG:

17 So all of the ones that you
18 believe are maintenance or we are
19 not sure about are the last ones
20 on the list starting with Afco
21 Industries, Inc.

22 MR. ADLEY:

23 Starting with which one?

24 MS. CHENG:

25 It's on the third page.



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 MR. ADLEY:
2 Starting with Afco.

3 MS. CHENG:
4 Yes, sir.

5 MR. ADLEY:
6 Let me move for approval of
7 that list first beginning with
8 Afco Industries members on the
9 third page of that handout all of
10 the way, I assume, to the bottom.

11 MS. CHENG:
12 Those are the maintenance
13 ones.

14 MR. ADLEY:
15 The reason -- are those the
16 ones that you had listed, sir, as
17 maintenance that we discussed
18 yesterday?

19 MR. FAVALORO:
20 Yes, sir.

21 MR. ADLEY:
22 That doesn't mean they are
23 maintenance, it means that when
24 we read from their application
25 there was no way to know for sure



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES
www.torresreporting.com
1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 if it was maintenance or
2 additions or exactly what it was.
3 Under the current rules,
4 maintenance was allowed so it
5 didn't make really any difference
6 whether they were very clear or
7 not, but before the rules allowed
8 it, I broke all of them down just
9 for you to be able to see
10 maintenance will not be allowed
11 in the future with the new rules.
12 There is a very good possibility
13 that this minute applications
14 that you are looking at today may
15 never be here again if we adopt
16 those new rules. Now, some of
17 these in here may be some
18 expansion but we don't know that.
19 I do know that they complied
20 with the current rules and
21 current law and that's why I
22 wanted them separated out, but I
23 want you to see of that 100 plus
24 over half of them come to us with
25 an explanation that you don't



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 have a clue really what they are,
2 and very well could be
3 maintenance, and if that is the
4 case with the adoption of the new
5 rules going forward, that entire
6 group would be probably removed
7 from this agenda. That's why I
8 wanted you to see it in that
9 fashion.

10 So with that said, that group
11 beginning with Afco, down, I
12 would ask for a favorable
13 approval of that group.

14 MR. WINDHAM:

15 Is there a second to the
16 motion? Seconded by
17 Representative Broadwater. A
18 couple of questions, I believe,
19 about the process first. Mr.
20 Miller.

21 MR. MILLER:

22 I just need to abstain on the
23 vote for 20120352. Elmer Candy
24 Company located in the great
25 Parish of Tangipahoa.



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 MR. WINDHAM:
2 So that's from Afco forward.
3 Do we want to do this in-globo?
4 Are you making a motion to move
5 that in-globo?

6 MR. ADLEY:
7 From Afco down to take that
8 group in-globo and move for
9 approval.

10 MR. WINDHAM:
11 Second by Representative
12 Broadwater. Any objection? Any
13 comments from the public
14 regarding the renewals? Those
15 renewals? All in favor indicate
16 with an aye.

17 ALL BOARD MEMBERS:
18 Aye.

19 MR. WINDHAM:
20 All opposed with a nay?
21 Motion carries.

22 MR. ADLEY:
23 Now I would ask if we could
24 take those large companies and
25 group them together so that we



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES
www.torresreporting.com
1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 can begin to deal with them and
2 Dow Chemical being the first, in
3 your group on the first page of
4 your list. I will come back to
5 the individual if I can. Can
6 someone roughly explain to us
7 what Dow Chemical has done.

8 MR. WINDHAM:

9 Is there a representative
10 from Dow Chemical? Please step
11 forward and identify yourself.
12 Ms. Cheng, can you read the
13 numbers?

14 MS. CHENG:

15 Yes. It's 20091059, 062293A,
16 20110028, 2010, 1004, 20080938B,
17 and 20100819, and they are all
18 Dow Chemical Company.

19 MR. ADLEY:

20 Just to be helpful for the
21 record, this list that we all
22 have, that is what we are talking
23 about now, those that deal with
24 Dow Chemical. Ma'am, my only
25 question to you is I noticed in



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 all of these were there any jobs
2 created? I kept just saying zero
3 to zero to zero, and that being
4 the case, why is this not just --
5 was it maintenance? Was it
6 expansion? What was it?

7 MR. WINDHAM:

8 Ma'am, please identify
9 yourself, please.

10 MS. DAIGLE:

11 My name is Roma Daigle. I'm
12 a tax manager for Dow Chemical.
13 In reference to the projects that
14 are on the list, it may have had
15 zero on it, but if you see the
16 renewals of each one of these, it
17 shows you the actual facility
18 increase. We did have a segment
19 of a business that was sold, but
20 that those employees went to the
21 new business, and in the
22 paperwork it shows you that those
23 employees still exist and that we
24 did have increases to the
25 facility for each one of these



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 projects.

2 MR. WINDHAM:

3 Any additional questions for
4 Ms. Daigle?

5 MR. ADLEY:

6 No. I am not understanding.
7 Staff, why the zero?

8 MS. CHENG:

9 The jobs created at the
10 initial application, and then
11 when you go to the renewal data
12 summary, that would show the jobs
13 that were lost because of part of
14 the business that was sold, and
15 that's going to be on the second
16 part of it in the summary.

17 MR. ADLEY:

18 Be helpful. I think in the
19 future on our summary sheet on
20 the front that we --

21 MS. CHENG:

22 We don't want the information
23 from the initial application.

24 MR. ADLEY:

25 If there is some job



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 creation, we need to see it, and
2 I'm not so sure I see any even
3 written in the second page.

4 MS. DAIGLE:

5 We went from 1388 and then
6 when we -- the 189 went to the
7 new company, so if you net that
8 out, and then we went to 2 -- 12
9 -- 49 was an increase, so I think
10 42 -- let's see. 22 new jobs.

11 MR. ADLEY:

12 Why would not be listed on
13 the first page? I mean, if they
14 created new jobs, I just -- what
15 happens is I get phone calls, and
16 I'm not sure everybody else does,
17 we print the agenda of the
18 website, they see this on the
19 sheet, and all they see is no
20 jobs.

21 MS. CHENG:

22 This is information from the
23 application that was filed five
24 years ago.

25 MR. ADLEY:



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 And there were no jobs
2 promised five years ago?

3 MS. CHENG:

4 That's what this application
5 says.

6 MR. ADLEY:

7 And they were not required
8 to?

9 MS. CHENG:

10 Correct.

11 MR. ADLEY:

12 Mr. Chairman, I move for
13 approval of -- at the appropriate
14 time for those by Dow Chemical.

15 MR. WINDHAM:

16 Is there a second on the
17 approval for Dow Chemical?
18 Seconded -- motion made by Mr.
19 Adley. Seconded by
20 Representative Broadwater. Any
21 additional comments from the
22 public? Any questions from the
23 Board members? All in favor
24 indicate with an aye.

25 ALL BOARD MEMBERS:



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 Aye.

2 MR. WINDHAM:

3 All opposed with a nay?

4 Motion carries. Thank you. Next

5 one I believe we do will be

6 Exxon.

7 MR. ADLEY:

8 Yes. Exxon. The only

9 question that I had on Exxon they

10 showed zero jobs also.

11 MR. WINDHAM:

12 Someone from Exxon here?

13 MR. ADLEY:

14 The summary says startup new,

15 and then it says, plan additions.

16 I guess that's from 2011. It's

17 the same explanation?

18 MS. CHENG:

19 Yes, sir.

20 MR. ADLEY:

21 That shows zero because it

22 wasn't --

23 MS. CHENG:

24 It wasn't our requirement to

25 report any new jobs even if they



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 had new jobs, so it was probably
2 not included on the application
3 at the time.

4 MR. ADLEY:

5 So the renewal of the
6 application does not create any
7 jobs?

8 MS. CHENG:

9 That's not -- that's not a
10 requirement on the --

11 MR. WINDHAM:

12 Ma'am, please identify
13 yourself.

14 MS. CARGILE:

15 I am Stephanie Cargile. I am
16 the public affairs manager with
17 ExxonMobil.

18 MR. WINDHAM:

19 Mr. Adley, do you have some
20 questions for Ms. Cargile?

21 MR. ADLEY:

22 No. I think the staff's got
23 it. No requirements for jobs,
24 and so we just doing the renewal
25 because that is what Louisiana



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 said that it would do. Bear in
2 mind for everyone here to
3 understand the new rules once
4 adopted will not give any
5 renewals outside of three years
6 with a capital of 80 percent, and
7 there will certainly be job
8 requirements. I move for
9 adoption of Exxon.

10 MR. WINDHAM:

11 Motion by Mr. Adley.

12 Seconded by Representative
13 Carmody. Any additional comments
14 from the public? Please step
15 forward and identify yourself.
16 Thank you, Ms. Cargile.

17 MS. CARGILE:

18 Thank you.

19 MS. WASSAM:

20 Good morning. Kathy Wassam
21 again. I'm speaking as a
22 resident of East Baton Rouge
23 Parish. Someone who just voted
24 and we had two taxes on our
25 election ballot and we will have



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 another taxes on our December
2 ballot. Exxon has been here
3 since 1909, Secretary Pierson,
4 and I just wonder how long we are
5 still going to keep supporting
6 this large multination interest
7 as we go and ask citizens to
8 continue to vote for taxes for
9 our council on aging, taxes for
10 schools, taxes for our libraries,
11 taxes for our parks, and all to
12 renewals, so I think -- I think I
13 looked at it and I think it's
14 over \$20 million, \$21 million in
15 industrial tax exemptions that
16 can certainly be used by East
17 Baton Rouge Parish especially
18 when we -- I understand we will
19 be looking at our green light
20 program which is furnished it for
21 -- to help our roads and our
22 traffic congestion in East Baton
23 Rouge Parish.

24 I understand from the
25 Executive Order that these will



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 be approved, but our School
2 Board, our sheriff's, our parish
3 in general could certainly use
4 this income to help support the
5 parish instead of going back
6 continually, continually to
7 citizens and asking them for more
8 tax money. Thank you.

9 MR. WINDHAM:

10 Thank you, Ms. Wassam.
11 Please step forward and identify
12 yourself and address the Board.

13 MS. CARGILE:

14 It's Stephanie Cargile again.
15 Like Kathy said, I do agree that
16 we need to support our schools,
17 and that's something that
18 ExxonMobil as a company has hold
19 very dear over most of the
20 centuries that we've been located
21 here. Recently this year I just
22 wanted to share we announced 17
23 schools in the general area in
24 Louisiana we'll be part of the
25 \$13 million grant from the



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 company to further their stem
2 education. Just this week we
3 announced \$100,000 is going to be
4 the East Baton Rouge school
5 system, but more importantly I
6 just wanted to put these renewals
7 in perspective for you, so when
8 you look at actual ad valorem tax
9 relief for our Baton Rouge
10 facilities, these renewals
11 represent about \$1.3 million a
12 year. Now, each of those years
13 our company in the greater Baton
14 Rouge area, all five of these
15 facilities that are up for
16 renewals, they are paying about
17 \$36 million in property tax. So
18 in East Baton Rouge Parish right
19 now, we represent about eight
20 percent of the city's property
21 tax, we are the largest property
22 taxpayer and in West Baton Rouge
23 I think we are the second largest
24 taxpayer in the parish, so this
25 investment I think we're



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 continuing to invest in our Baton
2 Rouge facility, so for the long
3 term we can continue to build the
4 tax base and give back to the
5 community.

6 MR. ADLEY:

7 Just by any chance, does
8 Exxon pay inventory taxes?

9 MR. JEFF:

10 Hi. This is Jeff Coxski.
11 Government relations. Yes, we
12 do.

13 MR. ADLEY:

14 Do you get a credit for that?

15 MR. JEFF:

16 I believe we do, but I am
17 told that our -- we pay more in
18 -- I am sorry, we pay more in
19 corporate income and franchise
20 taxes than we do in credits.

21 MR. ADLEY:

22 My question is what I'm
23 trying to get from the staff is
24 that I thought the legislature in
25 the last session, and those of



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 you that voted on that you might
2 chime in here. I'm trying to
3 draw from memory, but I thought
4 it said that if you got the
5 inventory credit and you got the
6 industrial credit you can only
7 take one or the other. Am I
8 wrong about that?

9 MR. BROADWATER:

10 Senator Ward's bill.

11 MR. JEFF:

12 It was until 10 and it was
13 amended so that the business --
14 the business community was okay
15 with it. I don't think it was --
16 the way it passed the house --
17 well, finally passed was a way it
18 was introduced in the senate.
19 I'm at a deficit.

20 MR. WINDHAM:

21 Ms. Mandi.

22 MS. MITCHELL:

23 Yes. Very briefly. What the
24 legislation ended up is that if a
25 company has an active exemption



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 contract the company can no
2 longer receive the refundable
3 portion of the inventory tax
4 credit, so it started out as what
5 you mentioned is a company can
6 only get one or the other, but
7 through the legislative process
8 and through various amendments,
9 the way that it came out was that
10 a company that has an active
11 industrial tax exemption can no
12 longer receive the refundable
13 portion of the inventory tax.

14 MR. ADLEY:

15 The question is do you
16 receive the refundable portion or
17 not.

18 MR. JEFF:

19 As I understand it is the
20 short answer is I'm not sure.
21 I'm telling you the aggregate
22 that we pay in excess our
23 corporate income and franchise
24 taxes --

25 MR. ADLEY:



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 I just want to make it clear
2 that based on what I just heard
3 and based on what the legislature
4 did there would be no refundable
5 credit to you because you are
6 taking the ITEP. That's a
7 correct statement.

8 MR. JEFF:

9 Yes, sir. I mean, to your
10 point one of the reasons we did
11 want to come up here was to
12 explain the integrated nature of
13 our operations that we do have
14 several different operations in
15 the state, in the metro Baton
16 Rouge area, so when you ask
17 specific questions about who is
18 paying inventory taxes, who is
19 getting inventory tax credit, I
20 can't give you the simplest of
21 answers at this moment.

22 MR. WINDHAM:

23 Any additional questions?

24 Any questions? Mr. Richard.

25 MR. RICHARD:



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 Good morning. Thank y'all
2 for being here. Certainly I want
3 to acknowledge the support and
4 the partnership with the local
5 school systems in this EBR metro
6 area.

7 In regards to the
8 applications, have you had
9 conversations with parish
10 government officials informally
11 or formally about these requests.

12 MS. MITCHELL:

13 We have talked to our East
14 Baton Rouge Parish quite often.
15 We meet with their finance
16 director on a regular basis. We
17 have not talked about these
18 specific ITEP application
19 renewals that we are talking
20 about today, but we have talked
21 about a lot of the projects in
22 the capital investment that are
23 included in these renewals.

24 MR. RICHARD:

25 Thank you. Thank you.



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

BOARD OF COMMERCE AND INDUSTRY MEETING

1 MR. JEFF:

2 There was a bit of
3 uncertainty how these were being
4 to be treated, so that's --

5 MR. RICHARD:

6 I am not referring to the
7 Executive Order whatsoever. Just
8 have you had a conversation with
9 your parish President, your
10 School Board superintendent,
11 CFO's your sheriff about these
12 applications whereby therefore
13 going their local taxes that
14 support basic services to invest
15 with you as a business partner in
16 East Baton Rouge and west Baton
17 Rouge.

18 MS. MITCHELL:

19 Our conversations with the
20 school Board and with the city
21 continue to be very robust and
22 even with our law enforcement,
23 and we will be talking to them
24 more about the actual
25 applications that come up for



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 sure.

2 MR. RICHARD:

3 Good. Thank you. Thank you.

4 MR. WINDHAM:

5 Mr. Miller.

6 MR. MILLER:

7 When Exxon has multiple
8 locations throughout the country
9 when you are -- Exxon's
10 evaluating where to add a new
11 process or upgrade a process, are
12 these incentives taken into
13 consideration and is that part of
14 the determining factor if you
15 expand Baton Rouge or are you
16 expanding in Texas.

17 MS. MITCHELL:

18 Absolutely. It's always been
19 an important factor in the
20 decisions that we've made, and
21 one example that I can share is
22 if you guys saw yesterday they
23 announced our aviation lubricants
24 site in Port Allen started up and
25 that was a huge project where



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 Louisiana was in competition
2 actually with New Jersey, and
3 when we went back to the company
4 to look at the different
5 locations, ITEP was one of the
6 considerations for that project,
7 so it did figure into the
8 business environment and the tax
9 reliefs that was going to be
10 available for the project.

11 MR. JEFF:

12 I think we had 15 refineries
13 that we compete against
14 internally and three dozen
15 chemical plants we compete with
16 internally, and just since our
17 earnings came out today, I think
18 it's important to note that as
19 you take a look at our
20 ExxonMobil's U.S. operations they
21 represented about a little over
22 six percent of the company's
23 earnings. I think the reference
24 was that we were a global, a
25 global company, and if you took a



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 look at the numbers, 93 percent
2 of our earnings came from outside
3 of the United States, so I think,
4 you know, putting a little bit of
5 context about who we are and what
6 we are and what we're up against
7 when we're competing internally
8 and against our competitors for
9 capital expenditure, operating
10 expenditure, our payroll here is
11 over half a billion -- nearly
12 half a billion dollars a year,
13 just our payroll, and also while
14 I'm up here I do want to
15 reference conversations we've had
16 that you have been focusing on
17 head counts, jobs, so we've had
18 discussions with some about you
19 need -- we would appreciate it if
20 you would consider also the
21 changing nature of our
22 operations. We have our -- I put
23 it in three: ExxonMobil employee
24 -- we have ExxonMobil employees
25 and we also have --

**TORRES REPORTING & ASSOCIATES, INC.**

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAXNew Orleans, LA
504.392.4791
504.392.4852 FAX

BOARD OF COMMERCE AND INDUSTRY MEETING

1 (Microphone not working).

2 MR. ADLEY:

3 If you paid your taxes, we
4 could have lit you up.

5 MR. JEFF:

6 We appreciate the
7 consideration during the rules
8 committee to take a broader look
9 at the full -- the full context
10 of what we bring as far as
11 ExxonMobil jobs, permanent
12 contractors as well as the
13 construction workers that are
14 working on the projects, so
15 there's three numbers there.
16 Stephanie, our total numbers is
17 about.

18 MS. MITCHELL:

19 It's a little bit over six
20 thousand total folks, and what
21 Jeff is referring to is
22 contractors. Those are permanent
23 contractors, so those are onsite
24 contractors that have permanent
25 jobs.



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 MR. CARMODY:

2 Could you repeat those three
3 things for Senator Adley.

4 MR. JEFF:

5 So what we are looking at are
6 head counts. We are real focused
7 on jobs and retention of jobs.
8 Sometimes, and I can't even say
9 it's about us, but you might see
10 the company employee head count
11 go down, but at the same time
12 there's nothing in the data that
13 I see necessarily that reflects
14 permanent contractor jobs and
15 then on top of that you have the
16 specific projects. There are
17 construction jobs related to the
18 project in the capital investment
19 here, so the term "temporary"
20 gets thrown around, so that is
21 why we are trying to let people
22 know that permanent contractor
23 employees that you see at our
24 facilities, those are real jobs.
25 They are not temporary. The



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 skill press people that were
2 training in our community
3 colleges they would be very
4 surprised to know that somebody
5 is thinking that those are only
6 temporary.

7 So I think just to broaden
8 this and the document you have in
9 front of you is more robust 360
10 view of our economic impact in
11 the community and we wanted to --
12 sometimes we get so narrowed down
13 on some of these things that we
14 can't -- we are so focused on the
15 trees you don't see the forest.

16 MR. WINDHAM:

17 Thank you, Mr. Copski.

18 MR. CARMODY:

19 I think you make a good point
20 and I think it's something that
21 we need to be looking at as a
22 state, and that is individual
23 industry and businesses the
24 nature of how they do what they
25 do in order to turn a profit



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 changes with technology, and if
2 the bottom line is jobs, I
3 appreciate that. Being a public
4 servant I want to make sure we
5 have employment for our people
6 but there also got to be some
7 consideration given to the fact
8 that there are no buggy whip
9 factories left in Louisiana
10 because people don't use horse
11 drawn conveyance, correct? And
12 so I think that that's another
13 thing that we need to be thinking
14 about, though, as a Commerce and
15 Industry Board is that some of
16 these applications that are made
17 for consideration for relief of
18 taxes have to do with the fact
19 that they are trying to maintain
20 their competitiveness not only in
21 Louisiana and United States but
22 also internationally, and so I
23 think you brought up a very good
24 point and I just wanted again to
25 reiterate that I think there are

**TORRES REPORTING & ASSOCIATES, INC.**

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAXNew Orleans, LA
504.392.4791
504.392.4852 FAX

1 many factors that we need to be
2 considering. I know the Governor
3 takes all of those under
4 consideration as he has these on
5 his desk, but thank you.

6 MR. WINDHAM:

7 Thank you, Representative
8 Carmody. Representative
9 Broadwater.

10 MR. BROADWATER:

11 As you mention, there's other
12 criteria other than just pure
13 head count and the thought in my
14 head that my guess is probably a
15 fourth element there, I know you
16 have seen it from companies in
17 the district that I represent,
18 they plan on creating X number of
19 jobs, and as it turns out, they
20 may not reach that benchmark, may
21 miss it by two or three, but they
22 find they are able to create jobs
23 that have an average annual
24 payroll that far exceeds what
25 they were expecting, so they



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 create a greater quality job, and
2 one thing that I would encourage
3 because I probably won't be
4 invited back to sit as a proxy
5 after today, that the Board
6 consider as well not just a raw
7 head count because if you create
8 a raw head count of 20 new jobs
9 but their jobs that pay a rate
10 that the individual can't live on
11 but instead you create 15 new
12 jobs but they are jobs where the
13 folks are self sufficient and
14 they are a living wage that that
15 is just as important or even if
16 we don't create a single new job
17 but because of the investment
18 we're able to lift what we were
19 able to deliver to the existing
20 employees. You don't have a
21 single new nose there but you
22 improve the life of every one of
23 those employees that remained
24 employed there, so I encourage
25 you to look beyond just counting

**TORRES REPORTING & ASSOCIATES, INC.**

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAXNew Orleans, LA
504.392.4791
504.392.4852 FAX

1 noses.

2 MR. WINDHAM:

3 Thank you, Representative
4 Broadwater.

5 I believe there is a motion
6 on the floor and I believe it's
7 been seconded to accept the
8 applications for renewal by
9 Exxon. I believe they've been
10 read. No. Please read it.

11 MS. CHENG:

12 20101140, ExxonMobil
13 Corporation dba ExxonMobil Corp
14 (Chemical).

15 20101141, ExxonMobil
16 Corporation (Lubes).

17 20101142, ExxonMobil
18 Corporation (Plastics).

19 20101137, ExxonMobil
20 Corporation (Polyolefins).

21 20101138, ExxonMobil
22 Corporation (Refinery).

23 MR. WINDHAM:

24 Thank you. All in favor all
25 indicate in an aye.



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

BOARD OF COMMERCE AND INDUSTRY MEETING

1 ALL BOARD MEMBERS:
2 Aye.
3 MR. WINDHAM:
4 All opposed with a nay?
5 Motion carries. Mr. Pierson.
6 MR. PIERSON:
7 I want to, on behalf of the
8 Governor and the citizens thank
9 you for your continued investment
10 and confidence in Louisiana,
11 particularly in this region, but
12 we know we are in competition
13 both internally and externally
14 for the capital investments that
15 you have that you are able to
16 deploy. We know we are in
17 competition for some of those
18 right now today that we'll
19 continue to have some
20 conversations on. We are
21 including those local parish
22 officials in those conversations,
23 and, again, thank you for more
24 than 6,800 employees and
25 contractors that reside here and



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 the annual contribution of \$491
2 million in payroll that you bring
3 to the table. It's important for
4 us, you heard previously that
5 more than \$33 million in annual
6 taxes being paid, so to rebate a
7 portion of that seems like a good
8 deal to me and we'd like to do
9 more of it.

10 MR. WINDHAM:

11 Thank you, Mr. Copski and Ms.
12 Cargile. All right. The next
13 section you would like to cover,
14 Mr. Adley.

15 MR. ADLEY:

16 Can we take up Gulf Island
17 and we'll come back to the
18 individuals and knock them out.

19 MR. WINDHAM:

20 Do we have representatives
21 from Gulf Island present?

22 MR. ADLEY:

23 There are three of those and
24 one is a marine fabrication and
25 different LLC. Anybody here for



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 them? Just for the staff because
2 they are a part of your prior
3 commitment, I remove approval.
4 But can you ask them for me,
5 contact them at some point and
6 just ask them what did they do
7 when they just say capital
8 improvements, what that is so we
9 at least have some record of it.

10 I move for approval of Gulf
11 Island those three ITEP requests.

12 MR. WINDHAM:

13 Is there a second? Second
14 made by Mr. Williams. Motion
15 made by Mr. Adley. Any discussion
16 made by the Board.

17 MR. RICHARD:

18 Just a question. They were
19 notified that these applications
20 were on the agenda today?

21 MS. CHENG:

22 Yes, sir. They were.

23 MR. WINDHAM:

24 Any addition questions?

25 MR. RICHARD:



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 No one here from that
2 company.

3 MR. WINDHAM:

4 All in favor indicate with an
5 aye.

6 ALL BOARD MEMBERS:

7 Aye.

8 MR. WINDHAM:

9 All opposed with a nay?
10 Motion carries. Do we need to
11 read those numbers into the
12 record.

13 MS. CHENG:

14 20091178, Gulf Island Marine
15 Fabricators, LLC.

16 20101104 and 20091177A, Gulf
17 Island LLC.

18 MR. WINDHAM:

19 Have all been approved with
20 the preceding actions.

21 Mr. Adley, which group would
22 you like to do next.

23 MR. ADLEY:

24 Marathon.

25 MR. WINDHAM:



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES
www.torresreporting.com
1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 Is there a representative for
2 Marathon Petroleum in the
3 audience?

4 MR. ADLEY:

5 I move for approval but that
6 I need to know when you talked
7 about to comply with refinery MA
8 CT11 standards, I don't know what
9 that is. I need to know if that
10 is an environmental issue or not.

11 MR. CRUSACK (PH):

12 Hi. My name is Steven
13 Crusack. I work for Marathon
14 Petroleum and the MACT actually
15 stands for the maximum achievable
16 control technology and it's for
17 regulatory purposes.

18 MR. ADLEY:

19 Is it environmental or not?

20 MR. CRUSACK:

21 It is not.

22 MR. PIERSON:

23 Is it safety?

24 MR. CRUSACK:

25 It's more safety based.



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 MR. ADLEY:
2 Thank you very much.
3 MR. WINDHAM:
4 Any additional questions by
5 any of the Board members? Motion
6 has been made by Mr. Adley to
7 approve the ones by Marathon,
8 which Ms. Kristin will read for
9 us.

10 MS. CHENG:
11 20090050, 20101213, 20101214,
12 20101215, 20101217, 20101224
13 Marathon Petroleum Company, LP.

14 MR. WINDHAM:
15 Is there a second for the
16 motion to approve these?
17 Seconded by Ms. Atkins. Any
18 additional discussion from the
19 Board? All in favor indicate
20 with an aye.

21 ALL BOARD MEMBERS:
22 Aye.

23 MR. WINDHAM:
24 All opposed with a nay?
25 Motion carries.



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES
www.torresreporting.com
1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 I think too all of the people
2 in the audience and I think the
3 message will get out that when
4 these applications are filled out
5 in the future, no matter what
6 kind of application it is, please
7 describe what you do, how you did
8 it, what the equipment is without
9 acronyms and make it clear so the
10 Board members can understand what
11 they are looking at.

12 Mr. Adley, next group.

13 MR. ADLEY:

14 Union Carbide. They had two
15 applications and it was for an
16 addition to the facility with
17 zero jobs, and so I just want a
18 clarification. You want to come
19 tell me, ma'am. If you added to
20 the facility but created no jobs,
21 I am just curious what that was.

22 MR. WINDHAM:

23 Representative from Union
24 Carbide, please.

25 MS. DAIGLE:



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 Rema Daigle, Dow Chemical tax
2 manager. Again, we had 40 new
3 jobs for these two projects.

4 MR. ADLEY:

5 How many?

6 MS. DAIGLE:

7 40.

8 MR. ADLEY:

9 So why are they not listed.

10 Wait a minute, you have a second
11 one that list -- well, both of
12 them list zero.

13 MS. CHENG:

14 That was because it was from
15 the original application when
16 jobs were not a requirement and
17 it was not listed on the original
18 application.

19 MR. ADLEY:

20 So this addition created 40.

21 MS. DAIGLE:

22 The two that you have on here
23 together they created 40 and that
24 was put on the renewal
25 application.



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 MR. ADLEY:
2 I would suggest to the staff
3 we really ought to see that.
4 Going backwards five years and
5 ten years in time doesn't help
6 us. I move for approval, Union
7 Carbide.

8 MR. WINDHAM:
9 Ms. Cheng, can you read those
10 out.

11 MS. CHENG:
12 It actually is shown on the
13 renewal summary that the first
14 year they had 971 jobs and
15 currently they have 1011, so the
16 creation of new jobs is shown.

17 MR. ADLEY:
18 Okay. Thank you.

19 MS. CHENG:
20 20100941 and 20100820, Union
21 Carbide Corporation.

22 MR. ADLEY:
23 The spreadsheet shows the
24 jobs?

25 MS. CHENG:



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 Yes, sir. The summary sheet
2 shows it on the back.

3 MR. WINDHAM:

4 Mr. Adley makes the motion to
5 approve for Union Carbide and
6 seconded by President Miller.
7 Any further discussion regarding
8 Union Carbide? We read the
9 numbers. Yes. Mr. Bagger.

10 MR. BAGGER:

11 This is again a question
12 going forward. They have several
13 applications all of which have
14 the same jobs differential of 40
15 and that does show the creation
16 of jobs, 40 jobs, but it's not
17 that each one of those created 40
18 jobs, and does that delineating
19 which projects created the jobs
20 or if they are taken into their
21 entirety?

22 MR. ADLEY:

23 I think, Mr. Broderick, as
24 you know from all of the
25 conversations we've had, once we



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 adopt, hopefully today, the new
2 rules going forward, you will
3 have that before you where we
4 don't have it now is what I think
5 the new rules will do.

6 MR. WINDHAM:

7 Mr. Adley, one challenge with
8 that will be even if they are
9 aggravated for one program, if
10 there are multiple programs, if
11 you are not familiar with the
12 intricacies of it, you may
13 presume that jobs that are put on
14 an Enterprise Zone Program
15 application can be added to the
16 jobs of an industrial tax
17 exemption program or Quality Jobs
18 or whichever ones are applying
19 and if you don't know the
20 intricacies you just can't make
21 that presumption, so you have to
22 be very careful when numbers just
23 get combined because it's not
24 always accurate.

25 MR. ADLEY:



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 Moving forward, there will be
2 an Exhibit A and B in all of
3 these applications from local
4 government and LED and it will
5 show you the jobs and the salary
6 and what they've been paid.

7 MR. BAGGER:

8 This gets into the
9 intricacies of it in applications
10 that creates jobs -- one
11 application that creates jobs,
12 the same jobs couldn't be
13 attributed to another
14 application.

15 MR. ADLEY:

16 No. I don't think it will
17 be, but we are grouping them
18 together today because the
19 current rules didn't require any
20 jobs whether it be one of them
21 might have shown jobs, the other
22 one was zero, it doesn't really
23 make a difference. To keep our
24 word we are moving forward with
25 that.



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 MR. BAGGER:
2 This is more oriented toward
3 the future and what you said is
4 that there wouldn't be multiple
5 applications each of which
6 respectively would take credit
7 for jobs that are repeated
8 throughout there, and that's all
9 I wanted to ask you.

10 MR. ADLEY:
11 I can't imagine that
12 happening.

13 MR. WINDHAM:
14 Thank you, Mr. Bagger. Ms.
15 Clapinski, please. Come forward
16 and identify yourself if you
17 haven't done so.

18 MS. CLAPINSKI:
19 Danielle Clapinski, staff
20 attorney LED.

21 I just want to clarify that
22 applications are due within a
23 certain amount of time that a
24 piece or the entirety of the
25 project is placed in service, so



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 if you have things placed in
2 service in stages, you are going
3 to have multiple applications
4 that can be for one project, and
5 that one project is responsible
6 for the totality of those jobs,
7 so I just want to clarify that
8 because that is an issue that you
9 may see ongoing because there are
10 deadlines. I believe
11 applications are due nine days
12 after placing service which
13 means, I believe, is -- what's
14 the term we use, operational or
15 complete. Not operating, but
16 operational, so if it's there in
17 April.

18 MR. ADLEY:

19 I get that. I see that. But
20 the difference will be where in
21 the past you had all of the MCA's
22 that would come in on the heels
23 of some advanced notice is not
24 going to be there anymore.

25 MS. CLAPINSKI:



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 Correct.

2 MR. ADLEY:

3 You are going to get an
4 advanced notice, you will know in
5 advance exactly what you have in
6 front of you.

7 MS. CLAPINSKI:

8 Yes, sir. I just wanted to
9 clarify it still could be
10 multiple contracts related to
11 that one project.

12 MR. WINDHAM:

13 And also point out that an
14 advanced notification is an
15 estimate, so you don't know
16 exactly what you are going to
17 have in front of you.

18 MS. CLAPINSKI:

19 Correct.

20 MR. WINDHAM:

21 Thank you, Ms. Clapinski.
22 Next group you would like to
23 cover?

24 MR. ADLEY:

25 Agrillectric. Is that the



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 next one?

2 MR. WINDHAM:

3 I believe we still have some
4 at the top that were --

5 MR. ADLEY:

6 Go back to those if I can.
7 I'm trying to get the groups or
8 companies out of the way if
9 that's possible. And then go
10 back to the individuals.

11 MR. WINDHAM:

12 So we don't want to do all of
13 the ones that had an advance in
14 the original application and get
15 those out of the way and then
16 move on to --

17 MR. ADLEY:

18 I can do that.

19 MR. WINDHAM:

20 All right. So let's go back
21 to those. Do you want to do those
22 by group or remain in-globo?

23 MR. BROADWATER:

24 While you are looking at
25 that, Mr. Chairman, I think we



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 also are going to need a motion.
2 There was a request that Air
3 Liquide be deferred and at the
4 appropriate timeline move to
5 defer that one too.

6 MR. WINDHAM:

7 I will take that motion right
8 now. Representative Broadwater,
9 is there a second to deferring
10 it. Ms. Cola seconded it. Is
11 there any discussion on the
12 deferral of Air Liquide? No.
13 20081170.

14 All in favor indicate with an
15 aye with a deferral.

16 ALL BOARD MEMBERS:

17 Aye.

18 MR. WINDHAM:

19 All opposed with a nay?

20 Motion carries.

21 MR. ADLEY:

22 The Brazos, I think is the
23 next one. That shows the startup
24 new with ten jobs. Is that from
25 the past also?



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 MS. CHENG:

2 Yes, sir.

3 MR. ADLEY:

4 Or is that with the renewal?

5 MS. CHENG:

6 That's -- that should be from

7 the past. The renewal

8 information is on the next sheet

9 where it says renewal data.

10 MR. ADLEY:

11 So four?

12 MS. CHENG:

13 Yes. Four new jobs have been

14 created since.

15 MR. ADLEY:

16 I move for approval of

17 Brazos.

18 MR. WINDHAM:

19 Please read the number into

20 the record, Ms. Cheng.

21 MS. CHENG:

22 20100916, Brazos Forest

23 Products, LP.

24 MR. WINDHAM:

25 Is there a second for that



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 motion. Ms. Heather Malone.

2 MR. ADLEY:

3 Let me ask the staff, too,
4 once you get this motion
5 approved.

6 MR. WINDHAM:

7 All right. Is there any
8 further discussion related to
9 Brazos Forest Products. All in
10 favor indicate with an aye.

11 ALL BOARD MEMBERS:

12 Aye.

13 MR. WINDHAM:

14 All oppose with a nay?
15 Motion carries.

16 MR. ADLEY:

17 These four in that group,
18 these were the ones that were
19 creating some jobs, is that what
20 was in your group there? What
21 was in there?

22 MS. CHENG:

23 It just wasn't part of a big
24 company group, that's why they
25 are --



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 MR. ADLEY:

2 Okay. I got it. The next
3 one -- let me, if I can, did
4 Cleco have -- they are in the
5 next group. Cleco Power; the
6 product -- the only question that
7 I have just so we can get this
8 into the record today and I won't
9 have to do it again when we get
10 to the rest of Cleco, someone
11 explain to me what you -- how you
12 came to the conclusion of
13 manufacturing. I want to know
14 what you brought together and
15 what you changed created
16 electricity. Thank you.

17 MR. WINDHAM:

18 Is there a representative
19 from Cleco? Please step forward
20 and describe your manufacturing
21 process.

22 MR. ADLEY:

23 The reason I'm asking that
24 question is because a number of
25 people ask about how it got on



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 the list and I'm not sure myself,
2 so I am going to give you an
3 opportunity to just tell us.

4 MR. BROADWATER:

5 And if staff could identify
6 what their next code is as well,
7 please, if they have it.

8 MS. CHENG:

9 I believe it begins with a
10 22, 22112.

11 MR. WINDHAM:

12 Please identify yourself.

13 MR. MIKE:

14 Mike with Cleco's tax
15 department.

16 (Unidentified individual):
17 Manager of taxes with Cleco.

18 MR. ADLEY:

19 I'm not sold for sure but the
20 code is going to apply into the
21 future. The kind of code that we
22 will be refining the definition
23 of manufacturing, but just share
24 with us, if you will.

25 MR. MIKE:



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 We take several raw materials
2 that could be fuel source, could
3 be natural gas, petticoat,
4 lignite, coal, also we have other
5 raw materials we have imported
6 into the plant, into the plant
7 site the manufacturing facility.
8 We then have to -- for instance,
9 coal comes in very large clumps.
10 We have to take that and then run
11 it through a pulverizer to then
12 change the form of that coal to a
13 very fine mist, almost like
14 talcum powder. The talcum powder
15 is then run through a boiler
16 where it is used as a fuel
17 source, and there are several
18 different methods. You have one
19 where you take the fuel source
20 and boil water and run it through
21 a turbine. The steam is produced
22 and run through a turbine which
23 then spins the rotor which
24 contains the copper wires inside
25 the magnet which then produces or



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 manufactures the electricity.
2 There is another process where
3 the direct heat from the fire is
4 used to run the spin the rotor,
5 and, again, within the copper
6 wire magnet to manufacture the
7 electricity. So we clearly take
8 raw materials and bring it into
9 the site, change that and then
10 change the form into the final
11 product, which is electricity.

12 MR. ADLEY:

13 Thank you. I will move for
14 approval of Cleco.

15 MR. WINDHAM:

16 Any other questions by the
17 Board members? Motion has been
18 made by Mr. Adley to approve the
19 single number.

20 MS. CHENG:

21 20080295, Cleco Power, LLC.

22 MR. WINDHAM:

23 Application. Is there a
24 second. Second by Ms. Malone.

25 MS. CHENG:



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 Did you skip C&C Marine and
2 Repair?

3 MR. WINDHAM:

4 We did. We did. All in
5 favor of approving this Cleco
6 application as just read out the
7 number please indicate with an
8 aye.

9 ALL BOARD MEMBERS:

10 Aye.

11 MR. WINDHAM:

12 All opposed with a nay?
13 Motion carries.

14 MR. ADLEY:

15 Mr. Chairman, if I can, I
16 will move for approval of those
17 that are remaining on the -- on
18 this list of advanced
19 notification filed with the
20 original application.

21 MR. WINDHAM:

22 All right. The motion has
23 been made to approve these
24 in-globo. I don't believe you
25 will need to read them out since



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 they are going in-globo. Is
2 there a second? Second by
3 Representative Broadwater. Thank
4 you very much.

5 Any discussion from the
6 public? Any discussion by
7 members of the Board? All in
8 favor indicate with an aye.

9 ALL BOARD MEMBERS:

10 Aye.

11 MR. WINDHAM:

12 All opposed with a nay?

13 Motion carries.

14 That moves us forward to the
15 no advanced notification filed.
16 How would you like these to be
17 grouped, Mr. Adley?

18 MR. ADLEY:

19 One second. This begins with
20 Agrillectric, 197, 198. I move
21 to approve Agrillectric down to
22 was Boise in this group.

23 MS. CHENG:

24 It's already approved.

25 MR. ADLEY:



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 Let me move to approve
2 Agrillectric Power, both of
3 those, and let's take
4 Agrillectric, C&C, Century down
5 to Cleco, Dow, that group. I
6 think we've heard -- is there any
7 of those that we have not heard
8 from?

9 MR. WINDHAM:

10 We have not heard from
11 Century Marketing Solutions.

12 MR. ADLEY:

13 So can we take Agrillectric
14 and C&C and move for approval of
15 those and then take Century
16 Marketing.

17 MR. WINDHAM:

18 So there is a motion to
19 approve the three that Ms. Cheng
20 will read out.

21 MS. CHENG:

22 20120197, Agrillectric Power
23 Partners. And 20120198,
24 Agrillectric Research Company.

25 And 20110736, C&C Marine and



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 Repair.

2 MR. WINDHAM:

3 Are there any comments from
4 the public? Any questions or
5 comments from the Board? I am
6 sorry. Is there a second?

7 Seconded by Ms. Malone. Any
8 comments by the Board members?

9 All in favor indicate with an
10 aye.

11 ALL BOARD MEMBERS:

12 Aye.

13 MR. WINDHAM:

14 All opposed with a nay?

15 Motion carries.

16 Is there a representative
17 from Century Marketing Solutions?

18 If so, please step forward and
19 identify yourself.

20 MS. MANN:

21 Melissa Mann, Director of
22 Governing Affairs for Century
23 Link.

24 MR. INGRAM:

25 Steven Ingram, property tax



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 manager, Century Link.

2 MR. ADLEY:

3 Just tell me all that I saw
4 was printed material. Just tell
5 me what you manufacture.

6 MR. INGRAM:

7 Yeah. This is a commercial
8 printing company that produces
9 high end commercial printing
10 materials. You take in raw
11 materials such as paper goods and
12 ink and you turn it into high end
13 materials that you would mail out
14 to customers or potential
15 customers.

16 MR. ADLEY:

17 So give me an example of high
18 end material.

19 MR. INGRAM:

20 Something you would receive
21 in the mail from Century Link
22 asking you to sign up for
23 internet service.

24 MR. ADLEY:

25 A mail out of some kind.



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 MR. INGRAM:

2 Yes. Or printed information
3 that are bound and sent out.

4 MR. ADLEY:

5 I would move for approval, is
6 that Century. Two applications.
7 Move for approval of those two.

8 MR. WINDHAM:

9 Please read those for us, Ms.
10 Cheng.

11 MS. CHENG:

12 20120613 and 20120611,
13 Century Marketing Solutions.

14 MR. WINDHAM:

15 Seconded by Representative
16 Carmody. Any further discussion?
17 All in favor indicate with an
18 aye.

19 MR. BARHAM:

20 Can I ask you one question,
21 since we've got them here, what I
22 read yesterday about the merger.

23 MS. MANN:

24 Yes, sir. As we said
25 previously in that report, we



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 cannot comment on speculation or
2 rumor, but I will certainly keep
3 this Board informed if there is
4 any information.

5 MR. BARHAM:

6 Well, in a merger if it
7 occurred -- well, we are not at
8 risk of Century Link moving out
9 of Louisiana, are we?

10 MS. MANN:

11 I really do not have any
12 information to share at this
13 point in time, but I will
14 certainly keep this Board
15 informed.

16 MR. BARHAM:

17 Pretty important to us.

18 MS. MANN:

19 We agree.

20 MR. WINDHAM:

21 Thank you, Ms. Mann. I am
22 sorry. Ms. Millie Atkins.

23 MS. ATKINS:

24 I would like to be recused
25 from voting on this, too.



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

BOARD OF COMMERCE AND INDUSTRY MEETING

1 MR. WINDHAM:

2 All right. Ms. Atkins is
3 recusing on this vote. Second by
4 Representative Carmody.

5 Are there any additional
6 comments from the Board? All in
7 favor indicate with an aye. I am
8 sorry. Please step forward, sir.
9 Identify yourself.

10 MR. CAGE:

11 Yes. Good afternoon. My name
12 is Edward Cage with Together
13 Louisiana.

14 Just wanted a little
15 clarification. It sounds like
16 Century Link is printing, taking
17 paper in and, for lack of a
18 better term, just making it look
19 pretty. Does this fit the
20 definition of manufacturing going
21 forward with the amended
22 Executive Order? And, if so, how
23 does it just printing and making
24 paper look pretty.

25 MR. ADLEY:



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 I think it's the
2 determination that the Board has
3 to make going forward, but the
4 definition of manufacturing has
5 always been nearly the same. We
6 make it a little more strict
7 going forward. I'm not so for
8 sure in that it will be mass
9 production or it will be
10 production based upon an order.
11 For instance, you take someone
12 who is a ship builder, they don't
13 just mass produce ships, they get
14 an order for it and they go build
15 one that complies. I'm not for
16 sure that this will into the
17 future, but I think it's an issue
18 that the Board will have to
19 determine whether or not they
20 believe that as a manufacturer.

21 MR. CAGE:

22 Thank you.

23 MR. WINDHAM:

24 Thank you, Mr. Cage. Any
25 additional comments from the



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 public? Comments from the Board?
2 All in favor of the motion
3 indicate with an aye.

4 PARTIAL BOARD MEMBERS:

5 Aye.

6 MR. WINDHAM:

7 All opposed with a nay?

8 Motion carries.

9 MR. ADLEY:

10 I move for approval then for
11 those following Cleco and Dow in
12 that we heard from all of them
13 and move for favorable approval
14 of that group and then be able to
15 bring up Foster that we have not
16 heard from.

17 MR. WINDHAM:

18 So you are approving in-globo
19 all of the remaining Cleco's and
20 Dow in-globo?

21 MR. ADLEY:

22 Yes.

23 MR. WINDHAM:

24 Is there a second to that
25 motion? Seconded by President



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 Miller.

2 Are there any comments from
3 the public regarding Dow or
4 Cleco? Any comments from the
5 Board members? All in favor
6 indicate with an aye.

7 ALL BOARD MEMBERS:

8 Aye.

9 MR. WINDHAM:

10 All opposed with a nay?
11 Motion carries.

12 Next one we'll take up will
13 be Foster Poultry Farms. Is
14 there a representative from
15 Foster Poultry Farms? Can you
16 read those into the record.

17 MS. CHENG:

18 20120332 and 20120333, Foster
19 Poultry Farms.

20 MR. WINDHAM:

21 So there is no one
22 representing Foster Poultry Farms
23 in the audience today.

24 MR. ADLEY:

25 Staff, tell me what they



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 manufacture.

2 MS. CHENG:

3 Chicken.

4 MR. ADLEY:

5 They don't manufacture
6 chickens. I don't think they do
7 that.

8 MS. CHENG:

9 They have chickens and I
10 think they process to where
11 you --

12 MR. ADLEY:

13 Process.

14 MS. CHENG:

15 Yes.

16 MR. ADLEY:

17 Barham, you want to tell us
18 how to process a yard bird.

19 MR. BARHAM:

20 I never had a processor,
21 Senator.

22 MR. ADLEY:

23 And, so, do they take it from
24 life to dead, is that how they
25 change it?



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 MS. CHENG:

2 We just did a site inspection
3 on this one, so I believe
4 Danielle -- Ms. Clapinski can
5 tell you.

6 MR. WINDHAM:

7 It's not a pretty sight.

8 MS. CLAPINSKI:

9 Back in, I believe, April of
10 2016, the Quality Jobs
11 administrator and myself visited
12 Foster Farms and saw their
13 process, so it does come in
14 clucking and -- it comes in
15 clucking and it goes through the
16 whole process. There is --
17 obviously they put it out of its
18 misery and -- I won't go through
19 the whole process, but they
20 defeather, they cut it up. There
21 is further processing for chicken
22 nuggets and chicken patties and
23 all kinds of other products and
24 there is also packaging and
25 getting ready for sale as well.



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 MR. ADLEY:
2 Move for approval for dead
3 chickens.

4 MR. WINDHAM:
5 Motion by Mr. Adley to
6 approve Foster Poultry Farms for
7 approval. Is there a second?
8 Seconded by Mr. Moller. Any
9 further discussion. All in favor
10 indicate with an aye.

11 ALL BOARD MEMBERS:
12 Aye.

13 MR. WINDHAM:
14 All opposed indicate with a
15 nay. Motion carries.

16 Next one we have on are
17 Louisiana Plastic Industries.

18 MR. ADLEY:
19 The only question I have --
20 is anybody here from that
21 company?

22 MR. WINDHAM:
23 Louisiana Plastic Industries,
24 is there a representative from
25 them in the audience?



1 MR. ADLEY:
2 The description they
3 polyethylene blown film for use
4 of multi-wall bag, and I don't
5 know what that is. I was just
6 curious what it was.

7 MS. CHENG:
8 Probably like a ziploc bag.

9 MR. ADLEY:
10 But this would be supplies
11 for manufacturing, is that what
12 this would be? Used in a
13 manufacturing process. That's
14 what I'm trying get to. Okay.
15 I'm favorable.

16 MR. WINDHAM:
17 All right. Is there a second
18 for Louisiana Plastic Industries?
19 Seconded by the Mayor Brasseaux.
20 Any additional questions or
21 comments from the Board members?
22 All in favor indicate with an
23 aye.

24 ALL BOARD MEMBERS:
25 Aye.



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 MR. WINDHAM:

2 All opposed? Motion carries.

3 Next one you have is four by
4 Rain CII Carbon, LLC. Are there
5 any representatives from Rain CII
6 Carbon?

7 MR. ADLEY:

8 The only question that I had
9 when I was reading their
10 application if there is somebody
11 here that it talks about boil
12 level control and shatter box.
13 I'm trying to find out if that,
14 too, was part of maintenance or
15 not or if that was a replacement.
16 What is that?

17 I only bring that up -- I
18 hate to drag us through all of
19 this but I bring that up as we
20 are going forward it's not going
21 to work. These kinds of
22 explanations are not going to
23 work. They are working now
24 because we committed to them in
25 the past, but at least from the



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 Governor's perspective that is
2 not going to work. Somebody is
3 going to have to tell us what
4 they did and why they did it and
5 the jobs. I move approval.

6 MR. WINDHAM:

7 Is there a second for the
8 approval of Rain CII. And
9 seconded by Representative
10 Broadwater. Any additional
11 comments from the Board members?
12 Questions? Motion carries.

13 Next one we have is Sapa
14 Extrusions.

15 MR. BROADWATER:

16 Mr. Chairman, while we are
17 doing that, I know that Senator
18 Adley may have additional
19 questions and I don't want to
20 deprive him of that opportunity,
21 but I do think the Board has made
22 a pretty clear point that things
23 may change going forward, and if
24 -- in the interest of time
25 because I think I've got



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 somewhere to be Sunday, I would
2 like to make a motion in-globo
3 for the rest of them for
4 approval, but I don't mean to
5 deprive --

6 MR. WINDHAM:

7 We only have three days left.

8 MR. ADLEY:

9 That's all we have left. Go
10 on with your motion and be fine
11 with me.

12 MR. BROADWATER:

13 Okay. All right. Okay.

14 MR. WINDHAM:

15 Anyone from Sapa Extrusions
16 in the audience? No
17 representatives. Sapa
18 Extrusions. Can you describe
19 what they do. Read the number at
20 least. We'll get started while
21 Mr. Adley gets organized.

22 MS. CHENG:

23 20120441, Sapa Extrusions,
24 LLC.

25 MR. WINDHAM:



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 We'll take Representative
2 Broadwater's in-globo's move for
3 those next three. Can you read
4 all three of them for us.

5 MS. CHENG:

6 20120441, Sapa Extrusions,
7 LLC.

8 20110906, Schambough
9 Investments, LLC.

10 And 20120046,
11 Schoeller-Blackmann Energy
12 Services, LLC.

13 MR. WINDHAM:

14 Thank you very much. Is there
15 a second to the in-globo second?
16 Seconded by Mr. Richard. Any
17 additional comments or questions
18 by the Board members? By the
19 public? All in favor indicate
20 with an aye.

21 ALL BOARD MEMBERS:

22 Aye. All opposed with a nay?
23 Motion carries.

24 Now we will move to five late
25 renewal requests which were



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 deferred.

2 MR. ADLEY:

3 Before we go to those two, we
4 ask you for -- there's a couple
5 of people there that have not
6 been to our meetings before. On
7 late renewals, what are our
8 options.

9 MS. CHENG:

10 You can either approve the
11 five year renewal going back from
12 when their initial contract
13 expired. You can approve it with
14 a penalty or you can deny the
15 request for renewal. And in the
16 rules it says that the terms of
17 the contract may be reduced by
18 one year for each calendar month
19 or a portion thereof that the
20 renewal is filed late.

21 MR. ADLEY:

22 Is there anything in the
23 current rule that allows for the
24 reduction of the percentage.

25 MS. CHENG:



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 The Board may impose any
2 other penalties for late renewals
3 submission that it deems
4 appropriate.

5 MR. ADLEY:

6 So you can approve, reject or
7 reduce the number of years you
8 can get, is that -- that's the
9 three options; is that correct?

10 MS. CHENG:

11 Yes.

12 MR. ADLEY:

13 Thank you.

14 MS. CHENG:

15 Before we start, 20140939 and
16 20140960, CARBO Ceramics, Inc.
17 would like to be deferred to
18 December.

19 MR. WINDHAM:

20 Motion made by President
21 Miller. Is there a second to
22 defer the two referenced?

23 Seconded by Representative
24 Broadwater. All in favor indicate
25 with an aye.



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

BOARD OF COMMERCE AND INDUSTRY MEETING

1 ALL BOARD MEMBERS:
2 Aye.
3 MR. WINDHAM:
4 All oppose with a nay?
5 Motion carries. Those two are
6 deferred.

7 Please proceed, Ms. Cheng.

8 MS. CHENG:
9 20091227, Georgia Pacific
10 Consumer Operations, LLC. The
11 initial contract expired on
12 12-31-15. They requested late
13 renewal on 6-16 of 2016.

14 MR. WINDHAM:
15 Is there a representative
16 from Georgia Pacific in the
17 audience? If so, please step
18 forward. Identify yourself.

19 MR. GUIDRY:
20 Thank you, Mr. Chairman,
21 members of the Board. My name is
22 George Guidry. I am in the
23 company's public sector. I
24 represent GP in this matter, and
25 with me is Patty Brass, who is



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 public affairs manager at Georgia
2 Pacific.

3 MR. WINDHAM:

4 And this was deferred from
5 maybe two meetings ago.

6 MS. CHENG:

7 One meeting.

8 MR. WINDHAM:

9 I am sorry. One meeting.

10 Please explain why you were late
11 and why this Board should not
12 penalize you in the fullest.

13 MR. GUIDRY:

14 Let me make the explanation
15 and explain. All I will start is
16 saying that we take
17 responsibility for this. We are
18 the contract holder and I think
19 contract holders do have
20 responsibility for requesting
21 renewals and getting those
22 applications in. I will say for
23 the explanation is that prior to,
24 I want to say, sometime maybe in
25 2014, the usual and customary



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 practice is for LED staff to
2 spend you a letter letting you
3 know that your contract was up
4 for renewal and also including a
5 renewal contract in there for
6 execution. You would execute it
7 and send it back with your
8 application payment.

9 Sometime in 2014 that
10 changed. We are aware that an
11 e-mail blast was sent out from
12 the department letting contract
13 holders know that would no longer
14 be the case. That no contract
15 would be mailed out except upon
16 execution, so it was entirely up
17 to the contract holder to make
18 the application and follow it up
19 with the contract.

20 Unfortunately, the person with GP
21 that had always done this was no
22 longer with the company, and,
23 therefore, they did not -- we did
24 not get that e-mail. When it was
25 discovered about the middle of



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 2015 that the contract had
2 expired we contacted LED and
3 said, hey, what is there that we
4 can do. We were advised that we
5 could go ahead and apply for
6 renewal but there was no
7 guarantee that it would be
8 renewed. That was done and it
9 was done quite quickly. It takes
10 a couple of weeks for a check to
11 come out of GP. I think we knew
12 about this in mid-May. By June
13 16th, the department had our
14 check and our application.

15 I want to emphasize that is
16 not an excuse, that is just
17 telling you what happened.

18 MR. WINDHAM:

19 Thank you. Please,
20 Representative Carmody.

21 MR. CARMODY:

22 Thank you. I wanted to direct
23 a question to Secretary Pierson,
24 and I see, I guess, in the past
25 there was an e-mail sent to



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 recipients to exemption, and are
2 we no longer contacting them or
3 is that now to be done by hard
4 mail or how do we correct the
5 situation because -- and I
6 appreciate the responsibility is
7 on the recipients to make sure
8 they are compliant, but are we
9 still trying to formally contact
10 these persons and let them know
11 that your --

12 MR. PIERSON:

13 We do use methodologies by
14 which to reach out. Would you
15 please respond.

16 MS. CHENG:

17 Yes. Previously we would
18 send all of the renewal
19 documentation, renewal contract
20 and they would return it to us.
21 Now we do send them a letter when
22 they filed their Affidavit of
23 final cost and project completion
24 report stating the date that they
25 need to file the renewal by and



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 that they are supposed to request
2 it from us at that point.

3 MR. CARMODY:

4 Thank you.

5 MR. WINDHAM:

6 Thank you. Any additional
7 questions or --

8 MR. ADLEY:

9 Now, just -- George, as much
10 as I hate to say it, at least
11 from the Governor's office our
12 position is very clear on this
13 issue, the ITEP is for your
14 benefit. It's your benefit, and
15 you are not filing for it. As
16 you said, clearly does not fall
17 upon us, and we have only four
18 choices now I have been told. We
19 can defer. We can accept. We
20 can reject or we can shorten the
21 term. This one falls outside of
22 the normal agreement that the
23 state made that you would get
24 these renewals provided that you
25 did certain things and you didn't



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 do what you needed to do to get
2 that renewal. So at least
3 knowing that the Governor's
4 office wants to put an 80 percent
5 cap on all renewals, I think is
6 fair, at least from our
7 perspective, to reduce the length
8 of this renewal term that would
9 at least equate to that number,
10 which would reduce it by one
11 year. And at some point I would
12 like to make a motion to do that.

13 MR. RICHARD:

14 That's a motion, I'll second
15 it.

16 MR. WINDHAM:

17 Motion made by Mr. Adley and
18 seconded by Mr. Richard, I
19 believe. Any additional
20 questions, comments, comments
21 from the public regarding this
22 application or this situation?

23 MR. PIERSON:

24 The staff, we've had similar
25 circumstances in the past.



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 MS. CHENG:

2 We have always accepted late
3 renewals, yes, sir.

4 MR. ADLEY:

5 I think we've turned some
6 down since we have been on the
7 Board.

8 MS. CHENG:

9 I think so, yes. But
10 previously we accepted the
11 applications is what I'm saying.
12 I'm not saying that y'all
13 approved them necessarily.

14 MR. PIERSON:

15 There was a scale of amount
16 of time lapsed between the
17 renewal period, did I hear one
18 month per or words to that
19 effect?

20 MS. CHENG:

21 Yes. In the rules it states
22 that it may be reduced by one
23 year for each calendar month or a
24 portion thereof that the renewal
25 application is filed late.



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 MR. PIERSON:

2 So that's in our current
3 rules.

4 MS. CHENG:

5 In the current rules, yes,
6 sir.

7 MR. PIERSON:

8 And what Senator Adley
9 proposes is in compliance with
10 our current rules?

11 MS. CHENG:

12 Because in the current rules
13 it also states the Board may
14 impose any other penalties for
15 late renewal submission that it
16 deems appropriate.

17 MR. ADLEY:

18 Just for what it's worth, I
19 think that motion is absolutely
20 more than fair compared on the
21 absolute turning it down.

22 MR. PIERSON:

23 I simply ask the question --

24 MR. ADLEY:

25 Based upon what the Board has



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 done in the past.

2 MR. PIERSON:

3 I think we have the question
4 to be in compliance with our
5 rules and to be consistent with
6 the way the rules have been
7 applied in the past.

8 MR. WINDHAM:

9 Any additional comments on
10 the motion? All in favor indicate
11 with an aye.

12 ALL BOARD MEMBERS:

13 Aye.

14 MR. WINDHAM:

15 All opposed with a nay?
16 Motion carries. You will be
17 reduced by one year of exemption.

18 MR. GUIDRY:

19 Thank you so much.

20 MR. WINDHAM:

21 Thank you, Mr. Guidry.

22 MS. CHENG:

23 The next one is 20110354,
24 Flowers Baking Company in Baton
25 Rouge.



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES
www.torresreporting.com
1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 MR. WINDHAM:
2 Is there a representative
3 from Flowers Baking Company of
4 Baton Rouge in the audience,
5 please step forward.

6 MS. CHENG:
7 Their initial contract
8 expired on 12-31 of 2015, and
9 they requested late renewal on
10 June 20 of 2016.

11 MR. WINDHAM:
12 Please identify yourself.

13 MR. KELLER:
14 Aman Keller, superintendant
15 of Flowers Baking Company of
16 Baton Rouge.

17 MR. BROCK:
18 Larry Brock, President of the
19 bakery.

20 MR. WINDHAM:
21 Please, Mr. Brock, describe
22 your situation.

23 MR. BROCK:
24 I have no idea why we were
25 late. It was held by our



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 corporate office and it just
2 didn't get sent out in time, and
3 we have no excuse and I'm not
4 trying to make any.

5 MR. ADLEY:

6 How many months late was this
7 one?

8 MS. CHENG:

9 Six.

10 MR. ADLEY:

11 Same as the last one? I would
12 like to make the same motion that
13 you reduce it by one year.

14 MR. WINDHAM:

15 The motion has been made by
16 Mr. Adley that this contract
17 renewal be reduced by one year.
18 Seconded by Mr. Richard. Any
19 additional comments from the
20 public? Any additional comments
21 by the Board? Representative
22 Carmody.

23 MR. CARMODY:

24 Can you identify where your
25 corporate headquarters are?



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 MR. BROCK:
2 Thomasville, Georgia.

3 MR. CARMODY:
4 Thomasville, Georgia. Thank
5 you.

6 MR. WINDHAM:
7 All in favor indicate with an
8 aye.

9 ALL BOARD MEMBERS:
10 Aye.

11 MR. WINDHAM:
12 All opposed with a nay?
13 Motion carries. You have been
14 penalized one year.

15 MS. CHENG:
16 20110343, Oxbow Calcining.

17 MR. WINDHAM:
18 Do we have anyone from Oxbow
19 Calcining? Please step forward.

20 MR. ADLEY:
21 And this one was five months
22 late?

23 MS. CHENG:
24 Yes, sir.

25 MR. WINDHAM:



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 Please identify yourself and
2 describe your situation.

3 MR. POSTLEWAIT:

4 I am David Postlewait. I am
5 the plant manager of the Baton
6 Rouge plant. This essentially is
7 something that is handled by our
8 corporate office in West Palm
9 Beach, Florida. In this
10 particular case, it was an
11 oversight from the fact that the
12 person in the tax department that
13 normally handles that was out of
14 work and away from the company
15 for eight and a half months and
16 came back. I will like to state
17 that we did have two renewals
18 that were submitted recently and
19 in a timely fashion, so we
20 recognize that oversight and
21 corrected that. Going forward,
22 we have developed through our
23 internet process and calendar
24 that will do a notification to
25 the tax department and not just



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 to a particular individual.

2 MR. WINDHAM:

3 Thank you. Any questions of
4 Mr. Postlewait? Any questions of
5 Mr. Postlewait?

6 MR. ADLEY:

7 No. I would like to make the
8 same motion.

9 MR. WINDHAM:

10 Same motion is made for a
11 four year renewal. Seconded by
12 -- sorry. A motion was made by
13 Mr. Adley. Seconded by Mr.
14 Richard. Any additional questions
15 or comments from the public?
16 Comments from the Board? All in
17 favor indicate with an Aye.

18 ALL BOARD MEMBERS:

19 Aye.

20 MR. WINDHAM:

21 All opposed with a nay?
22 Motion carries. Thank you.

23 That passes -- those are the
24 ones that have late renewal
25 requests that were deferred from



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 our previous meeting. Now we
2 have in front of us four late
3 renewal requests.

4 MS. CHENG:

5 We have four late renewal
6 request but three of them would
7 like to defer to December.
8 20120375, CVD Incorporated.
9 20110044 and 20110198 Voith Paper
10 & Roll Systems, Inc. would like
11 to be deferred until the December
12 meeting.

13 MR. WINDHAM:

14 So the first one and the last
15 two are requesting deferrals. Is
16 there a motion to defer those
17 three to the next meeting. Made
18 by Ms. Malone. Is there a
19 second? Representative Carmody.
20 All in favor indicate with an
21 aye.

22 ALL BOARD MEMBERS:

23 Aye.

24 MR. WINDHAM:

25 All opposed with a nay?



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 Motion carries. Those three are
2 deferred. Now we'll take up
3 General Electric Company in Caddo
4 Parish.

5 MS. CHENG:

6 20110338, General Electric
7 Company. They initial contract
8 expired on 12-31-15 and they
9 requested late renewal on August
10 5th of 2016.

11 MR. WINDHAM:

12 So that would be eight
13 months, roughly. Is there a
14 representative from General
15 Electric Company?

16 MR. ADLEY:

17 Now, tell me what the
18 difference is between these and
19 the ones we just handled?

20 MS. CHENG:

21 Nothing except for the ones
22 we just handled were previously
23 scheduled on September's agenda.

24 MR. ADLEY:

25 This is for a five year



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 period. This is a request for
2 five years, right?

3 MS. CHENG:

4 It can be for five years.

5 MR. ADLEY:

6 And are the options the same
7 here.

8 MS. CHENG:

9 Yes, sir.

10 MR. ADLEY:

11 Then I would like to make the
12 same motion. This one was later
13 than the others.

14 MR. WINDHAM:

15 All right. Mr. Adley makes
16 the motion to restrict that this
17 contract, this renewal contract
18 by one year. Is there a second
19 for that motion. Made by Mr.
20 Moller. Motion is seconded. Any
21 discussion from the public? Any
22 additional discussion from the
23 Board?

24 MR. RICHARD:

25 Just a quick comment. I



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 failed to thank the
2 representatives of the business
3 entities that have afforded to to
4 be here today, and unfortunately
5 the one from General Electric is
6 not here but they received the
7 same penalty. Whatever that's
8 worth.

9 MR. WINDHAM:

10 So noted. All in favor
11 indicate with an aye.

12 ALL BOARD MEMBERS:

13 Aye.

14 MR. WINDHAM:

15 All opposed with a nay?

16 Motion carries.

17 Next we have 13 name changes.

18 MS. CHENG:

19 We have 13 changes in name.

20 Contract amendments.

21 Almatis Burnside, Inc.

22 Contract 20110680, 20120391,
23 20141325, and 20150657 requesting
24 to change their name to Almatis
25 Burnside, LLC.



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 MR. WINDHAM:
2 Is there a motion to accept
3 the changes for those contracts?
4 Made by Mr. Coleman. Is there a
5 second by Mr. Representative
6 Broadwater. All in favor
7 indicate with an aye.

8 ALL BOARD MEMBERS:
9 Aye.

10 MR. WINDHAM:
11 All opposed with a nay?
12 Motion carries.

13 MS. CHENG:
14 General Electric Company.
15 070608, 20080652, 20090717,
16 20100419, 20120412, 20130499,
17 20140563 and 20160993 are wishing
18 to change their name to General
19 Electric Company to GE Grid
20 Solutions, LLC in Caddo Parish.

21 MR. WINDHAM:
22 All right. A motion is made
23 by Mr. Miller to approve the name
24 change for the General Electric
25 Company contracts previously



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES
www.torresreporting.com
1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 read. Is there a second by Ms.
2 Malone. Any comments from the
3 public? Comments from the Board?
4 All in favor indicate with an
5 aye.

6 ALL BOARD MEMBERS:

7 Aye.

8 MR. WINDHAM:

9 All opposed with a nay?

10 Motion carries.

11 MS. CHENG:

12 Hunt Forest Products, Inc.
13 Contract 20160711 is changing its
14 -- is requesting to change its
15 name to Hunt Forest Products, LLC
16 in Grant Parish.

17 MR. WINDHAM:

18 Is there a second to accept
19 that motion -- accept that
20 change. Yes. Ms. Cola.

21 Seconded by Representative
22 Broadwater, I believe.

23 Any comments from the public?
24 Any questions from the Board
25 members. All in favor indicate



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 with an aye.

2 ALL BOARD MEMBERS:

3 Aye.

4 MR. WINDHAM:

5 All opposed with a nay?

6 Motion carries.

7 MS. CHENG:

8 We have two Change in

9 Location Only. Contract
10 amendment request.

11 Gulf Island Marine
12 Fabricators, LLC. Contract
13 20091178 and 20111134. They are
14 changing from 301 Bayou Dularge
15 Road, Houma, Louisiana 70363 to
16 301 Gulf Island Road in Houma,
17 Louisiana 70363 in Terrebonne
18 Parish.

19 MR. WINDHAM:

20 Is there a motion to accept
21 the location changes. Made by
22 Secretary Barham. Seconded by Mr.
23 Williams. Any comments from the
24 public? From the Board? All in
25 favor indicate with an aye.



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

BOARD OF COMMERCE AND INDUSTRY MEETING

1 ALL BOARD MEMBERS:

2 Aye.

3 MR. WINDHAM:

4 All opposed with a nay?

5 Motion carries.

6 MS. CHENG:

7 I have one request for

8 Partial Transfer from Premium

9 Products of Louisiana, Inc.

10 070154. Premium Products of

11 Louisiana, Inc. retains \$60,649

12 in Lafayette Parish and Mackenzie

13 Real Estate, LLC will be

14 receiving \$448,372 in Lafayette

15 Parish.

16 MR. WINDHAM:

17 Is there a motion to accept

18 the partial transfer of these

19 assets from one entity to the

20 other? Made by Ms. Atkins.

21 Seconded by Ms. Cola. Any

22 questions from the public?

23 Comments from the public?

24 Questions from the Board members?

25 All in favor indicate with an



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 aye.

2 ALL BOARD MEMBERS:

3 Aye.

4 MR. WINDHAM:

5 All opposed with a nay?

6 Motion carries.

7 MS. CHENG:

8 We have two Cancellation of
9 Contract requests.

10 Dow Hydrocarbons and
11 Resources. Contract 062154.
12 Company requests cancellation in
13 West Baton Bouge Parish.

14 MR. WINDHAM:

15 Are there any questions --
16 motion -- moving along. Motion
17 was made to accept the
18 cancellation by Major Coleman.
19 Mr. Coleman. Is there a second?
20 By Ms. Heather Malone. Any
21 comments from the public?
22 Questions from the Board members?
23 All in favor indicate with an
24 aye.

25 ALL BOARD MEMBERS:



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 Aye.

2 MR. WINDHAM:

3 All opposed with a nay?

4 Motion carries.

5 MS. CHENG:

6 We have St. Joe Brick Works,

7 Inc. 20081184. And the company

8 requests cancellation in St.

9 Tammany Parish.

10 MR. WINDHAM:

11 We have a motion made by Mr.

12 Miller to accept the

13 cancellation. Seconded by Mr.

14 Coleman. Any questions from the

15 public? Comments? Questions

16 from the Board members? All in

17 favor indicate with an aye.

18 ALL BOARD MEMBERS:

19 Aye.

20 MR. WINDHAM:

21 All opposed with a nay?

22 Motion carries.

23 MS. CHENG:

24 Now we have the three appeals

25 that were on the agenda in



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 September. These are companies
2 appealing for the decision of
3 y'all's got cancelled. They are
4 late contract renewal request.
5 Two of them are wishing to defer
6 to the December 20th meeting.

7 CARBO Ceramics and Hauser
8 Printing.

9 MR. WINDHAM:

10 Which ones are --

11 MS. CHENG:

12 These are CARBO Ceramics.
13 Contract 20110334 and 20110335.
14 And Hauser Printing. Contract
15 20110172. They are appeals.
16 They want to defer them to
17 December.

18 MR. WINDHAM:

19 So may I ask this: On the
20 previous ones that deferred from
21 the other meeting that came here,
22 we restricted them by one year.
23 These people are denying that we
24 canceled theirs last time.

25 MS. CHENG:



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 These were cancelled.

2 MR. WINDHAM:

3 These were cancelled last
4 time.

5 MS. CHENG:

6 In June.

7 MR. WINDHAM:

8 So they are appealing that.

9 If we canceled them it's because
10 they didn't show.

11 MR. COLEMAN:

12 All three of them?

13 MR. WINDHAM:

14 Two of them are asking for
15 deferral.

16 MR. COLEMAN:

17 I know, but I am saying all
18 three of them.

19 MS. CHENG:

20 Yes, all three are asking for
21 the same reconsideration. Two
22 are asking to be deferred to
23 December.

24 MR. COLEMAN:

25 What I'm asking is --



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES
www.torresreporting.com
1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 MR. WINDHAM:
2 Any of the representatives of
3 the companies here? Any of the
4 reps here?

5 MS. CHENG:
6 The representatives from
7 Frymaster are here because the
8 other two could not make it as
9 they wanted to defer.

10 MR. WINDHAM:
11 All right. Mr. Coleman.

12 MR. COLEMAN:
13 I was trying to find out did
14 we deny them because they weren't
15 here. All three of them.

16 MS. CHENG:
17 Yes, sir. That is what
18 happened.

19 MR. WINDHAM:
20 So the two that are
21 requesting deferrals, is there a
22 motion to defer them? Secretary
23 Broadwater makes the motion to
24 defer them. Is there a second to
25 the deferral of those two?



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES
www.torresreporting.com
1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 Representative Carmody seconds
2 that. All in favor indicate with
3 an eye for the deferral of those
4 two.

5 ALL BOARD MEMBERS:

6 All opposed indicate with a
7 nay. Those two are deferred. I
8 believe Frymaster has a
9 representative. If you will
10 please step forward and identify
11 yourself.

12 MR. BROADWATER:

13 Point of order on the appeals
14 and not being familiar with your
15 rules, is there some standard or
16 review on the appeal that is
17 different from the initial
18 consideration or is it sufficient
19 under the rules that someone can
20 make a motion to reverse the
21 earlier decision? I just want to
22 know under the rules what the
23 standard review is.

24 MR. WINDHAM:

25 Ms. Clapinski, I hope you can



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 address that.

2 MS. CLAPINSKI:

3 Yes. Yes. The Board rules
4 state that any action of the
5 Board can be appealed to the --
6 against the Board. There is not
7 contained within those rules a
8 standard or a standard appeal.

9 MR. BROADWATER:

10 OKAY. Thank you. That
11 answers the question.

12 MR. WINDHAM:

13 Thank you. All right. So
14 Frymaster. Yes. She needs to
15 read your number in.

16 MS. CATON (PH):

17 My name is Sherri Caton and
18 I'm the controller of Frymaster.
19 I'm asking that you re-look at
20 your opinion to deny that
21 renewal, the late renewal. We
22 had same circumstances as you
23 heard described today. We did
24 not get the e-mail telling us
25 that we needed to do a renewal.



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 The person that was doing the
2 renewals left, so we had a
3 personnel issue, and then when it
4 came up for renewal, I wasn't
5 able to come.

6 MR. WINDHAM:

7 How late was this renewal?

8 MS. CHENG:

9 I do not have the June agenda
10 in front of me, but I can get it.

11 MS. CATON:

12 I think it was like three or
13 four months.

14 MS. MALONE:

15 It was April. April 7th.

16 MR. ADLEY:

17 I think the Chairman made a
18 valid point. In being fair we
19 deferred all of those people were
20 not here, as I remember it, but
21 it is a late renewal. I would
22 make the same motion for this one
23 that we made by the others that
24 we reduce it by one year. Assume
25 the fact that she can come back



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 on the agenda to denial based on
2 what they told me.

3 MR. WINDHAM:

4 They had the opportunity to
5 appeal it so they are appealing
6 the denial. So I believe we have
7 to reverse the denial first and
8 then make a decision about what
9 the penalty or benefits will be
10 going forward.

11 MR. CARMODY:

12 I would make the
13 recommendation the denial --
14 (microphone off)

15 MR. WINDHAM:

16 Representative Carmody, the
17 motion to reconsider the denial
18 of Frymaster. Is there a second?

19 MR. BROADWATER:

20 Second.

21 MR. WINDHAM:

22 Seconded by Representative
23 Broadwater. Any discussion? All
24 in favor reconsidering the denial
25 indicate it with aye.



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

BOARD OF COMMERCE AND INDUSTRY MEETING

1 ALL BOARD MEMBERS:

2 Aye.

3 MR. WINDHAM:

4 All opposed indicate with a
5 nay? Motion carries.

6 MR. ADLEY:

7 I move to reduce the renewal
8 by one year.

9 MR. WINDHAM:

10 So the motion is made to
11 reduce the renewal set by Mr.
12 Adley. Seconded by Mr. Carmody.
13 Any further discussion on the
14 item? Mr. Richard.

15 MR. RICHARD:

16 Just for the sake of
17 consistency it looks like we're
18 backtracking on some things and
19 we have members of the Board that
20 fill in that weren't here in the
21 past and that's just the way it
22 works, but if we're shooting for
23 consistency, General Electric and
24 the four late renewals have no
25 member present and we didn't take



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 consistent action in that regard.

2 MR. WINDHAM:

3 I appreciate your position.

4 I believe that's where I was
5 going with the deferrals of the
6 two that are not here today with
7 representation. In my opinion if
8 you are going to do one then you
9 should treat the rest of them
10 fairly equally.

11 MR. RICHARD:

12 The meetings in which we
13 denied renewal is the main
14 reason, if I recall correctly, is
15 that no representative was
16 present.

17 MR. WINDHAM:

18 That is correct, to my
19 recollection also, Mr. Richard.

20 MR. RICHARD:

21 So at the appropriate time I
22 would like to revisit General
23 Electric to be -- to provide a
24 consistent penalty at that time
25 if the Board sees fit, and I'm



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 not sure how we do that.

2 MR. WINDHAM:

3 I can appreciate that and I
4 will look to Ms. Clapinski
5 possibly to describe what that
6 process might be. But in front of
7 us we have the motion, the
8 second, the discussion. Any
9 further discussion? All in favor
10 of the one year restriction for
11 the renewal for Frymaster please
12 indicate with an aye.

13 ALL BOARD MEMBERS:

14 Aye.

15 MR. WINDHAM:

16 All opposed with a nay?
17 Motion carries. Ms. Clapinski.
18 She may have gone to make copies
19 of a rule, so I will just wing
20 this.

21 I believe we are going to
22 reopen the consideration at Mr.
23 Richard's request for the General
24 Electric application for renewal
25 which has been previously acted



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 upon. Please describe again your
2 position.

3 MR. RICHARD:

4 As I noted earlier for the
5 sake of consistency, we are going
6 through these agenda items and
7 imposing the one year reduction.
8 In the past couple of meetings
9 since the new Board has been
10 seated, the reason we just dealt
11 with some other deferrals is
12 because no representative of the
13 business entity came before the
14 Board and they were completely
15 denied and they have the ability
16 to come back before the Board and
17 appeal that denial, and it
18 appears as if we are moving in a
19 direction of trying to be
20 consistent as possible, and I
21 appreciate that as a Board member
22 of a Board that's learning its
23 role and such an important role
24 in dealing with huge amounts of
25 money, and I think if we're going



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 to be consistent I would divulge
2 the Board in their discretion to
3 revisit General Electric to
4 provide a consistent penalty
5 since they had no representative
6 here.

7 MR. WINDHAM:

8 So you are making a motion to
9 reconsider the General Electric
10 action previously taken?

11 MR. RICHARD:

12 Yes, sir.

13 MR. WINDHAM:

14 And a second is made by
15 President Miller. Is there any
16 further discussion on the
17 reconsideration of the action?
18 All in favor of reconsideration,
19 please indicate with an aye.

20 ALL BOARD MEMBERS:

21 Aye.

22 MR. WINDHAM:

23 All opposed with a nay? That
24 motion carries.

25 And now we'll move on to the



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 reconsideration.

2 MR. RICHARD:

3 The motion would be to deny.

4 MR. WINDHAM:

5 The motion to deny.

6 MR. RICHARD:

7 Renewal.

8 MR. WINDHAM:

9 Renewal of the General

10 Electric application number --

11 MS. CHENG:

12 20110338.

13 MR. RICHARD:

14 With the understanding that
15 they have the opportunity under
16 the current process that we
17 follow to appeal that denial and
18 come back before the Board as
19 these others.

20 MR. WINDHAM:

21 Is there a second to that
22 motion of denial?

23 MR. BARHAM:

24 As a substitute motion, I
25 would propose that we defer a



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 decision on General Electric and
2 have the staff contact them and
3 put them on the December agenda.

4 MR. WINDHAM:

5 All right. Thank you. There's
6 been a motion and a deferral -- I
7 am sorry. There's been a motion
8 and a substitute motion. Are you
9 willing to accept that substitute
10 motion, Mr. Richard?

11 MR. RICHARD:

12 Yes.

13 MR. WINDHAM:

14 Is there a second? Seconded
15 by Mayor Brasseaux. Is there any
16 further discussion on the
17 deferral of that application?
18 All in favor indicate with an aye
19 to defer action on that
20 application.

21 ALL BOARD MEMBERS:

22 Aye.

23 MR. WINDHAM:

24 All opposed with a nay?
25 Motion carries. Mr. Miller.



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES
www.torresreporting.com
1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 MR. MILLER:
2 Just to clarify a little bit
3 and agree with Mr. Richard, I
4 think this is very important
5 business, and to show up it means
6 a lot to us that it's important
7 to you, but if you are going to
8 file a late renewal application
9 and in June we turn down three,
10 at least, for late, that -- make
11 sure you guys come. It's
12 important to be here, especially
13 if you are going to be late.
14 Thank you.

15 MR. WINDHAM:
16 Thank you very much, Mr.
17 Miller.

18 MS. CHENG:
19 And this concludes the
20 Industrial Tax Exemption Portion
21 of the agenda.

22 MR. WINDHAM:
23 All right. The next item on
24 the agenda are Approval of Rules
25 to be submitted by the rules



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

BOARD OF COMMERCE AND INDUSTRY MEETING

1 committee of this body. However,
2 we are waiting for the rules to
3 be copied for us, and in light of
4 that fact, we need a five minute
5 break. Is there a motion to
6 adjourn on recess for five
7 minutes but you have to come back
8 because we have to maintain a
9 quorum. Motion is -- motion for
10 a break is made by Ms. Atkins.
11 Seconded by Mr. Williams. All in
12 favor of taking a break for five
13 minutes indicate with an Aye.

14 ALL BOARD MEMBERS:

15 Aye.

16 MR. WINDHAM:

17 With a nay indicate you are
18 opposed. Motion carries.

19 (Whereupon a break was
20 taken.)

21 MR. WINDHAM:

22 Everyone gather back. Make
23 sure we have a quorum Do we need
24 to do a roll call on that. I
25 don't think so. We have 15.



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 Before we proceed with the rules.
2 All right. So we have two
3 documents. Last meeting we
4 approved the continuation of the
5 exemption of Lake Providence. We
6 asked for letters of support. We
7 have two of those letters. Is
8 that all of the letters we should
9 have or should we have more.

10 MR. BLUNT:

11 Dennis Blunt with Phelps
12 Dunbar. We have additional
13 letters that we understand are
14 headed our way. One that we know
15 of is the sheriff, but in light
16 of the fact that we thought it
17 best to be here with what we have
18 in light of the approval and make
19 certain that we were very
20 appreciative of the approval
21 granted by the Board, we wanted
22 to make certain that we got you
23 what we could and when we could.

24 MR. WINDHAM:

25 Thank you very much. The Town



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 of Lake Providence in support of
2 the project and support of the
3 operation as well as the Town of
4 Lake Providence.

5 MR. ADLEY:

6 Can I help here just a
7 minute. That those two letters
8 were helpful, but when we say
9 governing authority we mean the
10 parish, the sheriff and the
11 School Board in addition to any
12 municipality that falls within
13 that particular task and
14 authority.

15 MR. BLUNT:

16 Understood. And I think the
17 sheriff is coming and we are
18 further reaching out to the
19 superintendent, but what I also
20 mentioned that the note from the
21 City of Lake Providence makes
22 mention of the fact that in 2013
23 as a result of this project the
24 East Carroll Parish School Board
25 was able to provide the largest



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 bonus to its employees in the
2 history of the district, so --

3 MR. ADLEY:

4 So it won't be hard to get a
5 letter from them?

6 MR. BLUNT:

7 Should not.

8 MR. WINDHAM:

9 Does anyone have any other
10 questions of these letters or of
11 these representatives -- ma'am,
12 if you could state your name.

13 MS. HINTON:

14 My name is Rebecca Hinton.

15 MR. WINDHAM:

16 Rebecca --

17 MS. HINTON:

18 Hinton.

19 MR. WINDHAM:

20 And you are with the company?

21 MS. HINTON:

22 I'm with Phelps Dunbar on
23 behalf of the company.

24 MR. WINDHAM:

25 All right. Thank you. Any



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 questions? Introduce these into
2 the record, Melissa. That will
3 be great. Thank you very much.
4 Have a great afternoon.

5 With that we're going to move
6 to the presentation of the rules.
7 I would like to thank all of the
8 -- Oh, I am sorry. Ma'am, please
9 come forward.

10 MS. CARLSON:

11 My name is Laney Carlson.
12 I'm with Together Louisiana, and
13 we just want to make a comment
14 about the myriads request. Our
15 leaders in Lake Providence has
16 been meeting both with the
17 superintendent and the police
18 jury. They were not aware of the
19 exemptions and we are of the
20 understanding that they don't
21 support them. The jury has taken
22 out a loan to do improvements on
23 the port. They are stuck for
24 that loan. They are being --
25 myriad is being exempted from



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 property taxes, which means they
2 are losing money on that. It's a
3 double whammy to one of the
4 poorest parishes in the country.

5 MR. WINDHAM:

6 Does anyone have any
7 questions? Thank you, ma'am.

8 All right. Now we will move
9 on to the discussion of the
10 rules. I would like to thank the
11 rules committee members for all
12 of their hard work that has been
13 put into this. I would
14 definitely like to thank the
15 staff for all of the hard work
16 that they have put into this
17 process, and with that, I will
18 let Mr. Adley describe the
19 proposed rules.

20 MR. ADLEY:

21 Members of staff has passed
22 out to you a copy of what would
23 be the rules. I thought the
24 easiest way to handle this if I
25 could tell you what we are going



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 to try to do here. I will just
2 kind of walk through for you what
3 is in the new rules. Once we've
4 adopted those -- LED has asked me
5 for, I think there's three
6 changes that we plan to make,
7 once these are adopted so I can
8 amend the ones we've adopted.

9 Mr. Broadwater, I think, has one
10 for clarification that will help
11 clarify some of our language, and
12 once we adopt the first set and
13 get the amendments on, we'll have
14 that behind us. Then we have to
15 deal with the general rules for
16 LED that deals with two issues
17 that will ask you for your
18 approval. It make engage a little
19 more transparent than what it is
20 today.

21 MR. WINDHAM:

22 If I may, the process-wise,
23 we're going to approve the rules
24 then as submitted and recommended
25 from the rules committee. Then



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 those three amendments, four
2 amendments can be made after
3 those rules are approved as
4 opposed to doing it the other way
5 around. Mr. Broadwater.

6 MR. BROADWATER:

7 Before there is a vote on the
8 adoption of the rules, will the
9 public be provided an opportunity
10 to comment?

11 MR. WINDHAM:

12 Absolutely.

13 MR. ADLEY:

14 Maybe I left something out.
15 This is -- I mean, you can allow
16 the public comments you want, but
17 this has to go through the
18 Administrator Procedures Act, so
19 there is going to be a lot of
20 comments. The final adoption of
21 these rules will not occur until
22 sometime late January or February
23 once you get through that process
24 and it goes back to the necessary
25 legislative bodies that then



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 review the rules and then back to
2 the Governor's office, so we have
3 to get them into play with
4 whatever we adopt here today and
5 then begin that Administrator
6 Procedures Act.

7 MR. BROADWATER:

8 Forgive the lawyer coming out
9 in me, but we also have to comply
10 with the open meetings law that
11 requires that you have public
12 comment before any vote is made
13 on the agenda item. I just want
14 to make sure we don't run afoul
15 of that in the process.

16 MR. ADLEY:

17 That's fine. So if I can,
18 I'm going to begin -- let me just
19 go through the list of the
20 changes that were made. The
21 Rules Committee did a lot of
22 work, and I'm really proud of
23 what they have done.

24 There is a requirement for
25 jobs in the new rules and there



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 is a def -- there will be a
2 definition and requirements of
3 what the jobs are. Jobs will be
4 new, not previously within the
5 state. They will be permanent
6 but there will be no specified
7 term. They will be permanent.
8 They will be full time 30 hours
9 or more. This will be employed
10 directly or through their
11 contract or affiliate. They will
12 be filled by domicile residents
13 and when we change it, we will
14 make it a moment to make that
15 clear that they're residents
16 within 60 days. That will allow
17 time for those companies that
18 come here to locate so that
19 whoever is working with them can
20 become a resident. There will be
21 local input. There will be ITEP
22 for environmental requirements.
23 The MCA's will be gone. They
24 will all be advanced notice
25 except for special circumstances



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 that deal with the retention of
2 jobs.

3 There will be a stricter
4 definition of maintenance and
5 maintenance capital so that we
6 get a clearer understanding of
7 what is actually being done.

8 There will be a clearer
9 definition of manufacturing and
10 what is integral to that
11 manufacturing. Late filings will
12 be penalized. There will be a
13 return on investment report with
14 every filing so that we can see
15 the value attached to that
16 particular request.

17 There will be some added
18 transparency in the next set of
19 rules, talk about the
20 broadcasting live stream of all
21 of these meetings. And new
22 contracts will not exceed five
23 years with an allowable up to 100
24 percent with local government
25 having the authority to establish



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 how much of that local -- that
2 100 percent they want to give
3 away.

4 The renewals will not exceed
5 three years with a cap of 80
6 percent with local government
7 allowing themselves to decide how
8 much of the 80 percent they want
9 to give away. There will be an
10 Exhibit A and Exhibit B. A is
11 with LED and B is with local
12 government. Those two exhibits
13 basically will give out the
14 number of jobs and the payroll
15 created or maintained. They will
16 give the term of the exemption,
17 as I said the five percent. The
18 hundred percent, they will give
19 the term for the renewal. They
20 will give the percentage of
21 property exempted. There will be
22 penalty provisions and a
23 statement of return on investment
24 all in that exhibit.

25 Now, with guidance from LED,



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 there will be an Exhibit B for
2 local government that requires
3 resolution from the parish, the
4 school board and the sheriff and
5 municipalities impacted. The
6 number of -- in that exhibit will
7 be the number jobs and the
8 payroll required. The term of
9 the exemption and the percentage
10 of the property to be exempted.

11 Now, the salary and the
12 payroll are in those exhibits
13 because in the original rule that
14 we adopted tied it back to some
15 federal website or something that
16 we received testimony on it that
17 said that was really not
18 available. Now, we'll make that
19 change once we get these adopted.
20 But that is basically the change
21 that you have by going line by
22 line through these rules. Those
23 are the changes that you will be
24 looking at with these rules.

25 MR. WINDHAM:



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 Are there any questions by
2 any of the Board members? Has
3 everyone had a chance to review
4 these rules?

5 MR. CARMODY:

6 I definitely don't want to go
7 line by line, but I do want to
8 make sure that we at least cover
9 the high points regarding the
10 definitions. Please, sir.

11 MR. WINDHAM:

12 Mr. Adley.

13 MR. ADLEY:

14 Yes, sir. The word
15 "establishment" was used
16 throughout those rules and it
17 never had been defined before,
18 and we defined it as a economic
19 unit at a single physical
20 location. We took the word
21 "maintenance capital" the biggest
22 change there, the old rules had
23 maintenance capital
24 environmentally required capital
25 upgrades and replacement parts



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 except those replacements
2 required and rehabilitation
3 restoration of an establishment
4 shall not qualify for the ITEP.
5 What we added to that is that in
6 the rehabilitation or restoration
7 of an establishment to conserve
8 as nearly as long as possible the
9 original condition. We want to
10 make sure that whatever they were
11 doing it wasn't just the same.
12 You are adding to it. And that
13 was the major change.

14 And then, let's see,
15 integral. The definition for
16 integral used to be essential or
17 fundamentally required in order
18 to conduct the manufacturing
19 operation at a manufacturing
20 establishment. That, to us, was
21 very vague. Now integral simply
22 says required to make whole the
23 product being produced.

24 The reason for that was is
25 that in a lot of the discussion



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 we had, front office work, for
2 instance, cutting payroll checks
3 or doing whatever has been
4 subject to the ITEP, this would
5 remove that to make it clear that
6 it's only dealing with that part
7 that is making the product whole.
8 Some people said, you know, you
9 got to have a computer on the
10 production line. Well, this
11 would apply to that. This part of
12 that integral part of making it
13 whole, and so we did make that
14 change.

15 On manufacturing what we put
16 was working where it used to say
17 working raw materials in and the
18 wear suitable for use which gives
19 new shapes, qualities, blah,
20 blah, blah. We would now say
21 working new raw materials by
22 means of mass production and
23 machinery. Once we adopt these
24 we will go back to that
25 definition to add -- make it

**TORRES REPORTING & ASSOCIATES, INC.**

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAXNew Orleans, LA
504.392.4791
504.392.4852 FAX

1 clear by means of mass production
2 or custom fabrication and
3 machinery. Because there are
4 those people who are in
5 manufacturing that manufacture
6 once they received the -- ship
7 builders, pipe suppliers and the
8 like, we would make that change.

9 I think those are the major
10 changes in definitions that we
11 have made.

12 MR. CARMODY:

13 Can I ask a question. Under
14 this new definition of
15 manufacturing, the gentleman, I
16 believe, that was explaining to
17 us how they manufactured
18 electricity. If you were
19 crushing a hydrocarbon product
20 into basically powder or vapor is
21 that now going to be considered
22 manufacturing?

23 MR. ADLEY:

24 As I remember what he said,
25 he takes coal, takes natural gas,



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 burns it, he takes -- changes
2 that substance into creating
3 electricity. My personal view is
4 that you can clearly say that's
5 manufacturing. On the other hand
6 you can say it's not what we
7 typically view -- it's not making
8 a widget, for instance, but I
9 believe working raw material by
10 means of mass production or
11 custom fabrication and machinery,
12 the Board obviously would have to
13 make that decision, but it sounds
14 like to me it will fall within
15 those guidelines.

16 I will tell you when it comes
17 to electricity one of the things
18 that is really intriguing about
19 trying to deal with that is that
20 when -- they go get their
21 electric rates, the oil taxes and
22 everything they pay is worked
23 into the rates for the consumer.
24 So my guess is over time people
25 realize that, you know, maybe we



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 give them this it may cut the
2 cost over here. I don't know
3 that was in the decisionmaking,
4 but I think the Board will have
5 to make that determination. But
6 based on the way he explained it,
7 it may very well fit.

8 MR. CARMODY:

9 That might be right. In
10 thinking of other ways, people
11 manufacture electricity, I guess
12 solar panels would be one way
13 they generate electricity, and
14 I'm not sure that --

15 MR. ADLEY:

16 The only change from what the
17 current law is is by means of
18 mass production or custom
19 fabrication and machinery. Those
20 are the only new words.
21 Everything else is the same.

22 MR. CARMODY:

23 Thank you, sir.

24 MR. WINDHAM:

25 Any other questions?



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 MR. BARHAM:

2 I heard you ask the question
3 when we talked about the rice
4 mill and you were saying -- my
5 question is are you manufacturing
6 anything. Would an agriculture
7 rice mill be considered mass
8 production using that commodity?

9 MR. ADLEY:

10 I think the catch phrase or
11 custom fabrication probably fits
12 them, it sounds like, because
13 what happens is they are
14 seasonal. It is not day in and
15 day out. It's based on orders
16 that they received. Based on
17 that it sounds like they fit,
18 Robert. I don't know that. I
19 think the Board clearly can make
20 that call, but the only words
21 changing again are by means of
22 mass production or custom
23 fabrication and machinery.

24 MR. BARHAM:

25 Well, my only concern is



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 custom fabrication that implies,
2 to me, that you are creating a
3 new and different product. You
4 are modifying grain as you
5 process it through a rice mill
6 but you are not fabricating a new
7 product, and I certainly wouldn't
8 -- I don't want to inadvertently
9 step into our agriculture
10 commodities and by definition
11 rule out cotton gin, warehouse,
12 rice mill that deal with those
13 commodities because they were not
14 fabricating a new product.

15 MR. ADLEY:

16 I got it. But that's an or.
17 It doesn't have to fit
18 fabrication. It can be mass
19 production. I mean, I assume
20 it's mass production. If it's
21 manufacturing, I assume it is. I
22 mean, I'm not -- I can't argue
23 the point to --

24 MR. BARHAM:

25 I certainly want it to be



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 considered manufacturing.

2 MR. ADLEY:

3 I am sorry?

4 MR. BARHAM:

5 I certainly want it to be
6 considered manufacturing.

7 MR. ADLEY:

8 Well, at the end of the day
9 this entire group will have to
10 make that call. I don't care how
11 many times we swap the words
12 around and change them around, at
13 the end of the day that's what's
14 going to have to happen. I can
15 tell you I haven't come here for
16 the purpose of saying it's not.
17 I haven't. We just try to come
18 up with what we thought were
19 clear, and I will tell you, these
20 definitions the way we got to
21 them we basically went to
22 business dictionaries to take
23 their definitions and create them
24 and put them into -- into the
25 rules. And I will say through



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 the Administrator Procedures Act
2 there will be lots of opportunity
3 for people to review and make
4 suggestions.

5 MR. WINDHAM:

6 Speaking of the Administrator
7 Procedures Act, Danielle, can you
8 tell us what our timeline and
9 process is for this Board.

10 MS. CLAPINSKI:

11 Sure. So it's -- (microphone
12 making loud noise)

13 MR. WINDHAM:

14 I have shut you down.

15 MS. CLAPINSKI:

16 Okay. So assuming that the
17 rules are approved today by the
18 Board, we have to get a fiscal
19 and economic impact statement
20 from the fiscal office.
21 Generally they require that it be
22 received the request for that by
23 the 20th of the month following
24 publication, so I don't know that
25 we will make November publication



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 as we are at the -- beyond that
2 date. If we do not make the
3 November publication then you
4 would have a December 20th notice
5 of intent published. That would
6 put a public hearing at the very
7 end of January where we would
8 receive public comments during
9 the period from written comments
10 from publication to the public
11 hearing date as well as take oral
12 testimony or oral comments at the
13 actual public hearing. Those
14 comments then have to be vetted
15 whether we intend to make any
16 changes based upon those. The
17 Board has the obligation to
18 promulgate the rules for this
19 program, so I believe that those
20 comments would have to come back
21 to the Board for approval of
22 whether or not we could -- or
23 whether you want it to make any
24 additional changes.

25 That Board meeting following



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 the public hearing will be in
2 February. Once we decide if you
3 do not want any further changes,
4 then you have you got to notify
5 the oversight committees, which
6 are the two commerce committees.
7 They have 30 days from the date
8 of notification in order to call
9 their own public hearing or
10 hearing, whatever you would like
11 to call that, and they either
12 approve or disprove the rules.
13 If we make substantive changes to
14 the rules, based upon comments
15 received at the end of June, we
16 start over. Either with the
17 potpourri that explain the
18 changes and there's a second
19 public hearing again or you go
20 all of the way back to the NOI
21 process. Whichever you go
22 time-wise, I don't think it makes
23 any difference.

24 MR. WINDHAM:

25 Thank you. Any other



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 questions or comments on the
2 rules as presented now? Ms.
3 Malone.

4 MS. MALONE:

5 From a local standpoint, I
6 was going to ask a few things.
7 So based on the rule changes, if
8 the locals agree to a five year
9 renewal term that would not be
10 granted?

11 MR. ADLEY:

12 I didn't hear you. Can you
13 get closer to that thing for me.

14 MS. MALONE:

15 If the locals wanted a five
16 year renewal at one hundred
17 percent they would not be
18 granted?

19 MR. ADLEY:

20 No. It would be capped at 80
21 percent.

22 MS. MALONE:

23 Okay. The other question that
24 I had, if all of the local
25 governing bodies listed did not



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

BOARD OF COMMERCE AND INDUSTRY MEETING

1 agree it has to be all of them.
2 So, for example, if the parish
3 government, the municipal
4 government and the sheriff all
5 agree but the School Board did
6 not want their taxes to be abated
7 or exempt, rather, it just would
8 be a no go. It's an all or
9 nothing?

10 MR. ADLEY:

11 No. It's just like when I was
12 in business, I got tax notices
13 from every different body and
14 they were all different and I
15 paid them accordingly. If I am
16 in industry looking to locate in
17 a parish and I meet with LED and
18 they have sales to East Baton
19 Rouge Parish and they get over
20 there and the School Board says,
21 look, I'm only willing to give
22 you 50 percent of what I got.
23 The rest of them say, I'm willing
24 to give you one hundred percent,
25 and the business says, I'm still



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 willing to go in there then he
2 will pay that property tax to the
3 School Board but he won't pay
4 with the other says, so it's not
5 an all or nothing where they all
6 have to agree.

7 MS. MALONE:

8 But I believe the rule states
9 "and" so we --

10 MR. ADLEY:

11 Show me where you are reading
12 from. Maybe I can help.

13 MS. MALONE:

14 So, on -- let's see. D2 for
15 Exhibit B.

16 MR. ADLEY:

17 No. I think the "and"
18 applies. I do. I think if you
19 follow it down, let's see, down
20 into B, each one of them will be
21 able to layout exactly what they
22 want.

23 MS. MALONE:

24 In their own resolution.

25 MR. ADLEY:



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 I'm sorry?

2 MS. MALONE:

3 In their resolution.

4 MR. ADLEY:

5 In their what.

6 MS. MALONE:

7 Resolutions.

8 MR. ADLEY:

9 Yes.

10 MS. MALONE:

11 And then my last question on

12 E2A, it talks about --

13 MR. WINDHAM:

14 What's the subject?

15 MS. MALONE:

16 E2A.

17 MR. ADLEY:

18 Which section?

19 MS. MALONE:

20 Sorry. 503. It talks about

21 preventing relocation to another

22 state or country. Again, on the

23 local level if they wanted to

24 capture job retention to keep a

25 company from relocating to



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 another parish, would they be
2 allowed to consider job retention
3 for that?

4 MR. ADLEY:

5 You are under 503E?

6 MS. MALONE:

7 2A.

8 MR. ADLEY:

9 2A, to prevent relocation to
10 another state or country.

11 MR. BROADWATER:

12 Her question is what about if
13 a company wants to leave Caddo
14 Parish and come to Tangipahoa
15 Parish, like they are going to
16 want to, there is no incentive
17 for the state to move parish to
18 parish.

19 MR. ADLEY:

20 No. I don't think that's what
21 it means, but I will tell you
22 industry is going to make a
23 decision on parishes they want to
24 go to based on what parishes
25 offer.



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

BOARD OF COMMERCE AND INDUSTRY MEETING

1 MS. MALONE:

2 Right. Right. In this
3 particular section it talks about
4 being able to use job retention
5 as a reason to approve the
6 application, and it says to
7 prevent relocation to another
8 state or country, but can the
9 locals use job retention in -- in
10 the application to keep them in
11 their parish instead of new jobs.

12 MR. ADLEY:

13 I think this is talking about
14 the Board if I read E correctly.
15 Applications which provides the
16 new manufacturing establishment
17 for which provide for an addition
18 two of the manufacturing
19 establishment with the creation
20 of new jobs or compelling reasons
21 for the retention of existing
22 jobs shall be favored by the
23 Board.

24 Don, let me ask you, as you
25 are putting together these



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 exhibits, does this fall inside
2 one of these exhibits or is this
3 strictly here for the Board?

4 MR. PIERSON:

5 In-globo we wouldn't
6 incentivize a company move from
7 one parish to another parish as a
8 state exemption. On the local
9 level where these taxes belong to
10 the taxpayers of each parish, I
11 think they could and they will
12 compete with each other by what
13 they submit as part of proposals
14 either for recruitment or
15 retention. Again, it's just
16 exercise in Exhibit B, the local
17 voice, what they are willing to
18 do.

19 MR. BROADWATER:

20 I think your point is well
21 taken in that all of these
22 changes that have started over
23 the last couple of months have
24 all been based on what the impact
25 is to these local governing



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 bodies and the taxes that they
2 are relying on, and if the job
3 retention criteria is only
4 whether that company is going to
5 leave the state or leave the
6 country but you don't allow them
7 to submit this application in
8 order to try to keep them in that
9 parish then you are defeating the
10 very thing you are trying to
11 accomplish by giving the locals
12 some control over their tax
13 dollars. To me, it makes sense.
14 I think she raised a very good
15 point that there needs to be --
16 if you are going to let the
17 parishes compete and have more
18 say over their tax dollars then
19 give them a chance to defend it
20 and complete if one is going to
21 woo it away from the other, which
22 really gets to the question of
23 whether or not this ought to be a
24 purely local consideration
25 considering we are dealing with

**TORRES REPORTING & ASSOCIATES, INC.**

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAXNew Orleans, LA
504.392.4791
504.392.4852 FAX

1 local tax dollars and one of the
2 states involved in it.

3 MR. ADLEY:

4 Richard, where are you at?
5 Richard House. Let me make sure
6 that Mr. Broadwater, as I'm going
7 through this going back to the
8 advanced notification and then I
9 drop down where it's relief or
10 MCA -- what is this particular
11 piece here under E? Application
12 provides new manufacturing for
13 addition -- are you following
14 this conversation?

15 MR. HOUSE:

16 As I understand the
17 conversation, the hypothetical
18 situation is that a facility is
19 located in parish A. Parish B,
20 and, I guess in parish A it has
21 -- it doesn't have full exemption
22 or, I mean, I'm trying to figure
23 out exactly where this comes into
24 play.

25 MR. WINDHAM:



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 I can describe situations
2 where it's happened in the past.
3 For one reason or another a
4 facility becomes unproductive in
5 a certain parish so then it has
6 to look around and say, okay, I
7 can go move my facilities to
8 Alabama or Mississippi or I can
9 relocate in another parish in the
10 State of Louisiana, so they are
11 going to go build a new facility
12 or construct something new or
13 create a new establishment, so in
14 order to retain the jobs maybe
15 the locals may want to say, wait,
16 we'll give you a tax break on the
17 new facilities in order to keep
18 you here in our parish as opposed
19 to having you go down there. It
20 could happen like that. I mean,
21 is that generally what I'm
22 describing?

23 MS. MALONE:

24 Right. Correct. So if they
25 were to stay in their current



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 parish they may not create any
2 new jobs but they would retain
3 the jobs that they had, but if
4 they are move to a new parish,
5 they may create new jobs.

6 MR. HOUSE:

7 Well, it depends again on how
8 you define new jobs because
9 generally we have defined new
10 jobs as new jobs within the
11 state. So they may not be
12 creating new jobs in the new
13 parish. As new jobs in the state
14 if you have 200 people employed
15 in parish A and you are going to
16 end up with 200 people employed
17 in parish B, you haven't really
18 created new jobs in the state.
19 The other issue, of course, is
20 that you might have a new
21 facility without new jobs in that
22 new parish and you are not
23 retaining jobs; whereas in the
24 old parish you have -- you would
25 probably have to have some type



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 of an addition or improvement or
2 something that might more likely
3 than not fall within the
4 definition of manufacturing and
5 then you could claim that there
6 is a compelling reason to keep
7 these jobs in that parish, and I
8 know that the -- you know, if you
9 can claim there is a compelling
10 reason to keep them in Baton
11 Rouge rather than Shreveport or
12 vice versa you can probably claim
13 there is a compelling reason to
14 keep them out of Dallas or Fort
15 Worth. So I don't know that
16 we've exactly reached that point
17 in time. It seems -- I
18 understand where you are coming
19 from, it's a very good question,
20 but as you saw from some of the
21 dexterity from some of the
22 answers here today, I think we
23 can probably get to where you
24 want to go as long as we are
25 talking about something that is



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 in the best interest of the
2 state.

3 MR. ADLEY:

4 I remember when this was
5 presented to us, I think the
6 language to present relocation to
7 another state, I think in that
8 committee we added "or country"
9 for some reason is what I
10 remember. That was the only real
11 change I remember.

12 Is the issue about
13 incentivizing somebody to move
14 from one parish to another? Is
15 that what the issue is?

16 MR. PIERSON:

17 To me. I don't mean to
18 interrupt, but, okay, so move
19 across parish lines you will not
20 be eligible for Quality Jobs.
21 You will not be eligible for the
22 Enterprise Zone. You will not be
23 eligible for any state sponsored
24 programs, but what we're back to
25 is the jurisdiction of the locals



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 and their determination as to
2 whether they want to incentivize
3 said proposed move. And then
4 they would bring an application
5 before this Board seeking that
6 tax exemption. And, you are
7 right, that this state doesn't
8 have a dog in this fight so why
9 are we even in the room, but
10 we're in the room because the
11 whole program is created within
12 the constitution and the two
13 gateways are this Board and the
14 Governor's desk, so I think that
15 hypothetical is unlikely that it
16 will come about because when you
17 take the other incentives off the
18 table, it doesn't make much sense
19 to make a move like that. But
20 it's in the realm of possibility.

21 MR. BROADWATER:

22 Right. It's in the realm of
23 possibility because businesses
24 don't move only because of tax
25 incentives but also quality of



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 education, the K-12 system and
2 they move based upon effective
3 tax rates within a given parish.

4 MR. PIERSON:

5 Utilities rates. Lots of
6 reasons.

7 MR. BROADWATER:

8 Right. All of those reasons,
9 which could be a compelling
10 reason, and if you are dealing
11 with a company that has been in
12 existence in the parish for 20
13 years or 30 years and their
14 equipment is old and getting to
15 the point of needing replacement
16 and they are having trouble
17 developing a skilled workforce
18 because of the education system
19 but parish B says you come here
20 and we have a chance possibly to
21 give you the following
22 incentives, there would be an
23 incentive, but I can understand
24 parish A saying, wait a minute,
25 we need to keep you here because



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 if you leave and we lose that tax
2 base then you are really going to
3 finish off the rest of our K
4 through 12 education system and
5 our tax base, and so you are
6 effectively by giving those
7 locals involved in this
8 discussion creating that type of
9 competition between parishes, and
10 I think that's the right thing to
11 do. I think we ought to be
12 giving the school boards and the
13 local parish government some say
14 in that because I think that
15 competition will be a positive
16 thing, but I think that point is
17 very well taken and it absolutely
18 could happen.

19 MR. ADLEY:

20 Maybe I can add some comfort.
21 I don't know if I'm headed in the
22 right direction or not.

23 So you know, we are the only
24 state in America, in America that
25 does it the way we do. Every



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 state in America has locals
2 involved as you are looking at
3 it. Now, what invariably
4 happens, at least when I'm doing
5 my research and looking at Texas,
6 they went out as individual local
7 entities by themselves and
8 created reasonable economic
9 districts, and inside those
10 districts is how they kind of
11 worked themselves, which is not
12 prohibited here, but that's what
13 they did. Now, I don't know what
14 they did in Alabama or Arkansas,
15 but I can just tell you that
16 every state in America does it
17 that way. And if the way we were
18 doing it really worked they would
19 all be here, but they are not,
20 and so the Governor is absolutely
21 adamant about the local
22 government involvement.

23 MR. BROADWATER:

24 So we're clear, Mr. Adley, I
25 don't think either I or Ms.



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 Malone were suggesting otherwise.
2 I think what we are saying is
3 this was -- maybe we weren't
4 including the locals enough to
5 give them the authority to say
6 it's not just about retention of
7 jobs in the state but retention
8 of jobs in my parish in Caddo
9 Parish because they want to move
10 to Jefferson Parish because of
11 effective tax rate or education
12 system. We weren't arguing to
13 exclude the locals. I think what
14 was being argued here is give the
15 locals even more authority.

16 MR. ADLEY:

17 In your view, the language
18 that says state and country, you
19 should add the word "parish" with
20 that? Is that what you are
21 saying?

22 MR. BROADWATER:

23 I think that's the point.

24 MR. ADLEY:

25 Then, Don, is there a reason



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 not to do that?

2 MR. PIERSON:

3 No. I don't think that we
4 would have a reason to prohibit
5 it. Again, we look at it as the
6 local resource. Some parishes
7 have deal closing funds, some
8 have half cent for economic
9 development. It just depends on
10 the tenor of the specific parish
11 and their local elected
12 officials, and that's where that
13 authority should appropriately
14 reside, and that's what Exhibit B
15 does in my mind.

16 MR. BROADWATER:

17 Also to be clear, just so you
18 know, E2 provides discretion
19 there to this Board. It says
20 that these may be considered. So
21 there is not a mandatory
22 application, but I do think it
23 does provide some additional
24 flexibility if you have different
25 parishes competing.



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

BOARD OF COMMERCE AND INDUSTRY MEETING

1 MR. ADLEY:

2 Well, the reason we're before
3 you is is that if we can adopt
4 this set of rules, I can tell
5 you, as I've said before, I've
6 already got four amendments that
7 we're going to accept, this would
8 be the 5th that we would put on
9 to this before we take up the
10 amendments that deal with the
11 Board and the broadcasting and so
12 forth, so what I would ask of you
13 is sitting here to tell you that
14 we would not object, I wouldn't
15 object, and I don't think the
16 Governor would object. I know he
17 is not objecting to the three
18 amendments that LED has offered.
19 No one -- Mr. Broadwater, you
20 have and you have, and so if we
21 can get these adopted, I got to
22 have something to make those
23 amendments to and I can't do it
24 until that's why this is first.
25 I can't make those amendments



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 until I get a document to work
2 with.

3 MR. HOUSE:

4 Could I add one thing. That
5 this is a statewide Board. I
6 hadn't really thought about your
7 example and I understand the
8 concern. There are other means
9 to reach the considerations that
10 you are talking about such as
11 payments in lieu of taxes that
12 really don't have anything to do
13 with this Board, and while
14 certainly you can put some things
15 in the rules that aren't going to
16 turn our world upside down, but
17 it still is somewhat inconsistent
18 with many of our other programs
19 that rely upon statewide jobs for
20 the count. It's inconsistent
21 with our many cooperative
22 endeavor agreements, so the Board
23 is -- Secretary Pierson has
24 expressed our position and the
25 Board is free to do what it



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 wishes, but whether this is
2 necessary or whether this is
3 something that this Board is ever
4 really going to be called upon to
5 do is something you need to take
6 into account.

7 MR. WINDHAM:

8 Mr. Miller.

9 MR. MILLER:

10 I would just like to say that
11 as much as I'm more than ready to
12 complete parish to parish, and we
13 compete to anything with the
14 rules or anything else, over the
15 last ten years or so LED has
16 promoted regionalism for economic
17 development, and the only thing
18 that I see here is we're going
19 back to parishes competing one on
20 one. I guess in theory we could
21 get together and get together
22 with the northshore parishes and
23 make a region of our own and call
24 it our own resolutions but we all
25 stick together, we could make



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 that happen. But we do want to
2 look at that idea of statewide
3 and regionally. We've done that
4 for years and years, and
5 Secretary Pierson, are we still
6 sticking to the more regionalized
7 economic development, statewide
8 economic development or now just
9 parishes?

10 MR. PIERSON:

11 We have to be effective on
12 all of those levels, and certain
13 programs thrive when they are
14 worked that way. We'll be doing
15 workshops regionally because we
16 can get to eight regions easier
17 than we can get to 64 parishes.
18 There are parishes that do work
19 for this state and there are
20 those that do not. So from LED's
21 perspective, we want to be
22 responsive to our clients and to
23 those parishes and for those that
24 want to participate we want to be
25 strong partners. Those who want



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 to be left alone, we'll direct
2 our resources elsewhere.

3 MR. BROADWATER:

4 If I could just respond. I am
5 parish president. I understand
6 your point, and you're right, but
7 I think the point also still
8 applies if you are talking about
9 it compare it regionally. It
10 still exists in the parish that
11 is getting an exemption or is
12 being affected by the taxes in a
13 given parish, in a given region,
14 so if you take the northwest
15 region of the state versus the
16 southeast region of the state,
17 you still have the same impact.
18 And I guess the point that Ms.
19 Malone was making is give us a
20 chance to compete and if this is
21 one of the tools at our disposal,
22 and the testimony was right that
23 you do have other tools at your
24 disposal; payment in lieu of
25 taxes, etc., but I guess the



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 point being made is why would we
2 have that tool whenever our
3 region is losing a business to
4 Mississippi but not given that
5 tool when they are moving 300
6 miles from all cities in
7 Louisiana to Plaquemines,
8 Louisiana. I think it's still
9 providing that region the
10 opportunity to compete. Thank
11 you.

12 MR. WINDHAM:

13 Mr. Richard.

14 MR. RICHARD:

15 Thank you. I think Exhibit B
16 will work out the issues that we
17 are talking about now, and
18 there's many, many more variables
19 that go into a project than just
20 the K-12 system or just the ITEP
21 program by itself, and I think
22 we're focused on the rules for
23 the ITEP program, and at the
24 appropriate time I would offer a
25 motion to move forward with the



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 adoption of the rules with the
2 three LED proposed amendments and
3 the one amendment proposed by
4 Representative Broadwater.

5 MR. WINDHAM:

6 All right. We'll entertain
7 that at the appropriate time.

8 Are there comments from the
9 Board members? I think it's --
10 there aren't any from the Board
11 members, we can open it up to the
12 public for their opinions and
13 positions on the rules that they
14 -- as they are presented prior to
15 the amendments being made.

16 Anyone else? Ma'am, please
17 come forward. State your name
18 and who you represent.

19 MS. CARLSON:

20 Again, my name is Lady
21 Carlson. I represent Together
22 Louisiana. I work in the
23 northern and central parts of the
24 state in some of the poorest
25 areas of the country including



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 Tensas, Madison and East Carroll.
2 I also work in Caddo, Bossier,
3 Ouachita, Webster and Rapides
4 Parishes. With our delegation
5 earlier were members of Rapides
6 Parish police jury and some of
7 our leaders from Rapides Parish,
8 unfortunately they had to leave.

9 Many of these parishes are
10 struggling financially and they
11 are hurting for dollars, and we
12 think that local input from local
13 entities is essential. We can do
14 things like put more money into
15 workforce development, early
16 childhood, roads and bridges,
17 that these dollars impact us
18 locally and that, again, there
19 needs to be some local input.

20 Thank you.

21 MR. WINDHAM:

22 Thank you. Formally I have
23 cards from three different groups
24 to speak. Mr. Bob Adair, please
25 come forward and speak. Please



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 identify yourself.

2 MR. ADAIR:

3 Bob Adair. Thank you, Mr.
4 Chairman, and members of the
5 Board. I'm representing
6 Louisiana Oil and Gas
7 Association. I will be brief. I
8 only have -- we expressed
9 concerns about the rules and we
10 work with rules committee all
11 along and do appreciate that
12 opportunity.

13 I want to echo what
14 ExxonMobil said earlier about the
15 contract jobs. Contract jobs are
16 often permanent jobs but just not
17 employed with that company. For
18 example, even at my office that I
19 work at 100 feet for me are
20 contract people that I know all
21 of the time. I went to a baby
22 shower a month ago. Those are
23 permanent jobs with us. So that
24 is the same situation in
25 manufacturing plants, so I would



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 urge you to consider contract
2 jobs, and I'm not --

3 MR. ADLEY:

4 They are part of the rules.
5 What you've asked for has been
6 included under the job
7 description. It's No. 4,
8 employed directly or through
9 contract labor or affiliates.

10 MR. ADAIR:

11 Okay. Sorry that I missed
12 that.

13 MR. WINDHAM:

14 Now, that is not to say that
15 there will be benefits for other
16 programs because of those
17 contracts jobs. It's only for
18 qualification for this Industrial
19 Tax Exemption Program.

20 MR. ADAIR:

21 Okay. Fair enough. The next
22 point -- I only have three
23 points, by the way.

24 The next point, real quickly,
25 is the process. And I'm --



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 particularly I noticed it because
2 I chaired a property tax
3 committee of the Texas taxpayers
4 and research association, so I'm
5 very familiar with the Texas
6 system that we've talked about
7 and I spoke before the SCR sticks
8 Task force last week, and the
9 current process -- and I realized
10 the Executive Order has changed
11 things so I'm not suggesting but
12 just to give you an idea whereas
13 we did have two what I call stop
14 signs, which is the Board of
15 Commerce and Industry and the
16 Governor. We have now added
17 three more to that.

18 MR. PIERSON:

19 They are not stop signs, they
20 are gateways.

21 MR. ADAIR:

22 Okay. It's a pause in the
23 process. It's going to take
24 additional time. That's my
25 point. So now there are now



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 five, which is Exhibit A, Exhibit
2 B and you are adding the
3 Department of Revenue in there
4 also as another check before it
5 goes back, too. So, anyway,
6 there's five there. In Texas,
7 just a point of reference, the
8 locals, this is no police
9 controlled or schools, but with
10 the locals it's one gateway.
11 It's the county commissioners and
12 the judge, and I recognize there
13 are constitutional reasons why
14 you are doing this here, but I
15 was urging to be mindful of that
16 as there should be
17 accountability, I'm not asking
18 for an easy path, but there
19 should be a shorter term -- just
20 be aware of the timeframe of the
21 path, if you would, as we go
22 through this, because as it looks
23 now it looks like it will take
24 significantly more time, which is
25 significant time in the process,

**TORRES REPORTING & ASSOCIATES, INC.**

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAXNew Orleans, LA
504.392.4791
504.392.4852 FAX

1 and, by the way, now -- I mean,
2 previously the companies were
3 reassured of the property tax
4 exemption they can file after --
5 after completion or within three
6 months of completion. Now I
7 think you'll be seeing an awful
8 lot more of applications before
9 an application -- I mean, the
10 project is even approved by the
11 company because they are going to
12 want assurance of that exemption
13 before they approve that project
14 going forward, so -- so that's
15 going to be a change.

16 MR. ADLEY:

17 That's clearly the purpose.

18 MR. ADAIR:

19 Okay.

20 MR. ADLEY:

21 I mean, it is the purpose --
22 when we first got here in June
23 what we saw was that the company
24 can go up on the internet, fill
25 out a form, go start work and



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 guaranteed to get the exemption.
2 The purpose is clearly what you
3 just said, to insure that
4 everybody sees, everybody knows
5 it's totally transparent. I will
6 just tell you comparing us to
7 some states there's some states
8 that do not allow one hundred
9 percent at all and require a
10 state statute to go get it.
11 Louisiana, making the changes
12 we're making still remains No. 1
13 in America as the most
14 advantageous place to be. It
15 does, but these legislators
16 sitting here, I think the one
17 thing that we would agree upon I
18 think is that we can look at our
19 budgets and our state general
20 fund and a majority of our
21 budgets go to local government
22 and it goes to local government
23 because we've taken away all of
24 their money, and if we've taken
25 away from them then property

**TORRES REPORTING & ASSOCIATES, INC.**

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAXNew Orleans, LA
504.392.4791
504.392.4852 FAX

1 taxes. We don't have a property
2 tax. And all of my business
3 friends constantly tell me, man,
4 y'all better just let local
5 government go. Leave us alone at
6 the state level and do what we
7 want to do. Well, here they are.
8 And you are getting what you
9 asked for, but my only advice, be
10 careful what you ask for because
11 it's here. And I got to tell
12 you, I spent 30 something years
13 sitting over in them halls with
14 those guys and I know what you
15 ask for.

16 MR. ADAIR:

17 I understand. And I'm never
18 saying that property tax is the
19 only consideration for location
20 decisions. But it is a
21 significant item. I advise on
22 projects for refineries and other
23 options in multiple states it
24 goes in the economic model, so
25 what I'm going to ask -- what is



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 your-- as we call it P50, what is
2 your percent would you estimate
3 50 percent we are going to get
4 it, 50 percent we're not. Before
5 we're closer to one hundred
6 percent, and I get your point
7 that you are wanting to put more
8 scrutiny in that, but I'm just
9 saying early on I'm having to
10 advise that there's less
11 possibility, if any, depends on
12 where you are, the location and
13 in which parish.

14 MR. ADLEY:

15 I think that's a fair
16 assessment. I do.

17 MR. PIERSON:

18 I would like to jump in here,
19 too. We have a room full of
20 stakeholders here. It's my
21 belief that even though we have
22 additional gates boxes to check
23 right now, we are not
24 significantly increasing time
25 required to execute and give a



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 response back to companies. I
2 know we've got a bit of a
3 learning curve here both at the
4 parish level, and the economic
5 development professional level,
6 but I go back to a day when a
7 local endorsement resolution was
8 required to participate in the
9 Enterprise Zone Program. I know
10 that these connections get built.
11 These relationships get built.
12 Conversations happen, and an
13 answer can come back, and this
14 can be packaged, and there won't
15 be a significant time required in
16 addition to what we have today,
17 and if this proves to not be true
18 to my stakeholders then I want to
19 hear about that coming back to
20 me.

21 Again, learning curve to get
22 this program adjusted and
23 amended, but I don't buy into
24 that it's going to create a
25 significantly longer process.



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 MR. WINDHAM:

2 Mr. Adair, your third point.

3 MR. ADAIR:

4 Real quick. It relates to
5 where we are in the process and
6 the APA, and it is my experience
7 with rules in the past we
8 certainly need to measure twice,
9 if not once, and it seems that
10 the rules committee has measured
11 somewhat, but the full Board has
12 not measured once completely. So
13 I go -- I see the point where the
14 economic development community
15 needs some clarity and we're out
16 catch going forward, but on the
17 other hand I can see the need to
18 make sure we get this right
19 before it's published in the
20 Louisiana Register; otherwise,
21 you might have a restart later on
22 as Ms. Clapinski mentioned. So
23 I've taken enough time, I think.

24 MR. WINDHAM:

25 All right. Do any of the



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

BOARD OF COMMERCE AND INDUSTRY MEETING

1 members have any questions of Mr.
2 Adair?

3 MR. ADLEY:

4 I do want to give you some
5 comfort. I met Don Pierson in
6 1976 when he was an economic
7 development director for the
8 region of the area of the states.
9 We didn't have any problem
10 meeting, gathering, making
11 decisions about what we would
12 agree to. We didn't have any
13 problem with that. We really did
14 not. But to get it right, you
15 have to start. It never gets
16 right at the beginning. We found
17 that out through the, I don't
18 know, five, six meetings we had
19 for hours on end. We finding that
20 out now. Got three or four more
21 amendments now. We are going to
22 take those and start to process.
23 We can't just sit here and say,
24 oh, well, we didn't get it right
25 again. That's what this is



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 about. It's before the whole
2 Board now.

3 MR. WINDHAM:

4 Mr. Miller.

5 MR. MILLER:

6 I can tell you, too, with the
7 parish presidents that we've met
8 with, probably ten or 12, the
9 majority of petrochemical
10 quarter, each of us are all
11 meeting with our school boards,
12 our sheriff, our municipalities
13 trying to explain to them our new
14 process already and getting them
15 on board to understand that we
16 can have some generalized
17 agreements on what we're willing
18 to do so our economic development
19 personnel can move forward and
20 work with you guys and say, we
21 know that you if you create jobs
22 you are going to get this,
23 whatever it happens to be, and so
24 we're going to -- I think you
25 will see the locals doing that



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 very quickly and then if a job --
2 if the project becomes real then
3 we go back to the School Board
4 for a vote, but they've already
5 done it, they just have to ratify
6 it. You go to the parish council
7 and so forth and just get it done
8 quickly.

9 So I feel confident that
10 we're going to move it quickly.
11 Just like Secretary Pierson said,
12 the learning curve, that's just
13 where we are right now, but we're
14 getting there.

15 MR. ADAIR:

16 It's good to hear several
17 comments. I'm just giving you
18 the perspective that we're
19 hearing a lot of anxiety. So
20 thank you.

21 MR. WINDHAM:

22 Thank you, Mr. Adair. I
23 believe next we have Jim
24 Patterson. Mr. Patterson, please
25 step forward and identify



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 yourself.

2 MR. PATTERSON:

3 Thank you, Mr. Chairman,
4 members of the committee. I am
5 Jim Patterson with the Louisiana
6 Association of Business and
7 Industry.

8 With all due respect, Mr.
9 Adley, we are not No. 1. We have
10 done some things to our
11 reputation in this state in the
12 past year, and that was under the
13 previous administration as well,
14 legislatively as we wrote
15 significantly our situation from
16 a tax structure standpoint. Over
17 the decades the legislature took
18 actions that there were piecemeal
19 to try and, if you would, lay
20 asphalt over a very cracked tax
21 structure foundation and it's not
22 the best way to have done it but
23 was the only political solution
24 that we were able to come to.
25 Given that in the past year, a



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 lot of those patches have been
2 unwound. We were essentially
3 back in the position that we were
4 previously and prior to the 1990s
5 when we started to see some
6 improvement in our posture from
7 an economic development
8 standpoint.

9 Louisiana's economy is in a
10 decline at the moment. Number of
11 reasons for that, but I suggest
12 that we need to be very, very
13 considerate and careful about the
14 things that we do with this
15 particular program because it is
16 very, very critical to our
17 economic development. I
18 appreciate the remarks of
19 Secretary Pierson and
20 Representative Broadwater
21 concerning the long term impacts
22 of these companies that we have
23 attempted to attract to our
24 state. Those companies do a lot
25 more than just simply generate



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 taxes and paid wages to our
2 workforces, they also contribute
3 tremendously to the communities,
4 to the non-profits, to the
5 baseball teams. They are a very
6 significant player in those
7 communities in enhancing the
8 quality of life. Ms. Wassam and
9 the representatives from Together
10 Louisiana talked about the lack
11 of tax revenues coming from these
12 companies. They are significant.
13 They are significant revenues
14 coming from these companies, but
15 I would also add that the impact
16 of any kind of a tax increase
17 will be to the consumer price for
18 the goods of the products that
19 are generated by those companies.
20 That means that the individuals
21 they are advocating on behalf of
22 are actually going to see a
23 higher cost for the goods that
24 they buy and a higher sales tax
25 on those goods as a consequence



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 of the price being higher.
2 Companies will, to the extent
3 that they can, factor that into
4 their pricing. So we are not
5 helping these individuals. In
6 fact, I would argue that we are
7 hurting most those individuals
8 that are at least able because
9 that is going to be happening
10 through the sales tax and the
11 cost of their goods and the
12 property taxes which are
13 generally made by the wealthy or
14 property holders are going to, in
15 large measure, be foregone.

16 I do think that there is
17 something that I would like you
18 to consider very, very seriously
19 going forward and that is that if
20 the Governor is intent upon, that
21 has been indicated, locals having
22 a say, then let us unfeather them
23 let us not restrain them and say,
24 no, you can only do 80 percent in
25 the second term and you can only



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 grant three years. How is it
2 that they are able to make a
3 determination for themselves in
4 the first five years better than
5 in the second five years. I
6 would suggest that this is not
7 necessarily achieving what has
8 been indicated as the policy
9 intent.

10 These are just some things
11 that I wanted to, if you will,
12 get off my chest, but I would
13 point out to you some things
14 within the rules that you might
15 want to take a look at starting
16 with 501B. There is a reference
17 to Executive Order 1626, no
18 reference to 1673. I'm not
19 saying they necessarily have to
20 be or should be, but I would
21 suggest you might want to
22 consider that.

23 MR. ADLEY:

24 Where are we at, 501B.

25 MR. PATTERSON:



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 501B. About midway down in
2 the paragraph this is just a
3 specific reference to the
4 Executive Order 1626 and not to
5 1673. Seems to me it should be
6 updated. To be fair, 1673 --

7 MR. ADLEY:

8 For what it's worth, I think
9 what they did all of this
10 language that you are looking at
11 in black here with new language
12 to us at our last meeting, and
13 it's language that designated
14 talk about going forward so that
15 we guarantee what we did here
16 today we would do, and I think
17 that's why it's written that way.
18 I do. That -- as a matter of
19 fact if we weren't going to do
20 what we did today we'd actually
21 during the meeting at one point
22 taken all of that out so that we
23 would deal with everything that
24 happened in the past in the same
25 manner we would go forward, so we



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 put that back in for the sole
2 purpose, using Mr. House's
3 language, to insure that going
4 forward these rules go forward
5 but all of the things that have
6 been done in the past that we
7 protect our word and that's why
8 we done it that way and I think
9 it does that.

10 MR. PATTERSON:

11 Again, maybe 1673, which was
12 just issued on Friday, last
13 Friday, a week ago, maybe it
14 doesn't need to be included here
15 but it seems to me that insofar
16 as it sort of expands upon the
17 first Executive Order it might
18 appropriately be referenced here
19 is all I'm suggesting.

20 MR. ADLEY:

21 You will also note that when
22 we enforced there was reference
23 to the Governor's office and we
24 took all of that out so that he
25 could put in the rules what was



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 in that Executive Order. Now you
2 got it in the rules. You got it
3 in more places than just one. We
4 are really comfortable with that.
5 I felt good about that. We've
6 done I think what you wanted done
7 to insure what had been done
8 before be protected.

9 MR. PATTERSON:

10 As I said, I merely want to
11 bring it to your attention.

12 MR. ADLEY:

13 No. No. I got it.

14 MR. PATTERSON:

15 With regard to 502, the
16 definition section, under jobs,
17 respectfully I would suggest
18 that, No. 1, where we use the
19 word "new" is unnecessary and
20 quite frankly may be problematic
21 in that we are talking about
22 jobs, here the definition of
23 jobs, and there are more than new
24 jobs involved in this particular
25 set of rules. There are jobs



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 that are retained. I would
2 suggest that by just simply
3 confined to the definition of
4 "new", which we effectively do
5 here, you are somewhat at odds
6 with 503E where it references
7 jobs that are new and jobs that
8 are retained, and I suggest that
9 simply removing it does not do in
10 any way with what you are trying
11 to accomplish here with regard to
12 when the new job is involved and
13 when the job is retained simply
14 point out that if you just. Just
15 simply start with you start out
16 with permanent, that's certainly
17 full time, that would apply, the
18 job is retained, new jobs as well
19 to suggesting that's a little
20 more --

21 MR. ADLEY:

22 I don't think they are in
23 conflict with each other but one
24 is a separate section that deals
25 with a separate issue, it does.



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 The job issue is -- I have to
2 tell you, Jim, this is -- this
3 was core to everything that the
4 Governor wants; jobs and local
5 support. You heard us here today
6 repeatedly taking up tax
7 exemptions and no job
8 requirements even in the
9 beginning, and most of us, if I
10 went back home to Bossier today
11 and ask people, what do you think
12 you get with the industrial
13 taxers exemption and they are
14 going to say jobs.

15 MR. PATTERSON:

16 With all due respect, Mr.
17 Adley, the word "new," you are
18 not doing violence to that. What
19 we are trying to do is make sure
20 that it is clear that, according
21 to the two Executive Orders and
22 frankly there in the rules that
23 it is not just about new jobs, it
24 is about jobs retained when the
25 circumstances would apply in such



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 cases.

2 MR. ADLEY:

3 I think we cover them both.

4 I do.

5 MR. BROADWATER:

6 If I can jump in, Mr. Adley,
7 and I understand your point.

8 Seems to me y'all are saying the
9 same thing. I think where Mr.
10 Patterson is coming from is that
11 while we do have an entire
12 section dealing with retention,
13 the part that he is talking about
14 is the definitional section that
15 applies to everything and every
16 time you see the word "job" it's
17 defined by that definition which
18 includes the word "new" so it's
19 impossible to retain a new jobs,
20 so I think what he is saying if
21 it fact it is for creation of a
22 new job but in cases of retention
23 it will be retention of a job,
24 not -- they are in conflict.
25 Y'all are saying the same thing,



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 as I appreciate it, but you can't
2 apply a definitional section to
3 another place where it uses the
4 word that's defined somewhere
5 else that describes it as new. I
6 think that's the point.

7 You can resolve that by
8 defining existing job or
9 eliminating the word "new" or put
10 "new or retained" just so you are
11 clear that the intent is to allow
12 both.

13 MR. PATTERSON:

14 Correct.

15 MR. ADLEY:

16 If you can come up with some
17 language that would be useful, we
18 would certainly appreciate that.
19 But I am going to tell you I
20 believe we would fight with our
21 heart and soul the removal of the
22 word "new" because this is about
23 -- if you got to come up with
24 some definition to define what
25 retention is, that's certainly



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 one thing, but to remove the word
2 "new" I think goes against
3 everything the Governor has set
4 out to do and what LED does.
5 That's what they are trying to do
6 is create new jobs for us.

7 MR. PATTERSON:

8 As Representative Broadwater
9 has proposed is simply add or
10 retain with the words previously
11 existing in the state or
12 something to that effect, I think
13 you accomplish our mutual goal,
14 but y'all can ponder on that for
15 the moment and let me finish my
16 remarks here.

17 The other thing that I would
18 like to offer by way of
19 suggestion, it was brought up at
20 the conclusion of the rules
21 committees meeting on Friday a
22 week ago that we're requiring
23 under the rules up to \$15,000 by
24 way of a fee to be paid by the
25 applicant, and we are now



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 creating some new dynamics in
2 this process to make these things
3 that has been suggested with
4 certainties before far less
5 certain. Given the fact that we
6 are asking for this significant
7 fee, if in fact at the end of the
8 day the application is not
9 founded to be meritorious, it
10 would seem not unreasonable to
11 have in the rules a provision for
12 a return of an amount less the
13 administrative cost incurred by
14 the department in the work of a
15 processing that if in fact the
16 application is not going to be
17 granted. Those are my
18 contributions for -- this would
19 be 503F, by the way, I imagine.

20 Those are my contributions of
21 ideas that I think, you know,
22 ought to be looked at. I do
23 believe that Mr. Adair made a
24 good point about not necessarily
25 needing to decide this today,



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 take some time, consider some
2 things and there may be some
3 things that could have been
4 missed. We've only had this
5 document as it's being presented
6 to you for a week and we already
7 found a number of things that
8 ought to be maybe looked at. My
9 question is, you know, why does
10 it need to go. You know, I heard
11 what you said, Mr. Adley. I
12 appreciate where you are coming
13 from. I know you want to get the
14 process started, but if we end up
15 with something revealed during
16 the course of the APA, which
17 will, again, almost immediately
18 after you-all were to pass this
19 seems that it would be best that
20 we try to capture this, you know,
21 in a -- I don't know that you
22 lose a lot by that two month
23 period or period lost between now
24 and the next meeting. Just a
25 suggestion.

**TORRES REPORTING & ASSOCIATES, INC.**

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAXNew Orleans, LA
504.392.4791
504.392.4852 FAX

BOARD OF COMMERCE AND INDUSTRY MEETING

1 MR. ADLEY:

2 In fairness, I'm going to ask
3 Mr. House to come and talk about
4 this retaining idea. But I want
5 to say this to you, this concept
6 that we don't lose a lot, every
7 time we delay -- let me tell you,
8 we came in June and we were not
9 going to renew any of these
10 renewals without a cap. We
11 listened to you. We made
12 changes. Everybody never gets
13 everything they want. None of us
14 up here got everything we wanted
15 in these rules, and no one will
16 get all that they want, but that
17 would be nice if you would at
18 least say you listen to us, you
19 didn't cap all of these renewals,
20 you honored all of these other
21 contracts that we came in here in
22 June and said we were not going
23 to do, but we listened to you and
24 we listened to other members of
25 the business community who were



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 interested and we made that
2 change. We made some substantial
3 changes from where we started
4 before we ever got to this table.
5 I just think that the Board and
6 the public needs to know that.
7 It's not like we walked in here
8 with a set of rules today and
9 said, this is it, take it or
10 leave it. This started back in
11 June and there have been some
12 substantial changes and give and
13 take back and forth. We keep
14 delaying just to be delaying to
15 me doesn't make sense. Sometimes
16 you do have to start. I still
17 believe that. If I add the word
18 "retain" in with "new," what --
19 does that work or not work? I
20 need to know. Is it workable,
21 then let's get that done.

22 MR. HOUSE:

23 Yes, I believe it would be
24 workable. I understand the point
25 you were making, Mr. Adley, too,



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 and we believe that was
2 sufficient, but if it -- if it --
3 it may clarify, I don't see that
4 it harms by adding that.

5 MR. ADLEY:

6 So what we do is recommend,
7 Jim, that once we get one adopted
8 and we go through these four or
9 five amendments we have, we will
10 take that one and try to put that
11 in there, too.

12 MR. PATTERSON:

13 Thank you, Mr. Adley. Thank
14 you, Mr. Chairman.

15 MR. WINDHAM:

16 Anything else? Any questions
17 of Mr. Patterson by any of the
18 Board members? No.

19 MR. RICHARD:

20 Mr. Chairman, just a point of
21 order as to where we are, do we
22 have additional public comment
23 cards?

24 MR. WINDHAM:

25 We do.



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 MR. RICHARD:

2 So I had offered -- I said at
3 the appropriate time I offer a
4 motion to adopt the rules with
5 the amendments that we have on
6 the table at that time, I pull
7 that back, but still offer the
8 motion to adopt the rules and
9 maybe we can deal with all of the
10 amendments post adoption of the
11 rules as being presented. I know
12 we still have to go through
13 public comments, but on the
14 motion to adopt the rules.

15 MR. WINDHAM:

16 Well, I'm hesitant to not
17 allow the public to have a --

18 MR. RICHARD:

19 Oh, that's what I'm saying. I
20 get it.

21 MR. WINDHAM:

22 Okay. So now it's just a
23 motion to adopt the rules at the
24 appropriate time.

25 MR. RICHARD:



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 And then we will deal with
2 other amendments as deemed
3 necessary.

4 MR. WINDHAM:

5 Thank you. Next I have
6 Rhonda Reid Curriel. Please step
7 forward and identify yourself and
8 whom you represent.

9 MR. RICHARD:

10 Mr. Chairman, if I may before
11 the public speaker starts, the
12 proposals that we're hearing
13 today, I think there was an
14 opportunity to bring those during
15 the rules committee process, if
16 I'm not mistaken. The rules
17 committee met several times.
18 Anybody that was run by the open
19 meetings law there was an
20 opportunity to provide public
21 comments and suggestions, I just
22 hope we don't get into far down
23 the road with amending, as Mr.
24 Adley noted, in proposing
25 amendment after amendment and we



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 don't get to the point where we
2 can adopt something to work with
3 moving forward.

4 MR. WINDHAM:

5 Absolutely. Last time we
6 spent seven hours here and we're
7 getting close now.

8 MR. RICHARD:

9 Thank you.

10 MS. CURIEL:

11 Rhonda Reid Curiel my formal
12 remarks on behalf the idea, I
13 would like to state I live in
14 Alexandria and I am a citizen of
15 Rapides Parish and I will
16 recognize that police juror
17 Fountaine was here earlier, but I
18 have confirmed from my own
19 district juror that this issue
20 has not been discussed formally
21 at the police jury and at this
22 time they do not have a comment
23 on their position on this
24 program.

25 MR. WINDHAM:



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 Thank you.

2 MS. CURIEL:

3 On behalf of idea which is --
4 a professional trade association
5 for economic development
6 professionals in Louisiana, I
7 would like to offer the following
8 comments. Our organization is
9 made up of persons who are
10 employed by local government
11 whether it's a city municipality,
12 a parish and state government as
13 well as regionals in private
14 entities working in the area of
15 economic development, so my
16 comments come from a culmination
17 of both public and private
18 entities. The rules committee
19 met five times as best that I can
20 count. Not all meetings were
21 noticed on the LED website. You
22 can go back and see that there
23 were several dates that there
24 does not appear to be an agenda
25 there. Additionally documents to



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 be reviewed and for us to comment
2 on, Mr. Richard, were not
3 available prior to the meeting
4 but were handed out during the
5 meeting. Changes were made
6 during the meeting which made it
7 very difficult for some person to
8 make comments. For myself, I
9 found it difficult and I'm used
10 to testifying in the legislature
11 and having to make comments on
12 the fly, which is one reason I'm
13 glad we are having an extended
14 period of public comments before
15 you vote to adopt these rules.
16 Because of that and because of
17 discussion that you see amongst
18 yourselves having just received
19 these rules, we would like to
20 suggest a delay. I would like to
21 see you receive these rules as
22 proposed from the committee and
23 then vote to formally adopt them
24 this December. That would give
25 additional time for these

**TORRES REPORTING & ASSOCIATES, INC.**

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAXNew Orleans, LA
504.392.4791
504.392.4852 FAX

1 necessary amendments that are
2 popping up today to be
3 considered. Each time I have read
4 this document that I found on
5 Tuesday, I found something new
6 and discovered something new that
7 wasn't issued for myself, and on
8 my call on Thursday morning, my
9 members alerted me to other
10 issues.

11 One prime example can be
12 found in the definition of wage,
13 which is in section 502 of the
14 proposed document. The
15 definition of a job calls for
16 established minimum wage to be
17 paid. Wage is defined as box 1
18 of the employees W2 for the
19 taxable year. Well that in
20 itself creates an issue. If you
21 use the standard formula to
22 convert an annual wage or annual
23 income noted on a W2, which is
24 income divided by 2080 hours, to
25 get an hourly rate you are not



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 getting a true hourly wage for
2 that employee. That employee may
3 have been at that company for one
4 months, three months, five
5 months. A W2 does not show the
6 period of months that an employee
7 worked. It does not show the
8 number of hours during the week
9 that an employee worked. It
10 simply shows the amount of money
11 that was paid to that employee by
12 that company. It makes it
13 extremely difficult to use that
14 definition to determine if the
15 wage paid, which is required
16 under the definition of job, is
17 in fact being met by the company.

18 Additionally, and I believe
19 this is going to be met, this is
20 going to be addressed with an
21 amendment, the hourly rate is for
22 manufacturing. If you going to
23 file consistency I'm going to say
24 we're doing what our neighbors do
25 then let's do what our neighbors



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 do. They require an hourly rate.
2 It is the median wage pay within
3 that county, for us it would be
4 parish. It's not defined as
5 manufacturing. When we do not
6 have a minimum wage in Louisiana
7 and I certainly don't want to
8 discourage manufacturers
9 whether they are large or small
10 from locating in Louisiana
11 because we are going to dictate
12 the minimum manufacturing rate
13 they must pay in order to have
14 their jobs counted under this
15 program. Within a manufacturing
16 facility itself there is a range
17 of wages paid and rates paid
18 based on the position of that
19 person.

20 MR. ADLEY:

21 Let me help you with that one
22 before you get too far. One of
23 the amendments that we have here
24 today is removed by themselves,
25 and I've said that several times,



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 I think. I see you shaking your
2 head in the back, Mandi, I think
3 we did, we are removing that item
4 because it falls under Exhibit A
5 and B where the local governments
6 and LED, they are going to
7 agree. This is the pay scale.
8 This is what people are going to
9 pay. You won't have to go
10 through some website and dig your
11 way through it and try to figure
12 it out. That came in public
13 testimony at our last meeting,
14 and we said we would get to the
15 bottom of that and we did, and
16 the amendment that I have when we
17 finished adopting this initial
18 set -- one of them is to delete
19 line 7.

20 MS. CURIEL:

21 Does that also mean we can
22 delete the definition of the word
23 "wage?"

24 MR. ADLEY:

25 I am sorry?



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 MS. CURIEL:

2 We can delete the definition
3 of the word "wage" because it was
4 only be defined in reference to
5 No. 7.

6 MR. ADLEY:

7 Show me where you picking up
8 the word "wage" again.

9 MS. CURIEL:

10 At the end of the definition,
11 the word "wage" just above 503.

12 MR. ADLEY:

13 I am trying to find out if
14 wage is here used for inside that
15 Exhibit A or B. Richard, I need
16 to know that.

17 MR. PIERSON:

18 It would likely be in both.

19 MR. ADLEY:

20 If it's in the two of them
21 then I do need the definition.

22 MS. CURIEL:

23 My understanding is A and B
24 delete the word "payroll", note
25 "wage".



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

BOARD OF COMMERCE AND INDUSTRY MEETING

1 MR. ADLEY:

2 You got something for me?

3 MS. MITCHELL:

4 Yes, sir. I am going to add
5 an explanation for item No. 7 not
6 making -- making it through the
7 cutting floor at the very last
8 meeting of the Board of Commerce
9 and Industry Rules committee, so
10 that is going to be addressed,
11 and we also see no issue with
12 removing the definition of "wage"
13 because in Exhibit A which is the
14 cooperative endeavor agreement in
15 which the company is going to
16 make certain commitments to the
17 state and will be measured by
18 that, and in Exhibit B, which is
19 the resolution from the various
20 local governing bodies, we
21 represent -- we reference
22 payroll, so the number of jobs
23 that the company will commit to
24 and the payroll that the company
25 will commit to will be defined in



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 those other two documents and the
2 company will be held to that.
3 And so in the proposed amendment,
4 removing item 7 under that
5 definition of job, would
6 correspond with also removing the
7 definition of wage within the
8 rules.

9 MR. ADLEY:

10 Okay. I've added that to the
11 list.

12 MS. MITCHELL:

13 Already on there.

14 MR. WINDHAM:

15 Anything else, Ms. Curiel.

16 MS. CURIEL:

17 Yes. I believe you've
18 addressed one of our concerns,
19 which was the addition by means
20 of mass production and sharing
21 with them that you are going to
22 offer, which would protect our
23 small manufacturers who do custom
24 work they, do one or two or they
25 do a short run or --



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 MR. ADLEY:

2 We have agreed to do that.

3 MS. CURIEL:

4 -- they create specialized
5 hand tools. We can appreciate
6 the request to have all financial
7 and incentive program noted on
8 the advanced notification but we
9 want to make certain that in
10 going through the process and
11 making our application that a
12 company still would have the
13 ability to change from Quality
14 Jobs down to Enterprise Zone or
15 either from Enterprise Zone back
16 up to Quality Jobs once they have
17 had a chance to visit with the
18 department with respect to --
19 their actual payroll and
20 healthcare benefits. One reason
21 people move down is because their
22 healthcare benefit does not
23 necessarily meet the requirement
24 of QJ, and we don't want to
25 prohibit that.



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 MR. WINDHAM:
2 Does that have anything to do
3 with this program?

4 MS. CURIEL:
5 It has nothing to do with
6 this program, but the new --

7 MR. WINDHAM:
8 Our goal is to get through
9 this program.

10 MS. CURIEL:
11 In the new proposed rules it
12 says that all programs must be
13 noted on the same advanced
14 notification.

15 MR. WINDHAM:
16 Ms. Clapinski.

17 MS. CLAPINSKI:
18 That is language that is
19 identical to language that is in
20 our enterprise Zone, and I
21 believe also our Quality Jobs
22 rules as well. So all that is
23 doing is making our programs
24 consistent. We do allow a
25 company to switch from Quality



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES
www.torresreporting.com
1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 Jobs to Enterprise Zone so long
2 as no benefits have been received
3 at that time. If they determine
4 that they do not meet the
5 healthcare requirements and one
6 of the other requirements under
7 Quality Jobs, you cannot elect
8 both Quality Jobs and Enterprise
9 Zone on the same advance. I
10 don't think -- it's already the
11 department's practice. I don't
12 necessarily think there needs to
13 be any amendment made to that
14 section of the rules, but that
15 part of the rules is in there to
16 be consistent with all of our
17 programs. That's all.

18 MS. CURIEL:

19 Again, we wanted to make sure
20 it wasn't prohibited.

21 MR. WINDHAM:

22 Thank you.

23 MS. CURIEL:

24 You heard a lot of discussion
25 about exhibit B today and one of



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 the issues concerning developers
2 out in the field because there is
3 still quite a bit of confusion
4 and there's questions of if one
5 of the three say yes and the
6 other two say no, which way do we
7 go. There's mention of four
8 entities. We're not sure why the
9 municipality would have to give a
10 resolution if the project was not
11 located within their borders, and
12 then we have some parishes that
13 are moving towards the review
14 committee to where they would say
15 yes or no and establish a matrix
16 and then the question is, do they
17 have the authority once the
18 review committee is established
19 by the local governing
20 authorities to review the
21 project, make the decision to say
22 yes to you and deliver the
23 Exhibit B or does that review
24 committee have to go back to
25 those representative entities and

**TORRES REPORTING & ASSOCIATES, INC.**

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAXNew Orleans, LA
504.392.4791
504.392.4852 FAX

1 come back with three or four
2 separate resolutions. It's
3 easier if we do what -- like they
4 do in Alabama, which is all of
5 the entities can elect to get the
6 power to one entity. It makes
7 things move quicker. And, Mr.
8 Adley, I know you said you didn't
9 know what the other states do,
10 but just so you know in Alabama
11 they do a backwards from us. If
12 the local government authority
13 grants the property tax exemption
14 when it's granted it also
15 foregoes the state property tax
16 that's imposed on the business
17 for years one through ten. If
18 it's 11 through 20 because
19 Alabama now goes to 20, which may
20 be why they are successful in
21 attracting and expanding their
22 car manufacturing sites, each of
23 those state and county have to
24 chime in.

25 MR. ADLEY:



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 That's a good point, and I'd
2 ask you to go look at Alabama and
3 their statutes and the caps that
4 they put in that program before
5 they put that in play. That we
6 don't do here.

7 MS. CURIEL:

8 I would agree with that.
9 Finally we have great concern
10 including the exact term language
11 from the Governor's latest
12 Executive Order into the rules.
13 I understand the reason it's
14 being done is because these
15 Executive Orders can be changed
16 on when. However, if we are to
17 get a large project or if local
18 government sees there is such a
19 huge benefit that they would like
20 to do both five year terms at 100
21 percent with that language in the
22 rules they are prohibited.

23 MR. ADLEY:

24 That's correct.

25 MS. CURIEL:



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 When it's in the rules it's a
2 much longer process to repeal,
3 but by leaving that with the
4 Governor there is flexibility so
5 that if we have a very large
6 project, something equal or even
7 larger, the Governor would have
8 that flexibility to change what
9 he does immediately unlike
10 putting it in the rules and we're
11 stuck here with whatever decision
12 the committee has to make or
13 Board has to adopt we have to go
14 through APA.

15 MR. ADLEY:

16 From the Governor's
17 perspective on the issue, we went
18 through this discussion a lot of
19 times, as we did the
20 environmental issues that were
21 brought up to us, to quote him,
22 he is not going to support a ten
23 year exemption at 100 percent. He
24 is not going to do it, and his
25 position after multiple meetings



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 that we had going back and forth
2 is exactly what you are looking
3 at. And I'm going to do
4 everything that I can to sell
5 that position. I do believe that
6 the 80 percent is exactly what
7 ought to be done in the state
8 because it guarantees into the
9 future regardless of what local
10 government does, I can tell you
11 20 percent of the existing
12 industrial tax exemption in this
13 state exceeds \$500 million a year
14 and it guarantees that money we
15 can identify going back to them.

16 MS. CURIEL:

17 Mr. Adley, we respect the
18 Governor's position but we also
19 realize and know that this Board
20 serves as an approval entity
21 along the way and should stand
22 separate from the Governor. The
23 Governor has always had the right
24 to refuse to sign a contract.
25 It's not just because there's



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 been an Executive Order now.
2 He's always had the right to say
3 at what levels and what terms he
4 would sign those contracts, but
5 this Board has, in the past, been
6 one step in the approval process
7 and has stood separate from the
8 Governor's approval. You make a
9 recommendation to him for his
10 contract. You've alluded to the
11 fact that this Board in the past
12 to serve as a rubber stamp. By
13 putting into the Executive Order
14 -- I mean, into the rules
15 everything from the Executive
16 Order is there really a need for
17 companies to come before you
18 because staff is only going to
19 move to the Board what complies
20 with the rules.

21 MR. ADLEY:

22 I really like your point.
23 You have really right hit a hot
24 button with me because I believe
25 this Board does have absolutely



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 that authority to stand on its
2 own, but what has been presented
3 to us is that because prior
4 administrations before us entered
5 into agreements for five year
6 deals subject to renewal by this
7 Board, this Board, because people
8 gave their word, has not been
9 able to deal with that. At some
10 point it has to be in writing, it
11 does. That's the purpose of
12 that.

13 MS. CURIEL:

14 And in doing so, are you now
15 not just becoming a rubber stamp
16 entity because you are complying
17 and you are putting into rules
18 exactly what the Governor wants.
19 You are not standalone entity
20 anymore. Those previous boards
21 sat and reviewed. They took the
22 recommendation of staff who had
23 done all of the work in advance
24 before they moved those contracts
25 to that Governor's desk. Are you



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 now saying we're not going to do
2 anything unless it's in the
3 Executive Order. I thank you for
4 your time.

5 MR. WINDHAM:

6 Ms. Questions for Ms. Curiel
7 by any members of the Board? Mr.
8 Richard.

9 MR. RICHARD:

10 I certainly welcome
11 entertaining the opportunity to
12 model after Alabama in regards to
13 education taxes.

14 MR. WINDHAM:

15 Thank you. Thank you, Ms.
16 Curiel. Mandi, do you have a
17 question or statement?

18 MS. MITCHELL:

19 There was a comment that the
20 rules committee meetings were not
21 properly noted and that is
22 incorrect. I wanted to be on
23 record that staff did follow the
24 public meeting law requirements
25 and properly noticing the rules



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 committee meetings.

2 MR. WINDHAM:

3 Thank you. Are there other
4 members from the public? I am
5 sorry. I still got Michael
6 Durisco with BRAC. Please come
7 forward and identify yourself and
8 address the committee or the
9 Board.

10 MR. DURISCO (PH):

11 Michael Durisco, Baton Rouge
12 Area Chamber. Mr. Chairman,
13 members of the Board, thanks for
14 giving me the opportunity to
15 speak. I do want to touch upon
16 that issue of the renewal
17 restrictions, the three years and
18 the 80 percent as Ms. Malone, who
19 unfortunately had to leave, I
20 thought she asked a great
21 question, which is if there is a
22 parish, if there are members of
23 the individual local government
24 authorities who would like for it
25 to be five years, who would like



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 for it to be 100 percent, do they
2 have that opportunity. We have
3 more than just a question about
4 that provision in the proposed
5 rules. We've got a strong
6 concern about it. You know, just
7 starting out, I do believe there
8 has been a lot of tension
9 expressed today between on the
10 one hand wanting to make sure
11 there is strong input and
12 authorizations of the locals, and
13 then on the other hand taking
14 some of that away, and, you know,
15 I would start for your
16 consideration just looking at the
17 provision in the constitution
18 where it says, the exemption
19 shall be for initial term no more
20 than five calendar years and may
21 be renewed for an additional five
22 years. I want to point out I'm
23 not a lawyer, I'm not a
24 constitutional scholar. I would
25 rather use Mr. Adley's litmus



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 test from earlier today just
2 using common sense, but when I
3 see that it says may be renewed
4 for an additional five years
5 that's to me, the legislature and
6 ratified by the people saying
7 that option should exist. That
8 option should exist by your
9 action today of passing rules
10 that take away that option, there
11 is tension there. I would also
12 point out another kind of form of
13 tension in this proposed rule on
14 the restriction of the renewal.
15 One aspect of the Governor's
16 Executive Order we support and it
17 gets to that local component of
18 this, one of the goals expressed
19 in the EO is to authorize local
20 governments to grant
21 discretionary exemptions based on
22 the attractiveness of a
23 particular project, so, again, on
24 the one hand you are trying, you
25 are doing, I think, the right



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 thing in granting that
2 authorization to the locals, but
3 the other hand is taking it away
4 and against what I would consider
5 the spirit at least of the
6 constitution that says let's keep
7 that option available for it to
8 be five years or 100 percent, so
9 I'm here actually today on behalf
10 of BRAC to ask you not to include
11 that provision in the rules that
12 you adopt. I think there's
13 tension with the constitution. I
14 think there's tension with the
15 Governor's Executive Order of the
16 spirit of that local input, you
17 know, to echo Representative
18 Broadwater earlier, I'm not here
19 to say anything against the local
20 participation, I'm actually
21 saying there should be more local
22 participation in this regard.
23 So, you know, that is my
24 suggestion. BRAC's
25 recommendation is, you know, we

**TORRES REPORTING & ASSOCIATES, INC.**

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAXNew Orleans, LA
504.392.4791
504.392.4852 FAX

1 would ask that you remove that
2 restriction or I could borrow
3 from Mr. Richard's friendly
4 amendments earlier today when he
5 was asking companies seeking
6 their exemptions to make sure
7 they go back and speak to all of
8 the local governing authorities
9 in their respected parish, and
10 Ms. Malone's question earlier,
11 are you aware in any of the 64
12 parishes are there any local
13 government entities who would
14 like to retain that option of the
15 five years and the 100 percent
16 because I don't know how you just
17 take it away from them without
18 asking them, but maybe you can
19 save yourself talking to 250 to
20 300 local governmental entities
21 by just taking it out.

22 MR. WINDHAM:

23 Thank you, Mr. Durisco. Mr.
24 Allen wants to ask you a
25 question. I am sorry. Pierson.



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 MR. PIERSON:

2 I just want to make a
3 commentary to follow Mr.
4 Durisco's remarks on behalf of
5 BRAC and we have heard this
6 significantly across the board
7 some concern about what we call
8 the 53 now, but for the Board
9 members who vote their own
10 conscious, and Rhonda, in part,
11 made this discussion, too, but
12 for Board members who may not be
13 as technically aware, if you want
14 to go from Baton Rouge to
15 Mississippi you can take I10 or
16 you can take I-12. If you want
17 an industrial tax exemption that
18 takes the local revenues off the
19 table, you can use the ITEP now
20 for 53 but you also have the
21 ability to affect the pilot that
22 could provide that ten year or
23 perhaps beyond that, so there is
24 other methodologies, other
25 technical ways to achieve this.



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 By vetting the 53 in the rules we
2 stay compliance with what the
3 Governor is supporting and if we
4 send things to his desk that he
5 is not supporting, we've taken a
6 lot of time out of the process
7 and been unfair to people that we
8 launch a document that we know is
9 not going to get signed. It's
10 just -- it doesn't work for me
11 personally. I think we have got
12 a pathway and you've got an
13 alternate pathway, so while I
14 respect what you are saying that
15 the constitution would allow up
16 to an additional five years at a
17 time in these extraordinarily
18 difficult fiscal challenges where
19 a tax restructure that can take
20 place next year in February, we
21 hope that the legislature will be
22 able to come forward with a
23 restructured program. Mr.
24 Patterson spoke to it previous.
25 While this is a dial back, we've



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 dialed back all of the other
2 programs as well. So thank you
3 for your thoughtful comments, but
4 I did want the Board to be aware
5 that these are other pathways
6 that exist to achieve for the
7 important major projects an
8 extended tax exemption period.

9 MR. WINDHAM:

10 Representative Broadwater.

11 MR. BROADWATER:

12 I just wanted to speak in
13 support of -- the secretary's
14 reading. As I read that
15 provision in the constitution,
16 the thing that is interesting to
17 hear and I can understand where
18 the argument comes from but that
19 the first period the constitution
20 provides that the five years
21 there is a cap, no more than five
22 years, so initial term can be
23 less. The second one says may be
24 renewed for an additional five
25 years, which frankly I think is



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 sloppy drafting, with all due
2 respect to the constitution
3 indention that was there, or the
4 legislators that probably screwed
5 it up at a later date, but in any
6 event, I think that Secretary
7 Pierson's point is well taken
8 that under the constitution it
9 contemplates less than a ten-year
10 period as being authorized. It
11 just flips it from the way that
12 we're doing it here, but I think
13 ultimately it gets to the spirit
14 of what is there, and so I am
15 taking positions on this side but
16 I want to be clear on this one, I
17 think it actually is getting this
18 one right and it's a defensible
19 position.

20 MR. DURISCO:

21 Could I just respond. You
22 know, I agree with you. I said I
23 am not a legal or constitutional
24 scholar. I think it's noteworthy
25 that that second part of the



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 sentence doesn't include the up
2 to period. I read it as almost
3 maybe not sloppy but it's just a
4 common sense expression that it
5 may go to five years, an
6 additional five years. So I was
7 just trying to express, you know,
8 our concern and also, you know,
9 acknowledge that there is some
10 tension there. The Governor can
11 say, and, you know, it's his
12 authority to sign or not sign the
13 contract, but at the same time
14 there is an Executive Order where
15 he has got a very expressed goal
16 to authorize the locals to have
17 that discretionary authority and
18 the constitution therefore seems
19 to say then the locals might have
20 that option to go to five
21 additional years, so it's a
22 tension I think between goals
23 here, and we would love it if in
24 the capital region those parishes
25 and those local government



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 entities in the nine parish
2 region be allowed to have what
3 the constitution says is an
4 existing option.

5 MR. BROADWATER:

6 I think your point is well
7 taken. I think that if you and I
8 were in court there would be no
9 way for me to argue that you
10 ought to be sanctioned for making
11 an erroneous argument or
12 misapplication of the law. I
13 don't think it's abundantly clear
14 there, but I certainly thought it
15 was worth while to weigh in to
16 say that I think their reading is
17 fair as well. I think it can be
18 taken either way.

19 MR. WINDHAM:

20 Thank you. Mr. Miller.

21 MR. MILLER:

22 And I am going to say that
23 from the parishes side that we
24 didn't have any input at all.
25 It's very much welcomed. And



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 granted we might want to be able
2 to go to five. We know if we
3 send it it's not going to be
4 accepted and the worst thing that
5 we can have which we know right
6 now, the worst thing we apply
7 right now is uncertainty, so we
8 would in the rules have
9 uncertainty from now on. At
10 least in this case we know that
11 we accept the five years for 100
12 percent and then three years at
13 80 percent it's going to be -- if
14 the guidelines are met by Exhibit
15 A and B it's going to be
16 accepted, so that we're putting
17 back in my mind some more
18 certainty. And then we also have
19 -- as Secretary Pierson said, we
20 have the pilot. BRAC can do it.
21 We can do it. The state can do
22 it for that matter. They don't
23 have to fool with us, so the
24 pilot can be used in multiple
25 opportunities if it's the right

**TORRES REPORTING & ASSOCIATES, INC.**

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAXNew Orleans, LA
504.392.4791
504.392.4852 FAX

1 project. We don't all get what
2 we want in here, but I think we
3 are moving -- and the idea of
4 holding up, I get it, but the
5 uncertainty just continues. On
6 June 24th I sat over there and
7 the Governor was over there and
8 this just creates so much
9 uncertainly for us and that's the
10 worst thing that we could do to
11 business. We are trying to get
12 to some certainty.

13 MR. DURISCO:

14 I appreciate that, and I
15 referred to it kind of jokingly
16 earlier with Mr. Richard's
17 friendly amendments earlier
18 today, but on a more serious
19 note, I think it's important that
20 there be consistency that, you
21 know, when he makes his friendly
22 amendment I think there's a
23 serious aim in mind there which
24 is to make sure we are -- I am
25 sorry.



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 MR. MILLER:

2 He sets his limit. But this
3 is the limit I'll do. Agree or
4 disagree, he gets that
5 opportunity that the Governor
6 gets to say you get the local
7 authority up to and that's what
8 he did.

9 MR. DURISCO:

10 Sure.

11 MR. WINDHAM:

12 Anything else? Anyone else
13 would like to ask Mr. Durisco any
14 questions? Thank you very much
15 for your comments.

16 Are there any other members
17 of the public who would like to
18 comment before actions are taken
19 on these rules with the motion by
20 Mr. Richard?

21 MR. MILLER:

22 I would like to add what
23 Representative Broadwater said
24 earlier, I just assume it all be
25 local. Let us have it on many



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 levels where the money comes back
2 to the state, comes from the
3 parish to the state and then back
4 to the parish. I would much
5 rather -- I mean, there's a whole
6 lot of areas of the law that I
7 would like for us to have
8 complete control.

9 MR. WINDHAM:

10 Anything else, Mr. Adley?

11 MR. ADLEY:

12 No. If I could just summarize
13 and ask that if you could take
14 the motion and adopt the rules
15 that we have in front of us,
16 there's five or six amendments
17 that we need to adopt on top of
18 that to get them in the proper
19 order that we agreed to do them.
20 I know there is three from LED
21 that we would take care of --
22 that would take care of the wages
23 and the hour things and a couple
24 of other things. We'll take care
25 of the issue raised about -- I



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 think Jim you raised the issue
2 about new and retention. We'll
3 make sure we cover that. Mr.
4 Broadwater's has got one of my
5 commitment to you is to get all
6 of those in place. What I'm
7 going to ask, though, is if you
8 adopt these rules so now there's
9 a document that I can go to and
10 say this is where the amendment
11 is going to, you know where it
12 is.

13 MR. WINDHAM:

14 Mr. Barham.

15 MR. BARHAM:

16 Mr. Adley, although I love
17 you and respect you, I'm not
18 going to vote for something until
19 those amendments are on the
20 instruments or not. And I take
21 your pledge that you intend to do
22 that, but I think you --

23 MR. ADLEY:

24 Mr. Barham, please bear with
25 me. The difference between what



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 you and I did when we were in the
2 senate when we had some bill
3 before us, we don't have anything
4 before us. I need to get a
5 document. I got to get these
6 amendments to the current rules
7 so I got a document in front of
8 me so that you and I basically
9 have a bill, and I'm telling you
10 we're going to put all of those
11 amendments in there, Mr. Barham.
12 I don't have a document to put
13 them into at this stage of the
14 game.

15 MR. BARHAM:

16 But you are asking me to vote
17 for a set of rules that there
18 could be an amendment that's a
19 killer before me, and so I would
20 lose on the amendment but by
21 extension I would have lost my
22 vote because I voted for the
23 rules.

24 MR. ADLEY:

25 I got you. Let me just



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 clarify for you. There will be
2 three amendments from LED. There
3 will be one that -- under the job
4 description that will say filled
5 by Louisiana residents, domiciled
6 or become a resident within 60
7 days. They will delete line 7
8 altogether. They will delete the
9 definition of wage. We will add
10 to the word "retained" at the
11 request of Mr. -- or "retention"
12 at the request of Mr. Patterson.
13 I believe the amendment that Mr.
14 Broadwater has clarifies the
15 municipals -- the local
16 governments that are involved,
17 and the last one that I think we
18 have is adding the word "parish"
19 in with state and country; am I
20 remembering that correctly?

21 MR. BROADWATER:

22 You are remembering that and
23 the point was made, and though I
24 believe that that is something
25 that needs to be looked at, I'm



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 going to withdraw that for this
2 reason, and I do firmly believe
3 what I told you, but if I add
4 that amendment I'm going to
5 create problems for you elsewhere
6 and it's not my intention to try
7 to mess up what you have. You
8 have got in sections 513 a
9 provision on relocation from
10 parish to parish that is
11 different and simply adding the
12 word "parish" in 503E would mess
13 up what you've already got on
14 relocation elsewhere, and though
15 I'm not crazy about it, I'm not
16 here to make your life miserable.

17 MR. WINDHAM:

18 Mr. Broadwater, would
19 changing that statement "and
20 country" just to read "retention"
21 cause problems?

22 MR. BROADWATER:

23 Here's -- and I'm going on my
24 gut. I would have to study it
25 and encourage you to look at your



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 legal counsel.

2 The difference that you have
3 in 503E is that you allow someone
4 in an application to show that
5 they are retaining jobs but they
6 are applying for the entire five
7 year period at the initial
8 outset, but what we provide for
9 in 513 on a relocation from
10 parish to parish, you only allow
11 them to get the unexpired
12 consecutive years and so you
13 would have a conflict, and I
14 think 513, quite frankly, I don't
15 like it. I would rather them be
16 able to get the full amount, but
17 if I had in the amendment we
18 talked about earlier, I rectify
19 13 and it's not my desire to give
20 you a bunch of headaches.

21 MR. WINDHAM:

22 Thank you. That other
23 amendment that I believe that we
24 have, Mr. Adley, is the one
25 concerning mass production.



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 MR. ADLEY:
2 Oh, yeah. We add to allow
3 for custom fabrication.

4 MR. WINDHAM:
5 To my eyes, the custom
6 fabrication, if it's broad enough
7 to cover the things where there
8 are massive items such as Textron
9 where they are building tanks
10 or --

11 MR. ADLEY:
12 All I can tell you, Mr.
13 Chairman, that's the language
14 came straight from LED.

15 MR. WINDHAM:
16 All right. So that would be
17 four amendments, then? No. It
18 would still be three. Mr.
19 Barham, are you comfortable?

20 MR. ADLEY:
21 All I can tell you, Mr.
22 Barham, every one of those we
23 listed, we are going to support
24 pass and I believe they will
25 pass, and if they do not pass I



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 will not move forward with it. I
2 don't think you can ask for any
3 more than that. I'm giving you
4 my word. That's the best that I
5 can do.

6 MR. WINDHAM:

7 Is there a second on Mr.
8 Richard's motion to approve the
9 rules as they are presented
10 currently? Seconded by Mr.
11 Moller.

12 Any further discussion from
13 the public? Any further
14 discussion from any of the other
15 Board members? I assume a roll
16 call vote will be appropriate.

17 MS. SORRELL:

18 Robert Adley.

19 MR. ADLEY:

20 Yes.

21 MS. SORRELL:

22 Robert Barham.

23 MR. BARHAM:

24 No.

25 MS. SORRELL:



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 Representative Broadwater.

2 MR. BROADWATER:

3 Yes.

4 MS. SORRELL:

5 Millie Atkins is gone. Mayor
6 Brasseaux.

7 MR. BRASSEAUX:

8 Yes.

9 MS. SORRELL:

10 Representative Carmody.

11 MR. CARMODY:

12 Yes.

13 MS. SORRELL:

14 Yvette Cola.

15 MS. COLA:

16 Yes.

17 MS. SORRELL:

18 Major Coleman. He is gone.

19 Heather Malone is gone. Ben

20 Hudson.

21 MR. HUDSON:

22 Yes.

23 MS. SORRELL:

24 Broderick Miller.

25 MR. MILLER:



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 Yes.
2 MS. SORRELL:
3 Jan Moller.
4 MR. MOLLER:
5 Yes.
6 MS. SORRELL:
7 Don Pierson.
8 MR. PIERSON:
9 Yes.
10 MS. SORRELL:
11 Scott Richard.
12 MR. RICHARD:
13 Yes, ma'am.
14 MS. SORRELL:
15 Bobby Williams.
16 MR. WILLIAMS:
17 Yes.
18 MS. SORRELL:
19 Steve Windham.
20 MR. WINDHAM:
21 Yes.
22 MR. ADLEY:
23 If I can, the amendments -- I
24 think it's --
25 MR. WINDHAM:



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES
www.torresreporting.com
1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

BOARD OF COMMERCE AND INDUSTRY MEETING

1 Five.

2 MR. ADLEY:

3 Let's go through them.

4 MR. WINDHAM:

5 Motion passes.

6 MR. ADLEY:

7 The first amendment will be
8 under the job description, item
9 1, which say new and retained.

10 Sorry? New or retained. Under
11 item 1. That would be the first.

12 The second would be in item 6
13 under jobs, which say, fill by
14 Louisiana resident domiciled or
15 become domiciled within 60 days.

16 MS. MITCHELL:

17 It's actually filled by
18 strike through Louisiana
19 residents and replace that with
20 United States citizen domiciled
21 in Louisiana, or who becomes
22 domiciled in Louisiana within 60
23 days after hire date. That is
24 language exactly from our other
25 programs.



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 MR. WINDHAM:
2 That's good for you?
3 MR. ADLEY:
4 That's good. You would delete
5 item 7. It would be gone, and
6 along with item 7 you would
7 delete reference to wage
8 definition, you would delete
9 that. And the 5th would be under
10 manufacturing, it would say by
11 means of mass production or
12 custom fabrication and machinery;
13 is that correct? And those are
14 all five of them.

15 MS. MITCHELL:
16 That's correct.

17 MR. ADLEY:
18 And I would ask for adoption
19 of those five.

20 MR. WINDHAM:
21 So Mr. Adley has made a
22 motion to make those amendments
23 to the rules that were just
24 adopted. Is there a second?
25 Seconded by Mr. Miller. Is there



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES
www.torresreporting.com
1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 any discussion from the public
2 concerning those amendments? Any
3 discussion from any of the Board
4 members concerning those
5 amendments? All in favor indicate
6 with a yay.

7 ALL BOARD MEMBERS:

8 Yay.

9 MR. WINDHAM:

10 All opposed with a nay?

11 Motion carries.

12 MR. ADLEY:

13 The last piece to the rules
14 that we have was a change to the
15 rules governing the meetings of
16 the Board, which was in a
17 separate section. I assume they
18 all have a copy of this, do they?

19 MS. CLAPINSKI:

20 Yes, sir. It was handed out
21 before the meeting began.

22 MR. ADLEY:

23 The meetings of the Board
24 under section 107, the change to
25 the current rule would be in 107C



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 talking about what you published
2 for the public before our
3 meetings, the summary agenda for
4 regular meetings to the Board
5 shall be posted to the website no
6 later than one week prior to the
7 meeting when feasible.

8 MS. CLAPINSKI:

9 Yes, sir. And if I may, I
10 apologize, but Together Louisiana
11 came up during our break and
12 asked us to make an additional
13 change that I think we're
14 comfortable with. I don't know
15 if you want to consider that.

16 MR. ADLEY:

17 Let's get these two done and
18 let us discuss that.

19 MS. CLAPINSKI:

20 Yes, sir.

21 MR. ADLEY:

22 That would be the first
23 change. And the second change
24 would be 107G talking about the
25 meeting place and you would add



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 language the Board of Commerce
2 and Industry shall have its
3 meetings and the meetings of its
4 subcommittees broadcast via live
5 stream when feasible except those
6 meetings or discussions which are
7 protected from public disclosure
8 by Louisiana confidentiality
9 laws. Those two changes to the
10 general rules of the Board we
11 would ask that you adopt those,
12 and if you adopt those then we
13 can find out what this last
14 proposal is for the Board to
15 decide. I will make a motion for
16 the adoption of those changes.

17 MR. WINDHAM:

18 Mr. Adley makes the motion.
19 Mr. Moller seconds the motion for
20 those changes. Are there any
21 comments from the public? Ms.
22 Handley, please step forward and
23 identify yourself.

24 MS. HANDLEY:

25 We did talk to LED and they



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 were on board with us.

2 MS. CLAPINSKI:

3 This was before that.

4 MR. ADLEY:

5 We're not there yet. If you
6 let us get this done and come
7 back to you.

8 MR. WINDHAM:

9 Any other questions or
10 comments for those two changes?

11 MR. BROADWATER:

12 I have one question. I
13 realize that paragraph A says
14 that all meeting are subject to
15 open meetings law. I guess my
16 question is and maybe the
17 attorney for LED can weigh in,
18 paragraph C, you add at the end
19 of that amendment that the
20 posting of the agenda would be
21 when feasible. Is that compliant
22 with open meetings law which
23 generally requires a posting of
24 the agenda.

25 MS. CLAPINSKI:



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 No. So we will always post
2 the agenda at least 24 hours
3 ahead of time, which is in
4 compliance with the open meetings
5 law.

6 MR. BROADWATER:

7 You are going to try to get
8 it within one week, if possible.
9 Super. Great job.

10 MS. CLAPINSKI:

11 Yes, sir.

12 MR. WINDHAM:

13 Any other questions or
14 comments regarding these two
15 amendments to the general
16 operating rules of this Board?
17 All in favor indicate with an
18 Aye.

19 ALL BOARD MEMBERS:

20 Aye.

21 MR. WINDHAM:

22 All opposed with a nay?
23 Motion carries.

24 MR. ADLEY:

25 I assume there's one last



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 issue to discuss.

2 MS. CLAPINSKI:

3 Yes, sir. It's on C where we
4 made the changes. They wanted
5 some clarification on what was
6 included in the summary agenda,
7 so the language as it would read
8 now would say regular -- the
9 Board may meet as often as it
10 deems necessary provided there
11 shall be not less than four
12 regular meetings each year. The
13 summary agenda and the summary
14 tables on all applications on the
15 agenda for the regular meetings
16 of the Board shall be posted to
17 the website no latter than one
18 week prior to the meeting when
19 feasible but no later than 24
20 hours from when the Board --
21 well, the Board packet, we may
22 need to say that, the Board
23 packet is provided to the Board.

24 MR. ADLEY:

25 Are you in agreement with



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 that?

2 MS. CLAPINSKI:

3 Yes, sir. We are.

4 MR. ADLEY:

5 Then what I would suggest is
6 make a motion now to delete the
7 change we made in paragraph C and
8 replace it with that language
9 you've got written there.

10 MS. CLAPINSKI:

11 Yes, sir.

12 MR. ADLEY:

13 Does that get it done?

14 MS. CLAPINSKI:

15 Yes, sir.

16 MR. BROADWATER:

17 Can you read it one more
18 time.

19 MS. CLAPINSKI:

20 Sure. The new language will
21 now say, the summary agenda and
22 the summary tables on all
23 applications on the agenda for
24 the regular meetings of the Board
25 shall be posted to the website no



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 later than one week prior to the
2 meeting when feasible but no
3 later than 24 hours from when the
4 Board packet is provided to the
5 Board. So the -- just for
6 clarification so everybody
7 understands what we are doing.
8 The Board gets the hundreds and
9 hundreds of pages. The summary
10 agenda is what we have available
11 to the public when you walk in.

12 MR. WINDHAM:

13 Shouldn't it say at least one
14 week and then no later than?

15 MS. CLAPINSKI:

16 We can do that.

17 MR. WINDHAM:

18 You want it at least a week
19 ahead of time but you don't want
20 it any later than a day ahead of
21 time.

22 MS. MITCHELL:

23 Well, 24 hours from the --

24 MR. WINDHAM:

25 Yeah.



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 MS. CLAPINSKI:

2 That's fine. Yeah.

3 MR. WINDHAM:

4 Because later and later don't
5 make sense. Is that your motion,
6 Mr. Adley. So move. Is there a
7 second? Mr. Moller. Yes.

8 Absolutely. Thank you. Any
9 further discussion on this item?

10 MR. ADLEY:

11 Yes. I do. Look, the
12 members of this rules committee
13 have met a number of times for
14 lengthy meeting. I want to thank
15 them for that. I want to thank
16 all of you. You have been very
17 patient. When the Governor
18 started this process, it was -- I
19 know it was totally different
20 than anybody had ever seen
21 before. The first meeting we had
22 here Mr. Barham wanted to start
23 meeting in the mornings because
24 it lasted for seven and a half
25 hours. This is one of the



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 shorter ones we've had, Mr.
2 Broadwater. You should feel
3 blessed. I do want to thank you
4 all of you, the Chairman, all of
5 you for your patience. And we
6 move forward with the AP rules
7 and I want to plead with you, I
8 believe we have time to get this
9 posted by November 20th, I do.

10 MR. WINDHAM:

11 First we have to pass this
12 motion.

13 MR. ADLEY:

14 I want to move to adjourn.

15 MR. WINDHAM:

16 We have to pass this motion
17 first. All in favor of the motion
18 regarding the general publication
19 of the --

20 MS. CLAPINSKI:

21 General Board rules.

22 MR. WINDHAM:

23 General Board rules. All in
24 favor indicate with an aye.

25 ALL BOARD MEMBERS:



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 Aye.

2 MR. WINDHAM:

3 All opposed? Motion passes.

4 MR. BROADWATER:

5 Mr. Chairman, before you
6 adjourn, will Mr. Adley let me
7 offer my other amendment that got
8 referenced earlier but we never
9 took up?

10 MR. WINDHAM:

11 Absolutely.

12 MR. ADLEY:

13 What was it?

14 MR. BROADWATER:

15 This is just a suggestion.

16 MR. ADLEY:

17 This is your definition.

18 That's right. I apologize.

19 MR. BROADWATER:

20 That's right. And it's not
21 critical. I think all throughout
22 the rules you reference those
23 three governmental entities that
24 will always have to be consulted
25 and the possibly of the 4th that



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 may sometimes have to be
2 consulted.

3 MR. ADLEY:

4 As I remember she had some
5 language and I read the language
6 and all it did was clarify that
7 sheriff --

8 MR. BROADWATER:

9 What I'm suggesting is that
10 while you have rules elsewhere
11 that just refer to local
12 governmental entities that you
13 ought to include in the
14 definition section the definition
15 for local governmental entity and
16 restate the language from where
17 you have elsewhere that it would
18 be defined as the parish
19 governing authority, the School
20 Board, the sheriff and any
21 municipality in which the
22 manufacturing establishment is or
23 will be located and so you always
24 know --

25 MR. WINDHAM:



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 That's your motion?

2 MR. BROADWATER:

3 That's my motion. Yes.

4 MR. WINDHAM:

5 Is there a second?

6 MR. ADLEY:

7 Move to add that definition

8 and I second it.

9 MR. WINDHAM:

10 Any further discussion

11 regarding that, which is very

12 good clarification, I might add.

13 All in favor indicate with an

14 aye.

15 ALL BOARD MEMBERS:

16 Aye.

17 MR. WINDHAM:

18 All opposed with a nay?

19 Motion carries.

20 MR. ADLEY:

21 I now want to move for

22 adoption of the total set of

23 rules including that amendment.

24 I done it one more time to make

25 sure we get all the way in there.



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 MR. BROADWATER:

2 I will second.

3 MR. WINDHAM:

4 Move by Mr. Adley. Seconded
5 by Mr. Broadwater. All in favor
6 with that motion indicate with an
7 aye.

8 ALL BOARD MEMBERS:

9 Aye.

10 MR. WINDHAM:

11 All oppose with a nay?

12 Motion carries.

13 Now we have the last item on
14 the agenda and that is the
15 addressing of the commission and
16 public by Secretary Don Pierson.

17 MR. PIERSON:

18 Thank you. I'll be brief.
19 To our Stakeholders here, thank
20 you for your patience with this
21 process on all important day that
22 we've wrapped up our draft set of
23 rules. This effort began early
24 in 2016 as directed by our
25 Governor, and that became, as you



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 know, far more intense on the
2 24th of June, and the Governor
3 remains committed to a livelier
4 economy of our state, so there
5 should be no question about that
6 we're backing up in any way
7 relative to this Executive Order
8 and the implementation of these
9 rules. LED will continue to
10 aggressively build jobs in our
11 state and will remain strong
12 partners with this Board. Thank
13 you to all of the Board members.
14 Many of you jumped in to
15 circumstances for more than what
16 you anticipated when you raised
17 your hand and volunteered for
18 service here. We thank you for
19 that. Thank you to the LED staff
20 for the long hours of work that
21 made these meetings possible and
22 the program administration
23 program possible, and certainly
24 participation in the then rules
25 committee process. Thank you

**TORRES REPORTING & ASSOCIATES, INC.**

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAXNew Orleans, LA
504.392.4791
504.392.4852 FAX

1 Senator Robert Adley and the
2 others that participate in the
3 rules committee. Again, an
4 enormous amount of work has gone
5 into the product that we have
6 today that is going to allow us
7 to move forward.

8 LED remains proud and
9 enthusiastic in our support of
10 the Governor's Executive Order.
11 It has brought accountability to
12 the ITEP program. This is the
13 for the first time. Local voice
14 has been added. That's a very
15 significant feature and has been
16 added for the first time. We are
17 prepared now to issue templates
18 for Exhibit A and Exhibit B, and
19 with the draft rules in hand, we
20 will now begin to conduct
21 workshops throughout the state
22 and the various regions, not only
23 with economic development
24 partitioners and the various
25 organizations but also with the



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 elected officials on the School
2 Boards, police jury, parish
3 commissions and others, the
4 sheriff's included.

5 This Board will continue to
6 play a very important role in all
7 of our work going forward. You
8 are providing certainty, and as
9 President Miller previously
10 indicated, absolutely critical to
11 our success in recruiting and
12 retaining business. The same this
13 Board will act and you've done it
14 today with consistency. Again,
15 that's another great element of
16 the certainty that the Board can
17 be counted on to act like
18 assistant fashion in compliance
19 with our rules and way we've
20 treated each case in a similar
21 fashion.

22 And, finally, allows us when
23 you pass these tax exemptions on
24 to the Governor's desk and he
25 signs them, allows us to be



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 competitive with other states and
2 other jurisdictions. It's
3 absolutely critical to our
4 success. This program has long
5 been the foundation of our
6 competitive offers and it will
7 remain that way and we thank you
8 for the role that you play in
9 that. Thank you for this time,
10 and that concludes my remarks.

11 MR. WINDHAM:

12 Thank you, Mr. Secretary. I
13 will entertain a motion for
14 adjournment. Motion by everyone.
15 Seconded by everyone else.
16 Without objection, we are
17 adjourned.

18
19 (Whereupon the meeting was adjourned at 3:20
20 p.m.)
21
22
23
24
25



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25**REPORTER'S CERTIFICATE**

I, RACHEL TORRES-REGIS, Certified Court Reporter in and for the State of Louisiana, as the officer before whom this testimony was taken, do hereby certify that Board of Commerce and Industry meeting was reported by me in the stenotype reporting method, was prepared and transcribed by me or under my personal direction and supervision, and is a true and correct transcript to the best of my ability and understanding;

That the transcript has been prepared in compliance with transcript format guidelines required by statute or by rules of the board, and that I am informed about the complete arrangement, financial or otherwise, with the person or entity making arrangements for deposition services;

That I have acted in compliance with the prohibition on contractual relationships, as defined by Louisiana Code of Civil Procedure Article 1434 and in rules and advisory opinions of the board;

That I have no actual knowledge of

**TORRES REPORTING & ASSOCIATES, INC.**

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAXNew Orleans, LA
504.392.4791
504.392.4852 FAX

1 any prohibited employment or contractual
2 relationship, direct or indirect, between a court
3 reporting firm and any party litigant in this
4 matter nor is there any such relationship between
5 myself and a party litigant in this matter. I am
6 not related to counsel or to the parties herein,
7 nor am I otherwise interested in the outcome of
8 this matter.

9

10 Dated this 7th day of December, 2016.

11

12

13

14

RACHEL TORRES-REGIS, CCR, RPR
CERTIFIED COURT REPORTER

15

16

17

18

19

20

21

22

23

24

25



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

BOARD OF COMMERCE AND INDUSTRY MEETING

October 28, 2016
Index: \$1.3..20110132

<hr/>	062272 15:25	1388 163:5	20090849 21:6
\$	062293A 160:15	14 120:15 145:14	20091059 160:15
\$1.3 59:13 170:11	070154 253:10	140 111:9	20091177A 190:16
\$100 59:15	070608 250:15	14th 25:12 26:17	20091178 190:14 252:13
\$100,000 128:21 170:3	<hr/>	15 178:12 185:11 271:25	20091227 231:9
\$12 67:6	1	1626 340:17 341:4	2010 160:16
\$120,000 59:16	1 23:4 41:4 328:12 336:9 343:18 359:17 401:9,11	165 100:25	20100419 250:16
\$13 169:25	1.3 70:21 71:11	1673 340:18 341:5,6 342:11	20100679 144:16
\$15,000 348:23	10 172:12	16th 234:13	20100702 27:8
\$20 168:14	100 30:23 32:24 67:4,15 85:1,13 130:13 157:23 281:23 282:2 323:19 371:20 372:23 378:1 380:8 381:15 388:11	17 22:7 117:21 169:22	20100819 160:17
\$21 168:14		189 163:6	20100820 195:20
\$23 140:12		1909 168:3	20100916 204:22
\$28 67:13		197 211:20	20100924 122:11
\$3.4 133:16		1976 333:6	20100941 195:20
\$33 188:5		198 211:20	20100972 26:23
\$34 8:25		1990s 337:4	20101033 11:22
\$36 170:17		<hr/>	20101082 27:3
\$448,372 253:14		2	20101104 190:16
\$491 188:1		2 41:4 65:1 82:21 84:8 123:20 163:8	20101137 186:19
\$50,000 128:22		20 127:4 185:8 241:10 310:12 370:18,19 373:11	20101138 186:21
\$500 373:13		200 8:8 30:14 57:24,25 58:3 306:14,16	20101140 186:12
\$55,527,000 99:13		2002 8:11	20101141 186:15
\$59,000 99:24		20080295 209:21	20101142 186:17
\$590,000 99:23		20080652 250:15	20101208 27:12
\$60,649 253:11		20080938B 160:16	20101213 192:11
\$65 49:21		20081170 154:11,18 203:13	20101214 192:11
\$70 49:22		20081184 255:7	20101215 192:12
\$80,000 76:20 77:1,15		2009 131:14	20101217 192:12
\$820,000 76:14		20090050 192:11	20101224 192:12
<hr/>		20090717 250:15	2011 165:16
0			20110028 160:16
029 105:25			20110034 27:17
050773 21:4			20110044 246:9
062154 254:11			20110132 11:7



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES
www.torresreporting.com
1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

20110172 256:15	20120441 227:23 228:6	20141011 25:20	20161367 34:25
20110198 246:9	201204450 23:8	20141028 23:3	20161371 35:1
20110334 256:13	20120536 153:9	20141058 9:15	20161399 19:1
20110335 256:13	20120611 215:12	20141115 23:19	20161532 104:9
20110338 247:6 268:12	20120613 215:12	20141138 9:13	2021 136:23
20110343 243:16	20120719 144:18	20141243 9:10	2080 359:24
20110354 240:23	20120722 139:13 145:1	20141277 107:25	20th 70:25 71:2 256:6 293:23 294:4 412:9
20110659C 108:3	20120723 144:20	20141309 23:12	210 18:17
20110680 11:2 12:19 249:22	20120724 144:23	20141325 249:23	214 131:4,8
20110715 27:23	20120743 122:19	20141335 22:17	22 163:10 207:10
20110736 212:25	20120744 122:15	20141402 23:1	22112 207:10
20110805 122:13	20120806 28:14	201415 117:21	23 35:11,18,23,24 41:11,14 44:1,12 62:7, 18 63:7 64:6,11
20110818 153:7	20120879 28:21	20141577 119:10	235 25:12 26:17
20110854 28:3	2012110 26:17	20141578 117:22 119:12	24 407:2 408:19 410:3, 23
20110906 228:8	20121110 25:12	2015 44:9 70:23 101:3,4 102:1 234:1 241:8	24th 31:24 32:14,15,20 33:11 37:11 38:13 39:13,14 65:4 104:5 389:6 417:2
20110920 11:18	2013 273:22	20150171 18:24	250 381:19
20110996 11:14	20130018 22:13	20150273 23:23	259 101:3
20111013 28:8	20130499 250:16	20150657 249:23	277 105:24
20111070 11:10	20130808 23:10	20150886 104:11	28th 4:5
20111077 11:12	20130825 16:8	20151141 104:8	2A 300:7,9
20111078 122:23	20130915 22:24	20151958 18:19	<hr/> 3 <hr/>
20111134 252:13	20131069 14:10	20151972 18:21	3-20-2015 26:19
20120020 11:4	20131100 22:21	20152025 18:17	3.3 99:9
20120046 228:10	20131119 23:6	20152029 108:1	30 127:5 151:4 280:8 295:7 310:13 329:12
20120197 212:22	20131126 23:14	2016 34:14 104:6 222:10 231:13 241:10 247:10 416:24	300 320:5 381:20
20120198 212:23	20131270 22:19	20160711 251:13	301 252:14,16
20120297 122:21	20131359 24:1	20160993 250:17	31 152:13
20120332 220:18	2014 232:25 233:9	20161098 48:4	311 147:13
20120333 220:18	20140107 22:15	20161102 48:5	
20120352 158:23	20140563 250:17	20161104 48:4	
20120375 246:8	20140815 117:21 119:8	20161269 98:23	
20120391 249:22	20140900 13:13	20161366 34:25	
20120394 122:17	20140939 230:15		
20120412 250:16	20140960 230:16		
	20141009 23:16		



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

360 182:9	6,800 187:24	Abramson 4:20	acted 265:25
37056 13:16	6-16 231:13	absolute 239:21	action 78:23 79:14 260:4 264:1 267:10,17 269:19 379:9
3:20 420:19	6-24 112:11 113:4,16 115:20 118:20 144:3	absolutely 38:16 50:8, 21 115:7 121:23 177:18 239:19 278:12 311:17 312:20 356:5 374:25 411:8 413:11 419:10 420:3	actions 190:20 336:18 390:18
<hr/> 4 <hr/>	60 280:16 394:6 401:15, 22	abstain 158:22	active 86:17 172:25 173:10
4 324:7	64 318:17 381:11	abundantly 387:13	actors 80:1 86:25
40 118:9 127:5,22 194:2,7,20,23 196:14, 16,17	<hr/> 7 <hr/>	accent 153:5	actual 72:11 80:10,18 81:15 93:2 130:14 161:17 170:8 176:24 294:13 366:19
400 49:9 52:6 54:16 64:7 67:10,11	7 30:17 362:19 363:5 364:5 365:4 394:7 402:5,6	accept 24:20 26:6 43:10 60:22 91:18 114:7 186:7 236:19 250:2 251:18,19 252:20 253:17 254:17 255:12 269:9 315:7 388:11	ad 76:11,23 126:14,20 145:13 146:9 170:8
412 101:6	70363 252:15,17	acceptable 110:15,16, 20	Adair 322:24 323:2,3 324:10,20 325:21 327:18 329:16 332:2,3 333:2 335:15,22 349:23
42 163:10	70734 13:18	accepted 238:2,10 388:4,16	adamant 312:21
444 79:24	70814 13:16	accompanied 49:1	add 8:18 78:15 85:20 87:21 88:14 92:23 177:10 286:25 311:20 313:19 316:4 338:15 348:9 352:17 364:4 390:22 394:9 395:3 397:2 404:25 406:18 415:7,12
450 64:8	77 117:21,22	accomplish 303:11 344:11 348:13	added 35:18 38:24 63:7,22 85:17 101:1 193:19 197:15 281:17 285:5 308:8 325:16 365:10 418:14,16
49 163:9	7th 261:15	account 134:8 317:6	adding 38:23 285:12 326:2 353:4 394:18 395:11
4th 36:2 44:11 106:1 413:25	<hr/> 8 <hr/>	accountability 326:17 418:11	addition 41:10 49:5 110:14 133:23 189:24 193:16 194:20 273:11 301:17 304:13 307:1 331:16 365:19
<hr/> 5 <hr/>	8 123:21	accountant 100:21	additional 26:21 27:2, 6,16,21 28:2,7,12,19 29:1 35:17 39:11 87:3,8 92:21 93:6 114:5 115:15 117:1,5 124:14
5-31-2015 28:10	80 33:3 167:6 237:4 282:5,8 296:20 339:24 373:6 377:18 388:13	accruing 71:4	
50 92:25 118:9 127:22 297:22 330:3,4	81 52:2	accurate 146:7 197:24	
501B 340:16,24 341:1	<hr/> 9 <hr/>	achievable 191:15	
502 343:15 359:13	93 179:1	achieve 115:18 382:25 384:6	
503 299:20 363:11	94 99:11 100:8 101:2	achieving 340:7	
503E 300:5 344:6 395:12 396:3	971 195:14	acknowledge 175:3 386:9	
503F 349:19	<hr/> A <hr/>	acquisition 69:22	
513 395:8 396:9,14	abated 76:20 297:6	acronyms 193:9	
53 382:8,20 383:1	abatement 17:11 21:13 32:22 77:19	act 95:7 278:18 279:6 293:1,7 419:13,17	
59C 106:2	abilities 125:16		
5th 247:10 315:8 402:9	ability 266:15 366:13 382:21		
<hr/> 6 <hr/>			
6 21:7 30:17 401:12			



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

131:22 146:17 162:3 164:21 167:13 174:23 192:4,18 217:5 218:25 224:20 226:10,18 228:17 236:6 237:19 240:9 242:19,20 245:14 248:22 272:12 294:24 314:23 325:24 330:22 353:22 358:25 378:21 379:4 383:16 384:24 386:6,21 404:12	121:3,6,24,25 134:17, 18 137:8,14 138:2,25 139:17 140:13 141:5,12 142:12 143:8,14,23 146:25 149:1,10 152:22 154:1,4,14,21,25 155:22 156:1,5,14,21 159:6,22 160:19 162:5, 17,24 163:11,25 164:6, 11,19 165:7,13,20 166:4,19,21 167:11 171:6,13,21 173:14,25 180:2 181:3 188:14,15, 22 189:15 190:21,23 191:4,18 192:1,6 193:12,13 194:4,8,19 195:1,17,22 196:4,22 197:7,25 198:15 199:10 200:18 201:2,24 202:5, 17 203:21 204:3,10,15 205:2,16 206:1,22 207:18 209:12,18 210:14 211:17,18,25 212:12 214:2,16,24 215:4 217:25 219:9,21 220:24 221:4,12,16,22 223:1,5,18 224:1,9 225:7 226:18 227:8,21 229:2,21 230:5,12 236:8 237:17 238:4 239:8,17,24 242:5,10, 16 243:20 245:6,13 247:16,24 248:5,10,15 261:16 263:6,12 273:5 274:3 276:18,20 278:13 279:16 284:12,13 287:23 289:15 290:9 291:15 292:2,7 296:11, 19 297:10 298:10,16,25 299:4,8,17 300:4,8,19 301:12 304:3 308:3 311:19 312:24 313:16, 24 315:1 324:3 327:16, 20 330:14 333:3 336:9 340:23 341:7 342:20 343:12 344:21 345:17 346:2,6 347:15 350:11 351:1 352:25 353:5,13 355:24 361:20 362:24 363:6,12,19 364:1 365:9 366:1 370:8,25 371:23 372:15 373:17 374:21 391:10,11	392:16,23 393:24 396:24 397:1,11,20 398:18,19 400:22 401:2,6 402:3,17,21 403:12,22 404:16,21 405:18 406:4 407:24 408:24 409:4,12 411:6, 10 412:13 413:6,12,16 414:3 415:6,20 416:4 418:1	advise 329:21 330:10 advised 234:4 advisor 37:23 advisories 80:6 advocating 338:21 Afco 155:20 156:2,8 158:11 159:2,7 affairs 166:16 213:22 232:1 affect 382:21 affected 319:12 Affidavit 235:22 affiliate 280:11 affiliates 324:9 Affinity 19:2 affirm 55:6 afforded 249:3 afoul 279:14 afternoon 217:11 275:4 agenda 17:17 18:1,9 22:5 34:1 53:18 76:13 98:16 145:13 158:7 163:17 189:20 247:23 255:25 261:9 262:1 266:6 269:3 270:21,24 279:13 357:24 404:3 406:20,24 407:2 408:6, 13,15 409:21,23 410:10 416:14 agendas 146:6 aggravated 197:9 aggregate 173:21 aggressively 417:10 aging 168:9 agree 43:20 52:20 57:15 58:13 131:18 169:15 216:19 270:3 296:8 297:1,5 298:6 328:17 333:12 362:7 371:8 385:22 390:3
Additionally 357:25 360:18 additions 38:12,18 69:10 101:23 102:2,20 105:21 106:3 107:3 113:7 118:4 157:2 165:15 address 30:5 51:19 169:12 260:1 377:8 addressed 360:20 364:10 365:18 addressing 416:15 adjourn 271:6 412:14 413:6 adjourned 420:17,19 adjournment 420:14 adjusted 331:22 Adley 4:10,11 7:25 8:4, 5,17 9:21 10:5,13 18:2, 12 19:12 20:5,12,16 24:24 25:2 30:6,11 33:25 34:15 35:3,20 36:8,22 37:12 40:25 41:8 42:3 43:21 46:4,16 47:4 48:7,12 49:25 50:6,16 51:4,11 52:9,17 54:9 55:2,11 56:20 57:16 58:6,17 61:6,22 63:1 65:10 72:18 73:15 76:4 80:23,24 84:22 87:20 89:20 90:11 95:23,24 99:1,4,17,21 100:3,7 101:10 102:11 103:6,9 104:25 105:13 106:24 108:9 109:2,13, 20 110:1 111:15 112:4 113:25 117:18 120:18	Adley's 75:5 84:6 123:15 378:25 administration 336:13 417:22 administrations 375:4 administrative 349:13 administrator 222:11 278:18 279:5 293:1,6 adopt 10:6,11 110:6 118:14 157:15 197:1 277:12 279:4 286:23 315:3 354:4,8,14,23 356:2 358:15,23 372:13 380:12 391:14,17 392:8 405:11,12 adopted 167:4 277:4,7, 8 283:14,19 315:21 353:7 402:24 adopting 362:17 adoption 118:24 136:25 158:4 167:9 278:8,20 321:1 354:10 402:18 405:16 415:22 advance 42:9,22 48:14 65:25 201:5 202:13 368:9 375:23 advanced 49:3 68:6 69:5 84:10 121:20,22 122:15 139:6 200:23 201:4,14 210:18 211:15 280:24 304:8 366:8 367:13 advances 45:22 104:4 advantageous 328:14 advice 329:9	advise 329:21 330:10 advised 234:4 advisor 37:23 advisories 80:6 advocating 338:21 Afco 155:20 156:2,8 158:11 159:2,7 affairs 166:16 213:22 232:1 affect 382:21 affected 319:12 Affidavit 235:22 affiliate 280:11 affiliates 324:9 Affinity 19:2 affirm 55:6 afforded 249:3 afoul 279:14 afternoon 217:11 275:4 agenda 17:17 18:1,9 22:5 34:1 53:18 76:13 98:16 145:13 158:7 163:17 189:20 247:23 255:25 261:9 262:1 266:6 269:3 270:21,24 279:13 357:24 404:3 406:20,24 407:2 408:6, 13,15 409:21,23 410:10 416:14 agendas 146:6 aggravated 197:9 aggregate 173:21 aggressively 417:10 aging 168:9 agree 43:20 52:20 57:15 58:13 131:18 169:15 216:19 270:3 296:8 297:1,5 298:6 328:17 333:12 362:7 371:8 385:22 390:3	



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

agreed 366:2 391:19	amend 61:18 277:8	anticipated 26:22 27:2,7,16,22 28:2,7,13, 19 29:2 417:16	applications 9:8,18 10:12 17:12,18,24 18:10 19:5,19 21:3,9 22:8 24:17,19,21 33:19 34:13,22 46:18 47:18 65:25 84:9 87:16 92:3 101:18 103:14,25 104:3,13,24 107:11,14 108:24 111:17 118:18 120:21 123:20 137:18 144:1 155:9 157:13 175:8 176:12,25 183:16 186:8 189:19 193:4,15 196:13 198:3,9 199:5, 22 200:3,11 215:6 232:22 238:11 301:15 327:8 408:14 409:23
agreement 32:13 113:20 114:18 236:22 364:14 408:25	amended 31:18 32:17 61:22,23 112:9 122:3 172:13 217:21 331:23	Antono 39:3,4 40:24 41:13 44:4,15,21 45:5, 19	applied 31:23 124:10 240:7
agreements 112:13,15 316:22 334:17 375:5	amending 56:18 355:23	anxiety 335:19	applies 298:18 319:8 346:15
agricultural 150:16	amendment 60:22 91:18 114:8 116:23 252:10 321:3 355:25 360:21 362:16 365:3 368:13 389:22 392:10 393:18,20 394:13 395:4 396:17,23 401:7 406:19 413:7 415:23	anymore 118:23 200:24 375:20	apply 84:7 87:15 207:20 234:5 286:11 344:17 345:25 347:2 388:6
agriculture 149:17 290:6 291:9	amendments 173:8 249:20 277:13 278:1,2 315:6,10,18,23,25 321:2,15 333:21 353:9 354:5,10 355:2 359:1 361:23 381:4 389:17 391:16 392:19 393:6,11 394:2 397:17 400:23 402:22 403:2,5 407:15	AP 412:6	applying 197:18 396:6
Agrilectric 212:22,24	America 93:24 311:24 312:1,16 328:13	APA 332:6 350:16 372:14	appreciates 103:2
Agrilectric 201:25 211:20,21 212:2,4,13	American 11:4	apologize 53:15 404:10 413:18	appreciative 47:9 272:20
ahead 70:10 234:5 407:3 410:19,20	amount 146:9 199:23 238:15 349:12 360:10 396:16 418:4	appeal 259:16 260:8 262:5 266:17 268:17	appropriately 314:13 342:18
aim 389:23	amounts 76:13 266:24	appealed 260:5	approval 19:25 46:17 56:9 58:8 103:7 105:22 106:4,12 138:4 144:9 156:6 158:13 159:9 164:13,17 189:3,10 191:5 195:6 204:16 209:14 210:16 212:14 215:5,7 219:10,13 223:2,7 226:5,8 227:4 270:24 272:18,20 277:18 294:21 373:20 374:6,8
Air 154:12,18 203:2,12	analyses 133:25	appeals 255:24 256:15 259:13	approve 12:3 13:24 16:23 20:11,13 21:16 55:17 56:23 61:3,8 63:23 64:16 75:20 92:10 106:7,18 115:2
Alabama 305:8 312:14 370:4,10,19 371:2 376:12	analysis 81:20 126:4,7 127:6,11 128:1 131:20 132:2 133:2,10	appeared 37:25 155:13	
albeit 43:3 112:14	analysts 133:22	appears 73:12 89:21 105:18 106:10 266:18	
alerted 359:9	Ann 6:12	applicant 348:25	
Alexandria 356:14	announced 169:22 170:3 177:23	application 18:16 19:22 33:21 35:13,23 37:10 40:5 45:18,21 55:18 62:21 64:17 73:7 76:25 83:6,20 84:24 85:11 92:10 93:3 100:17,23 101:12 107:17 108:15 121:21 124:18 125:6 131:5 139:1 140:18 141:23 156:24 162:10,23 163:23 164:4 166:2,6 175:18 193:6 194:15, 18,25 197:15 198:11,14 202:14 209:23 210:6,20 225:10 233:8,18 234:14 237:22 238:25 265:24 268:10 269:17,20 270:8 301:6,10 303:7 304:11 309:4 314:22 327:9 349:8,16 366:11 396:4	
Allen 149:13,14 177:24 381:24	annual 146:8 184:23 188:1,5 359:22	appears 73:12 89:21 105:18 106:10 266:18	
allowable 281:23	answers 174:21 260:11 307:22	application 18:16 19:22 33:21 35:13,23 37:10 40:5 45:18,21 55:18 62:21 64:17 73:7 76:25 83:6,20 84:24 85:11 92:10 93:3 100:17,23 101:12 107:17 108:15 121:21 124:18 125:6 131:5 139:1 140:18 141:23 156:24 162:10,23 163:23 164:4 166:2,6 175:18 193:6 194:15, 18,25 197:15 198:11,14 202:14 209:23 210:6,20 225:10 233:8,18 234:14 237:22 238:25 265:24 268:10 269:17,20 270:8 301:6,10 303:7 304:11 309:4 314:22 327:9 349:8,16 366:11 396:4	
allowed 118:6 157:4,7, 10 300:2 387:2	Antenono 37:24		
allowing 282:7			
alluded 374:10			
Almatis 11:2 12:20,21, 22 249:21,24			
alternate 383:13			
alternative 49:21 50:24			
altogether 394:8			
Alumina 48:2,5,25 53:21 54:7 89:6			
aluminum 89:4			
Aman 241:14			



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

120:20 121:4 123:1 135:11 143:25 192:7,16 196:5 209:18 210:23 211:21 212:1,19 223:6 229:10,13 230:6 250:23 277:23 295:12 301:5 327:13 398:8	assist 74:12	authorizations 378:12	135:6 160:4 169:5 171:4 178:3 185:4 188:17 196:2 202:6,10, 20 222:9 229:11 233:7 244:16 261:25 266:16 268:18 271:7,22 278:24 279:1 283:14 286:24 294:20 295:20 304:7 308:24 317:19 326:5 331:1,6,13,19 335:3 337:3 342:1 345:10 352:10,13 354:7 357:22 362:2 366:15 369:24 370:1 373:1,15 381:7 383:25 384:1 388:17 391:1,3 406:7
approved 89:23 118:19 120:11 123:19 169:1 190:19 205:5 211:24 238:13 272:4 278:3 293:17 327:10	assistance 131:6	authorize 379:19 386:16	backing 417:6
approving 20:3 58:1 62:20 106:5 137:13 210:5 219:18	assistant 53:14 68:18 419:18	authorized 385:10	backtracking 263:18
April 200:17 222:9 261:15	association 323:7 325:4 336:6 357:4	Avenue 13:15	backwards 134:24,25 135:5,16 195:4 370:11
arbitrary 135:12	assume 7:9 8:7 19:13 63:10 139:23 156:10 261:24 291:19,21 390:24 398:15 403:17 407:25	average 99:22,24 184:23	bad 128:14
area 79:23 150:24,25 169:23 170:14 174:16 175:6 333:8 357:14 377:12	assuming 293:16	aviation 177:23	bag 224:4,8
areas 77:24 80:7 110:17 154:2 321:25 391:6	assumption 134:5	aware 54:3 74:23 115:23 129:17 233:10 275:18 326:20 381:11 382:13 384:4	Bagger 93:9,11 95:14, 16 123:5,7,13 125:25 126:10,17 127:12 128:2 129:16 131:24 132:19, 25 134:16 196:9,10 198:7 199:1,14
arena 81:18	assurance 327:12	awful 327:7	Baker 37:19,21 39:6 40:23 120:22 121:5,9, 13 122:6,8 131:3 133:15 136:14 137:16 138:4,16,20,24 144:1, 16,18,20,23 145:1
argue 291:22 339:6 387:9	assure 150:2	aye 7:16,18 10:17,19 12:9,11 13:4,6 14:1,3 15:14,16 17:1,3 20:20, 22 21:20,22 25:3,5 26:9,11 29:14,16 47:19, 21 103:17,19 105:5,8 117:6,8 119:21,23 137:19,21 146:19,21 153:15,17 159:16,18 164:24 165:1 186:25 187:2 190:5,7 192:20, 22 203:15,17 205:10,12 210:8,10 211:8,10 213:10,12 215:18 217:7 219:3,5 220:6,8 223:10, 12 224:23,25 228:20,22 230:25 231:2 240:11,13 243:8,10 245:17,19 246:21,23 249:11,13 250:7,9 251:5,7 252:1, 3,25 253:2 254:1,3,24 255:1,17,19 259:3 262:25 263:2 265:12,14 267:19,21 269:18,22 271:13,15 407:18,20 412:24 413:1 415:14,16 416:7,9	Baker's 138:6
argued 313:14	attached 281:15		bakery 241:19
arguing 313:12	attempted 337:23		Baking 240:24 241:3, 15
argument 90:1 384:18 387:11	attention 74:21 343:11		ballot 167:25 168:2
Arkansas 312:14	attorney 199:20 406:17		bang 128:23
arm 68:10	attract 337:23		bankruptcy 60:5,7,10, 12 69:20
armored 102:18	attracting 370:21		barged 72:14
Ascension 11:3,23 12:23 13:19 28:9	attractiveness 379:22		barges 69:13
aspect 379:15	attributed 198:13		
asphalt 336:20	audience 191:3 193:2 220:23 223:25 227:16 231:17 241:4	B	
assess 125:10	August 247:9	baby 323:21	
assessment 330:16	authorities 369:20 377:24 381:8	back 8:10 35:10,21 39:18 40:2 57:21 59:19 62:11,16 84:5 127:24	
assets 253:19	authority 19:25 20:3 273:9,14 281:25 313:5, 15 314:13 369:17 370:12 375:1 386:12,17 390:7 414:19		
	authorization 380:2		



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

Barham 4:14,16 24:22 30:18 96:1,2,3 150:19 152:24 153:3 215:19 216:5,16 221:17,19 252:22 268:23 290:1,24 291:24 292:4 392:14, 15,24 393:11,15 397:19,22 398:22,23 411:22	Becky 17:9	blast 233:11	284:2 288:12 289:4 290:19 293:9,18 294:17,21,25 297:5,20 298:3 301:14,23 302:3 309:5,13 314:19 315:11 316:5,13,22,25 317:3 321:9,10 323:5 325:14 332:11 334:2,15 335:3 352:5 353:18 364:8 372:13 373:19 374:5, 11,19,25 375:7 376:7 377:9,13 382:6,8,12 384:4 398:15 403:3,7, 16,23 404:4 405:1,10, 14 406:1 407:16,19 408:9,16,20,21,22,23 409:24 410:4,5,8 412:21,23,25 414:20 415:15 416:8 417:12,13 419:5,13,16
Barham's 151:14	began 403:21 416:23	blending 140:17,24	Board's 101:16
Barrett 48:23,24 50:4, 10,19 51:8,15 59:9 60:3,17 70:19 71:13,23 72:10 77:4 78:16 85:5,7 87:2	begin 123:12 160:1 279:5,18 418:20	blessed 412:3	boards 108:12 311:12 334:11 375:20 419:2
base 134:3 171:4 311:2,5	beginning 68:21 82:19 85:16 156:7 158:11 333:16 345:9	block 16:13 105:15	Boats 27:12
baseball 338:5	begins 152:13 207:9 211:19	blown 224:3	Bob 322:24 323:3
based 39:14 43:2 46:9 65:16 69:24 75:21 76:21 77:12 123:22 125:2 133:6 143:3 174:2,3 191:25 218:10 239:25 262:1 289:6 290:15,16 294:16 295:14 296:7 300:24 302:24 310:2 361:18 379:21	behalf 46:5 49:2 187:7 274:23 338:21 356:12 357:3 380:9 382:4	Blunt 272:10,11 273:15 274:6	Bobby 6:22 98:4 400:15
basic 76:19 176:14	behavior 94:8,14 95:4	board 4:4 7:17,23 9:8 10:16,18 11:1 12:4,7,10 13:1,5,23 14:2 15:12,15 16:21 17:2 20:1,9,18,21 21:14,21 23:23 24:18 25:4 26:3,5,10 29:9,15 34:9,24 37:20 38:1 39:9 40:11,22 43:8 45:11 46:3,6,22 47:20 59:5,12 60:2,24 66:2 70:14 76:11 79:2 80:22 82:9 84:12 87:4 88:9 89:22 90:4 91:7 92:2 95:16,20 103:5,15,18 105:7 107:12 110:22 111:24 112:3 114:9 117:2,7 118:23 119:19,22 124:15 132:4,21 137:12,20 144:4 145:9 146:18,20 150:3,21,24 153:16 159:17 164:23, 25 169:2,12 176:10,20 183:15 185:5 187:1 189:16 190:6 192:5,19, 21 193:10 203:16 205:11 209:17 210:9 211:7,9 213:5,8,11 216:3,14 217:6 218:2, 18 219:1,4 220:5,7 223:11 224:21,24 226:11,21 228:18,21 230:1 231:1,21 232:11 238:7 239:13,25 240:12 242:21 243:9 245:16,18 246:22 248:23 249:12 250:8 251:3,6,24 252:2, 24 253:1,24 254:2,22, 25 255:16,18 259:5 260:3,5,6 263:1,19 264:25 265:13 266:9, 14,16,21,22 267:2,20 268:18 269:21 271:14 272:21 273:11,24 283:4	bodies 278:25 296:25 303:1 364:20
basically 31:21 42:12, 16 282:13 283:20 287:20 292:21 393:8	belief 52:10 330:21		body 95:1 271:1 297:13
basis 77:17 129:3 175:16	believes 54:11 91:5		Boh 72:1
Baton 9:11 13:15,18 16:7 18:18,22 21:5 23:15 26:18 167:22 168:17,22 170:4,9,13, 18,22 171:1 174:15 175:14 176:16 177:15 240:24 241:4,16 244:5 254:13 297:18 307:10 377:11 382:14	Belle 80:6		boil 208:20 225:11
Bayou 252:14	belong 302:9		boiler 208:15
Beach 244:9	Ben 5:24 97:9 399:19		Boise 211:22
bear 167:1 392:24	benchmark 184:20		Bollinger 22:13
	beneficial 63:10		Bolton 148:3,4
	benefit 81:20 93:17 126:15 132:12 134:8 236:14 366:22 371:19		bonus 274:1
	benefits 15:7 128:19 133:13 262:9 324:15 366:20 368:2		borders 369:11
	Benoit 122:17		borrow 381:2
	big 77:15 205:23		Bossier 139:12,14,22, 23 140:6 141:7 142:8 322:2 345:10
	biggest 284:21		bottom 57:11 156:10
	bill 172:10 393:2,9		
	billion 179:11,12		
	Bioenergy 9:15		
	bird 221:18		
	bit 34:17 70:13 176:2 179:4 180:19 270:2 331:2 369:3		
	black 341:11		
	blah 286:19,20		
	blanket 132:21		



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

183:2 362:15	121:12 129:6,9,10,20	burns 288:1	called 317:4
Bouge 254:13	132:16,22 134:21	Burnside 11:2 12:20,	calling 144:6
bought 130:20	135:23 158:17 159:12	21,22 249:21,25	calls 133:12 163:15
bound 215:3	164:20 172:9 184:9,10	Burton 9:5,6 10:1,8,24	359:15
box 225:12 359:17	186:4 202:23 203:8	12:14 13:10 14:7 15:2,	canceled 256:24 257:9
boxes 330:22	207:4 211:3 226:10,15	20 17:8 53:8 66:21	cancellation 254:8,12,
BRAC 377:6 380:10	227:12 230:24 250:6	67:22	18 255:8,13
382:5 388:20	251:22 258:23 259:12	business 49:14 58:5	cancelled 256:3 257:1,
BRAC'S 380:24	260:9 262:19,23 277:9	64:5,10 68:19 74:1	3
Brass 231:25	278:5,6 279:7 300:11	91:19 94:2,5 134:14	Candy 158:23
Brasseaux 5:3,4 10:14	302:19 304:6 309:21	142:24 151:18 152:1	cap 122:11 237:5 282:5
15:13 96:14,15 224:19	310:7 312:23 313:22	161:19,21 162:14	351:10,19 384:21
269:15 399:6,7	314:16 315:19 319:3	172:13,14 176:15 178:8	capita 16:14
Brazos 203:22 204:17,	321:4 337:20 346:5	249:2 266:13 270:5	capital 38:12,18 49:5
22 205:9	348:8 380:18 384:10,11	292:22 297:12,25 320:3	69:2,9 93:25 100:21
break 105:17 271:5,10,	387:5 390:23 394:14,21	329:2 336:6 351:25	102:2 167:6 175:22
12,19 305:16 404:11	395:18,22 399:1,2	370:16 389:11 419:12	179:9 181:18 187:14
breath 68:22	406:11 407:6 409:16	businesses 90:17	189:7 281:5 284:21,23,
Brick 255:6	412:2 413:4,14,19	182:23 309:23	24 386:24
bridges 322:16	414:8 415:2 416:1,5	button 374:24	capped 296:20
briefly 172:23	Broadwater's 228:2	buy 51:12 331:23	capricious 135:13
bring 50:14 51:6 74:20	392:4	338:24	caps 371:3
114:9 148:12 180:10	Brock 241:17,18,21,23	<hr/> C <hr/>	capture 299:24 350:20
188:2 209:8 219:15	243:1	C&c 210:1 212:4,14,25	car 370:22
225:17,19 309:4 343:11	Broderick 93:10	Caddo 23:2 27:13	Carbide 193:14,24
355:14	196:23 399:24	247:3 250:20 300:13	195:7,21 196:5,8
broad 397:6	broke 157:8	313:8 322:2	CARBO 230:16 256:7,
broadcast 405:4	broken 146:10	Cafe 28:21	12
broadcasting 281:20	Bros 72:1	Cage 217:10,12 218:21,	Carbon 27:8 225:4,6
315:11	brought 86:2 142:17	24	cards 322:23 353:23
broaden 182:7	183:23 206:14 348:19	Cajun 9:10 28:3	care 23:10 51:19
broader 138:18,20	372:21 418:11	Calcasieu 23:4,18 27:9	292:10 391:21,22,24
139:11 140:3 141:2,9	buck 128:23	28:15 104:9	careful 197:22 329:10
142:1 180:8	budget 49:23,24 53:17	Calcing 243:16,19	337:13
Broadwater 4:19,21	budgets 328:19,21	calculated 99:16	carefully 101:19
43:23,24 44:10,17,25	buggy 183:8	calendar 229:18	Cargile 166:14,15,20
45:7 56:1,6 57:14	build 171:3 218:14	238:23 244:23 378:20	167:16,17 169:13,14
58:12,21 61:19,24	305:11 417:10	call 4:6,8 53:10 95:18	188:12
73:16,18,24 74:4 75:3,	builder 218:12	110:18 271:24 290:20	Carlson 275:10,11
25 87:6 88:8 90:9 91:11	builders 287:7	292:10 295:8,11 317:23	321:19,21
92:4,19 96:6,7 114:3	building 397:9	325:13 330:1 359:8	
	built 88:22 331:10,11	382:7 398:16	
	bunch 396:20		



Carmody 5:7,8 78:10 87:8 92:20 96:18,19 145:5,6 149:12 167:13 181:1 182:18 184:8 215:16 217:4 234:20,21 236:3 242:22,23 243:3 246:19 259:1 262:11,16 263:12 284:5 287:12 289:8,22 399:10,11	centuries 169:20	206:15 233:10 325:10 371:15	249:18 250:13 251:11 252:7 253:6 254:7 255:5,23 256:11,25 257:5,19 258:5,16 261:8 268:11 270:18
carries 12:13 13:9 14:6 15:19 17:6 20:25 21:25 25:8 26:14 29:19 48:1 98:15 103:22 105:11 117:15 120:5 137:24 146:24 153:20 159:21 165:4 187:5 190:10 192:25 203:20 205:15 210:13 211:13 213:15 219:8 220:11 223:15 225:2 226:12 228:23 231:5 240:16 243:13 245:22 247:1 249:16 250:12 251:10 252:6 253:5 254:6 255:4,22 263:5 265:17 267:24 269:25 271:18 403:11 407:23 415:19 416:12	Century 212:4,11,15 213:17,22 214:1,21 215:6,13 216:8 217:16	changing 12:20 13:14, 18 148:17 179:21 251:13 252:14 290:21 395:19	chest 340:12
Carroll 273:24 322:1	Ceramics 230:16 256:7,12	Chapter 60:4 69:19	Chevron 26:23
case 36:23 40:10 113:1 138:6 158:4 161:4 233:14 244:10 388:10 419:20	certainties 349:4	Charles 11:20	chicken 221:3 222:21, 22
cases 144:7 346:1,22	certainty 90:17 388:18 389:12 419:8,16	Charlie 52:24 53:9,19 55:1 68:3,17 85:19	chickens 221:6,9 223:3
cash 49:24 77:17	CFO'S 176:11	chart 129:15 131:1	childhood 322:16
Catalyst 122:19	CGI 9:13	check 234:10,14 326:4 330:22	chime 172:2 370:24
catch 290:10 332:16	Chabert 6:12	checks 286:2	China 49:16 89:10
categories 31:1 113:5	chaff 125:11	chemical 11:8 104:12 108:17,19 119:10,12 160:2,7,10,18,24 161:12 164:14,17 178:15 186:14 194:1	Chinese 54:6
category 106:9	chaired 325:2	chemicals 140:24 141:20 142:15 143:17	choices 236:18
Caton 260:16,17 261:11	Chairman 33:15 37:20 43:25 56:3 90:10 92:5 117:20 120:19 129:7 147:1 164:12 202:25 210:15 226:16 231:20 261:17 323:4 336:3 353:14,20 355:10 377:12 397:13 412:4 413:5	Cheng 34:3,11,20 35:12 36:4 41:6 48:3, 10,15 52:22 92:22 93:5 98:17,21,22 99:14,19 100:1,5,10 104:1,17 106:21 107:15,24 119:6,7 120:14 122:5, 10 144:13,15 145:17,22 146:12 147:12 152:10, 20 153:6,13,21 154:8, 17 155:16,24 156:3,11 160:12,14 162:8,21 163:21 164:3,9 165:18, 23 166:8 186:11 189:21 190:13 192:10 194:13 195:9,11,19,25 204:1,5, 12,20,21 205:22 207:8 209:20,25 211:23 212:19,21 215:10,11 220:17 221:2,8,14 222:1 224:7 227:22 228:5 229:9,25 230:10, 14 231:7,8 232:6 235:16 238:1,8,20 239:4,11 240:22 241:6 242:8 243:15,23 246:4 247:5,20 248:3,8	chose 42:24
causing 54:5 89:11	challenge 132:11 197:7		CII 27:8 225:4,5 226:8
cement 149:6	challenges 383:18		circumstances 237:25 260:22 280:25 345:25 417:15
census 16:12	Chamber 377:12		cities 320:6
cent 314:8	chance 7:10 71:22 171:7 284:3 303:19 310:20 319:20 366:17		citizen 86:3 356:14 401:20
central 321:23	change 12:18 13:12 14:9,15 15:5,6 22:9 25:15,20 26:2,4,6 94:8 137:3 149:5 208:12 209:9,10 221:25 226:23 249:24 250:18,24 251:14,20 252:8 280:13 283:19,20 284:22 285:13 286:14 287:8 289:16 292:12 308:11 327:15 352:2 366:13 372:8 403:14,24 404:13,23 409:7		citizens 168:7 169:7 187:8
	changed 149:21		city 176:20 273:21 357:11
			city's 170:20
			claim 94:3 307:5,9,12
			claimed 125:6 140:9
			Clapinski 199:15,18,19 200:25 201:7,18,21 222:4,8 259:25 260:2 265:4,17 293:10,15 332:22 367:16,17 403:19 404:8,19 406:2, 25 407:10 408:2 409:2, 10,14,19 410:15 411:1 412:20
			clarification 56:2 193:18 217:15 277:10



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

408:5 410:6 415:12	coffee 149:5	384:3 390:15 405:21 406:10 407:14	172:14 182:2,11 332:14 351:25
clarified 9:23	cognizant 115:23		
clarifies 394:14	Cola 5:11,12 12:6 29:13 96:22,23 203:10 251:20 253:21 399:14,15	commerce 4:4 66:2 84:13 183:14 295:6 325:15 364:8 405:1	companies 30:25 31:7 33:17 42:15 70:2 81:9 108:23 124:21 150:23 155:8 159:24 184:16 202:8 256:1 258:3 280:17 327:2 331:1 337:22,24 338:12,14,19 339:2 374:17 381:5
clarify 109:12 140:4 199:21 200:7 201:9 270:2 277:11 353:3 394:1 414:6	Coleman 5:15,16 13:2 16:22 20:17 21:17 62:3 64:2,3 97:1,2 104:22 119:16 250:4 254:18,19 255:14 257:11,16,24 258:11,12 399:18	commercial 214:7,9	
clarifying 77:23		commission 152:14 416:15	
clarity 76:9 87:11 109:8 145:13 332:15		commissioners 326:11	company 11:5,8,23 14:14 16:1,9 18:22 28:15 37:22 53:25 54:6 60:23 62:4,5 63:3,4,24 69:18 71:22 74:6,15,16, 18 75:13 79:17,20,22 92:7,15 93:23 94:10,25 95:11 100:11 106:23 108:2 119:11,13 123:23 124:8 127:17 142:3 150:10,15 154:10 158:24 160:18 163:7 169:18 170:1,13 172:25 173:1,5,10 178:3,25 181:10 190:2 192:13 205:24 212:24 214:8 223:21 233:22 240:24 241:3,15 244:14 247:3, 7,15 250:14,19,25 254:12 255:7 274:20,23 299:25 300:13 302:6 303:4 310:11 323:17 327:11,23 360:3,12,17 364:15,23,24 365:2 366:12 367:25
Clay 52:1	collected 130:8	commissions 419:3	
clean 148:15	colleges 182:3	commit 364:23,25	
cleaned 148:14	column 124:24 125:4 129:11 130:15	commitment 189:3 392:5	
clear 14:22 31:4 36:11, 12 81:1 83:21 87:18 112:9 118:16 157:6 174:1 193:9 226:22 236:12 280:15 286:5 287:1 292:19 312:24 314:17 345:20 347:11 385:16 387:13	combined 197:23	commitments 90:21 364:16	
clearer 281:6,8	comfort 311:20 333:5	committed 147:4 225:24 417:3	
Cleco 8:21 206:4,5,10, 19 207:17 209:14,21 210:5 212:5 219:11 220:4	comfortable 343:4 397:19 404:14	committee 51:19 180:8 271:1 276:11 277:25 279:21 308:8 323:10 325:3 332:10 336:4 355:15,17 357:18 358:22 364:9 369:14, 18,24 372:12 376:20 377:1,8 411:12 417:25 418:3	
Cleco's 8:2 207:14 219:19	comment 92:21 149:15 216:1 248:25 275:13 278:10 279:12 353:22 356:22 358:1 376:19 390:18	committees 295:5,6 348:21	company's 178:22 231:23
clients 318:22	commentary 111:15 382:3	commodities 291:10, 13	compare 319:9
close 77:10,18 149:22 356:7	comments 9:20 10:15 12:1,25 13:21 15:11 16:19 20:8,9 21:11,13 24:15,17 26:1,2 29:5 46:21 61:25 73:17 75:5 78:11 93:6 95:19 103:11,14,15 117:2,5 119:17,18 123:3 137:10,11 145:8 146:17 151:14 159:13 164:21 167:13 213:3,5,8 217:6 218:25 219:1 220:2,4 224:21 226:11 228:17 237:20 240:9 242:19,20 245:15,16 251:2,3,23 252:23 253:23 254:21 255:15 278:16,20 294:8,9,12,14,20 295:14 296:1 321:8 335:17 354:13 355:21 357:8,16 358:8,11,14	commodity 290:8	compared 239:20
closed 77:20 89:4,7		common 73:12 88:3 94:10 116:2 379:2 386:4	comparing 328:6
closely 100:23		communicated 61:15	compelled 90:3
closer 296:13 330:5		communication 61:13 92:14	compelling 301:20 307:6,9,13 310:9
closing 89:16 314:7		communities 59:19 80:3 338:3,7	compete 178:13,15 302:12 303:17 317:13 319:20 320:10
clucking 222:14,15		community 81:12,15 82:4 86:25 129:14 130:6 150:17 171:5	competing 112:21 179:7 314:25 317:19
clue 101:25 158:1			
clumps 208:9			
coal 208:4,9,12 287:25			
code 152:12 207:6,20, 21			



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

competition 178:1 187:12,17 311:9,15	concludes 9:17 11:24 19:4 21:8 270:19 420:10	178:6 316:9	continually 169:6
competitive 420:1,6	conclusion 101:5 142:18 143:16 206:12 348:20	considered 8:22 37:10 135:3 287:21 290:7 292:1,6 314:20 359:3	continuation 272:4
competitiveness 183:20	Concrete 9:11	consistency 263:17, 23 266:5 360:23 389:20 419:14	continue 40:16 168:8 171:3 176:21 187:19 417:9 419:5
competitors 179:8	condition 285:9	consistent 132:1 240:5 264:1,24 266:20 267:1,4 367:24 368:16	continued 187:9
complete 19:21 47:11 148:22 200:15 303:20 317:12 391:8	conduct 285:18 418:20	consolidate 30:19	continues 389:5
completed 66:5 84:15 142:3,5	conducted 132:3 134:1	consolidation 30:22	continuing 171:1
completely 70:23 115:23 266:14 332:12	conference 53:10	constant 128:24	contract 12:19 13:13 14:23 15:4,24 16:5,15 22:10 32:5,12 84:25 143:5 173:1 229:12,17 231:11 232:18,19 233:3,5,12,14,17,19 234:1 235:19 241:7 242:16 247:7 248:17 249:20,22 251:13 252:9,12 254:9,11 256:4,13,14 280:11 323:15,20 324:1,9 373:24 374:10 386:13
completion 144:25 235:23 327:5,6	confidence 187:10	constantly 329:3	contractor 67:4 93:1 181:14,22
Completions 144:22	confident 335:9	constitution 309:12 378:17 380:6,13 383:15 384:15,19 385:2,8 386:18 387:3	contractors 180:12, 22,23,24 187:25
compliance 16:15 46:11 57:19 79:8 115:12 239:9 240:4 383:2 407:4 419:18	confidentiality 405:8	constitutional 326:13 378:24 385:23	contracts 14:10 15:24 29:7 32:2 66:4 84:14 201:10 250:3,25 281:22 324:17 351:21 374:4 375:24
compliant 235:8 406:21	confined 344:3	construct 71:25 305:12	contractual 65:24 84:9
complied 32:11 157:19	confirm 54:20	constructed 72:13	contribute 338:2
complies 64:24 218:15 374:19	confirmed 356:18	construction 67:19 73:4 83:8,23 87:23 88:20,24 102:17 106:3 107:2 110:14 113:7 180:13 181:17	contributions 349:18, 20
comply 19:8 31:20 43:18 112:12 191:7 279:9	confirming 58:9	Constructors 15:25	control 191:16 225:12 303:12 391:8
complying 375:16	conflict 344:23 346:24 396:13	consulted 413:24 414:2	controlled 326:9
component 94:7 379:17	confusion 32:4 369:3	Consulting 22:25	controller 260:18
components 143:3	congestion 168:22	consumer 231:10 288:23 338:17	Controlworx 13:14
comprehend 127:4	congressional 54:1	contact 189:5 235:9 269:2	conversation 82:20 114:16,20 115:4 116:8 135:20 176:8 304:14,17
computer 286:9	connections 331:10	contacted 234:2	
concept 351:5	conscious 382:10	contacting 235:2	
concern 290:25 316:8 371:9 378:6 382:7 386:8	consecutive 396:12	contained 260:7	
concerned 75:10	consequence 338:25	contemplates 385:9	
concerns 30:5 59:25 323:9 365:18	conserve 285:7	context 179:5 180:9	
	considerate 337:13		
	consideration 40:12 79:11 89:19 126:6 137:4 152:5 177:13 180:7 183:7,17 184:4 259:18 265:22 303:24 329:19 378:16		
	considerations 135:3		



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
 225.751.0732
 225.752.7308 FAX

New Orleans, LA
 504.392.4791
 504.392.4852 FAX

conversations 45:15 108:11,20 111:23 114:12 175:9 176:19 179:15 187:20,22 196:25 331:12	correspond 365:6 Corval 15:25 16:1	create 24:10 33:12 36:25 40:18 43:1 67:14 95:3 103:1 166:6 184:22 185:1,7,11,16 292:23 305:13 306:1,5 331:24 334:21 348:6 366:4 395:5	culmination 357:16 cup 149:4 Curiel 356:10,11 357:2 362:20 363:1,9,22 365:15,16 366:3 367:4, 10 368:18,23 371:7,25 373:16 375:13 376:6,16
convert 359:22	costs 80:10,18	created 31:2 37:2 42:15 44:3,5 67:4,8,19 100:8 101:13 126:24 128:6,8,9 129:25 130:9, 15 136:15 161:2 162:9 163:14 193:20 194:20, 23 196:17,19 204:14 206:15 282:15 306:18 309:11 312:8	curious 193:21 224:6 current 25:22 60:9 70:23 112:12,13 118:5, 12 124:7,12 128:10 157:3,20,21 198:19 229:23 239:2,5,10,12 268:16 289:17 305:25 325:9 393:6 403:25
converting 102:15	cotton 291:11	creates 93:14,16,18,22 198:10,11 359:20 389:8	Curriel 355:6 curve 331:3,21 335:12
conveyance 183:11	council 68:2 168:9 335:6	creating 66:13 184:18 205:19 288:2 291:2 306:12 311:8 349:1	custom 287:2 288:11 289:18 290:11,22 291:1 365:23 397:3,5 402:12
conveyor 69:12 71:18	counsel 49:10 396:1	creation 72:25 99:10 138:7 163:1 195:16 196:15 301:19 346:21	customary 232:25 customers 214:14,15
cooperative 316:21 364:14	count 83:4 181:10 184:13 185:7,8 316:20 357:20	credit 171:14 172:5,6 173:4 174:5,19 199:6	cut 222:20 289:1 cutting 286:2 364:7
copied 271:3	counted 361:14 419:17	credits 171:20	CVD 246:8
copies 265:18	counterargument 73:11	Creek 22:18	<hr/> D <hr/>
copper 208:24 209:5	counting 185:25	Creole 23:3	D2 298:14
Copski 182:17 188:11	country 89:15 177:8 276:4 299:22 300:10 301:8 303:6 308:8 313:18 321:25 394:19 395:20	criteria 58:4 93:12 123:17 125:9 184:12 303:3	Daigle 161:10,11 162:4 163:4 193:25 194:1,6, 21
copy 65:13 276:22 403:18	counts 179:17 181:6	critically 83:13	Dallas 307:14
core 345:3	county 326:11 361:3 370:23	crushed 115:11	Danielle 199:19 222:4 293:7
Cornerstone 11:7	Coupee 11:13	Crusack 191:11,13,20, 24	Danny 6:21
Cornerview 13:17	couple 53:7 124:5 158:18 229:4 234:10 266:8 302:23 391:23	crushing 287:19	data 123:23 129:3 133:4 162:11 181:12 204:9
Corp 186:13	court 387:8	CT 9:15	date 26:19,25 27:5,10, 14,19,25 28:5,10,16,24 235:24 294:2,11 295:7 385:5 401:23
corporate 171:19 173:23 242:1,25 244:8	cover 7:22 105:12 188:13 201:23 284:8 346:3 392:3 397:7	CT11 191:8	
Corporation 186:13, 16,18,20,22 195:21	covers 127:6		
correct 8:24 15:1,3 18:15 44:16 48:11 50:5 58:19 71:14 73:21,23 74:3 76:17 85:15 100:4, 6 109:14,21 121:23 126:9 141:8,10,11,17 164:10 174:7 183:11 201:1,19 230:9 235:4 264:18 305:24 347:14 371:24 402:13,16	Coxski 171:10		
corrected 66:10 120:12 244:21	CPA 148:5		
correction 17:16 100:13	cracked 336:20		
correctly 264:14 301:14 394:20	craft 36:13		
	crazy 395:15		



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

dates 357:23	decisionmaking 95:10 289:3	definition 87:22 115:17 207:22 217:20 218:4 280:2 281:4,9 285:15 286:25 287:14 291:10 307:4 343:16,22 344:3 346:17 347:24 359:12,15 360:14,16 362:22 363:2,10,21 364:12 365:5,7 394:9 402:8 413:17 414:14 415:7	department's 368:11
Daughter's 27:4	decisions 134:4 177:20 329:20 333:11	definitional 346:14 347:2	depend 133:8
David 244:4	decline 337:10	definitions 284:10 287:10 292:20,23	depending 69:23
Davis 11:11	decreased 130:23	degrade 83:14	depends 306:7 314:9 330:11
day 112:7 128:10 290:14,15 292:8,13 331:6 349:8 410:20 416:21	deemed 355:2	degrades 84:1	deploy 187:16
days 200:11 227:7 280:16 295:7 394:7 401:15,23	deems 90:5 230:3 239:16 408:10	degree 30:20	depreciation 133:18
dba 144:21,24 153:8 186:13	def 280:1	delay 142:13 351:7 358:20	deprive 226:20 227:5
dead 221:24 223:2	defeat 222:20	delaying 352:14	describe 129:24 147:16 148:8 154:22 193:7 206:20 227:18 241:21 244:2 265:5 266:1 276:18 305:1
deadline 144:3	defeating 303:9	delegation 54:2 322:4	describes 347:5
deadlines 200:10	defend 303:19	delete 362:18,22 363:2, 24 394:7,8 402:4,7,8 409:6	describing 129:23 132:2 305:22
deal 141:22 160:1,23 188:8 277:15 281:1 288:19 291:12 314:7 315:10 341:23 354:9 355:1 375:9	defensible 385:18	delineating 196:18	description 41:3 101:20 113:10 117:25 118:22 155:13 224:2 324:7 394:4 401:8
dealing 69:15 108:16 131:12 266:24 286:6 303:25 310:10 346:12	defer 104:13,23 111:21 154:11 203:5 230:22 236:19 246:7,16 256:5, 16 258:9,22,24 268:25 269:19	deliver 185:19 369:22	designated 152:15 341:13
deals 277:16 344:24 375:6	deferral 203:12,15 257:15 258:25 259:3 269:6,17	demarkation 115:10	desire 396:19
dealt 65:19 266:10	deferrals 246:15 258:21 264:5 266:11	demonstrated 90:15	desk 46:9 184:5 309:14 375:25 383:4 419:24
dear 169:19	deferred 34:13,22 104:16,19 105:6 108:19 120:16 203:3 229:1 230:17 231:6 232:4 245:25 246:11 247:2 256:20 257:22 259:7 261:19	denial 262:1,6,7,13,17, 24 266:17 268:17,22	detail 69:2
decades 336:17	deferring 203:9	denied 264:13 266:15	detailed 146:11
December 101:4 104:14 168:1 230:18 246:7,11 256:6,17 257:23 269:3 294:4 358:24	deficit 172:19	Dennis 272:11	details 102:6
decide 91:4 282:7 295:2 349:25 405:15	define 73:1 114:15 306:8 347:24	Dental 22:15	determination 218:2 289:5 309:1 340:3
decided 33:5	defined 92:12 284:17, 18 306:9 346:17 347:4 359:17 361:4 363:4 364:25 414:18	deny 229:14 258:14 260:20 268:3,5	determine 35:8 88:9 142:14 218:19 360:14 368:3
deciding 33:1	defines 55:15	denying 256:23	determining 177:14
decision 49:16 91:2 135:13 256:2 259:21 262:8 269:1 288:13 300:23 369:21 372:11	defining 347:8	department 42:10 54:11 79:6 136:2 207:15 233:12 234:13 244:12,25 326:3 349:14 366:18	developed 244:22



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

333:7 334:18 337:7,17 357:5,15 418:23	disclosure 405:7	documentation 235:19	385:1
developments 131:7	discovered 233:25 359:6	documents 76:10 123:8 272:3 357:25 365:1	Dularge 252:14
deviation 30:2	discretion 267:2 314:18	dog 309:8	dumping 54:7 89:10
dexterity 307:21	discretionary 125:17 379:21 386:17	dollars 17:19 128:19 129:13 133:12 179:12 303:13,18 304:1 322:11,17	Dunbar 272:12 274:22
dial 383:25	discuss 37:16 100:16 111:3 404:18 408:1	domicile 280:12	Durisco 377:6,10,11 381:23 385:20 389:13 390:9,13
dialed 384:1	discussed 69:1 146:5 156:17 356:20	domiciled 394:5 401:14,15,20,22	Durisco's 382:4
dialog 45:15 61:1 91:21 92:1 108:22 116:1,13	discussion 7:14 46:20, 21 86:1 90:7 93:19 107:9,12 114:5 134:17, 19,20,22 136:18 145:7 152:9 189:15 192:18 196:7 203:11 205:8 211:5,6 215:16 223:9 248:21,22 262:23 263:13 265:8,9 267:16 269:16 276:9 285:25 311:8 358:17 368:24 372:18 382:11 398:12, 14 403:1,3 411:9 415:10	Don 301:24 313:25 333:5 400:7 416:16	Durrett 18:19
Diane 47:2	discussions 179:18 405:6	dozen 178:14	duties 74:22
Dianne 82:16	disencourage 361:8	draft 36:13 416:22 418:19	dynamics 349:1
dictate 361:11	disposal 319:21,24	drafting 385:1	E
dictionaries 292:22	disprove 295:12	drag 225:18	e-mail 233:11,24 234:25 260:24
difference 44:18 45:2 57:17 63:19 94:19 95:3 113:6 157:5 198:23 200:20 247:18 295:23 392:25 396:2	distinct 154:2	dramatically 149:21	E2 314:18
differential 196:14	district 52:2 184:17 274:2 356:19	draw 172:3	E2a 299:12,16
differently 149:4	districts 108:13 312:9, 10	drawn 183:11	earlier 53:23 90:14 91:25 146:5 259:21 266:4 322:5 323:14 356:17 379:1 380:18 381:4,10 389:16,17 390:24 396:18 413:8
difficult 112:20 118:2 127:3 358:7,9 360:13 383:18	divide 33:16 111:1	drop 304:9	early 16:2,10 322:15 330:9 416:23
dig 362:10	divided 359:24	dropped 106:1	earnest 131:25
dilemma 110:4	dividing 110:25	dry 148:15	earnings 178:17,23 179:2
direct 40:13 209:3 234:22 319:1	divulge 267:1	dryer 147:7	easier 318:16 370:3
directed 151:15 416:24	Doctors 22:15	dryers 120:23 121:10, 15 147:2 148:2,5 149:23 153:10	easiest 276:24
direction 47:9 73:13 266:19 311:22	document 182:8 316:1 350:5 359:4,14 383:8 392:9 393:5,7,12	drying 136:17 147:10	East 9:11 13:18 16:6 18:18,22 21:5 23:15 26:18 167:22 168:16,22 170:4,18 175:13 176:16 273:24 297:18 322:1
directly 35:15 38:17 39:20,25 53:24 59:12 73:12 86:10 280:10 324:8		due 14:15 70:22 199:22 200:11 336:8 345:16	easy 326:18
director 68:18 175:16 213:21 333:7			EBR 22:18 23:8 175:5
disaggregating 132:7 133:6			echo 323:13 380:17
disagree 390:4			economic 79:7 131:7, 14 182:10 284:18
disapprove 111:20			



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

293:19 312:8 314:8 317:16 318:7,8 329:24 331:4 332:14 333:6 334:18 337:7,17 357:5, 15 418:23	employee 179:23 181:10 360:2,6,9,11	entire 158:5 292:9 346:11 396:6	301:16,19 305:13 414:22
economy 337:9 417:4	employees 16:4 130:21 161:20,23 179:24 181:23 185:20, 23 187:24 274:1 359:18	entirety 134:9 196:21 199:24	establishments 84:17
education 170:2 310:1, 18 311:4 313:11 376:13	employment 183:5	entities 19:8 45:16 59:7 61:2 91:22 92:12 116:8 151:17 249:3 312:7 322:13 357:14,18 369:8,25 370:5 381:13, 20 387:1 413:23 414:12	estate 60:9,18 70:21 253:13
Edward 217:12	encourage 91:7 185:2, 24 395:25	entity 91:20 253:19 266:13 370:6 373:20 375:16,19 414:15	estimate 201:15 330:2
effect 8:12 95:8,9 124:25 238:19 348:12	encouraged 132:10	environment 81:17 86:21 178:8	evaluate 80:11 81:8
effective 65:5,6 66:8 84:18 310:2 313:11 318:11	end 44:6 112:7 124:23 135:21 214:9,12,18 292:8,13 294:7 295:15 306:16 333:19 349:7 350:14 363:10 406:18	environmental 78:23 79:2,8,14 80:9,17,19 81:3,6,11,14 86:1 191:10,19 280:22 372:20	evaluating 81:18 93:13 130:3 177:10
effectively 311:6 344:4	endeavor 316:22 364:14	environmentally 284:24	evaluation 125:3 130:13
effort 75:13 416:23	ended 172:24	EO 379:19	event 385:6
EIU 72:4	endorsement 331:7	Epic 27:12	evidence 91:20 111:23 114:9
elect 368:7 370:5	Energy 16:8 22:19 228:11	equal 372:6	evidenced 75:9
elected 314:11 419:1	enforced 342:22	equally 264:10	exact 371:10
election 167:25	enforcement 176:22	equipate 237:9	exceed 281:22 282:4
electric 247:3,6,15 249:5 250:14,19,24 263:23 264:23 265:24 267:3,9 268:10 269:1 288:21	engage 277:18	equipment 88:21 193:8 310:14	exceeds 184:24 373:13
electricity 8:22 206:16 209:1,7,11 287:18 288:3,17 289:11,13	engaged 59:5	erroneous 387:11	excess 173:22
Electronic 72:4	Engraving 122:16	error 18:6,8 66:9	exclude 313:13
element 94:9 115:15 184:15 419:15	enhancing 338:7	essential 94:22 285:16 322:13	excuse 25:19 68:21 234:16 242:3
elevated 86:11	enormous 418:4	essentially 244:6 337:2	execute 233:6 330:25
eligible 308:20,21,23	entered 375:4	establish 281:25 369:15	execution 233:6,16
eliminating 347:9	enterprise 22:6 24:18, 20 29:7 74:25 197:14 308:22 331:9 366:14,15 367:20 368:1,8	established 359:16 369:18	Executive 31:19 32:17 33:11 36:14 37:4,7 43:12,19 46:9 55:14 56:12 57:20 64:22 65:2, 5,20,23 87:13,18 88:11 92:13 104:5 112:10 115:24 116:11 146:1 168:25 176:7 217:22 325:10 340:17 341:4 342:17 343:1 345:21 371:12,15 374:1,13,15 376:3 379:16 380:15 386:14 417:7 418:10
Elmer 158:23	Enterprises 35:1 119:8	establishing 132:23	exempt 297:7
emissions 79:5,16,18	entertain 7:12 321:6 420:13	establishment 66:7 284:15 285:3,7,20	exempted 275:25 282:21 283:10
emphasize 234:15	entertaining 376:11		exemption 29:25 75:1 77:11,13 143:1,4
employed 185:24 280:9 306:14,16 323:17 324:8 357:10	enthusiastic 418:9		



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

172:25 173:11 197:17 235:1 240:17 270:20 272:5 282:16 283:9 302:8 304:21 309:6 319:11 324:19 327:4,12 328:1 345:13 370:13 372:23 373:12 378:18 382:17 384:8	experiencing 70:4 expired 8:12 37:11 229:13 231:11 234:2 241:8 247:8 explain 39:22 50:8 99:7 106:14 147:6 160:6 174:12 206:11 232:10, 15 295:17 334:13 explained 289:6 explaining 287:16 explains 49:13 explanation 31:3 157:25 165:17 232:14, 23 364:5 explanations 225:22 explicit 42:21 136:10 express 122:14 386:7 expressed 316:24 323:8 378:9 379:18 386:15 expression 386:4 extend 127:9 extended 358:13 384:8 extension 393:21 extent 339:2 external 131:15 externally 187:13 extraordinarily 383:17 extremely 134:20 360:13 Extrusion 23:6 Extrusions 226:14 227:15,18,23 228:6 Exxon 127:21 165:6,8, 9,12 167:9 168:2 171:8 177:7 186:9 Exxon's 177:9 Exxonmobil 166:17 169:18 179:23,24 180:11 186:12,13,15,	17,19,21 323:14 Exxonmobil's 178:20 eyes 397:5	falls 236:21 273:12 362:4 familiar 53:20 197:11 259:14 325:5 Farms 220:13,15,19,22 222:12 223:6 fascinating 151:4 fashion 158:9 244:19 419:18,21 Favaloro 142:9,22,23 143:12,21 156:19 favor 7:15 10:17 12:8 13:3,25 15:14 16:25 20:19 21:19 25:3 26:8 29:13 47:17 58:1 103:16 105:5 117:6 119:20 137:19 146:18 153:14 159:15 164:23 186:24 190:4 192:19 203:14 205:10 210:5 211:8 213:9 215:17 217:7 219:2 220:5 223:9 224:22 228:19 230:24 240:10 243:7 245:17 246:20 249:10 250:6 251:4,25 252:25 253:25 254:23 255:17 259:2 262:24 265:9 267:18 269:18 271:12 403:5 407:17 412:17,24 415:13 416:5 favorable 147:2 149:7 158:12 219:13 224:15 favorably 119:1,5 favored 301:22 fear 135:12 feasible 404:7 405:5 406:21 408:19 410:2 feature 418:15 February 60:5 278:22 295:2 383:20 federal 9:13 283:15 fee 348:24 349:7 feel 90:3 110:22 335:9
--	---	--	---



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

412:2	227:10 279:17 411:2	foregone 339:15	founded 349:9
feeling 46:8 62:25	finish 105:4 311:3 348:15	forest 182:15 204:22 205:9 251:12,15	Fountaine 356:17
feet 323:19	finished 143:15 362:17	forever 67:9	Fourchon 22:13
fellow 55:21 153:4	fire 209:3	Forgive 279:8	fourth 44:8 45:2 184:15
felt 72:23 343:5	firmly 395:2	forgot 82:18	fracking 142:16 143:19
field 139:3,9 140:20,23 141:4,8,21 148:13 369:2	fiscal 293:18,20 383:18	form 101:1 208:12 209:10 327:25 379:12	franchise 171:19 173:23
fight 309:8 347:20	fish 22:21,22 81:23	formal 116:10 356:11	Frank 142:23
figure 129:22 178:7 304:22 362:11	fishing 80:6 144:22,25	formally 175:11 235:9 322:22 356:20 358:23	frankly 343:20 345:22 384:25 396:14
file 49:3 60:4 69:4 79:17 235:25 270:8 327:4 360:23	fit 37:3 46:7 118:13 217:19 264:25 289:7 290:17 291:17	formula 359:21	free 316:25
filed 40:4 79:15 85:10 86:13 104:4 112:11 113:3,15 118:19 163:23 210:19 211:15 229:20 235:22 238:25	fits 290:11	Fort 307:14	Friday 342:12,13 348:21
filing 236:15 281:14	fix 78:6	forward 37:17 46:24 47:3 48:21 55:13 72:24 73:6,9 78:6,12 82:13 88:4 93:8 95:11 100:16 101:17 108:9 112:1 113:19,23 115:9 116:24 117:16 118:18,20 123:5,16 125:15 132:23 135:11 136:4 137:2 138:1,17 142:20 146:4 147:16 148:21 158:5 159:2 160:11 167:15 169:11 196:12 197:2 198:1,24 199:15 206:19 211:14 213:18 217:8,21 218:3,7 225:20 226:23 231:18 241:5 243:19 244:21 259:10 262:10 275:9 320:25 321:17 322:25 327:14 332:16 334:19 335:25 339:19 341:14,25 342:4 355:7 356:3 377:7 383:22 398:1 405:22 412:6 418:7 419:7	friendly 60:22 91:18 114:7 116:22 381:3 389:17,21
filings 281:11	flexibility 314:24 372:4,8	forward 37:17 46:24 47:3 48:21 55:13 72:24 73:6,9 78:6,12 82:13 88:4 93:8 95:11 100:16 101:17 108:9 112:1 113:19,23 115:9 116:24 117:16 118:18,20 123:5,16 125:15 132:23 135:11 136:4 137:2 138:1,17 142:20 146:4 147:16 148:21 158:5 159:2 160:11 167:15 169:11 196:12 197:2 198:1,24 199:15 206:19 211:14 213:18 217:8,21 218:3,7 225:20 226:23 231:18 241:5 243:19 244:21 259:10 262:10 275:9 320:25 321:17 322:25 327:14 332:16 334:19 335:25 339:19 341:14,25 342:4 355:7 356:3 377:7 383:22 398:1 405:22 412:6 418:7 419:7	friends 329:3
fill 263:20 327:24 401:13	flip 49:12	formula 359:21	fringes 67:14
filled 101:1 193:4 280:12 394:4 401:17	flips 385:11	Fort 307:14	front 65:13 162:20 182:9 201:6,17 246:2 261:10 265:6 286:1 391:15 393:7
film 224:3	floor 114:1 186:6 364:7	forward 37:17 46:24 47:3 48:21 55:13 72:24 73:6,9 78:6,12 82:13 88:4 93:8 95:11 100:16 101:17 108:9 112:1 113:19,23 115:9 116:24 117:16 118:18,20 123:5,16 125:15 132:23 135:11 136:4 137:2 138:1,17 142:20 146:4 147:16 148:21 158:5 159:2 160:11 167:15 169:11 196:12 197:2 198:1,24 199:15 206:19 211:14 213:18 217:8,21 218:3,7 225:20 226:23 231:18 241:5 243:19 244:21 259:10 262:10 275:9 320:25 321:17 322:25 327:14 332:16 334:19 335:25 339:19 341:14,25 342:4 355:7 356:3 377:7 383:22 398:1 405:22 412:6 418:7 419:7	Frymaster 258:7 259:8 260:14,18 262:18 265:11
finally 172:17 371:9 419:22	Florida 244:9	forward 37:17 46:24 47:3 48:21 55:13 72:24 73:6,9 78:6,12 82:13 88:4 93:8 95:11 100:16 101:17 108:9 112:1 113:19,23 115:9 116:24 117:16 118:18,20 123:5,16 125:15 132:23 135:11 136:4 137:2 138:1,17 142:20 146:4 147:16 148:21 158:5 159:2 160:11 167:15 169:11 196:12 197:2 198:1,24 199:15 206:19 211:14 213:18 217:8,21 218:3,7 225:20 226:23 231:18 241:5 243:19 244:21 259:10 262:10 275:9 320:25 321:17 322:25 327:14 332:16 334:19 335:25 339:19 341:14,25 342:4 355:7 356:3 377:7 383:22 398:1 405:22 412:6 418:7 419:7	fuel 208:2,16,19
finance 48:25 175:15	flow 49:24	forward 37:17 46:24 47:3 48:21 55:13 72:24 73:6,9 78:6,12 82:13 88:4 93:8 95:11 100:16 101:17 108:9 112:1 113:19,23 115:9 116:24 117:16 118:18,20 123:5,16 125:15 132:23 135:11 136:4 137:2 138:1,17 142:20 146:4 147:16 148:21 158:5 159:2 160:11 167:15 169:11 196:12 197:2 198:1,24 199:15 206:19 211:14 213:18 217:8,21 218:3,7 225:20 226:23 231:18 241:5 243:19 244:21 259:10 262:10 275:9 320:25 321:17 322:25 327:14 332:16 334:19 335:25 339:19 341:14,25 342:4 355:7 356:3 377:7 383:22 398:1 405:22 412:6 418:7 419:7	full 32:22 115:11 124:17 130:3 180:9 280:8 304:21 330:19 332:11 344:17 396:16
financial 366:6	Flowers 240:24 241:3, 15	forward 37:17 46:24 47:3 48:21 55:13 72:24 73:6,9 78:6,12 82:13 88:4 93:8 95:11 100:16 101:17 108:9 112:1 113:19,23 115:9 116:24 117:16 118:18,20 123:5,16 125:15 132:23 135:11 136:4 137:2 138:1,17 142:20 146:4 147:16 148:21 158:5 159:2 160:11 167:15 169:11 196:12 197:2 198:1,24 199:15 206:19 211:14 213:18 217:8,21 218:3,7 225:20 226:23 231:18 241:5 243:19 244:21 259:10 262:10 275:9 320:25 321:17 322:25 327:14 332:16 334:19 335:25 339:19 341:14,25 342:4 355:7 356:3 377:7 383:22 398:1 405:22 412:6 418:7 419:7	fullest 232:12
financially 322:10	fly 358:12	forward 37:17 46:24 47:3 48:21 55:13 72:24 73:6,9 78:6,12 82:13 88:4 93:8 95:11 100:16 101:17 108:9 112:1 113:19,23 115:9 116:24 117:16 118:18,20 123:5,16 125:15 132:23 135:11 136:4 137:2 138:1,17 142:20 146:4 147:16 148:21 158:5 159:2 160:11 167:15 169:11 196:12 197:2 198:1,24 199:15 206:19 211:14 213:18 217:8,21 218:3,7 225:20 226:23 231:18 241:5 243:19 244:21 259:10 262:10 275:9 320:25 321:17 322:25 327:14 332:16 334:19 335:25 339:19 341:14,25 342:4 355:7 356:3 377:7 383:22 398:1 405:22 412:6 418:7 419:7	fund 328:20
find 18:3 30:19 31:11 112:17 118:9 135:20 136:15,16 139:4 140:21 141:14,19 184:22 225:13 258:13 363:13 405:13	focus 109:24 111:16	forward 37:17 46:24 47:3 48:21 55:13 72:24 73:6,9 78:6,12 82:13 88:4 93:8 95:11 100:16 101:17 108:9 112:1 113:19,23 115:9 116:24 117:16 118:18,20 123:5,16 125:15 132:23 135:11 136:4 137:2 138:1,17 142:20 146:4 147:16 148:21 158:5 159:2 160:11 167:15 169:11 196:12 197:2 198:1,24 199:15 206:19 211:14 213:18 217:8,21 218:3,7 225:20 226:23 231:18 241:5 243:19 244:21 259:10 262:10 275:9 320:25 321:17 322:25 327:14 332:16 334:19 335:25 339:19 341:14,25 342:4 355:7 356:3 377:7 383:22 398:1 405:22 412:6 418:7 419:7	fundamentally 285:17
finding 333:19	focused 181:6 182:14 320:22	forward 37:17 46:24 47:3 48:21 55:13 72:24 73:6,9 78:6,12 82:13 88:4 93:8 95:11 100:16 101:17 108:9 112:1 113:19,23 115:9 116:24 117:16 118:18,20 123:5,16 125:15 132:23 135:11 136:4 137:2 138:1,17 142:20 146:4 147:16 148:21 158:5 159:2 160:11 167:15 169:11 196:12 197:2 198:1,24 199:15 206:19 211:14 213:18 217:8,21 218:3,7 225:20 226:23 231:18 241:5 243:19 244:21 259:10 262:10 275:9 320:25 321:17 322:25 327:14 332:16 334:19 335:25 339:19 341:14,25 342:4 355:7 356:3 377:7 383:22 398:1 405:22 412:6 418:7 419:7	funded 67:16
fine 61:20 122:1 208:13	focusing 179:16	forward 37:17 46:24 47:3 48:21 55:13 72:24 73:6,9 78:6,12 82:13 88:4 93:8 95:11 100:16 101:17 108:9 112:1 113:19,23 115:9 116:24 117:16 118:18,20 123:5,16 125:15 132:23 135:11 136:4 137:2 138:1,17 142:20 146:4 147:16 148:21 158:5 159:2 160:11 167:15 169:11 196:12 197:2 198:1,24 199:15 206:19 211:14 213:18 217:8,21 218:3,7 225:20 226:23 231:18 241:5 243:19 244:21 259:10 262:10 275:9 320:25 321:17 322:25 327:14 332:16 334:19 335:25 339:19 341:14,25 342:4 355:7 356:3 377:7 383:22 398:1 405:22 412:6 418:7 419:7	funds 314:7
	folks 180:20 185:13	forward 37:17 46:24 47:3 48:21 55:13 72:24 73:6,9 78:6,12 82:13 88:4 93:8 95:11 100:16 101:17 108:9 112:1 113:19,23 115:9 116:24 117:16 118:18,20 123:5,16 125:15 132:23 135:11 136:4 137:2 138:1,17 142:20 146:4 147:16 148:21 158:5 159:2 160:11 167:15 169:11 196:12 197:2 198:1,24 199:15 206:19 211:14 213:18 217:8,21 218:3,7 225:20 226:23 231:18 241:5 243:19 244:21 259:10 262:10 275:9 320:25 321:17 322:25 327:14 332:16 334:19 335:25 339:19 341:14,25 342:4 355:7 356:3 377:7 383:22 398:1 405:22 412:6 418:7 419:7	furnished 168:20
	follow 88:11 91:7 121:20 127:3 233:18 268:17 298:19 376:23 382:3	forward 37:17 46:24 47:3 48:21 55:13 72:24 73:6,9 78:6,12 82:13 88:4 93:8 95:11 100:16 101:17 108:9 112:1 113:19,23 115:9 116:24 117:16 118:18,20 123:5,16 125:15 132:23 135:11 136:4 137:2 138:1,17 142:20 146:4 147:16 148:21 158:5 159:2 160:11 167:15 169:11 196:12 197:2 198:1,24 199:15 206:19 211:14 213:18 217:8,21 218:3,7 225:20 226:23 231:18 241:5 243:19 244:21 259:10 262:10 275:9 320:25 321:17 322:25 327:14 332:16 334:19 335:25 339:19 341:14,25 342:4 355:7 356:3 377:7 383:22 398:1 405:22 412:6 418:7 419:7	Furniture 23:2
	fool 388:23	forward 37:17 46:24 47:3 48:21 55:13 72:24 73:6,9 78:6,12 82:13 88:4 93:8 95:11 100:16 101:17 108:9 112:1 113:19,23 115:9 116:24 117:16 118:18,20 123:5,16 125:15 132:23 135:11 136:4 137:2 138:1,17 142:20 146:4 147:16 148:21 158:5 159:2 160:11 167:15 169:11 196:12 197:2 198:1,24 199:15 206:19 211:14 213:18 217:8,21 218:3,7 225:20 226:23 231:18 241:5 243:19 244:21 259:10 262:10 275:9 320:25 321:17 322:25 327:14 332:16 334:19 335:25 339:19 341:14,25 342:4 355:7 356:3 377:7 383:22 398:1 405:22 412:6 418:7 419:7	future 42:14 65:20,23 110:24 113:2,12 131:23 136:4 157:11 162:19
	force 325:8	forward 37:17 46:24 47:3 48:21 55:13 72:24 73:6,9 78:6,12 82:13 88:4 93:8 95:11 100:16 101:17 108:9 112:1 113:19,23 115:9 116:24 117:16 118:18,20 123:5,16 125:15 132:23 135:11 136:4 137:2 138:1,17 142:20 146:4 147:16 148:21 158:5 159:2 160:11 167:15 169:11 196:12 197:2 198:1,24 199:15 206:19 211:14 213:18 217:8,21 218:3,7 225:20 226:23 231:18 241:5 243:19 244:21 259:10 262:10 275:9 320:25 321:17 322:25 327:14 332:16 334:19 335:25 339:19 341:14,25 342:4 355:7 356:3 377:7 383:22 398:1 405:22 412:6 418:7 419:7	
	Ford 138:22,23	forward 37:17 46:24 47:3 48:21 55:13 72:24 73:6,9 78:6,12 82:13 88:4 93:8 95:11 100:16 101:17 108:9 112:1 113:19,23 115:9 116:24 117:16 118:18,20 123:5,16 125:15 132:23 135:11 136:4 137:2 138:1,17 142:20 146:4 147:16 148:21 158:5 159:2 160:11 167:15 169:11 196:12 197:2 198:1,24 199:15 206:19 211:14 213:18 217:8,21 218:3,7 225:20 226:23 231:18 241:5 243:19 244:21 259:10 262:10 275:9 320:25 321:17 322:25 327:14 332:16 334:19 335:25 339:19 341:14,25 342:4 355:7 356:3 377:7 383:22 398:1 405:22 412:6 418:7 419:7	
	foregoes 127:18 370:15	forward 37:17 46:24 47:3 48:21 55:13 72:24 73:6,9 78:6,12 82:13 88:4 93:8 95:11 100:16 101:17 108:9 112:1 113:19,23 115:9 116:24 117:16 118:18,20 123:5,16 125:15 132:23 135:11 136:4 137:2 138:1,17 142:20 146:4 147:16 148:21 158:5 159:2 160:11 167:15 169:11 196:12 197:2 198:1,24 199:15 206:19 211:14 213:18 217:8,21 218:3,7 225:20 226:23 231:18 241:5 243:19 244:21 259:10 262:10 275:9 320:25 321:17 322:25 327:14 332:16 334:19 335:25 339:19 341:14,25 342:4 355:7 356:3 377:7 383:22 398:1 405:22 412:6 418:7 419:7	
		forward 37:17 46:24 47:3 48:21 55:13 72:24 73:6,9 78:6,12 82:13 88:4 93:8 95:11 100:16 101:17 108:9 112:1 113:19,23 115:9 116:24 117:16 118:18,20 123:5,16 125:15 132:23 135:11 136:4 137:2 138:1,17 142:20 146:4 147:16 148:21 158:5 159:2 160:11 167:15 169:11 196:12 197:2 198:1,24 199:15 206:19 211:14 213:18 217:8,21 218:3,7 225:20 226:23 231:18 241:5 243:19 244:21 259:10 262:10 275:9 320:25 321:17 322:25 327:14 332:16 334:19 335:25 339:19 341:14,25 342:4 355:7 356:3 377:7 383:22 398:1 405:22 412:6 418:7 419:7	
		forward 37:17 46:24 47:3 48:21 55:13 72:24 73:6,9 78:6,12 82:13 88:4 93:8 95:11 100:16 101:17 108	

193:5 199:3 207:21 218:17 373:9	George 231:22 236:9	government 33:1,5 45:16 59:7 61:2,14 90:23 91:22,23 108:12 111:25 114:13,19 115:5 116:4 151:5,17 171:11 175:10 198:4 281:24 282:6,12 283:2 297:3,4 311:13 312:22 328:21, 22 329:5 357:10,12 370:12 371:18 373:10 377:23 381:13 386:25	great 158:24 275:3,4 371:9 377:20 407:9 419:15
G	Georgia 231:9,16 232:1 243:2,4	governmental 92:12 381:20 413:23 414:12, 15	greater 170:13 185:1
game 130:12 393:14	get all 351:16 392:5 415:25	governments 19:14 362:5 379:20 394:16	green 168:19
gantry 88:22	Gibraltar 18:21	Governor 4:15 31:18 36:17 42:20 46:5 56:24 72:20,23 75:9 80:25 88:1,4 89:24 90:13 91:4 103:3 110:4 112:8 184:2 187:8 312:20 315:16 325:16 339:20 345:4 348:3 372:4,7 373:22,23 375:18 383:3 386:10 389:7 390:5 411:17 416:25 417:2	Grid 250:19
Garden 22:17	gin 291:11	Governor's 66:12 134:23 226:1 236:11 237:3 279:2 309:14 342:23 371:11 372:16 373:18 374:8 375:25 379:15 380:15 418:10 419:24	group 11:12,15 16:1,13 19:3 23:13 30:12,23,25 31:3,6,9 33:7,16 49:18 63:14,15 113:4 114:2 117:3 118:11 120:10 135:9 136:14 147:3 154:1 155:7,11 158:6, 10,13 159:8,25 160:3 190:21 193:12 201:22 202:22 205:17,20,24 206:5 211:22 212:5 219:14 292:9
gas 208:3 287:25 323:6	give 33:3,6 38:5 73:11 90:25 91:5 99:5 110:22 116:5 123:8 131:2 133:17 134:2 167:4 171:4 174:20 207:2 214:17 282:2,9,13,16, 18,20 289:1 297:21,24 303:19 305:16 310:21 313:5,14 319:19 325:12 330:25 333:4 352:12 358:24 369:9 396:19	GP 231:24 233:20 234:11	grouped 30:7 211:17
gates 330:22	giving 115:2 303:11 311:6,12 335:17 377:14 398:3	grain 291:4	grouping 108:10 109:9,24 117:17 120:13 154:7,23,24 198:17
gateway 326:10	glad 111:5 152:4 358:13	grandfather 32:18	groupings 30:6,9
gateways 309:13 325:20	global 93:25 104:8,10 178:24,25	grant 80:15 169:25 251:16 340:1 379:20	groups 30:8 136:13 202:7 322:23
gather 271:22	goal 151:20 348:13 367:8 386:15	granted 76:24 272:21 296:10,18 349:17 370:14 388:1	growth 131:12
gathering 333:10	goals 379:18 386:22	granting 95:7,8 380:1	guarantee 234:7 341:15
gave 113:17 134:6 375:8	good 4:2 9:7 17:15 39:5 45:13 52:4 78:22 80:1 86:2,21,22,24 93:10 94:10 99:11 128:15 134:20 136:18 138:8,19 147:19 157:12 167:20 175:1 177:3 182:19 183:23 188:7 217:11 303:14 307:19 335:16 343:5 349:24 371:1 402:2,4 415:12	grants 370:13	guaranteed 328:1
GE 250:19	goods 214:11 338:18, 23,25 339:11	Graphic 122:15	guarantees 373:8,14
gears 70:12	governance 114:17		guess 41:1,25 57:16 62:13 95:17 99:6 107:22 118:24 130:23 141:13,18 142:4 144:2 165:16 184:14 234:24 288:24 289:11 304:20 317:20 319:18,25 406:15
Geismar 13:17	governing 19:24 20:3 213:22 273:9 296:25 302:25 364:20 369:19 381:8 403:15 414:19		guidance 74:5 282:25
gem 151:8			guidelines 134:25 136:10 288:15 388:14
general 148:1 169:3,23 247:3,6,14 249:5 250:14,18,24 263:23 264:22 265:23 267:3,9 268:9 269:1 277:15 328:19 405:10 407:15 412:18,21,23			Guidry 231:19,22 232:13 240:18,21
generalized 334:16			
generally 106:9 113:8 293:21 305:21 306:9 339:13 406:23			
generate 289:13 337:25			
generated 130:5 338:19			
generates 145:24			
gentleman 57:21 287:15			
gentlemen 78:14			



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

Gulf 14:12,16 188:16, 21 189:10 190:14,16 252:11,16	hat 362:3	hey 62:17 234:3	House's 342:2
gut 395:24	hate 225:18 236:10	high 34:18 128:14 148:13 214:9,12,17 284:9	houses 130:20
guys 89:7,16 151:23 177:22 270:11 329:14 334:20	hated 112:25	higher 128:16 338:23, 24 339:1	HR 39:19
<hr/> H <hr/>	Hauser 256:7,14	Hinton 274:13,14,17, 18,21	HRI 27:23
half 56:15 57:23 157:24 179:11,12 244:15 314:8 411:24	head 179:17 181:6,10 184:13,14 185:7,8 362:2	hire 401:23	Hudson 5:24 6:1 97:9, 10 399:20,21
Halliburton 22:19	headaches 396:20	history 274:2	huge 63:18 149:17 177:25 266:24 371:19
halls 329:13	headed 272:14 311:21	hit 131:13,14 374:23	Hughes 120:22 122:6 131:3 133:16 138:16, 21,24 144:1,16,18,20, 23 145:1
hand 151:19 288:5 332:17 366:5 378:10,13 379:24 380:3 417:17 418:19	headquarters 242:25	hold 121:13 169:18	Hughes' 121:5,9,14
handed 358:4 403:20	health 19:1,2 23:10 81:16,24 82:1	holder 232:18 233:17	human 81:16
handle 276:24	healthcare 82:3 366:20,22 368:5	holders 232:19 233:13 339:14	hundred 32:21 33:2 282:18 296:16 297:24 328:8 330:5
handled 244:7 247:19, 22	hear 65:15 238:17 296:12 331:19 335:16 384:17	holding 389:4	hundreds 410:8,9
handles 244:13	heard 63:14,24 64:4 95:4 174:2 188:4 212:6, 7,10 219:12,16 260:23 290:2 345:5 350:10 368:24 382:5	home 27:4 345:10	Hunt 251:12,15
Handley 47:1,2,15,16 82:15,16 84:21 85:4 405:22,24	hearing 73:10 103:22 294:6,11,13 295:1,9,10, 19 335:19 355:12	honor 90:20	hurting 322:11 339:7
handout 156:9	heart 347:21	honored 351:20	hydrocarbon 287:19
happen 65:12 115:8 132:5 292:14 305:20 311:18 318:1 331:12	heat 209:3	hope 259:25 355:22 383:21	Hydrocarbons 254:10
happened 94:17 132:9, 14 133:7 234:17 258:18 305:2 341:24	Heather 5:20 13:3 97:5 205:1 254:20 399:19	hoping 151:25	hypothetical 304:17 309:15
happening 132:17 134:13 199:12 339:9	heavyweights 51:6	horse 183:10	<hr/> I <hr/>
happy 125:20	heels 200:22	Hospitality 21:4 23:4	I-12 382:16
hard 28:21 235:3 274:4 276:12,15	held 241:25 365:2	hot 374:23	I10 382:15
Harlon's 22:21,22	helped 36:13 43:4	Hotel 25:21 28:3	Iberia 22:20
harms 353:4	helpful 54:18 136:5 160:20 162:18 273:8	Houma 252:15,16	Iberville 9:16
Harper 41:4	helping 339:5	hour 67:13 391:23	idea 140:22 241:24 318:2 325:12 351:4 356:12 357:3 389:3
	helps 124:21	hourly 67:12 359:25 360:1,21 361:1	ideas 349:21
	Hernandez 22:24	hours 30:18 280:8 333:19 356:6 359:24 360:8 407:2 408:20 410:3,23 411:25 417:20	identical 367:19
	hesitant 354:16	house 36:9,19 37:5 58:18 64:21 172:16 304:5,15 306:6 316:3 351:3 352:22	identify 10:17 37:18 46:24 48:21 51:24 68:14 78:13,20 82:13 93:8 100:17 123:6 138:17 142:21 160:11



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

161:8 166:12 167:15 169:11 199:16 207:5,12 213:19 217:9 231:18 241:12 242:24 244:1 259:10 323:1 335:25 355:7 373:15 377:7 405:23	improvements 189:8 275:22	indentation 385:3	384:22 396:7
ifab 106:19,25 107:25 109:15,25	in-globo 159:3,5,8 202:22 210:24 211:1 219:18,20 227:2 228:15 302:5	indicative 145:15	ink 214:12
II 25:23	in-globo's 228:2	indirect 41:15	input 280:21 322:12,19 378:11 380:16 387:24
illustrated 16:6,16	inadvertently 291:8	individual 160:5 182:22 185:10 207:16 245:1 312:6 377:23	inside 90:22 208:24 302:1 312:9 363:14
imagine 199:11 349:19	incentive 93:18 132:10,13 300:16 310:23 366:7	individually 30:15,16 31:15	insisted 132:4
immediately 65:6 66:8 84:18 350:17 372:9	incentives 74:17 125:18 142:24 177:12 309:17,25 310:22	individuals 188:18 202:10 338:20 339:5,7	inspection 222:2
impact 54:4 81:14 89:12 129:12 130:3 133:19 150:15 182:10 293:19 302:24 319:17 322:17 338:15	incentivize 302:6 309:2	industrial 29:24 31:22 33:7 72:4,5 74:25 86:9 106:19 107:25 143:1,4 168:15 172:6 173:11 197:16 270:20 324:18 345:12 373:12 382:17	instance 208:8 218:11 286:2 288:8
impacted 283:5	incentivizing 308:13	industries 151:6,9 154:12,19 155:21 156:8 223:17,23 224:18	instant 132:15
impacts 80:17,19 337:21	include 35:16 380:10 386:1 414:13	industry 4:5 66:3 84:13 89:14 116:4 182:23 183:15 297:16 300:22 325:15 336:7 364:9 405:2	instruments 392:20
Imperial-savannah 122:21	includes 346:18	inefficiency 41:19	insure 32:6 90:16 112:15 144:6 328:3 342:3 343:7
implementation 417:8	including 187:21 233:4 313:4 321:25 371:10 415:23	info 68:1	integral 281:10 285:15, 16,21 286:12
implies 291:1	income 16:14 130:8,19 169:4 171:19 173:23 359:23,24	inform 75:1	integrated 174:12
important 75:7 79:25 83:13 90:23 115:10 177:19 178:18 185:15 188:3 216:17 266:23 270:4,6,12 384:7 389:19 416:21 419:6	inconsistent 316:17, 20	informal 116:11	intend 294:15 392:21
importantly 170:5	Incorporated 23:7 27:18,24 28:22 246:8	informally 175:10	intended 125:19
imported 208:5	incorrect 376:22	information 7:25 8:1, 19 35:17 39:11 40:7 44:23 76:21 78:1 102:5 125:23 126:5 136:5 162:22 163:22 204:8 215:2 216:4,12	intense 417:1
impose 230:1 239:14	incorrectly 101:2	informed 216:3,15	intent 294:5 339:20 340:9 347:11
imposed 370:16	increase 35:24 39:18 44:7 130:7 161:18 163:9 338:16	ingesting 81:25 82:1	intention 79:17 395:6
imposing 266:7	increases 39:19 161:24	Ingram 213:24,25 214:6,19 215:1	interest 112:21 168:6 226:24 308:1
impossible 346:19	increasing 330:24	inhouse 148:4	interested 101:15 352:1
improve 185:22	incurred 349:13	initial 162:10,23 229:12 231:11 241:7 247:7 259:17 362:17 378:19	interesting 135:19 384:16
improvement 307:1 337:6			internally 178:14,16 179:7 187:13



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

intricacies 197:12,20 198:9	item 10:22 12:15 13:11 14:8 15:21 53:18 76:13 98:16 263:14 270:23 279:13 329:21 362:3 364:5 365:4 401:8,11, 12 402:5,6 411:9 416:13	jobs 9:4,18,25 10:13 12:17 15:21 17:19 24:10 26:21 27:2,7,16, 21 28:2,7,12,19 29:1 31:2 33:12,13 35:6,14, 18,25 36:2,15,16,20,25 37:2,9 38:6,9,11,15,22, 23 39:11 40:13,18 41:11,14,25 42:13 43:1, 2,6 44:1,12 49:10 50:3, 9 52:7 54:16 55:16,17 56:8,14,25 57:3,9,13, 24,25 58:3,10 61:11 62:7,15,18 63:8,22 64:6,11,15 65:7,9,18,22 66:5,14,24 67:1,4,8,10, 11,12,15,20 73:1,4 74:24 75:14 77:3,8 79:24 83:1,3,7,8,11,17, 20,23 84:4,15,25 85:9, 13,17,21,22 87:22,23, 25 88:1,20,24 89:13 93:1,14,16,19,23 94:15 95:9 99:11 100:9,25 101:3,6,14 102:25 108:14 109:11,19 110:15 111:18 112:25 123:22 124:2,7,12,17, 25 125:5,12 128:7,8 130:8 133:13,19 135:1, 2,6 136:10,15 138:7 140:22 161:1 162:9,12 163:10,14,20 164:1 165:10,25 166:1,7,23 179:17 180:11,25 181:7,14,17,24 183:2 184:19,22 185:8,9,12 193:17,20 194:3,16 195:14,16,24 196:14, 16,18,19 197:13,16,17 198:5,10,11,12,20,21 199:7 200:6 203:24 204:13 205:19 222:10 226:5 279:25 280:3 281:2 282:14 283:7 301:11,20,22 305:14 306:2,3,5,8,10,12,13, 18,21,23 307:7 308:20 313:7,8 316:19 323:15, 16,23 324:2,17 334:21 343:16,22,23,24,25 344:7,18 345:4,14,23, 24 346:19 348:6 361:14	364:22 366:14,16 367:21 368:1,7,8 396:5 401:13 417:10 Joe 37:21 39:6 40:2 255:6 John 100:20 109:11 Johns 71:15 joint 39:7 53:17 jokingly 389:15 Jones 5:20 22:18 Joyce 22:7 judge 326:12 jump 330:18 346:6 jumped 417:14 June 31:24 32:14,15,20 33:10 37:11 38:13 39:13,14 65:4 104:5 234:12 241:10 257:6 261:9 270:9 295:15 327:22 351:8,22 352:11 389:6 417:2 jurisdiction 114:22 308:25 jurisdictions 420:2 juror 356:16,19 jury 275:18,21 322:6 356:21 419:2 justification 95:6
invest 171:1 176:14	items 111:16 266:6 397:8		
investment 17:19 23:12 93:15,22 94:15, 21 99:9 102:25 127:5, 17,20 133:10 134:12 135:25 140:8,11 170:25 175:22 181:18 185:17 187:9 281:13 282:23	ITEP 36:3,24 40:1 51:3 76:25 81:2 174:6 175:18 178:5 189:11 236:13 280:21 285:4 286:4 320:20,23 382:19 418:12		
investments 18:20 64:14 94:1,4,24 132:8, 13 134:9 187:14 228:9	Ivan 23:1		
invited 185:4	J		
involved 53:24 304:2 311:7 312:2 343:24 344:12 394:16	James 45:17 71:16		
involvement 53:22 312:22	Jan 6:8 97:17 400:3		
irrelevant 91:14	January 79:21 101:3 278:22 294:7		
Island 14:12,16 188:16, 21 189:11 190:14,17 252:11,16	Jeff 171:9,10,15 172:11 173:18 174:8 176:1 178:11 180:5,21 181:4		
issue 32:16 38:2,5 50:2 54:10 55:16 56:7 72:24 112:19 136:17 149:17 191:10 200:8 218:17 236:13 261:3 306:19 308:12,15 344:25 345:1 356:19 359:20 364:11 372:17 377:16 391:25 392:1 408:1 418:17	Jefferson 11:8,11 22:16,23 313:10		
issued 79:9 342:12 359:7	Jennifer 138:23		
issues 54:5 79:2,12 86:9 277:16 320:16 359:10 369:1 372:20	Jerry 5:20		
	Jersey 178:2		
	Jessie 138:19		
	Jim 335:23 336:5 345:2 353:7 392:1		
	job 38:6 40:6 83:14 84:2 99:23,25 125:2 126:24 127:14 128:5,20 129:25 130:14 162:25 167:7 185:1,16 299:24 300:2 301:4,9 303:2 324:6 335:1 344:12,13, 18 345:1,7 346:16,22, 23 347:8 359:15 360:16 365:5 394:3 401:8 407:9		
	K		
	K&w 122:13		
	K-12 310:1 320:20		
	Kathy 78:22 167:20 169:15		
	KBS 25:23		
	keeping 75:11,18 112:22		
	Keller 241:13,14		
	Kennedy 120:23 121:10,15 122:9 137:15		



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

147:2,15 148:1,2,5,6 149:19,23 153:7,8,9	language 67:1 277:11 308:6 313:17 341:10, 11,13 342:3 347:17 367:18,19 371:10,21 397:13 401:24 405:1 408:7 409:8,20 414:5, 16	leave 51:13 300:13 303:5 311:1 322:8 329:5 352:10 377:19	273:7 274:10
Kenney 121:14	lapsed 238:16	leaving 372:3	letting 233:2,12
killer 393:19	large 118:8 148:11 154:12,18 155:8 159:24 168:6 208:9 339:15 361:9 371:17 372:5	Leblanc 23:8	level 116:6,9 133:21 225:12 299:23 302:9 329:6 331:4,5
kind 70:12 88:18 94:13, 14 118:3 132:1 133:20 193:6 207:21 214:25 277:2 312:10 338:16 379:12 389:15	larger 31:7 372:7	led 30:13 32:13 39:12 49:6 52:18 53:2,5 54:19 55:19 58:9 59:10 61:10 68:11,19 74:5 82:2 87:19 129:18 132:3 133:5 141:18 142:7,13, 24 147:5,9 150:21 198:4 199:20 233:1 234:2 277:4,16 282:11, 25 297:17 315:18 317:15 321:2 348:4 357:21 362:6 391:20 394:2 397:14 405:25 406:17 417:9,19 418:8	levels 86:12 318:12 374:3 391:1
kinds 222:23 225:21	largest 170:21,23 273:25	LED'S 318:20	libraries 168:10
knew 150:8 234:11	Larry 241:18	LEEVAC 14:11,17	lieu 316:11 319:24
knock 188:18	lasted 411:24	left 105:1 183:9 227:7,9 261:2 278:14 319:1	Lieutenant 4:14
knowing 125:6 144:1 237:3	late 228:24 229:7,20 230:2 231:12 232:10 238:2,25 239:15 241:9, 25 242:6 243:22 245:24 246:2,5 247:9 256:4 260:21 261:7,21 263:24 270:8,10,13 278:22 281:11	legal 118:12 385:23 396:1	life 185:22 221:24 338:8 395:16
knowledge 57:5 150:13	latest 371:11	legislation 172:24	lift 185:18
Kostmayer 71:24 72:1	launch 383:8	legislative 173:7 278:25	light 168:19 271:3 272:15,18
Kristin 30:10 102:4 192:8	Laurel 18:17	legislatively 336:14	lignite 208:4
<hr/> L <hr/>	law 157:21 176:22 279:10 289:17 355:19 376:24 387:12 391:6 406:15,22 407:5	legislators 328:15 385:4	limit 390:2,3
LA 22:21	laws 405:9	legislature 171:24 174:3 336:17 358:10 379:5 383:21	Lincoln 18:20
lab 86:5	lawsuit 86:12	legitimate 65:12	lines 308:19
labor 324:9	lawyer 279:8 378:23	legitimately 63:15	Link 213:23 214:1,21 216:8 217:16
lack 217:17 338:10	lay 336:19	length 14:22 15:4 237:7	linkage 37:8
Lady 321:20	layout 298:21	lengthy 411:14	Liquefaction 106:20 108:4
Lafayette 9:14 11:16 16:17 23:24 253:12,14	LDEQ 86:3,17	letter 51:1 59:3 85:10 92:24 233:2 235:21 274:5	Liquide 154:12,18 203:3,12
Lafourche 22:14	leaders 108:21 115:4 116:12 275:15 322:7	letters 272:6,7,8,13	list 8:7 104:24 118:8 154:5 155:3,20 156:7 160:4,21 161:14 194:11,12 207:1 210:18 279:19 365:11
laid 43:11	learning 266:22 331:3, 21 335:12		listed 67:20,24,25 83:7, 9 84:25 139:6 156:16 163:12 194:9,17 296:25 397:23
Lake 272:5 273:1,4,21 275:15			listen 63:2 68:2 351:18
Lambert 17:10,14,22 18:7,14 19:10,17 21:1 22:1,2			listened 351:11,23,24
land 28:3 98:21,24 99:3 103:13 122:24 149:22, 24			listening 154:16
Laney 275:11			lit 180:4
			literally 43:6 55:24



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

litmus 378:25	308:25 311:7 312:1	32:1,6 39:17 71:21	192:6 209:18 210:23
live 150:25 185:10	313:4,13,15 326:8,10	72:2,9,14 75:12 78:23	226:21 230:20 236:23
281:20 356:13 405:4	334:25 339:21 378:12	79:14,25 82:17 93:11	237:17 242:15 245:10,
	380:2 386:16,19	112:16 113:16,21 115:1	12 246:17 248:19
livelier 417:3	locate 280:18 297:16	122:20 135:17 150:7,17	250:4,22 252:21 253:20
living 67:12 185:14	located 16:12 39:22	166:25 169:24 178:1	254:17 255:11 261:17,
Livingston 23:13	71:21 72:2 158:24	183:9,21 187:10 216:9	23 263:10 267:14
LLC 9:11,16 11:5,11,20	169:20 304:19 369:11	217:13 223:17,23	271:10 278:2 279:12,20
12:22 13:14 14:11,12,	414:23	224:18 252:15,17	287:11 320:1 321:15
17,18 18:17,20 19:3	locating 361:10	253:9,11 275:12 305:10	339:13 349:23 351:11
21:4,7 22:14,16,18,22,	location 13:12 39:24	320:7,8 321:22 323:6	352:1,2 357:9 358:5,6
25 23:2,4,11,13,15,17,	252:9,21 284:20 329:19	328:11 332:20 336:5	368:13 382:11 394:23
20,24 24:2 25:21,23	330:12	338:10 357:6 361:6,10	402:21 408:4 409:7
26:18 27:9,12 28:9 35:2	locations 177:8 178:5	394:5 401:14,18,21,22	417:21
48:6 104:9,11 108:1,4	Lodging 27:23	404:10 405:8	Madison 322:1
119:9 122:12,14,16,18,	long 168:4 171:2 285:8	Louisiana's 112:22	magnet 208:25 209:6
20 153:8,10 188:25	307:24 337:21 368:1	337:9	mail 214:13,21,25
190:15,17 209:21 225:4	417:20 420:4	love 64:12 140:21,22	235:4
227:24 228:7,9,12	longer 16:3,12 32:21	386:23 392:16	mailed 233:15
231:10 249:25 250:20	115:2 128:18 173:2,12	low 128:14	main 49:18 50:11,13
251:15 252:12 253:13	233:13,22 235:2 331:25	lower 128:17	264:13
LNG 104:10	372:2	LP 11:23 104:12 106:23	maintain 40:18 91:3
loading 69:13	looked 99:8 100:22	108:2 119:11,13 122:22	183:19 271:8
loan 275:22,24	135:15 168:13 349:22	154:13,19 192:13	maintained 282:15
local 19:13,20,24 20:2	350:8 394:25	204:23	maintenance 31:6
32:25 33:5 45:16 51:10	lose 43:6 52:6 77:3	Lubes 186:16	42:19 101:24 102:13
59:6 61:1,13 70:16	79:24 85:21 311:1	lubricants 177:23	106:10 110:18 118:3,5
71:9,10 72:3 80:3,12	350:22 351:6 393:20	lunch 51:13	155:14,18 156:12,17,23
91:21 92:11 108:11	losing 276:2 320:3	Lusk 100:19,20 101:9	157:1,4,10 158:3 161:5
114:12,16,19 115:3,5	loss 54:16	102:3,14 103:5	225:14 281:4,5 284:21,
116:5,9 175:4 176:13	lost 57:9 130:1 162:13		23
187:21 198:3 280:21	350:23 393:21	M	major 5:15 21:17 97:1
281:24 282:1,6,11	lot 8:11 89:11 93:19	MA 191:7	254:18 285:13 287:9
283:2 296:5,24 299:23	110:9 112:18 125:8	machinery 286:23	384:7 399:18
302:8,16,25 303:24	136:15 175:21 270:6	287:3 288:11 289:19	majority 71:15 148:11
304:1 311:13 312:6,21	278:19 279:21 285:25	290:23 402:12	328:20 334:9
314:6,11 322:12,19	327:8 335:19 337:1,24	Mackenzie 253:12	make 17:15 36:11
328:21,22 329:4 331:7	350:22 351:6 368:24	MACT 191:14	49:17 54:3 57:5 67:13
345:4 357:10 362:5	372:18 378:8 383:6	made 20:16 24:21 25:2	70:2,25 74:22 75:20
364:20 369:19 370:12	391:6	29:11 46:16 60:8 64:15	77:16 86:19 90:1,4
371:17 373:9 377:23	lots 293:2 310:5	66:18,19 80:25 112:8	91:1,15 94:1,24 104:21
379:17,19 380:16,19,21	loud 293:12	121:3,11 135:13 140:16	106:17 115:16 118:16
381:8,12,20 382:18	Louisiana 11:10,15	149:10 164:18 177:20	121:16 124:5 134:3
386:25 390:6,25 394:15	13:16 22:22 23:3,16,19	183:16 189:14,15,16	143:1 148:15 155:4
414:11,15 418:13			157:5 174:1 182:19
locally 322:18			183:4 193:9 197:20
locals 80:14 296:8,15			198:23 218:3,6 227:2
301:9 303:11 305:15			



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

232:14 233:17 235:7	manager 52:23 53:20	marine 98:20,23 99:3	300:21 316:8 338:20
237:12 242:4,12 245:7	55:1,8 68:25 138:24	103:13 122:23 188:24	365:19 402:11
248:11 258:8 259:20	148:1 161:12 166:16	190:14 210:1 212:25	meant 88:1,2 128:13
261:22 262:8,12 265:18	194:2 207:17 214:1	252:11	measure 332:8 339:15
270:10 271:22 272:18,	232:1 244:5	Marketing 212:11,16	measured 332:10,12
22 275:13 277:6,18	mandated 81:3	213:17 215:13	364:17
279:14 280:14 283:18	mandatory 314:21	markets 149:16	measures 79:10
284:8 285:10,22 286:5,	Mandi 53:4,14 172:21	Marley 147:20,24	median 16:14 361:2
13,25 287:8 288:13	362:2 376:16	Martin 139:21,22 140:2	meet 24:5 74:15 87:17
289:5 290:19 292:10	Mandy 37:24 38:3	Martiny 5:25	134:10 175:15 297:17
293:3,25 294:2,15,23	Mann 213:20,21 215:23	Mary 28:4	366:23 368:4 408:9
295:13 300:22 304:5	216:10,18,21	mass 218:8,13 286:22	meeting 4:5,7 7:11,24
309:18,19 315:22,25	manner 146:11 341:25	287:1 288:10 289:18	8:16 23:23 34:23 35:9
317:23,25 332:18 340:2	Manny 5:19	290:7,22 291:18,20	51:21 55:20 74:19
345:19 349:2 352:15	manufacture 209:6	365:20 396:25 402:11	110:7 111:22 120:17
358:8,11 364:16 366:9	214:5 221:1,5 287:5	massive 397:8	135:21 136:20 152:2
368:19 369:21 372:12	289:11	material 50:12,15	154:6 232:7,9 246:1,12,
374:8 378:10 381:6	manufactured 72:8	214:4,18 288:9	17 256:6,21 272:3
382:2 389:24 392:3	89:7 287:17	materials 208:1,5	275:16 294:25 333:10
395:16 402:22 404:12	manufacturer 8:23	209:8 214:10,11,13	334:11 341:12,21
405:15 409:6 411:5	71:20 143:11 152:16	286:17,21	348:21 350:24 358:3,5,
415:24	218:20	math 76:19	6 362:13 364:8 376:24
makers 60:20 61:4	manufacturers 361:8	matrix 369:15	403:21 404:7,25 406:14
makes 16:22 42:5 55:9	365:23	matter 91:13 116:14	408:18 410:2 411:14,
73:5 127:17 135:19	manufactures 209:1	193:5 231:24 341:18	21,23 420:19
196:4 248:15 258:23	manufacturing 66:6	388:22	meetings 112:19 229:6
273:21 295:22 303:13	84:16 139:3,9,24 140:1,	maximum 191:15	232:5 264:12 266:8
360:12 370:6 389:21	5,6,10,19 141:4,7,21	Mayor 5:3 10:14 15:13	279:10 281:21 333:18
405:18	142:17 143:10,20	96:14 224:19 269:15	355:19 357:20 372:25
making 65:11 148:19	144:7,8 147:7,11 148:9	399:5	376:20 377:1 403:15,23
149:4 159:4 217:18,23	149:3 206:13,20 207:23	MCA 42:6 48:8 65:21	404:3,4 405:3,6 406:15,
267:8 286:7,12 288:7	208:7 217:20 218:4	66:14 304:10	22 407:4 408:12,15
293:12 319:19 328:11,	224:11,13 281:9,11	MCA'S 33:9 65:3,19	409:24 417:21
12 333:10 352:25 364:6	285:18,19 286:15	121:22 200:21 280:23	Melissa 4:7 7:8 95:20
366:11 367:23 387:10	287:5,15,22 288:5	MCAS 64:24	213:21 275:2
Malone 5:20,21 13:3	290:5 291:21 292:1,6	MCI 37:8	member 12:4 26:5
29:12 97:5,6 205:1	301:16,18 304:12 307:4	meaninglessness	58:18 150:24 263:25
209:24 213:7 246:18	323:25 360:22 361:5,	84:3	266:21
251:2 254:20 261:14	12,15 370:22 402:10	means 149:20 152:13	members 7:17 10:18
296:3,4,14,22 298:7,13,	414:22	156:23 200:13 270:5	12:8,10 13:1,5,23 14:2
23 299:2,6,10,15,19	Marathon 106:22,25	276:1 286:22 287:1	15:15 17:2 20:10,18,21
300:6 301:1 305:23	108:1,16 109:9,10,15,	288:10 289:17 290:21	21:15,21 25:4 26:3,10
313:1 319:19 377:18	18,23 111:6,19 190:24	MCA 42:6 48:8 65:21	29:9,15 34:9 37:20
399:19	191:2,13 192:7,13	66:14 304:10	40:22 45:11 46:3,22
Malone's 381:10	Margaret's 27:3	MCAS 64:24	47:20 54:1 76:11 80:23
Mammoth 13:15		MCI 37:8	82:9 86:17 95:16,20
man 329:3		meaninglessness	103:18 105:7 117:7
Management 18:22		84:3	



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

119:19,22 137:20 145:9 146:20 150:21 153:16 156:8 159:17 164:23,25 187:1 190:6 192:5,21 193:10 203:16 205:11 209:17 210:9 211:7,9 213:8,11 219:4 220:5,7 223:11 224:21,24 226:11 228:18,21 231:1,21 240:12 243:9 245:18 246:22 249:12 250:8 251:6,25 252:2 253:1,24 254:2,22,25 255:16,18 259:5 263:1, 19 265:13 267:20 269:21 271:14 276:11, 21 284:2 321:9,11 322:5 323:4 333:1 336:4 351:24 353:18 359:9 376:7 377:4,13, 22 382:9,12 390:16 398:15 403:4,7 407:19 411:12 412:25 415:15 416:8 417:13	7,12 25:10,16 26:16 29:4,20,21 metro 174:15 175:5 Michael 377:5,11 microphone 180:1 262:14 293:11 Mid 23:6 mid-may 234:12 middle 233:25 midway 341:1 Mike 207:13,14,25 miles 320:6 mill 121:15 148:2,6,17, 21 149:19,23 153:7,8 290:4,7 291:5,12 Miller 6:4,5,12,14 7:13 14:20,21 15:12 70:7,10, 11 71:7,17 72:7,16 97:13,14 103:10,11 158:20,21 177:5,6 196:6 220:1 230:21 250:23 255:12 267:15 269:25 270:1,17 317:8, 9 334:4,5 387:20,21 390:1,21 399:24,25 402:25 419:9 Millie 4:24 12:5 16:24 96:10 216:22 399:5 million 8:25 49:22 59:14 67:6 70:22 71:11 99:10 128:19 133:16 140:12 168:14 169:25 170:11,17 188:2,5 373:13 mind 33:14 43:5 167:2 314:15 388:17 389:23 mindful 326:15 Mineral 122:14 minimum 359:16 361:6,12 minute 94:23 157:13 194:10 271:4 273:7 310:24	minutes 7:21 271:7,13 391:1 Miranda 41:7,9 misapplication 387:12 miscellaneous 38:12, 17 42:6 49:4 102:1 miserable 395:16 misery 222:18 misheard 67:3 missed 66:23 324:11 350:4 missing 127:25 Mississippi 305:8 320:4 382:15 mist 208:13 mistake 93:1 100:24 mistaken 355:16 Mitchell 53:13,14 54:23 55:5 172:22 175:12 176:18 177:17 180:18 364:3 365:12 376:18 401:16 402:15 410:22 Mix 9:10 mixing 140:17 141:20 142:15 143:17 Mizell 18:24,25 mobile 86:4 model 329:24 376:12 modifying 291:4 moisture 148:13 Moller 6:8,9 43:14,16 64:19,20 67:18 97:17, 18 223:8 248:20 398:11 400:3,4 405:19 411:7 moment 38:4 138:3 174:21 280:14 337:10 348:15 money 59:18 60:13 113:9 134:6 169:8 266:25 276:2 322:14 328:24 360:10 373:14	Monroe 27:17 month 59:16 71:1 229:18 238:18,23 293:23 323:22 350:22 months 36:1 67:5 242:6 243:21 244:15 247:13 261:13 302:23 327:6 360:4,5,6 Moore 137:9 Morehouse 149:19 151:24 morning 4:2 9:7 17:15 39:5 45:13 78:22 93:10 138:19 147:19 167:20 175:1 359:8 mornings 411:23 motion 7:12 10:11,21 12:3,13 13:1,9,22,23 14:6 15:12,18 16:21,22 17:6 20:10,16,25 21:15, 25 24:20 25:8 26:5,6,14 29:10,19 46:16 48:1 56:8,19 58:14,16 60:21 61:3,5,7,22 65:16 66:17 75:20 76:1,3 78:9 87:4, 12 88:8 91:3,8,17,19 92:8,16 98:14 103:9,22 104:21,22 105:4,11 106:18 107:6 111:7 114:1,4,8 117:3,15 119:4 120:5,9 121:3 122:3 123:1 137:12,24 145:5 146:24 149:10 151:10,11 153:20 158:16 159:4,21 164:18 165:4 167:11 186:5 187:5 189:14 190:10 192:5,16,25 196:4 203:1,7,20 205:1,4,15 209:17 210:13,22 211:13 212:18 213:15 219:2,8,25 220:11 223:5,15 225:2 226:12 227:2,10 228:23 230:20 231:5 237:12,14,17 239:19 240:10,16 242:12,15 243:13 245:8,10,12,22 246:16
---	--	--	--



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

<p>247:1 248:12,16,19,20 249:16 250:2,12,22 251:10,19 252:6,20 253:5,17 254:6,16 255:4,11,22 258:22,23 259:20 261:22 262:17 263:5,10 265:7,17 267:8,24 268:3,5,22,24 269:6,7,8,10,25 271:5, 9,18 320:25 354:4,8,14, 23 390:19 391:14 398:8 401:5 402:22 403:11 405:15,18,19 407:23 409:6 411:5 412:12,16, 17 413:3 415:1,3,19 416:6,12 420:13,14</p> <p>Motiva 33:18 35:1,4 36:24 37:15 39:7 45:14 46:18 108:16 111:19 117:20 119:8</p> <p>move 8:16 9:3 10:6 20:13 29:24 46:6 55:13 58:8 73:6 101:16 103:7 105:16,22 106:4 108:9 113:19,22 116:23 117:16 119:1,4 120:19 138:3 143:25 144:8 147:1 149:7 156:6 159:4,8 164:12 167:8 189:10 191:5 195:6 202:16 203:4 204:16 209:13 210:16 211:20 212:1,14 215:5,7 219:10,13 223:2 226:5 228:2,24 263:7 267:25 275:5 276:8 300:17 302:6 305:7 306:4 308:13,18 309:3,19,24 310:2 313:9 320:25 334:19 335:10 366:21 370:7 374:19 398:1 411:6 412:6,14 415:7 416:4 418:7</p> <p>moved 12:5 16:11 375:24</p> <p>moves 211:14</p> <p>moving 78:6 92:9 112:1 146:4 198:1,24 216:8 254:16 266:18 320:5 356:3 369:13</p>	<p>389:3</p> <p>MSHA 86:18</p> <p>mud 140:6,18,25 141:20 142:16 143:18</p> <p>multi-wall 224:4</p> <p>multination 168:6</p> <p>multiple 155:8 177:7 197:10 199:4 200:3 201:10 329:23 372:25 388:24</p> <p>municipal 297:3</p> <p>municipalities 283:5 334:12</p> <p>municipality 273:12 357:11 369:9 414:21</p> <p>municipals 394:15</p> <p>mutual 348:13</p> <p>MWIII 21:4</p> <p>myriad 275:25</p> <p>myriads 275:14</p> <hr/> <p style="text-align: center;">N</p> <hr/> <p>names 107:20</p> <p>narrowed 182:12</p> <p>natural 208:3 287:25</p> <p>nature 49:14 174:12 179:21 182:24</p> <p>nay 13:8 14:5 15:18 17:5 20:24 21:24 25:7 26:13 29:18 47:24 103:21 105:10 117:10, 12,15 119:25 120:2 137:23 146:23 153:19 159:20 165:3 187:4 190:9 192:24 203:19 205:14 210:12 211:12 213:14 219:7 220:10 223:15 228:22 231:4 240:15 243:12 245:21 246:25 249:15 250:11 251:9 252:5 253:4 254:5 255:3,21 259:7</p>	<p>263:5 265:16 267:23 269:24 271:17 403:10 407:22 415:18 416:11</p> <p>nays 103:22</p> <p>necessarily 32:2 132:20 181:13 238:13 340:7,19 349:24 366:23 368:12</p> <p>needed 138:13 237:1 260:25</p> <p>needing 310:15 349:25</p> <p>Neighborhood 23:17, 20</p> <p>neighbors 360:24,25</p> <p>net 39:18 44:7 124:25 163:7</p> <p>Network 78:24 79:15</p> <p>NFR 9:15</p> <p>nice 351:17</p> <p>no's 98:12</p> <p>NOI 295:20</p> <p>noise 293:12</p> <p>non-profits 338:4</p> <p>Noranda 48:2,5,19,20, 25 49:2 53:21 76:12 77:2 79:3 92:24</p> <p>normal 86:8 236:22</p> <p>north 150:7,17</p> <p>northern 321:23</p> <p>northshore 317:22</p> <p>northwest 319:14</p> <p>nose 185:21</p> <p>noses 186:1</p> <p>note 88:25 178:18 273:20 342:21 363:24 389:19</p> <p>noted 249:10 266:4 355:24 359:23 366:7 367:13 376:21</p>	<p>noteworthy 385:24</p> <p>notice 42:23 48:14 49:4 68:6 139:7 200:23 201:4 280:24 294:4</p> <p>noticed 86:13 160:25 325:1 357:21</p> <p>notices 297:12</p> <p>noticing 376:25</p> <p>notification 66:1 69:5 84:11 121:22 201:14 210:19 211:15 244:24 295:8 304:8 366:8 367:14</p> <p>notifications 121:20</p> <p>notified 189:19</p> <p>notify 42:8 295:4</p> <p>November 71:2 293:25 294:3 412:9</p> <p>nuggets 222:22</p> <p>number 10:2 30:1 120:8 124:6,11,15 125:5 128:8,12,14,15, 16,17 184:18 204:19 206:24 209:19 210:7 227:19 230:7 237:9 260:15 268:10 282:14 283:6,7 337:10 350:7 360:8 364:22 411:13</p> <p>numbers 59:23,25 105:24 107:17,21 119:5 126:13 144:14 152:19 160:13 179:1 180:15,16 190:11 196:9 197:22</p> <p>numerous 85:12</p> <p>Nungesser 4:15</p> <p>NVHG 25:20</p> <hr/> <p style="text-align: center;">O</p> <hr/> <p>O-l-d-h-a-m 147:24</p> <p>object 315:14,15,16</p> <p>objecting 315:17</p>
--	--	--	--



objection 58:7 159:12 420:16	operation 39:1 52:3 273:3 285:19	oral 294:11,12	ownership 14:9,15 15:5
objections 34:7 47:25	operational 200:14,16	order 4:7 30:4 31:19 32:17 33:11 36:14 37:4, 7 40:15 43:12,19 46:10 55:14 56:13 57:20 64:23 65:2,6,20,23 66:7 84:17 87:13 88:11 92:13 102:21 104:5 112:10 146:2 168:25 176:7 182:25 217:22 218:10,14 259:13 285:17 295:8 303:8 305:14,17 325:10 340:17 341:4 342:17 343:1 353:21 361:13 371:12 374:1,13,16 376:3 379:16 380:15 386:14 391:19 417:7 418:10	Oxbow 243:16,18
obligation 294:17	operations 40:15 140:10 142:10 144:17, 19,21,24 145:2 150:6 174:13,14 178:20 179:22 231:10		<hr/> P <hr/>
obligations 9:25	Operator 25:21		p.m. 420:20
observation 10:16	opinion 37:3,6 38:5,14 260:20 264:7		P50 330:1
observations 124:5 145:8	opinions 321:12		Pacific 28:14 231:9,16 232:2
occur 278:21	opportunities 388:25		packaged 331:14
occurred 131:16 216:7	opportunity 70:5 75:17 89:25 91:1,6 99:6 133:12 207:3 226:20 262:4 268:15 278:9 293:2 320:10 323:12 355:14,20 376:11 377:14 378:2 390:5		packaging 222:24
October 4:5 71:3	oppose 15:18 21:24 125:22 137:23 205:14 231:4 416:11		packet 50:25 124:16 408:21,23 410:4
odds 344:5	opposed 7:20 10:21 12:13 13:8 14:5 17:5 20:24 25:7 26:13 29:18 47:23 103:21 105:10 117:10 119:25 146:23 153:19 159:20 165:3 187:4 190:9 192:24 203:19 210:12 211:12 213:14 219:7 220:10 223:14 225:2 228:22 240:15 243:12 245:21 246:25 249:15 250:11 251:9 252:5 253:4 254:5 255:3,21 259:6 263:4 265:16 267:23 269:24 271:18 278:4 305:18 403:10 407:22 413:3 415:18		pages 124:16 410:9
offer 300:25 320:24 348:18 354:3,7 357:7 365:22 413:7	orders 87:18 115:24 116:11 290:15 345:21 371:15		paid 60:8 70:18,20 180:3 188:6 198:6 297:15 338:1 348:24 359:17 360:11,15 361:17
offered 59:22,24 315:18 354:2	organization 357:8		Palm 244:8
offerers 91:16	organizations 418:25		panels 289:12
offers 420:6	organized 227:21		Pangburn 11:12
office 129:2 134:23 236:11 237:4 242:1 244:8 279:2 286:1 293:20 323:18 342:23	oriented 199:2		paper 214:11 217:17,24 246:9
officials 175:10 187:22 314:12 419:1	original 14:24 121:21 125:5 131:4 194:15,17 202:14 210:20 283:13 285:9		paperwork 161:22
oil 37:22 39:7 139:3,9, 24 140:19,23 141:4,8, 21 288:21 323:6	originally 124:10		paragraph 341:2 406:13,18 409:7
Oilfield 144:17,19,21, 24 145:2	Orleans 11:6,20 18:25 22:25 23:21 25:24 27:4, 24 28:23		Parc 23:24
Oldham 147:18,20,23, 24,25 148:10 152:3,25	Ouachita 19:3 23:7 24:2 27:18 322:3		parish 9:12,14,16 11:3, 6,9,11,13,17,21,23 12:23 13:19 14:13 16:7, 17 18:18,20,23,25 19:3 21:5,7 22:14,16,18,20, 23,25 23:2,5,7,9,11,13, 15,18,21,25 24:2 25:24 26:18,24 27:4,9,13,18, 24 28:4,9,16,23 45:17 51:1 52:5 59:4,10,15,16 91:23 111:25 127:18 149:19 151:25 158:25 167:23 168:17,23 169:2,5 170:18,24 175:9,14 176:9 187:21
ongoing 200:9	outcome 124:2		
onsite 180:23	outcomes 133:6		
Opco 104:12	outset 396:8		
open 57:7 85:24 89:17 94:25 279:10 321:11 355:18 406:15,22 407:4	oversight 244:11,20 295:5		
operating 11:5 179:9 200:15 407:16	owed 60:1,16		
	owner 14:25 54:12 70:6		



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

247:4 250:20 251:16 252:18 253:12,15 254:13 255:9 273:10,24 283:3 297:2,17,19 300:1,14,15,17,18 301:11 302:7,10 303:9 304:19,20 305:5,9,18 306:1,4,13,15,17,22,24 307:7 308:14,19 310:3, 12,19,24 311:13 313:8, 9,10,19 314:10 317:12 319:5,10,13 322:6,7 330:13 331:4 334:7 335:6 356:15 357:12 361:4 377:22 381:9 387:1 391:3,4 394:18 395:10,12 396:10 414:18 419:2	party 60:11 pass 104:9 106:19 107:1 108:3 109:16,25 151:10 350:18 397:24, 25 412:11,16 419:23 passed 7:20 172:16,17 276:21 passes 10:21 103:23 245:23 401:5 413:3 passing 379:9 past 30:17 31:24 53:6 134:2 147:4 200:21 203:25 204:7 225:25 234:24 237:25 240:1,7 263:21 266:8 305:2 332:7 336:12,25 341:24 342:6 374:5,11 patches 337:1 path 90:19 326:18,21 pathway 383:12,13 pathways 384:5 patience 412:5 416:20 patient 411:17 Patten's 122:13 pattern 94:15 Patterson 335:24 336:2,5 340:25 342:10 343:9,14 345:15 346:10 347:13 348:7 353:12,17 383:24 394:12 patties 222:22 Patty 231:25 pause 325:22 pay 8:21 59:15 77:14 171:8,17,18 173:22 185:9 288:22 298:2,3 361:2,13 362:7,9 paying 170:16 174:18 payment 70:25 71:1 233:8 319:24 payments 316:11	payroll 99:12,15 179:10,13 184:24 188:2 282:14 283:8,12 286:2 363:24 364:22,24 366:19 penalize 232:12 penalized 243:14 281:12 penalties 230:2 239:14 penalty 229:14 249:7 262:9 264:24 267:4 282:22 pending 65:3,4,24 84:9 88:6 120:22 people 62:10 80:2 81:23,24 82:1,4 113:8 123:11 124:4 134:13 181:21 182:1 183:5,10 193:1 206:25 229:5 256:23 261:19 286:8 287:4 288:24 289:10 293:3 306:14,16 323:20 345:11 362:8 366:21 375:7 379:6 383:7 percent 32:22,24 33:2, 3 167:6 170:20 178:22 179:1 237:4 281:24 282:2,6,8,17,18 296:17, 21 297:22,24 328:9 330:2,3,4,6 339:24 371:21 372:23 373:6,11 377:18 378:1 380:8 381:15 388:12,13 percentage 229:24 282:20 283:9 perfectly 118:11 performance 123:22 period 32:23 38:24 71:3 81:4 110:16 124:3 131:17 238:17 248:1 294:9 350:23 358:14 360:6 384:8,19 385:10 386:2 396:7 permanent 35:25 67:1, 9 83:5,7,19,22 85:20,22 87:24 88:1 108:14 109:10 180:11,22,24	181:14,22 280:5,7 323:16,23 344:16 permits 86:7 person 233:20 244:12 261:1 358:7 361:19 personal 130:7,19 150:13 288:3 personally 55:6 57:25 90:24 383:11 personnel 261:3 334:19 persons 235:10 357:9 perspective 66:13 170:7 226:1 237:7 318:21 335:18 372:17 petrochemical 334:9 Petroleum 106:22 108:2 191:2,14 192:13 petticoat 208:3 ph 37:25 39:3,4 40:24 41:13 191:11 260:16 377:10 Phelps 272:11 274:22 phone 55:21 163:15 phrase 290:10 physical 284:19 pick 80:15 picking 363:7 piece 8:18 199:24 304:11 403:13 piecemeal 336:18 Pierson 6:13 53:16 97:21,22 114:14,24 115:6 116:18 126:1,2, 12 127:1,15 129:4 134:21 168:3 187:5,6 191:22 234:23 235:12 237:23 238:14 239:1,7, 22 240:2 302:4 308:16 310:4 314:2 316:23 318:5,10 325:18 330:17 333:5 335:11 337:19
---	---	---	--



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

363:17 381:25 382:1 388:19 400:7,8 416:16, 17	22,24 145:12 174:10 182:19 183:24 189:5 201:13 216:13 226:22 236:2 237:11 259:13 261:18 291:23 302:20 303:15 307:16 310:15 311:16 313:23 319:6,7, 18 320:1 324:22,24 325:25 326:7 330:6 332:2,13 340:13 341:21 344:14 346:7 347:6 349:24 352:24 353:20 356:1 371:1 374:22 375:10 378:22 379:12 385:7 387:6 394:23	possibility 135:7 157:12 309:20,23 330:11 possibly 146:8 265:5 310:20 413:25 post 115:20 354:10 407:1 posted 18:4 404:5 408:16 409:25 412:9 posting 406:20,23 Postlewait 244:3,4 245:4,5 postponed 42:1 posture 337:6 potential 93:12 214:14 potentially 86:13 133:1 potpourri 295:17 Poultry 220:13,15,19, 22 223:6 powder 208:14 287:20 power 90:8 206:5 209:21 212:2,22 370:6 practice 233:1 368:11 preceding 105:12 190:20 Premium 122:17 253:8,10 prepare 154:5 prepared 418:17 present 5:9 131:23 188:21 263:25 264:16 308:6 presentation 49:11 63:12 67:25 275:6 presented 22:6 30:4,8 153:23 296:2 308:5 321:14 350:5 354:11 375:2 398:9 presenting 17:10	president 7:13 51:2 59:4,11 103:10 147:25 176:9 196:6 219:25 230:20 241:18 267:15 319:5 419:9 presidents 334:7 press 182:1 pressures 49:15 presume 197:13 presumed 93:20 presumption 197:21 pretty 59:18 74:16 216:17 217:19,24 222:7 226:22 prevent 300:9 301:7 preventing 299:21 previous 7:23 8:16 69:7 128:11 246:1 256:20 336:13 375:20 383:24 previously 35:5 188:4 215:25 235:17 238:10 247:22 250:25 265:25 267:10 280:4 327:2 337:4 348:10 419:9 price 23:8 338:17 339:1 pricing 339:4 primarily 102:9,16 prime 359:11 print 163:17 printed 214:4 215:2 printing 214:8,9 217:16,23 256:8,14 prior 30:24 31:24 32:13 33:10 38:13 39:12,13 104:4 113:16 118:20 144:2 189:2 232:23 321:14 337:4 358:3 375:3 404:6 408:18 410:1 private 357:13,17
Pierson's 385:7 pilot 382:21 388:20,24 pipe 287:7 place 57:16 77:9 328:14 347:3 383:20 392:6 404:25 places 343:3 placing 200:12 plan 19:2 165:15 184:18 277:6 plant 35:19 38:11,25 39:21,23 40:8 41:20,21 49:9,19 50:18,20 52:2, 12 55:23 56:10 57:1,6 63:16 64:9 66:25 67:6, 11 73:3 85:24 86:5,9,11 101:7 114:21 208:6 244:5,6 plants 66:6 84:16 178:15 323:25 Plaquemines 26:24 104:10 320:7 Plastic 223:17,23 224:18 Plastics 186:18 plausible 95:6 plausibly 94:3 play 279:3 304:24 371:5 419:6 420:8 player 338:6 Plaza 24:2 plea 132:1 plead 412:7 pledge 392:21 point 37:1 42:1 56:22 58:2 60:16 65:12 69:25 77:18 79:6 84:2 91:24 101:16 109:1 111:15 114:25 115:25 130:10,	Pointe 11:13 Pointing 33:25 points 284:9 324:23 police 275:17 322:6 326:8 356:16,21 419:2 policy 94:6 340:8 political 336:23 pollution 80:5,8 polyethylene 224:3 Polyolefins 186:20 ponder 348:14 poorest 276:4 321:24 popping 359:2 port 177:24 275:23 portion 71:14 85:18 127:10 173:3,13,16 188:7 229:19 238:24 270:20 position 47:5 66:15 113:22 236:12 264:3 266:2 316:24 337:3 356:23 361:18 372:25 373:5,18 385:19 positions 321:13 385:15 positive 311:15 possibilities 83:16		



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

problem 42:15 333:9, 13	287:1 288:10 289:18 290:8,22 291:19,20 365:20 396:25 402:11	40:14 41:16,17 61:9 118:1 161:13 162:1 175:21 180:14 181:16 194:3 196:19 329:22 384:7	125:9,21,22 264:23 267:4 273:25 301:17 314:23 355:20 382:22 396:8
problematic 343:20			
problems 79:4 110:9 395:5,21	products 204:23 205:9 222:23 251:12,15 253:9,10 338:18	promised 135:5,10 164:2	provided 8:6,19 9:1 39:13 68:1 75:22 76:10, 22 78:2 123:23 126:13, 19 129:2 132:12 134:11 236:24 278:9 408:10,23 410:4
Procedures 278:18 279:6 293:1,7	professional 133:22 331:5 357:4	promoted 317:16	
proceed 22:11 25:9 34:10 231:7 272:1	professionals 357:6	promptly 31:12	
process 19:16,20,25 30:21 31:12 50:12,13, 15 59:8 60:10,12 68:12 74:14 75:15 95:10 147:11,17 148:8 151:21 158:19 173:7 177:11 206:21 209:2 221:10, 13,18 222:13,16,19 224:13 244:23 265:6 268:16 276:17 278:23 279:15 291:5 293:9 295:21 324:25 325:9,23 326:25 331:25 332:5 333:22 334:14 349:2 350:14 355:15 366:10 372:2 374:6 383:6 411:18 416:21 417:25	profit 182:25	promulgate 294:18	Providence 272:5 273:1,4,21 275:15
process-wise 277:22	program 9:4 10:3,13 15:8 17:12 19:8,16 22:6 24:5,11 29:25 74:11 77:14 168:20 197:9,14, 17 294:19 309:11 320:21,23 324:19 331:9,22 337:15 356:24 361:15 366:7 367:3,6,9 371:4 383:23 417:22,23 418:12 420:4	proof 92:11	providing 125:12 126:4 133:5 320:9 419:8
processes 151:6	programing 34:7	proper 58:14 391:18	provision 349:11 378:4,17 380:11 384:15 395:9
processable 148:16	programs 197:10 308:24 316:18 318:13 324:16 367:12,23 368:17 384:2 401:25	properly 123:2 376:21, 25	provisions 282:22
processing 222:21 349:15	prohibit 314:4 366:25	property 8:21 25:23 37:23 59:14 70:15,16 71:4,8,9,11 80:13 138:23 151:18 170:17, 20,21 213:25 276:1 282:21 283:10 298:2 325:2 327:3 328:25 329:1,18 339:12,14 370:13,15	proximity 149:16
processor 221:20	prohibited 312:12 368:20 371:22	proposal 405:14	proxy 185:4
produce 40:6 102:22 218:13	project 20:4 21:17 39:24 40:1 41:19 49:7, 8,20,22 50:22,25 52:11, 23 53:3,19 55:1,8,25 57:4,8 58:11 63:9,11,18 67:5,17 68:6,8,11,20,24 69:1,10 73:21 77:7,8, 12,21 85:18,23 89:3 101:5,20 102:7,9 177:25 178:6,10 181:18 199:25 200:4,5 201:11 235:23 273:2,23 320:19 327:10,13 335:2 369:10,21 371:17 372:6 379:23 389:1	proposals 302:13 355:12	pseudo 39:15 40:19 44:2,5,11
produced 208:21 285:23	prohibit 314:4 366:25	propose 268:25	public 9:20 12:1,25 13:21 15:11 16:19 20:8 21:11 24:15 26:1 29:5 46:20 78:12 82:12 93:7 94:6,7 103:12 107:10 119:17 123:4 125:1 126:23 127:8,14,24 128:5,12,23 129:3,12, 24 130:4,14 133:14 134:7 137:11 145:7 152:9 159:13 164:22 166:16 167:14 183:3 211:6 213:4 219:1 220:3 228:19 231:23 232:1 237:21 242:20 245:15 248:21 251:3,23 252:24 253:22,23 254:21 255:15 278:9,16 279:11 294:6,8,10,13 295:1,9,19 321:12 352:6 353:22 354:13,17 355:11,20 357:17 358:14 362:12 376:24 377:4 390:17 398:13 403:1 404:2 405:7,21
produces 208:25 214:8	prohibit 314:4 366:25	proposes 239:9	
product 148:16 150:9 206:6 209:11 285:23 286:7 287:19 291:3,7, 14 418:5	prohibited 312:12 368:20 371:22	proposing 355:24	
production 40:16 56:15 57:23 149:18 218:9,10 286:10,22	project 20:4 21:17 39:24 40:1 41:19 49:7, 8,20,22 50:22,25 52:11, 23 53:3,19 55:1,8,25 57:4,8 58:11 63:9,11,18 67:5,17 68:6,8,11,20,24 69:1,10 73:21 77:7,8, 12,21 85:18,23 89:3 101:5,20 102:7,9 177:25 178:6,10 181:18 199:25 200:4,5 201:11 235:23 273:2,23 320:19 327:10,13 335:2 369:10,21 371:17 372:6 379:23 389:1	protect 342:7 365:22	
	projected 78:3	protected 60:11 343:8 405:7	
	projection 146:7	proud 279:22 418:8	
	projects 35:16 36:6	prove 62:17 64:13 88:6	
		proves 68:4 331:17	
		provide 40:7 65:7 66:4 74:5,9 84:14 123:25	



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

<p>410:11 416:16 publication 293:24,25 294:3,10 412:18 published 294:5 332:19 404:1 pull 354:6 pulverizer 208:11 purchased 14:17 60:6 purchaser 69:24 pure 42:13 102:12 184:12 purely 303:24 purple 124:24 purpose 292:16 327:17,21 328:2 342:2 375:11 purposes 191:17 put 31:2,6,9 48:14 69:3 71:19 79:11 81:17,21 83:22 86:23 88:8 124:19 143:18 155:2 170:6 179:22 194:24 197:13 222:17 237:4 269:3 276:13,16 286:15 292:24 294:6 315:8 316:14 322:14 330:7 342:1,25 347:9 353:10 371:4,5 393:10,12 putting 40:10 59:18 143:3 179:4 301:25 372:10 374:13 375:17 388:16</p> <hr/> <p style="text-align: center;">Q</p> <hr/> <p>Q&c 25:21,23 QJ 366:24 qualification 324:18 qualifies 74:18 qualify 285:4 qualities 286:19 quality 9:4,18,25 10:13</p>	<p>12:16 15:21 74:24 133:9 150:14 185:1 197:17 222:10 308:20 309:25 338:8 366:13,16 367:21,25 368:7,8 quarter 36:2 44:9,11, 14,19,20 45:3 334:10 Queen 11:4 question 7:22 8:15,20 14:20 38:8,20,21 39:9 41:1 43:15 45:14 55:4 58:24 70:8 83:1 94:5,25 101:11 126:1,6 138:5,9 140:15 160:25 165:9 171:22 173:15 189:18 196:11 206:6,24 215:20 223:19 225:8 234:23 239:23 240:3 260:11 287:13 290:2,5 296:23 299:11 300:12 303:22 307:19 350:9 369:16 376:17 377:21 378:3 381:10,25 406:12,16 417:5 questions 8:3 10:15 12:7 15:10 20:18 21:14, 18 29:8 30:5 31:13 40:23 45:10 46:2 47:15 80:22 82:8 84:21 87:3,9 95:15 99:2 103:4 117:1 119:18 125:20 145:8 148:25 158:18 162:3 164:22 166:20 174:17, 23,24 189:24 192:4 209:16 213:4 224:20 226:12,19 228:17 236:7 237:20 245:3,4,14 251:24 253:22,24 254:15,22 255:14,15 274:10 275:1 276:7 284:1 289:25 296:1 333:1 353:16 369:4 376:6 390:14 406:9 407:13 quick 45:13 248:25 332:4 quicker 370:7 quickly 53:12 234:9 324:24 335:1,8,10</p>	<p>quorum 7:6 271:9,23 quote 372:21</p> <hr/> <p style="text-align: center;">R</p> <hr/> <p>Railroad 28:15 Rain 27:8 225:4,5 226:8 raised 303:14 391:25 392:1 417:16 range 361:16 Rapides 23:10,11 322:3,5,7 356:15 rate 71:5 185:9 313:11 359:25 360:21 361:1,12 rates 288:21,23 310:3,5 361:17 ratified 379:6 ratify 335:5 raw 50:11,14 185:6,8 208:1,5 209:8 214:10 286:17,21 288:9 re-look 260:19 reach 184:20 235:14 316:9 reached 51:5,9 59:11 307:16 reaches 60:23 reaching 53:25 273:18 read 66:24 67:2 81:5 84:23 107:16 119:6 120:7 144:13 152:19 156:24 160:12 186:10 190:11 192:8 195:9 196:8 204:19 210:6,25 212:20 215:9,22 220:16 227:19 228:3 251:1 260:15 301:14 359:3 384:14 386:2 395:20 408:7 409:17 414:5 reading 82:23 225:9 298:11 384:14 387:16 ready 9:10 64:16 222:25 317:11</p>	<p>real 80:10,18 81:15 82:2,3 113:9 181:6,24 253:13 308:10 324:24 332:4 335:2 realize 100:24 121:19 288:25 373:19 406:13 realized 325:9 realm 309:20,22 reason 14:13 31:16 66:16 69:9 79:21 106:13 110:11 113:13 117:24 118:6,15 136:12 156:15 206:23 264:14 266:10 285:24 301:5 305:3 307:6,10,13 308:9 310:10 313:25 314:4 315:2 358:12 366:20 371:13 395:2 reasonable 312:8 reasoning 147:6 reasons 174:10 301:20 310:6,8 326:13 337:11 reassessed 149:25 reassured 327:3 rebate 188:6 Rebecca 274:14,16 recall 143:22 264:14 receipt 61:12 receive 173:2,12,16 214:20 294:8 358:21 received 249:6 283:16 287:6 290:16 293:22 295:15 358:18 368:2 receiving 253:14 recently 169:21 244:18 recess 271:6 recipients 235:1,7 recognize 130:22 244:20 326:12 356:16 recollection 264:19 recommence 7:10</p>
---	--	---	---



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

recommend 61:8 117:19 353:6	389:15	relates 332:4	render 33:19
recommendation 262:13 374:9 375:22 380:25	referring 176:6 180:21	relating 12:2	renew 351:9
recommendations 74:7,9	refineries 89:4 178:12 329:22	relations 171:11	renewal 21:2,8 136:9 145:20 162:11 166:5,24 186:8 194:24 195:13 204:4,7,9 228:25 229:11,15,20 231:13 233:4,5 234:6 235:18, 19,25 237:2,8 238:17, 24 239:15 241:9 242:17 245:11,24 246:3,5 247:9 248:17 256:4 260:21,25 261:4,7,21 263:7,11 264:13 265:11,24 268:7,9 270:8 282:19 296:9,16 375:6 377:16 379:14
recommended 277:24	refinery 89:6 127:21 186:22 191:7	relationship 86:22	
reconsider 262:17 267:9	refining 11:19 207:22	relationships 331:11	
reconsideration 257:21 267:17,18 268:1	reflect 145:25 146:6	relative 140:17 417:7	
reconsidering 262:24	reflected 131:1,9	relevant 128:4	
record 18:15 81:11 107:22 160:21 189:9 190:12 204:20 206:8 220:16 275:2 376:23	reflects 181:13	relief 76:12,24 78:2 145:14 146:9 170:9 183:17 304:9	
Recovery 122:19	refundable 173:2,12, 16 174:4	reliefs 178:9	
recruiting 419:11	refuse 373:24	relocate 305:9	
recruitment 302:14	regard 264:1 343:15 344:11 380:22	relocating 299:25	
rectify 396:18	region 187:11 317:23 319:13,15,16 320:3,9 333:8 386:24 387:2	relocation 299:21 300:9 301:7 308:6 395:9,14 396:9	renewals 10:23,25 11:24 12:2,4 17:13 21:13,16 31:25 120:15 123:21,24 136:22 145:15 153:22 159:14, 15 161:16 167:5 168:12 170:6,10,16 175:19,23 229:7 230:2 232:21 236:24 237:5 238:3 244:17 261:2 263:24 282:4 351:10,19
recused 216:24	regionalism 317:16	rely 151:17 316:19	
recusing 217:3	regionalized 318:6	relying 303:2	
reduce 57:23 230:7 237:7,10 242:13 261:24 263:7,11	regionally 318:3,15 319:9	Rema 194:1	
reduced 56:15 229:17 238:22 240:17 242:17	regionals 357:13	remain 74:8 202:22 417:11 420:7	
reduction 229:24 266:7	regions 318:16 418:22	remained 57:7 185:23	renewed 234:8 378:21 379:3 384:24
reemphasize 116:1	Register 332:20	remaining 105:18 210:17 219:19	renovations 102:20
refer 414:11	regular 175:16 404:4 408:8,12,15 409:24	remains 328:12 417:3 418:8	reopen 265:22
reference 161:13 178:23 179:15 326:7 340:16,18 341:3 342:22 363:4 364:21 402:7 413:22	regulatory 191:17	remarks 337:18 348:16 356:12 382:4 420:10	rep 49:1 51:10 52:1
referenced 230:22 342:18 413:8	rehabilitation 285:2,6	remember 261:20 287:24 308:4,10,11 414:4	Repair 210:2 213:1
references 344:6	Reid 355:6 356:11	remembering 394:20, 22	repeal 372:2
referred 22:8 23:22	reiterate 47:8 183:25	removal 347:21	repeat 17:23 181:2
	reject 46:6,17 230:6 236:20	remove 109:23 189:3 286:5 348:1 381:1	repeated 199:7
	rejecting 47:18,23 135:7	removed 158:6 361:24	repeatedly 345:6
	rejection 47:25	removing 344:9 362:3 364:12 365:4,6	replace 401:19 409:8
	related 35:15 36:3 138:10 139:7,14 140:7, 9 181:17 201:10 205:8		replacement 225:15 284:25 310:15
			replacements 285:1
			report 39:15 44:2,5,12 102:6 135:15 165:25



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

215:25 235:24 281:13	26:19,24 27:13,19,25	resolve 347:7	394:10 401:9,10
reports 40:20	28:4,10,16,23 39:12	resource 314:6	retaining 36:16 38:10,
represent 46:12	104:12 231:12 241:9	resources 11:16	15 57:3,13,24 58:3 64:5
138:20 170:11,19	247:9	254:11 319:2	306:23 351:4 396:5
184:17 231:24 321:18,	requesting 92:9	respect 64:23 126:11	419:12
21 355:8 364:21	232:20 246:15 249:23	336:8 345:16 366:18	retains 93:16,18,22
representation 55:9	251:14 258:21	373:17 383:14 385:2	253:11
264:7	requests 15:23 175:11	392:17	retention 36:16,20
representative 4:19,	189:11 228:25 245:25	respected 381:9	42:13 49:8 50:2 55:15,
20 5:7 32:9 43:23 51:7,	246:3 254:9,12 255:8	respectfully 343:17	17 56:8,13,25 58:10
18 54:13 61:23 73:16	require 32:5 135:1,2	respond 66:22 85:6,9,	61:11 63:5 65:18,22
78:10 87:5,7 91:10	198:19 293:21 328:9	25 86:24 235:15 319:4	68:19 72:23 74:1,12
92:18,19 96:6,18 129:9	361:1	385:21	88:6 181:7 281:1
145:6 149:11 158:17	required 24:10 66:1	response 331:1	299:24 300:2 301:4,9,
159:11 160:9 164:20	68:7 81:2 84:11 116:10	responsibility 73:25	21 302:15 303:3 313:6,
167:12 184:7,8 186:3	164:7 283:8 284:24	232:17,20 235:6	7 346:12,22,23 347:25
191:1 193:23 203:8	285:2,17,22 330:25	responsible 200:5	392:2 394:11 395:20
206:18 211:3 213:16	331:8,15 360:15	responsive 318:22	return 133:9 135:25
215:15 217:4 220:14	requirement 16:5	rest 128:6 206:10 227:3	235:20 281:13 282:23
223:24 226:9 228:1	39:16 83:14 135:24	264:9 297:23 311:3	349:12
230:23 231:15 234:20	165:24 166:10 194:16	restart 332:21	revealed 350:15
241:2 242:21 246:19	279:24 366:23	restate 92:8 414:16	revenue 127:19 326:3
247:14 250:5 251:21	requirements 10:3	restoration 17:11	revenues 338:11,13
259:1,9 262:16,22	19:23 24:6 26:20 27:1,	19:14 21:12 285:3,6	382:18
264:15 266:12 267:5	6,11,15,20 28:1,6,11,	restrain 339:23	reverse 259:20 262:7
321:4 337:20 348:8	18,25 84:2 87:17	restrict 248:16	review 143:9 259:16,23
369:25 380:17 384:10	112:24 115:25 166:23	restricted 256:22	279:1 284:3 293:3
390:23 399:1,10	167:8 280:2,22 345:8	restriction 265:10	369:13,18,20,23
representatives	368:5,6 376:24	379:14 381:2	reviewed 358:1 375:21
188:20 225:5 227:17	requires 279:11 283:2	restrictions 377:17	revisit 264:22 267:3
249:2 258:2,6 274:11	406:23	restructure 383:19	Rhonda 355:6 356:11
338:9	requiring 348:22	restructured 383:23	382:10
represented 152:1	research 212:24 312:5	result 94:13 273:23	rice 120:23 121:10,14,
178:21	325:4	retain 33:13 40:5,17	15 136:17 147:2,7,10
representing 90:2	resemblance 153:2	43:1 50:9 62:7,15,18	148:1,2,5,6,11,17,20
220:22 323:5	reside 187:25 314:14	64:6,15 75:14 305:14	149:23 153:7,8,9 290:3,
reps 258:4	resident 167:22 280:20	306:2 346:19 348:10	7 291:5,12
reputation 336:11	394:6 401:14	352:18 381:14	Richard 6:17,18 45:11,
request 12:17 13:11	residents 280:12,15	retained 65:8 344:1,8,	12,24 46:13,19 58:25
14:8 15:22 91:15,16	394:5 401:19	13,18 345:24 347:10	59:1,21 60:14,19 61:25
92:6 111:22 116:23	resolution 20:2 283:3		62:1 76:7,8,18 77:22
203:2 229:15 236:1	298:24 299:3 331:7		87:9,10 91:11,12 97:25
246:6 248:1 252:10	364:19 369:10		98:1 108:6,7 109:6,17,
253:7 256:4 265:23	resolutions 299:7		22 111:13 114:6,23
275:14 281:16 293:22	317:24 370:2		115:21 116:21 117:11,
366:6 394:11,12			14 120:1,4,25 122:4
requested 8:1 16:2,10			



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

137:24 145:10,11,19 146:3,14 149:15 151:11,12 174:24,25 175:24 176:5 177:2 189:17,25 228:16 237:13,18 242:18 245:14 248:24 263:14, 15 264:11,19,20 266:3 267:11 268:2,6,13 269:10,11 270:3 304:4, 5 320:13,14 353:19 354:1,18,25 355:9 356:8 358:2 363:15 376:8,9 390:20 400:11, 12	Ronnie 6:21 room 152:2 309:9,10 330:19 rotor 208:23 209:4 Rouge 9:11 13:16,19 16:7 18:18,23 21:5 23:15 26:18 167:22 168:17,23 170:4,9,14, 18,22 171:2 174:16 175:14 176:16,17 177:15 240:25 241:4,16 244:6 297:19 307:11 377:11 382:14 roughly 52:6 160:6 247:13 RTA 21:16 rubber 374:12 375:15 rule 135:22 229:23 265:19 283:13 291:11 296:7 298:8 379:13 403:25 rules 19:9 66:2 69:7 77:13 84:12 110:8,13, 21 112:12 118:5,12,14, 25 135:24 137:1 157:3, 7,11,16,20 158:5 167:3 180:7 197:2,5 198:19 229:16 238:21 239:3,5, 10,12 240:5,6 259:15, 19,22 260:3,7 270:24, 25 271:2 272:1 275:6 276:10,11,19,23 277:3, 15,23,25 278:3,8,21 279:1,21,25 281:19 283:22,24 284:4,16,22 292:25 293:17 294:18 295:12,14 296:2 315:4 316:15 317:14 320:22 321:1,13 323:9,10 324:4 332:7,10 340:14 342:4,25 343:2,25 345:22 348:20,23 349:11 351:15 352:8 354:4,8,11,14,23 355:15,16 357:18 358:15,19,21 364:9 365:8 367:11,22 368:14,15 371:12,22 372:1,10 374:14,20	375:17 376:20,25 378:5 379:9 380:11 383:1 388:8 390:19 391:14 392:8 393:6,17,23 398:9 402:23 403:13,15 405:10 407:16 411:12 412:6,21,23 413:22 414:10 415:23 416:23 417:9,24 418:3,19 419:19 rumor 216:2 run 41:24 208:10,15,20, 22 209:4 279:14 355:18 365:25 running 68:23 rural 150:6	Schexnaydre 51:20,25 52:1,13 Schoeller-blackmann 228:11 scholar 378:24 385:24 school 59:5,12 60:2,24 70:14 92:2 108:12,21 111:24 116:13 150:3 169:1 170:4 175:5 176:10,20 273:11,24 283:4 297:5,20 298:3 311:12 334:11 335:3 414:19 419:1 schools 168:10 169:16,23 326:9 Schumacher 11:14 Scott 6:17 97:25 400:11 SCR 325:7 screwed 385:4 scrutiny 330:8 seasonal 290:14 seated 266:10 seconded 7:13 10:14 12:5 13:2,24 15:13 16:24 20:17 21:17 26:7 29:12 46:18 78:9 87:7 103:10 104:22 107:8 117:4 119:15 122:4 123:3 145:5 149:11 158:16 164:18,19 167:12 186:7 192:17 196:6 203:10 213:7 215:15 219:25 223:8 224:19 226:9 228:16 230:23 237:18 242:18 245:11,13 248:20 251:21 252:22 253:21 255:13 262:22 263:12 269:14 271:11 398:10 402:25 416:4 420:15 seconds 114:4 259:1 405:19 secretary 6:13 24:22 53:15,16 97:21 114:24 126:1 131:19 149:12
---	--	---	---

S

Sabine 106:19,25
108:3 109:15,25
safe 86:20
safety 191:23,25
sake 263:16 266:5
salary 198:5 283:11
sale 222:25
sales 59:17 70:24
129:13 130:5,18 297:18
338:24 339:10
sanctioned 387:10
Sapa 226:13 227:15,17,
23 228:6
sat 62:5 112:18 375:21
389:6
save 57:24 64:11 77:8
381:19
saved 49:9 67:10
saving 56:14 64:10
scale 238:15 362:7
Schambough 228:8
scheduled 247:23



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

150:19 168:3 234:23 252:22 258:22 316:23 318:5 335:11 337:19 385:6 388:19 416:16 420:12	120:16,17 256:1	shooting 263:22	simplest 174:20
secretary's 130:9 384:13	September's 247:23	short 173:20 365:25	simply 30:25 41:3 54:20 63:6 113:4 133:23 239:23 285:21 337:25 344:2,9,13,15 348:9 360:10 395:11
section 65:1 82:21 84:8 188:13 299:18 301:3 343:16 344:24 346:12,14 347:2 359:13 368:14 403:17,24 414:14	serve 374:12	shorten 236:20	single 102:7 150:9,10 185:16,21 209:19 284:19
sections 395:8	serves 373:20	shorter 326:19 412:1	sir 45:6 48:16 59:2 81:8 100:2 108:8 145:23 146:13 156:4,16,20 165:19 174:9 189:22 196:1 201:8 204:2 215:24 217:8 238:3 239:6 243:24 248:9 258:17 267:12 284:10, 14 289:23 364:4 403:20 404:9,20 407:11 408:3 409:3,11,15
sector 133:15 231:23	service 199:25 200:2, 12 214:23 417:18	show 62:11 108:14 138:6 162:12 196:15 198:5 257:10 270:5 298:11 360:5,7 363:7 396:4	sit 185:4 333:23
security 102:18	services 11:18 22:20 176:14 228:12	showed 39:17 165:10	site 36:7,21 38:6 40:9, 15 86:3,18,19 124:9 139:13 140:11 141:3 142:7,9,11,25 150:22 151:1 177:24 208:7 209:9 222:2
seeking 309:5 381:5	session 171:25	shower 323:22	sites 139:16 143:2 370:22
sees 46:7 264:25 328:4 371:18	set 101:17 110:7 263:11 277:12 281:18 315:4 343:25 348:3 352:8 362:18 393:17 415:22 416:22	showing 44:12,13	sitting 32:3 56:22 315:13 328:16 329:13
segment 161:18	sets 390:2	shown 10:2 17:25 195:12,16 198:21	situation 37:16 69:18 87:16 235:5 237:22 241:22 244:2 304:18 323:24 336:15
sell 373:4	shaking 362:1	shows 99:10,12 109:10,18 139:1 161:17,22 165:21 195:23 196:2 203:23 360:10	situations 305:1
senate 172:18 393:2	shapes 286:19	Shreveport 307:11	skill 182:1
Senator 5:24 6:12 43:20 47:4 57:15 84:6 123:15 172:10 181:3 221:21 226:17 239:8 418:1	share 47:12 169:22 177:21 207:23 216:12	Shriji 27:17	skilled 310:17
send 19:21 42:8 90:6 233:7 235:18,21 383:4 388:3	sharing 365:20	shut 41:20,21,22 50:18, 21 52:6,12 54:14 55:3, 24 56:11 57:1 58:4 63:17 64:9 77:2 293:14	skip 25:15 210:1
sense 73:5,12 88:3 116:2 303:13 309:18 352:15 379:2 386:4 411:5	shatter 225:12	side 56:3 87:24 385:15 387:23	skipped 25:14
sentence 386:1	sheet 18:1,11 85:15 126:21 162:19 163:19 196:1 204:8	sight 222:7	slight 17:16
separate 110:11 118:7 344:24,25 370:2 373:22 374:7 403:17	Shell 37:22,23 39:7,8 108:17 111:19 117:22 119:10,12	sign 36:18 42:25 66:15 214:22 373:24 374:4 386:12	Slone 6:22
separated 118:15 136:12 157:22	sheriff 59:6,13 60:24 92:2 111:25 150:3 176:11 272:15 273:10, 17 283:4 297:4 334:12 414:7,20	signed 383:9	sloppy 385:1 386:3
separately 120:24 155:10	sheriff's 169:2 419:4	significant 59:18 326:25 329:21 331:15 338:6,12,13 349:6 418:15	
September 34:14,23	Sherri 260:17	significantly 326:24 330:24 331:25 336:15 382:6	
	Shexnaydre 6:21	signs 325:14,19 419:25	
	ship 218:12 287:6	similar 39:5 123:14 237:24 419:20	
	Shipbuilders 14:11,18		
	ships 218:13		
	Shipyards 14:12,17		



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

small 71:14 361:9 365:23	Specials 12:16	standard 128:25 129:1 259:15,23 260:8 359:21	states 89:5,8,10 93:24 179:3 183:21 238:21 239:13 298:8 304:2 328:7 329:23 333:8 370:9 401:20 420:1
Smith 23:1	specific 36:5 124:8 174:17 175:18 181:16 314:10 341:3	standards 191:8	statewide 316:5,19 318:2,7
solar 289:12	speculation 216:1	standing 52:4	stating 35:14 37:1 235:24
sold 161:19 162:14 207:19	speed 30:20 31:12 154:3	standpoint 86:14 296:5 336:16 337:8	statute 328:10
sole 342:1	spend 50:1 233:2	stands 191:15	statutes 371:3
solid 134:3	spending 113:9	start 14:24 104:7 105:17 125:16 230:15 232:15 295:16 327:25 333:15,22 344:15 352:16 378:15 411:22	stay 58:5 89:17 94:2 305:25 383:2
solution 336:23	spent 67:7 129:13 329:12 356:6	started 45:21 90:19 173:4 177:24 227:20 302:22 337:5 350:14 352:3,10 411:18	staying 94:5
Solutions 23:14 212:11 213:17 215:13 250:20	spin 209:4	starting 155:20,23 156:2 340:15 378:7	steam 208:21
solve 110:8	spins 208:23	starts 355:11	Steamboat 11:5
Something's 85:2	spirit 380:5,16 385:13	startup 165:14 203:23	steel 72:12
sophisticated 133:25	Spirits 11:10	state 16:4,13 19:23 37:17 39:16 49:1 52:1 64:12 75:11 83:21 85:11 86:8 103:1 109:1 116:6 148:18,19 151:7 174:15 182:22 236:23 244:16 260:4 274:12 280:5 299:22 300:10,17 301:8 302:8 303:5 305:10 306:11,13,18 308:2,7,23 309:7 311:24 312:1,16 313:7, 18 318:19 319:15,16 321:17,24 328:10,19 329:6 336:11 337:24 348:11 356:13 357:12 364:17 370:15,23 373:7,13 388:21 391:2, 3 394:19 417:4,11 418:21	stem 170:1
SOR 25:23	spoke 53:4 325:7 383:24	state 16:4,13 19:23 37:17 39:16 49:1 52:1 64:12 75:11 83:21 85:11 86:8 103:1 109:1 116:6 148:18,19 151:7 174:15 182:22 236:23 244:16 260:4 274:12 280:5 299:22 300:10,17 301:8 302:8 303:5 305:10 306:11,13,18 308:2,7,23 309:7 311:24 312:1,16 313:7, 18 318:19 319:15,16 321:17,24 328:10,19 329:6 336:11 337:24 348:11 356:13 357:12 364:17 370:15,23 373:7,13 388:21 391:2, 3 394:19 417:4,11 418:21	step 37:17 47:3 48:21 78:12 82:13 93:7 100:16 123:5 138:16 142:20 147:16 148:21 155:3 160:10 167:14 169:11 206:19 213:18 217:8 231:17 241:5 243:19 259:10 291:9 335:25 355:6 374:6 405:22
SORRELL 4:9,13,18, 23 5:2,6,10,14,18,23 6:3,7,11,16,20,25 7:4 95:22 96:5,9,13,17,21, 25 97:4,8,12,16,20,24 98:3,7,11 398:17,21,25 399:4,9,13,17,23 400:2, 6,10,14,18	spoken 116:16	starts 355:11	Stephanie 166:15 169:14 180:16
sort 40:10 342:16	sponsored 308:23	statement 54:22 55:7 84:7 140:16 141:11 174:7 282:23 293:19 376:17 395:19	Steve 7:1 98:8 400:19
soul 347:21	spreadsheet 195:23	stated 14:14 35:10 82:25	Steven 191:12 213:25
sounds 217:15 288:13 290:12,17	St 11:20 27:3 28:4 45:16 71:15,16 109:11 139:21 140:2 255:6,8	statement 54:22 55:7 84:7 140:16 141:11 174:7 282:23 293:19 376:17 395:19	stick 317:25
source 208:2,17,19	staff 9:1 30:13 31:17 99:5 124:15 141:13 155:2 162:7 171:23 189:1 195:2 199:19 205:3 207:5 220:25 233:1 237:24 269:2 276:15,21 374:18 375:22 376:23 417:19	stated 14:14 35:10 82:25	sticking 318:6
South 23:6	staff's 166:22	statement 54:22 55:7 84:7 140:16 141:11 174:7 282:23 293:19 376:17 395:19	sticks 325:7
southeast 319:16	stage 393:13	stated 14:14 35:10 82:25	stood 374:7
speak 34:16 41:14 47:6 49:2 53:3,21 54:7 65:8 70:24 82:12 84:8 100:11 322:24,25 377:15 381:7 384:12	stages 200:2	statement 54:22 55:7 84:7 140:16 141:11 174:7 282:23 293:19 376:17 395:19	stop 325:13,19
speaker 355:11	stakeholders 116:3 330:20 331:18 416:19	statement 54:22 55:7 84:7 140:16 141:11 174:7 282:23 293:19 376:17 395:19	straight 397:14
speaking 167:21 293:6	stamp 374:12 375:15	statement 54:22 55:7 84:7 140:16 141:11 174:7 282:23 293:19 376:17 395:19	stream 281:20 405:5
special 280:25	stand 120:11 373:21 375:1	statement 54:22 55:7 84:7 140:16 141:11 174:7 282:23 293:19 376:17 395:19	Street 18:17 25:12 26:17
specialized 366:4	standalone 375:19		



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

strict 218:6	sudden 83:10	surprised 182:4	Tammany 255:9
stricter 281:3	sufficient 185:13 259:18 353:2	Susan 18:24	Tangipahoa 158:25 300:14
strictly 302:3	suggest 105:14 195:2 337:11 340:6,21 343:17 344:2,8 358:20 409:5	swap 292:11	tanks 397:9
strike 401:18	suggested 349:3	switch 70:12 367:25	tardiness 53:16
striking 153:1	suggesting 313:1 325:11 342:19 344:19 414:9	system 23:11 49:17 50:14 69:12 71:18,20 94:1 98:21 145:24 170:5 310:1,18 311:4 313:12 320:20 325:6	task 115:14 273:13 325:8
strong 318:25 378:5,11 417:11	suggestion 348:19 350:25 380:24 413:15	systems 16:9 88:22 98:24 99:3 103:13 108:21 116:13 122:24 175:5 246:10	tax 8:21 17:11 21:12 29:25 31:22 32:22 33:7 37:23 59:17 70:15,16, 24 71:8,10,11 75:1 76:11,24 77:11,13 78:2 79:10,12 80:13 93:17 94:8,12 126:20 129:13 130:5,8,19 133:12 138:23 143:1,4 145:14 146:9 161:12 168:15 169:8 170:8,17,21 171:4 173:3,11,13 174:19 178:8 194:1 197:16 207:14 213:25 244:12,25 270:20 297:12 298:2 303:12,18 304:1 305:16 309:6,24 310:3 311:1,5 313:11 324:19 325:2 327:3 329:2,18 336:16,20 338:11,16,24 339:10 345:6 370:13,15 373:12 382:17 383:19 384:8 419:23
struck 130:16	suggestions 293:4 355:21		taxable 359:19
structure 149:6 336:16,21	suit 79:15,18	T	taxers 345:13
struggling 79:20 322:10	suitable 286:18	table 87:5 188:3 309:18 352:4 354:6 382:19	taxes 59:14,20 60:1,8, 10,15 71:4 76:20 77:14 115:3 116:6 150:1 151:18 167:24 168:1,8, 9,10,11 171:8,20 173:24 174:18 176:13 180:3 183:18 188:6 207:17 276:1 288:21 297:6 302:9 303:1 316:11 319:12,25 329:1 338:1 339:12 376:13
stuck 275:23 372:11	sum 77:15	tables 408:14 409:22	taxpayer 170:22,24
study 395:24	summarize 391:12	takes 134:8 184:3 234:9 287:25 288:1 382:18	taxpayers 302:10 325:3
subcommittees 405:4	summary 18:1,10 67:21,24 85:14 124:16 126:21 162:12,16,19 165:14 195:13 196:1 404:3 408:6,13 409:21, 22 410:9	taking 30:17 47:10 123:15 128:24 174:6 217:16 271:12 345:6 378:13 380:3 381:21 385:15	
subject 55:18,22 56:9 78:25 92:10 286:4 299:14 375:6 406:14	Sunday 227:1	talcum 208:14	
submission 230:3 239:15	Super 407:9	talk 63:5 64:22 85:19 89:1 147:10 281:19 341:14 351:3 405:25	
submit 302:13 303:7	superintendent 241:14	talked 70:14 85:16 152:24 175:13,17,20 191:6 290:3 325:6 338:10 396:18	
submitted 136:1 244:18 270:25 277:24	superintendent 176:10 273:19 275:17	talking 44:1 83:10,19 93:20 126:14 127:13,16 137:6 160:22 175:19 176:23 301:13 307:25 316:10 319:8 320:17 343:21 346:13 381:19 404:1,24	
subsidy 94:8,12,20 95:3,8 124:1 125:1 126:23 127:14 128:5,13 129:24 130:14	suppliers 72:3 287:7	talks 225:11 299:12,20 301:3	
substance 86:15 288:2	supplies 224:10		
substantial 137:3 352:2,12	support 32:21,24 51:2 54:3 59:3 80:2 81:1 169:4,16 175:3 176:14 272:6 273:1,2 275:21 345:5 372:22 379:16 384:13 397:23 418:9		
substantially 63:13	supporting 20:4 168:5 383:3,5		
substantive 92:1 295:13	supposed 236:1		
substitute 268:24 269:8,9			
subtraction 133:24			
subtracts 124:13			
success 419:11 420:4			
successful 370:20			



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

teams 338:5	29:10	7 370:7 383:4 391:23, 24 397:7	times 70:4 292:11 355:17 357:19 361:25 372:19 411:13
technical 382:25	terms 74:6 129:22 130:11 229:16 371:20 374:3	thinking 182:5 183:13 289:10	today 9:9 11:1 49:10 53:12 60:7 76:23 77:7 83:24 101:6 110:10,16 116:1 118:19 125:15 151:25 152:2 153:23 157:14 175:20 178:17 185:5 187:18 189:20 197:1 198:18 206:8 220:23 249:4 260:23 264:6 277:20 279:4 293:17 307:22 331:16 341:16,20 345:5,10 349:25 352:8 355:13 359:2 361:24 368:25 378:9 379:1,9 380:9 381:4 389:18 418:6 419:14
technically 382:13	Terrebonne 14:13 21:7 139:21,22 140:1 141:3 252:17	Thomasville 243:2,4	
Technologies 122:12	test 379:1	thought 38:20 42:17,18 79:5 171:24 172:3 184:13 272:16 276:23 292:18 316:6 377:20 387:14	
technology 183:1 191:16	tested 86:16	thoughtful 126:3 384:3	
telling 136:19 173:21 234:17 260:24 393:9	testified 53:5 85:1 91:25 94:18	thousand 180:20	
tells 57:2,8	testify 150:4	Threading 122:18	
templates 418:17	testifying 76:23 77:6 358:10	threshold 134:10	
temporary 67:15 83:3 85:12,17 181:19,25 182:6	testimony 73:8 75:21 283:16 294:12 319:22 362:13	thrive 318:13	
ten 31:8 76:14 78:3 98:12 99:15,20 125:2 126:8,18,22,24 127:6, 19 128:4,20,25 129:3 133:17 145:16,18 195:5 203:24 317:15 334:8 370:17 372:22 382:22	testing 86:5	thrown 181:20	
ten-year 32:23 126:16 385:9	tests 86:7,18	Thursday 359:8	
tenor 314:10	Texas 177:16 312:5 325:3,5 326:6	tied 38:17 86:10 283:14	
Tensas 322:1	Textron 33:21 98:20,23 99:2,8 100:15,22 103:13 122:23 397:8	time 14:24 22:9 38:1, 20,21,24 39:9 50:1 51:6 53:4 60:2,16 62:13,14 69:4 70:1 78:17 82:18, 22 86:6,16 115:13 124:3,17 131:4,13,17 135:16 140:16 164:14 166:3 181:11 195:5 199:23 216:13 226:24 238:16 242:2 256:24 257:4 264:21,24 280:8, 17 288:24 307:17 320:24 321:7 323:21 325:24 326:24,25 330:24 331:15 332:23 344:17 346:16 350:1 351:7 354:3,6,24 356:5, 22 358:25 359:3 368:3 376:4 383:6,17 386:13 407:3 409:18 410:19,21 412:8 415:24 418:13,16 420:9	Todd 48:24
tension 378:8 379:11, 13 380:13,14 386:10,22	theory 317:20	time-wise 295:22	told 43:2 50:17 54:12 62:6 171:17 236:18 262:2 395:3
tenure 127:10	thereof 229:19 238:24	timeframe 326:20	tool 320:2,5
term 26:19,25 27:5,9, 13,19,25 28:4,10,16,24 124:1 126:7,18,23,25 127:6,10,19 128:4,18 171:3 181:19 200:14 217:18 236:21 237:8 280:7 282:16,19 283:8 296:9 326:19 337:21 339:25 371:10 378:19 384:22	thing 75:7 90:12 94:11 99:11 112:7 130:24 138:8 183:13 185:2 296:13 303:10 311:10, 16 316:4 317:17 328:17 346:9,25 348:1,17 380:1 384:16 388:4,6 389:10	timeline 203:4 293:8	tools 133:2 139:3,10,25 140:20,23 141:4,8,22 319:21,23 366:5
terminate 15:23	things 32:10 41:18 42:12 76:15 78:1 110:23 133:11,20 135:16 137:5 141:15 155:12 181:3 182:13 200:1 226:22 236:25 263:18 288:17 296:6 316:14 322:14 325:11 336:10 337:14 340:10, 13 342:5 349:2 350:2,3,	timely 244:19	top 181:15 202:4 391:17
terminated 29:11			total 69:11 70:17 71:8, 9,10 140:11 180:16,20 415:22
termination 16:2,10,23 28:20 29:6			totality 200:6
terminations 16:20 22:10 25:11 26:15			totally 32:15 115:22 328:5 411:19
			touch 66:17 377:15
			tough 70:4
			Town 272:25 273:3
			track 136:4
			tracks 129:19
			tract 16:13
			trade 357:4



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

traffic 168:22	uncertainly 389:9	unwound 337:2	vice 147:25 307:12
training 182:2	uncertainty 176:3 388:7,9 389:5	updated 145:25 341:6	view 22:17 63:12,25 90:5 142:10 149:3 182:10 288:3,7 313:17
transfer 253:8,18	underlying 93:15,21 94:21	upgrade 69:12 81:6 102:13 177:11	Villa 26:8
transparency 281:18	understand 8:25 33:9 35:4 36:14 48:9 73:7 76:15 77:25 106:17 108:18 130:2 132:6 167:3 168:18,24 173:19 193:10 272:13 304:16 307:18 310:23 316:7 319:5 329:17 334:15 346:7 352:24 371:13 384:17	upgrades 42:19 81:3 284:25	Vinyls 11:22
transparent 277:19 328:5	understanding 38:7 40:4 47:11 65:1 82:24 83:6 162:6 268:14 275:20 281:6 363:23	upside 316:16	violated 113:20
Travel 24:1	understands 118:17 410:7	upstairs 53:9	violates 43:11
treat 264:9	Understood 273:16	urge 324:1	violence 345:18
treated 176:4 419:20	unexpired 396:11	urging 326:15	virtually 89:8 93:23
trees 182:15	unfair 383:7	USA 24:1 26:23	visit 142:7,9 143:2 151:1 366:17
tremendously 338:3	unfeather 339:22	usual 232:25	visited 222:11
Triumph 23:12	unheard 52:8	Utilities 310:5	visits 150:22
trouble 72:21 310:16	unidentified 207:16	<hr/> V <hr/>	voice 302:17 418:13
truck 143:19 149:6	Union 28:14 193:14,23 195:6,20 196:5,8	vague 285:21	Voith 246:9
true 54:22 141:17 331:17 360:1	unit 284:19	vain 123:14	volunteer 49:18
TSG 11:15	United 72:5 89:5,8,10 93:24 179:3 183:21 401:20	Valero 11:18,19	volunteered 417:17
Tuesday 359:5	units 41:22,23	valid 261:18	vote 32:10 43:8,9 62:7 87:12 90:4 91:3,14 95:18 111:3,8 158:23 168:8 217:3 278:7 279:12 335:4 358:15,23 382:9 392:18 393:16,22 398:16
turbine 208:21,22	unlike 372:9	valorem 76:11,24 126:14,20 145:14 146:9 170:8	voted 89:22 117:15 120:4 167:23 172:1 393:22
turn 182:25 214:12 270:9 316:16	unloading 49:17 50:14 67:7 69:13	valuable 150:5,12	voting 30:15 56:23 121:17 216:25
turned 34:18 238:5	unnecessary 343:19	vantage 19:1	VP 48:24
turning 239:21	unproductive 305:4	vapor 287:20	<hr/> W <hr/>
turnout 91:14	unreasonable 349:10	variables 320:18	W2 359:18,23 360:5
turns 184:19	unusual 94:23	vehicles 102:19,22	wage 67:12 185:14 359:12,16,17,22 360:1, 15 361:2,6 362:23 363:3,8,11,14,25 364:12 365:7 394:9 402:7
tying 136:10 183:19		venture 39:8 41:24 104:8,10	
type 50:24 306:25 311:8		Venyu 23:14	
typical 149:3		verified 9:22	
typically 288:7		verify 39:19	
typo 18:6,8		versa 307:12	
<hr/> U <hr/>		versus 121:21 319:15	
U.S. 154:12,19 178:20		vett 294:14	
ultimate 130:12		vetting 383:1	
ultimately 385:13			



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

wages 338:1 361:17 391:22	weeks 31:21 234:10	138:14 142:19 144:12	381:22 384:9 387:19
wait 194:10 305:15 310:24	weigh 387:15 406:17	145:3 146:16,22 147:8, 14,21 148:7,23 149:8	390:11 391:9 392:13
waiting 137:25 271:2	welcomed 387:25	150:18 152:6,17	395:17 396:21 397:4,15
waive 43:17	Wes 148:4	153:11,18,24 154:20	398:6 400:19,20,25
walk 277:2 410:11	west 27:17 170:22 176:16 244:8 254:13	158:14 159:1,10,19	401:4 402:1,20 403:9
walked 352:7	Westlake 11:22 104:11 108:17,18	160:8 161:7 162:2	405:17 406:8 407:12,21
Walmart 23:16,17,19, 21	whammy 276:3	164:15 165:2,11	410:12,17,24 411:3
wanted 33:6 39:10 42:17 47:3,7 118:7	whatnot 72:12	166:11,18 167:10 169:9	412:10,15,22 413:2,10
152:23 157:22 158:8	whatsoever 176:7	172:20 174:22 177:4	414:25 415:4,9,17
169:22 170:6 182:11	whichever 197:18 295:21	182:16 184:6 186:2,23	416:3,10 420:11
183:24 199:9 201:8	whip 183:8	187:3 188:10,19	winds 70:21
217:14 234:22 258:9	widget 288:8	189:12,23 190:3,8,18, 25 192:3,14,23 193:22	wing 265:19
272:21 296:15 299:23	Williams 6:22,23 7:14 13:25 28:8 98:4,5	195:8 196:3 197:6	wire 209:6
340:11 343:6 351:14	189:14 252:23 271:11	199:13 201:12,20	wires 208:24
368:19 376:22 384:12	400:15,16	202:2,11,19 203:6,18	wishes 317:1
408:4 411:22	Wilson 7:5	204:18,24 205:6,13	wishing 250:17 256:5
wanting 108:9 330:7 378:10	Windham 4:1 7:1,2,7, 19 8:9 9:2,19 10:10,20	206:17 207:11 209:15, 22 210:3,11,21 211:11	withdraw 61:7 66:19 75:24 92:8 111:7
Ward's 172:10	11:25 12:12,24 13:7,20	212:9,17 213:2,13	116:22 395:1
warehouse 102:17 291:11	14:4,19 15:9,17 16:18	215:8,14 216:20 217:1	withdrawing 65:16
Wasmann 78:21,22 80:21 81:7 82:7,10	17:4,20 19:6 20:7,14,23	218:23 219:6,17,23	withdrew 76:1,3
Wassam 167:19,20 169:10 338:8	21:10,23 22:4 24:3,9,14	220:9,20 222:6 223:4, 13,22 224:16 225:1	woo 303:21
water 208:20	25:1,6,13,25 26:12	226:6 227:6,14,25	word 32:1,7 75:11,19
ways 69:23 289:10 382:25	29:3,17,23 33:23 34:5	228:13 230:19 231:3,14	90:20 112:16,22 113:18
wealthy 339:13	37:14 39:2 40:21 43:13, 22 45:9 46:1,15 47:14, 22 48:17 51:17,23	232:3,8 234:18 236:5	135:17 198:24 284:14, 20 313:19 342:7 343:19
wear 286:18	52:15,25 56:4 58:15,23	237:16 240:8,14,20	345:17 346:16,18
website 18:4 163:18 283:15 357:21 362:10	61:17,21 64:1,18 68:13	241:1,11,20 242:14	347:4,9,22 348:1
404:5 408:17 409:25	70:9 73:14 75:23 76:2,6	243:6,11,17,25 245:2,9, 20 246:13,24 247:11	352:17 362:22 363:3,8, 11,24 375:8 394:10,18
Webster 322:3	78:8,18 80:20 82:6	248:14 249:9,14 250:1, 10,21 251:8,17 252:4, 19 253:3,16 254:4,14	395:12 398:4
week 125:10 170:2 325:8 342:13 348:22	84:20 85:3 87:1 88:15	255:2,10,20 256:9,18	words 238:18 289:20
350:6 360:8 404:6	91:9 92:17 93:4 95:13	257:2,7,13 258:1,10,19	290:20 292:11 348:10
407:8 408:18 410:1,14, 18	98:8,9,13,19,25 100:14	259:24 260:12 261:6	work 61:11 63:20,23
	101:8 102:23 103:8,20	262:3,15,21 263:3,9	86:20 151:19 191:13
	104:15,20 105:3,9	264:2,17 265:2,15	225:21,23 226:2 244:14
	106:16 107:4,19 108:5	267:7,13,22 268:4,8,20	276:12,15 279:22 286:1
	113:24 116:25 117:9,13	269:4,13,23 270:15,22	316:1 318:18 320:16
	119:3,14,24 120:3	271:16,21 272:24	321:22 322:2 323:10,19
	121:2,8,18 122:2,7,25	274:8,15,19,24 276:5	327:25 334:20 349:14
	123:10 125:24 129:8	277:21 278:11 283:25	352:19 356:2 365:24
	134:15 137:7,17,22	284:11 289:24 293:5,13	375:23 383:10 417:20
		295:24 299:13 304:25	418:4 419:7
		317:7 320:12 321:5	workable 352:20,24
		322:21 324:13 332:1,24	worked 68:10 75:12
		334:3 335:21 353:15,24	
		354:15,21 355:4 356:4, 25 365:14 367:1,7,15	
		368:21 376:5,14 377:2	



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

288:22 312:11,18 318:14 360:7,9	year 8:25 44:6 45:4 53:23 59:14 63:7,21 70:22 71:5,6 76:20 77:1,15 99:15,23,24 124:18,23 125:2 126:18,22,25 127:5,6, 19,23 128:4 129:3 130:12 150:1 169:21 170:12 179:12 195:14 229:11,18 237:11 238:23 240:17 242:13, 17 243:14 245:11 247:25 248:18 256:22 261:24 263:8 265:10 266:7 296:8,16 336:12, 25 359:19 371:20 372:23 373:13 375:5 382:22 383:20 396:7 408:12	<hr/> Z <hr/>
workers 67:13 86:20 180:13	yearly 77:17 146:7	ziploc 224:8
workforce 152:14 310:17 322:15	years 32:25 33:4 49:7 52:20 53:7 54:21 68:5 69:16 73:21 76:15 78:3 89:1,3 99:20 124:10 126:8 128:12,20 129:1 133:17 143:6 145:16, 18,21 151:4 163:24 164:2 167:5 170:12 195:4,5 230:7 248:2,4 281:23 282:5 310:13 317:15 318:4 329:12 340:1,4,5 370:17 377:17,25 378:20,22 379:4 380:8 381:15 383:16 384:20,22,25 386:5,6,21 388:11,12 396:12	Zone 22:6 24:19,21 29:7 74:25 197:14 308:22 331:9 366:14,15 367:20 368:1,9
workforces 338:2		
working 49:6 52:19 53:6,18 54:21,24 68:4,8 73:20 77:25 89:2 180:1, 14 225:23 280:19 286:16,17,21 288:9 357:14		
works 255:6 263:22		
workshops 318:15 418:21		
world 316:16		
worse 128:16		
worst 388:4,6 389:10		
worth 42:4 239:18 249:8 307:15 341:8 387:15		
WPC-1 28:8		
wrapped 416:22		
writing 375:10		
written 163:3 294:9 341:17 409:9		
wrong 66:10 85:2 172:8		
wrongfully 113:17		
wrote 336:14		
<hr/> Y <hr/>		
y'all 4:6 51:21 62:24 63:22 133:4 175:1 238:12 329:4 346:8,25 348:14	yield 38:3	
y'all's 256:3	you-all 350:18	
yard 221:18	your-- 330:1	
yay 403:6,8	Yvette 5:11 96:22 399:14	



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX